

HECHO ESENCIAL

CENCOSUD S.A. Inscripción Registro de Valores Nº 743

Santiago, 11 de julio de 2016

Señor Carlos Pavez Tolosa Superintendente Superintendencia de Valores y Seguros Avenida Libertador Bernardo O'Higgins Nº 1449 Santiago Presente

De mi consideración:

En cumplimiento de lo dispuesto en la Circular Nº 1.375 de esta Superintendencia, el artículo 10 de la Ley Nº 18.045 de Mercado de Valores y la Norma de Carácter General N° 30 de esta Superintendencia, cumplo con informar a Ud. que el Directorio de Cencosud S.A. (*Sociedad*), ha acordado que la Sociedad colaborará en el proceso de venta pública de acciones secundarias a ser efectuado por el accionista controlador, a través de la Bolsa de Comercio de Santiago. Bolsa de Valores, y dirigido al mercado nacional e internacional, lo que fue aprobado de acuerdo a la normativa aplicable a operaciones con partes relacionadas.

La venta pública de acciones secundarias será realizada dentro de los próximos días, para lo cual la Sociedad ha presentado ante la Securities and Exchange Commission el Formulario 3 y el Formulario 6-K.

Quedando a su disposición para cualquier consulta sobre el particular, se despide atentamente.

Sebastian Rivera Martínez Gerente Asuntos Legales Chile Cencosud S.A.

c.c.: Bolsa de Comercio de Santiago Bolsa Electrónica Bolsa de Valparaíso Representante de los Tenedores de Bonos.

EDGAR Submission Header Summary

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Documents

F-3ASR	cnco_f3asr.htm
	Registration Statement
EX-5.1	cnco_ex51.htm
	Opinion
EX-8.1	cnco_ex81.htm
	Tax opinion
EX-23.1	cnco_ex231.htm
	Consent
GRAPHIC	img001.jpg
GRAPHIC	img002.jpg
GRAPHIC	img003.jpg
GRAPHIC	logo3.jpg
GRAPHIC	graph.jpg
GRAPHIC	pie.jpg

Module and Segment References

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

Form F-3 REGISTRATION STATEMENT UNDER THE SECURITIES ACT OF 1933

CENCOSUD S.A. (Exact Name of Registrant as Specified in Its Charter)

N/A

(Translation of Registrant's Name Into English)

Republic of Chile (State or Other Jurisdiction of Incorporation or Organization)

Shar

None (I.R.S. Employer Identification No.)

Av. Kennedy 9001, Piso 6 Las Condes, Santiago, Chile Tel. +56 (2) 2959-0545 (Address and telephone number of Registrant's principal executive offices)

> CT Corporation System 111 Eighth Avenue, 13th Floor New York, NY 10011 (212) 590-9200 (Name, address, and telephone number of agent for service)

> > Copies to: Marcelo A. Mottesi, Esq. Milbank, Tweed, Hadley & McCloy LLP 1 Chase Manhattan Plaza New York, New York 10005 (212) 530-5000

Approximate date of commencement of proposed sale to the public: As soon as practicable after the effective date of this Registration Statement.

If only securities being registered on this Form are being offered pursuant to dividend or interest reinvestment plans, please check the following box.

If any of the securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933, check the following box \Box

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, please check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a registration statement pursuant to General Instruction I.C. or a post-effective amendment thereto that shall become effective upon filing with the Commission pursuant to Rule 462(e) under the Securities Act, check the following box.

If this Form is a post-effective amendment to a registration statement filed pursuant to General Instruction I.C. filed to register additional securities or additional classes of securities pursuant to Rule 413(b) under the Securities Act, check the following box. \Box

CALCULATION OF REGISTRATION FEE

Title of Each Class of Securities to be Registered	Amount to be Registered ⁽¹⁾	Proposed Maximum Aggregate Price per Unit	Proposed Maximum Aggregate Offering Price	Amount of Registration Fee
ares of common stock, no par value (which may be represented by American Depositary Shares) ⁽²⁾	47,375,348 ⁽²⁾⁽³⁾	\$8.63 ⁽³⁾	\$408,849,253.24 ⁽³⁾	\$41,171.12

- Includes shares of common stock that may be offered and sold in the United States and shares of common stock that are to be offered and sold outside the United States but may be resold in the United States in transactions requiring registration under the Securities Act of 1933, as amended.
- (2) American Depositary Shares issuable on deposit of the shares of common stock registered hereby have been registered under a separate registration statement on Form F-6 (File No. 333-181870) or will be registered under a future registration statement on Form F-6. Each American depositary share represents three shares of common stock.
- (3) Estimated solely for the purpose of calculating the registration fee pursuant to Rule 457(c) promulgated under the Securities Act of 1933, as amended, on the basis of the average of the high and low price of the American Depositary Shares on the New York Stock Exchange on July 7, 2016.

Subject to Completion, dated July 11, 2016

The information in this prospectus is not complete and may be changed. We may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and it is not soliciting an offer to buy these securities in any state where the offer or sale is not permitted.

PROSPECTUS

142,126,044 SHARES



CENCOSUD S.A.

COMMON STOCK IN THE FORM OF SHARES OR AMERICAN DEPOSITARY SHARES

The selling shareholder (the "Selling Shareholder") named in this prospectus is offering 142,126,044 shares of common stock in the form of shares or American Depositary Shares ("ADSs"). This prospectus relates to an offering by the international underwriter named herein of States and elsewhere outside of Chile. The Chilean placement agents are offering ADSs are evidenced by American Depositary Receipts ("ADRs").

All of the shares of common stock will be sold by the Selling Shareholder initially through a book auction on the Santiago Stock Exchange in a process known as *subasta de un libro de órdenes*, in compliance with Chilean law and the rules of the Santiago Stock Exchange. All orders of shares of common stock made by prospective purchasers, including by the international underwriter for purposes of the international offering, must be placed through an authorized Chilean broker under Chilean law. See "Order Book Auction." The shares of common stock awarded to the international underwriter in the *subasta de un libro de órdenes* will be eligible for deposit in our ADS facility, subject to the terms of our amended and restated deposit agreement dated as of June 21, 2012 (the "Deposit Agreement"). See "Underwriting."

Our ADSs are listed on the New York Stock Exchange under the symbol "CNCO." Our shares are listed on the Santiago Stock Exchange, the *Bolsa Electronica de Chile* and the Valparaiso Stock Exchange, which we refer to collectively as the Chilean Stock Exchanges, under the symbol "CENCOSUD." On July 7, 2016, the last reported sale price of the shares on the Santiago Stock Exchange, the *Bolsa Electronica de Chile* and the Valparaiso Stock Exchange was Ch\$1898.40, Ch\$1900.00 and Ch\$1819.00 per share, respectively. On July 7, 2016, the last reported sale price of the ADSs on the New York Stock Exchange was U.S.\$8.59 per ADS. See "Underwriting" for a discussion of factors considered in determining the price to the public of the ADSs.

	Per ADS(1)	ADSs(1)	Per Share(2)	Shares(2)
Public Offering Price	U.S.\$	U.S.\$	CH\$	CH\$
Underwriting discounts and commissions ⁽³⁾	U.S.\$	U.S.\$	CH\$	CH\$
Proceeds, before expenses, to the Selling Shareholder	U.S.\$	U.S.\$	CH\$	CH\$

(1) In thousands of U.S. dollars.

(2) In millions of Chilean pesos.

(3) Not including the discretionary incentive fee of % of the gross proceeds of the global offering (the "incentive fee"). See "Underwriting" for additional information regarding underwriter compensation.

Investing in our common stock involves a high degree of risk. See the "Risk Factors" section of our Annual Report on Form 20-F for the year ended December 31, 2015 filed on April 15, 2016 with the Securities and Exchange Commission (the "SEC"), as amended by Amendment No. 1 to our Annual Report on Form 20-F filed with the SEC on July 7, 2016 (collectively, the "2015 Form 20-F"), incorporated by reference into this prospectus.

Neither the SEC nor any state securities commission has approved or disapproved of these securities or passed upon the accuracy or adequacy of this prospectus. Any representation to the contrary is a criminal offense.

Cencosud S.A. and its shares of common stock have been registered with the *Superintendencia de Valores y Seguros* (the Chilean Superintendency of Securities and Insurance, or the "SVS"). The SVS has not approved or disapproved of the securities offered hereby (including in the form of ADSs) or determined if this prospectus or the Spanish language prospectus that will be used in Chile is truthful or complete.

The shares and ADSs will be ready for delivery on or about , 2016.

Global Coordinators

J.P. Morgan

Credicorp Capital

The date of this prospectus is , 2016.

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ABOUT THIS PROSPECTUS

This prospectus is part of a registration statement on Form F-3 that we filed with the SEC as a "well-known seasoned issuer" (as defined in Rule 405 of the Securities Act of 1933, as amended (the "Securities Act")) using an automatic registration process and therefore became automatically effective upon filing. This prospectus provides you with a general description of the securities offered and includes specific information about the terms of this offering, including the specific amounts, prices and terms of the securities offered. You should carefully read this prospectus and any other offering materials, together with the additional information described under the headings "Where You Can Find More Information" and "Incorporation of Information by Reference."

Neither we nor the Selling Shareholder have authorized anyone to provide any information other than that contained or incorporated by reference in this prospectus, any related prospectus supplement, if any, or in any free writing prospectus prepared by or on behalf of us or to which we have referred you. Neither we nor the Selling Shareholder take any responsibility for, and can provide no assurance as to the reliability of, any other information that others may give you. We are not making an offer to sell these securities in any jurisdiction where the offer or sale is not permitted.

The information contained in this prospectus is not complete and may be changed. You should not assume that the information in this prospectus, any prospectus supplement or any other offering materials is accurate as of any date other than the date of the document or that the information we have filed or will file with the SEC that is incorporated by reference in this prospectus is accurate as of any date other than the filing date of the applicable document. Our business, financial condition, results of operations and prospects may have changed since then.

Unless the context otherwise requires, references in this prospectus, to the "Company", "we", "us" and "our" are to Cencosud S.A. and its consolidated subsidiaries.

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WHERE YOU CAN FIND MORE INFORMATION

We are an SEC registrant subject to the information requirements of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act"), and accordingly, file with, or furnish to, the SEC certain reports and other information. As a foreign private issuer, these reports and other information (including financial information) may be prepared in accordance with the disclosure requirements of Chile, which differ from those in the United States. You may read and copy any document we file with or furnish to the SEC at the SEC's public reference room at 100 F Street, N.E., Washington, D.C. 20549. Please call the SEC at 1-888-SEC-0330 for further information on the public reference room. Such documents are also available to the public from the SEC's website at <u>www.sec.gov</u>. We are an issuer in Chile of securities registered with the SVS. Shares of our common stock are traded on the Chilean Stock Exchanges, under the symbol "CENCOSUD". Accordingly, we are currently required to file quarterly and annual reports and issue *hechos esenciales o relevantes* (notices of essential or material events) to the SVS, and provide copies of such reports and notices to the Chilean Stock Exchanges. The information contained on our Internet site or the SVS site is not incorporated by reference into this prospectus.

INCORPORATION OF INFORMATION BY REFERENCE

The SEC allows us to incorporate by reference the information we file with it into this prospectus, which means that we can disclose important information to you by referring you to these documents. We are "incorporating by reference" in this prospectus specified documents that we file with the SEC, which means:

- incorporated documents are considered part of this prospectus;
- we are disclosing important information to you by referring you to those documents; and
- information contained in documents that we file in the future with the SEC automatically will update and supersede earlier information contained in or incorporated by reference in this prospectus or a prospectus supplement (any information so updated or superseded will not constitute a part of this prospectus, except as so updated or superseded).

We incorporate by reference in this prospectus the documents listed below and any future Annual Reports on Form 20-F and any future Reports on Form 6-K (to the extent designated in the Form 6-K as being filed and incorporated by reference in this prospectus) that we file with the SEC under the Exchange Act after the date of this prospectus and prior to the termination of the offering under this prospectus:

- Our 2015 Form 20-F; and
- our Current Report on Form 6-K furnished to the SEC on July 11, 2016, containing our unaudited interim condensed consolidated financial statements for the three months ended March 31, 2016 and 2015 and at March 31, 2016 and December 31, 2015 and a discussion and analysis of our results of operation and financial condition for the first three months of 2016 (the "July Form 6-K").

We are not incorporating any document or information furnished and not filed in accordance with SEC rules. Upon written or oral request, we will provide you with a copy of any of the incorporated documents without charge (not including exhibits to the documents unless the exhibits are specifically incorporated by reference into the documents). You may submit such a request at the address and phone number listed below:

Cencosud S.A. Av. Kennedy 9001, Piso 6 Las Condes, Santiago Chile Attention: Investor Relations Telephone: 56 (2) 2959-0545

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FORWARD-LOOKING STATEMENTS

This prospectus and the documents incorporated by reference herein contain "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. These statements relate to analyses and other information, which are based on forecasts of future results and estimates of amounts not yet determinable. They also relate to our future prospects, development and business strategies.

These forward-looking statements can be identified by words or phrases such as "anticipate," "believe," "continue," "estimate," "expect," "intend," "is/are likely to," "may," "plan," "should," "would," or other similar expressions. The forward-looking statements included in this prospectus and the documents incorporated by reference relate to, among others:

- changes in general economic, business or political or other conditions in Chile, Argentina, Brazil Peru, Colombia or elsewhere in Latin America or the global markets;
- changes in capital markets in general that may affect policies or attitudes towards investing in Chile, Argentina, Brazil, Peru, Colombia or securities issued by companies in such countries;
- the monetary and interest rate policies of the Central Banks of Chile, Argentina, Brazil, Peru and Colombia, or elsewhere in Latin American or global markets;
- high levels of inflation or deflation;
- unanticipated increases in financing and other costs or our inability to obtain additional debt or equity financing on attractive terms;
- movements in interest and/or foreign exchange rates, and movements in equity prices or other rates or prices;
- changes in, or failure to comply with, applicable regulations, or changes in taxes;
- loss of market share or changes in competition and pricing environments in the industries in which we operate;
- difficulties in successfully integrating recent and future acquisitions into our operations;
- our inability to hedge certain risks economically;
- changes in consumer spending and saving habits;
- implementation of new technologies;
- limitations on our ability to open new stores and operate them profitably;
- difficulties in completing proposed store openings, expansions or remodeling;
- difficulties in acquiring and developing land in Chile, Argentina, Brazil, Peru or Colombia, and restrictions on opening new large stores in any such countries; and
- other factors discussed herein, in the 2015 Form 20-F for the year ended December 31, 2015, or in any other document incorporated by reference in this prospectus.

These forward-looking statements involve various risks and uncertainties. Although we believe that the expectations expressed in these forward-looking statements are reasonable, our expectations may turn out to be incorrect. Our actual results could be materially different from our expectations. In light of the risks and uncertainties described above, the estimates and forward-looking statements discussed in this prospectus and the documents incorporated by reference might not occur, and our future results and our performance may differ materially from those expressed in these forward-looking statements due to, including, but not limited to, the factors mentioned above. Because of these uncertainties, you should not make any investment decision based on these estimates and forward-looking statements.

The forward-looking statements made in this prospectus and the documents incorporated by reference relate only to events or information as of the date on which the statements were made. We undertake no obligation to update any of these forward-looking statements to reflect events or circumstances after the date on which the statements are made or to reflect the occurrence of unanticipated events.



PRESENTATION OF FINANCIAL AND OTHER INFORMATION

General

In this prospectus, unless otherwise specified or if the context so requires:

- References to "\$," "U.S.\$," "U.S. dollars," "dollars" and "USD" are to U.S. dollars.
- References to "Chilean pesos" or "Ch\$" are to Chilean pesos, the official currency of Chile.
- References to "Argentine pesos" or "Ar\$" are to Argentine pesos, the official currency of Argentina.
- References to "Brazilian Real," "Real," "Reais" or "R\$" are to the Brazilian real, the official currency of Brazil.
- References to "Nuevo Sol," "Nuevos Soles" or "S/." are to Peruvian nuevos soles, the official currency of Peru.
- References to "Colombian pesos" or "Col\$" are to Colombian pesos, the official currency of Colombia.
- References to "UF" are to *Unidades de Fomento*. The UF is an inflation-indexed Chilean monetary unit with a value in Chilean pesos that is adjusted daily to reflect changes in the official Consumer Price Index ("CPI") of the *Instituto Nacional de Estadísticas* (the "Chilean National Institute of Statistics"). The UF is adjusted in monthly cycles. Each day in the period beginning on the tenth day of the current month through the ninth day of the succeeding month, the nominal peso value of the UF is indexed up (or down in the event of deflation) in order to reflect a proportionate amount of the change in the Chilean consumer price index during the prior calendar month. As of March 31, 2016, UF1.00 was equivalent to U.S.\$38.54 and Ch\$25,812.05, in each case based on the observed exchange rate reported by the Central Bank of Chile.

This prospectus contains translations of certain Chilean peso amounts into U.S. dollars at specified rates solely for the convenience of the reader. These translations should not be construed as representations that the Chilean peso amounts actually represent such U.S. dollar amounts or could be converted into U.S. dollars at the rates indicated, at any particular rate or at all. Unless otherwise indicated, the exchange rate used in converting Chilean pesos into U.S. dollars for amounts presented as of and for the year ended December 31, 2015 is based on the observed exchange rate (*dólar observado*) reported by the Central Bank of Chile (the "Chilean Central Bank") for December 31, 2015, which was Ch\$710.16 per U.S.\$1.00, and for amounts presented as of and for the three months ended March 31, 2016, is based on the observed exchange rate for March 31, 2016, which was Ch\$669.80 per U.S.\$1.00. The rates reported by the Chilean Central Bank for December 31, 2015, and March 31, 2016 are based upon the observed exchange rate published by the Chilean Central Bank on the first business day following the respective period. The Federal Reserve Bank of New York does not report a noon buying rate for Chilean pesos. See "Exchange Rates" for additional information regarding rates of exchange.

Financial Statements

Our financial information included herein has been derived from:

- our unaudited interim condensed financial statements as of March 31, 2016 and for the three months ended March 31, 2016 and 2015, together with the notes thereto, prepared in accordance with International Accounting Standard ("IAS") 34, Interim Financial Reporting, which we refer to in this prospectus as our "Unaudited Interim Condensed Consolidated Financial Statements," and which are included in our July Form 6-K and thus incorporated by reference in this prospectus; and
 - our audited consolidated financial statements as of December 31, 2015 and 2014 and for the years ended December 31, 2015, 2014 and 2013 together with the notes thereto, prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"), which we refer to in this prospectus as our "Audited Consolidated Financial Statements," and which are included in our 2015 Form 20-F and thus incorporated by reference in this prospectus.

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Our Audited Consolidated Financial Statements have been audited by PricewaterhouseCoopers Consultores, Auditores y Compañia Limitada, an independent registered public accounting firm, whose report on our Audited Consolidated Financial Statements appears in our 2015 Form 20-F and is incorporated by reference in this prospectus.

We maintain our books and records in Chilean pesos and prepare consolidated financial statements in accordance with IFRS. Unless otherwise noted, the financial data presented herein as of March 31, 2016 and for the three months ended March 31, 2016 and 2015, and as of December 31, 2015 and 2014 and for each of the three years in the period ended December 31, 2015, 2014 and 2013 is stated in Chilean pesos, our functional and reporting currency.

Rounding

Certain figures included in this prospectus and in our financial statements have been rounded for ease of presentation. Percentage figures included in this prospectus have not in all cases been calculated on the basis of such rounded figures but on the basis of such amounts prior to rounding. For this reason, percentage amounts in this prospectus may vary from those obtained by performing the same calculations using the figures in our financial statements. Certain other amounts that appear in this prospectus may not sum due to rounding.

Operating Data

Calculations of revenues from ordinary activities for our shopping centers presented in this prospectus exclude inter-company lease payments to our shopping centers from stores owned by us. Unless otherwise noted, calculations of gross leasable area for our shopping centers do not include the square meters occupied by our stores.

SUMMARY

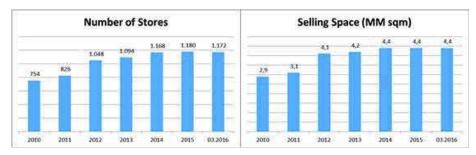
This section summarizes key information contained elsewhere, or incorporated by reference, in this prospectus about us and the ADSs and shares and is qualified in its entirety by the more detailed information and financial statements included elsewhere, or incorporated by reference, in this prospectus. Before investing in the ADSs and/or the shares, you should carefully review the entire prospectus, including the financial statements and the notes related thereto and the other documents incorporated by reference in this prospectus, before making an investment decision. Summaries in this prospectus of certain documents that are filed as exhibits hereto are qualified in their entirety by reference to such documents.

Our Business

We believe we are one of the leading multi-brand retailers in South America, based on revenues, selling space, number of stores and gross leasable area in the sectors and countries in which we operate. See "Business Overview—Industry Overview and Competition" in the 2015 20-F for more explanation on the methodology we use to calculate our market position in such sectors and countries. Our business consists of six segments, four of which are supermarkets, home improvement stores, shopping centers and department stores, which allows us to reach a wide range of customers offering various combinations of products, price, quality and service. As a complement to our core retailing business, which represented 96.1% of our revenue in 2015, we are actively involved across the region in the commercial real estate development business, particularly in Chile, Argentina, Colombia and Peru, with 53 shopping malls representing 794,592 square meters of gross leasable area as of March 31, 2016, and we also offer private label credit cards, consumer loans and limited financial services to our retail customers in Peru and Argentina and through partners in Colombia, Brazil and Chile.

For the quarter ended March 31, 2016, we had 1,172 stores and shopping centers with an aggregate of 4,401,818 square meters of selling space and had assets of Ch\$9,804,570 million, liabilities of Ch\$5,825,182 million, net profit attributable to controlling shareholders of Ch\$107,682 million, and shareholders' equity of Ch\$3,979,388 million. For the year ended December 31, 2015, we had 1,180 stores and shopping centers with an aggregate of 4,416,704 square meters of selling space and had assets of Ch\$10,110,725 million, liabilities of Ch\$6,139,913 million, net profit attributable to controlling shareholders of Ch\$231,985 million and shareholders' equity of Ch\$3,970,812 million.

Throughout our 50-year history of growth we have developed, acquired, integrated and expanded several retail businesses with strong brands in the various markets where we operate. Since January 1, 2005, we have grown our total number of stores and shopping centers from 425 to 1,172 and the total selling space of our retail stores and shopping centers from 1,433,838 to 4,401,818 square meters, each as of March 31, 2016. In addition, over the same period, we completed several strategic acquisitions that have significantly increased the size and geographic scope of our operations.



On June 22, 2012, we sold 91,304,348 shares of our common stock in the form of shares or ADSs in an initial public offering that raised approximately U.S.\$1.2 billion. Our ADSs are listed on the NYSE under the symbol "CNCO."

In February 2014, we revised our internal corporate management structure to capitalize on the synergies between our retail business lines, consolidating the management of all of our retail business lines (Supermarkets, Department Stores, and Home Improvement) into one division under a new Corporate Retail Managing Director. This reorganization has facilitated the exchange of better business practices among our business lines and divisions across the various countries in which we operate.

We believe that our strategy of operating as an integrated multi-format and multi-brand retailer, combined with our broad product offering and portfolio of brands, has been one of the key strategic advantages in the successful growth of our businesses. Today we operate a diversified operational and geographic footprint across South American markets with highly attractive demographics and strong macroeconomic fundamentals. We believe that our broad presence and our competitive position across key markets will continue to allow us to consolidate the retail market and to benefit from the expected strong growth in underpenetrated retail markets such as Colombia and Peru, due to their favorable demographics, sustainable household consumption growth and low formal retail penetration as described herein. Additionally, in 2015, we expanded supermarket selling space in Peru and Colombia by 5,073 square meters and 1,174 square meters, respectively.

The following table presents our total number of stores and shopping centers by country as of March 31, 2016:

	Chile	Argentina	Brazil	Peru	Colombia	Total
Supermarkets	245	284	217	90	101	937
Home improvement stores	35	50	-	-	10	95
Department stores	78	-	-	9	-	87
Shopping centers	25	22	-	4	2	53
Total	383	356	217	103	113	1,172

In summary, highlights of our commercial activities include:

- 1,172 stores and shopping centers as of March 31, 2016.
- 4,401,818 square meters of selling space as of March 31, 2016.
- A total of 3.9 million active credit cards issued and U.S.\$1.9 billion in credit card operations as of March 31, 2016.

The following table indicates our revenues from ordinary activities and gross profit that each of our geographical markets represented for the period indicated:

	Three Months Ended March 31, 2016					
	Chile	Argentina	Brazil	Peru	Colombia	Total
			(in millions	of Ch\$)		
Revenues from ordinary activities (continuing operations)	1,031,718	622,353	378,855	244,132	206,785	2,483,844
Gross profit	295,648	228,386	88,420	63,180	44,230	719,864

We are organized in six business segments: supermarkets, home improvement stores, department stores, shopping centers and financial services, plus complementary activities described as "Other."

Supermarkets . We operate 937 supermarkets throughout Chile, Argentina, Brazil, Peru and Colombia as of March 31, 2016, selling a wide variety of name brand and private label products. We believe that we are the second-largest supermarket operator in Chile, in terms of revenues, based on our comparisons against information from public filings of our main competitors as of March 31, 2016, the second largest in Argentina and the largest in Peru, based also on information provided by a third-party market researcher, The Nielsen Company ("Nielsen").

In Brazil, as a result of our acquisitions, as of March 31, 2016, we are the fourth-largest supermarket operator in terms of revenues, according to the *Associação Brasileira de Supermercados* (Brazilian Supermarket Association). Our operations in Brazil comprise 217 supermarkets.

According to Nielsen, we are the largest supermarket operator in Peru in terms of sales, with 90 stores as of March 31, 2016.

In Colombia, we are the third largest player in the food retailing industry according to Nielsen data as of March 31, 2016. Our operations in the country comprise 101 supermarkets operating under the Metro and Jumbo brands.

We pioneered the hypermarket format in Chile with the opening of our first Jumbo hypermarket in 1976. Since then, we have expanded and grown our supermarkets division, and as of March 31, 2016 we operated a total of 245 supermarkets in Chile under the Santa Isabel and Jumbo brands. We operate 284 supermarkets under Jumbo, Disco and Super Vea brands in Argentina, as of March 31, 2016.

Home improvement stores. We believe we are the second-largest home improvement store operator in Chile and the largest in Argentina in terms of revenues, as of March 31, 2016, based on our comparison against publically filed information from our main competitors. We sell a wide variety of building and other materials, including name brand and private label products. As of March 31, 2016, we have 35 Easy home improvement stores and 325,315 square meters of home improvement store selling space in Chile and 50 Easy and Blaisten home improvement stores and 383,786 square meters of home improvement store selling space in Argentina. In October 2008, we opened the first home improvement store in Colombia and as of March 31, 2016 we have 10 Easy home improvement stores and 82,320 square meters of selling space in Colombia.

Department stores. We believe that we are the second-largest department store operator in Chile, as of March 31, 2016, in terms of revenues based on our comparison against information from public filings of our main competitors. We also believe we have the largest selling space for department stores in Chile. We operate 78 department stores in Chile under the Paris and Johnson brands with 370,688 square meters of total selling space as of March 31, 2016 and nine Paris stores in Peru with selling space of 45,233 square meters. Our Paris stores sell a wide variety of merchandise such as apparel, home furnishings, electronics and sporting goods, including name brand and private label products. We began the use of a two-brand strategy in Chile in 2013 after acquiring an 85.58% interest in Johnson, which at the time operated 39 stores throughout Chile under the Johnson brand and an additional 13 stores using the FES brand with a total selling space of 117,569 square meters. This acquisition added 43.2% of selling space over our existing Paris stores.

Shopping centers. We believe that we are the second-largest operator of shopping centers in Chile and the largest in Argentina, as of March 31, 2016, in terms of total leasable area, based on our comparisons against publically filed information from our main competitors. As of March 31, 2016, we own and manage 25 shopping centers in Chile, 22 in Argentina, four in Peru and two in Colombia with a total gross leasable area to third parties of 794,592 square meters. In Chile and Argentina, each of our shopping centers contains a Jumbo hypermarket, an Easy home improvement store and, in Chile, a Paris department store as well as other third-party-owned businesses intended to attract customers and enhance their overall shopping experience.

Financial services. We established our financial services division in 2003 when we launched our "Jumbo Más" credit card to facilitate in-store purchases and, since then, have significantly increased our credit card operations in Chile, Argentina, Brazil, Colombia and Peru. We have grown both through our own private-label cards and joint ventures with third party bank issuers of credit cards, primarily to finance customers' purchases in our stores. We also own Banco Paris, a specialty retail consumer bank in Chile, which provides a wide range of consumer and financial services, including mortgage loans. In August 2010, we launched our own private label credit card in Peru and we are expanding our offerings of financial services. In 2011, we established Banco Cencosud S.A. in Peru and in June 2012 we received the operation license from the banking superintendence (Superintendencia de Bancos y Seguros), and started operations in August 2012 through our Cencosud credit card. In 2011, we entered into an agreement with a major Brazilian bank, Banco Bradesco S.A., to offer financial services for all our stores in Brazil, namely the exclusive issuance and operation of the Cencosud Card credit card (Cartão Cencosud), as well as the offer, within Cencosud stores in Brazil, of consumer loans, purchase financing and insurance products. Prezunic is currently not a participant in the above-mentioned joint venture. Additionally, on June 20, 2014, we, together with our subsidiaries Cencosud Retail S.A. and Easy S.A., entered into a 15-year framework agreement with The Bank of Nova Scotia ("BNS") and its wholly owned subsidiary Scotiabank Chile, to further develop, on a joint basis, the retail finance business in Chile). This transaction was completed on May 1, 2015. As part of the agreement, Scotiabank Chile acquired a fifty-one percent (51%) controlling interest of each of Cencosud Administradora de Tarjetas S.A., Cencosud Administradora de Procesos S.A., Cencosud Servicios Integrales S.A. and Cencosud Corredores de Seguros y Servicios Ltda. and any other companies that we established for purposes of such joint venture to assist in developing such financial services business, including information processing and collection activities related thereto (collectively, the "Subject Companies"), and we retained the remaining forty-nine percent (49%) non-controlling interest of each of the Subject Companies.

As of March 31, 2016, we had a total of 3.9 million credit cards and other accounts in Chile, Argentina, Brazil, Colombia and Peru. As of March 31, 2016, we also had U.S.\$153 billion in customer loans outstanding. Our financial services segment also includes our insurance brokerage services in Argentina, Chile, Brazil and Peru.

Other. In our "Other" segment we include the results of our Chile-based Aventura entertainment centers, which offer families the ability to enjoy different entertainment activities, such as electronic games, bowling and birthday parties; our frequent purchaser loyalty programs, which provide discounts and other promotions for our customers; and our corporate back-office, treasury and other operations.

For the three months ended March 31, 2016 and for the years ended December 31, 2015, 2014 and 2013, revenues from our "Other" segment represented 0.0%, 0.1%, 0.0% and 0.2%, respectively, of our consolidated revenues.

Potential Initial Public Offering of the Shopping Centers Division

On January 30, 2015, the board of directors of the Company resolved to evaluate a potential initial public offering of the Company's shopping centers division, focusing on Chile, Peru and Colombia, with the Company maintaining a majority position in the resulting entity. This evaluation process is in the preliminary stages, and any transaction ultimately undertaken with respect thereto will be subject to approval by the board of directors of the Company as well as the procurement of any other regulatory approvals required under applicable law.

The following table indicates our revenues from ordinary activities and gross profit attributable to each of our six segments in the three-month period ended March 31, 2016.

		Three Months Ended March 31, 2016						
	Supermarkets	Home improvement	Department stores	Shopping centers (in millions of Ch\$)	Financial services continuing operations	Other	Total	
Revenues from ordinary								
activities	1,813,974	324,369	247,215	55,964	39,733	2,589	2,483,844	
Gross profit	463,856	108,564	67,703	51,735	26,478	1,530	719,864	

Our Strengths

We believe that our primary business strengths are the following:

Pan-regional market leader. We believe that we are a leading multi-format retailer in South America, based on revenues, selling space, number of stores and gross leasable area. Our operations cover the region's largest markets in terms of population and Gross Domestic Product ("GDP") such as Chile, Argentina, Brazil, Peru and Colombia. We believe that our presence in several markets reduces our dependence on any one market and helps mitigate the impact of any individual country's economic cycle on our operations. Although several of the countries in which we operate in have experienced slow or negative growth in recent years, and Brazil, in particular, is currently going through a deep recession, based on our current market share participation, the size of these markets and our ability to successfully open and acquire stores in various countries, we believe we are well positioned to capitalize on any future growth potential.

We operate in a region with favorable demographics and high growth potential. We benefit from South America's growing populations and improving socio-economic conditions of the countries where we operate. Although in the past year, economic growth has slowed in the countries in which we operate, these countries sustained macroeconomic growth in prior years thereto and increasing disposable income in these countries has resulted in a shift in socio-economic classes and a significant reduction in poverty levels. Nevertheless, the penetration of the retail sector is still low compared to developed markets. Based on data from the International Monetary Fund, we operate in a market which had approximately 348.78 million people in 2015 with an expected annual GDP growth rate of 2.4% from 2016 to 2020, compared to 2.3% for the United States and 1.8% for Western Europe.

Premier brand portfolio. We offer a wide variety of leading products with recognized brand names, such as Jumbo, Paris, Easy, Gbarbosa, Bretas, Prezunic, Wong, Metro and Disco, which are associated with diverse consumption patterns, convenience, personalized customer service, broad product assortment and affordable prices. Our well-known brand names, supported by in-store and out-of-store advertising, have enabled us to reach a wide range of consumer segments.

Integrated multi-format strategy. Although we have primarily focused on supermarkets, our anchor format which represented 73.0% of our sales for the three-month period ended March 31, 2016, we have developed a multi-format strategy that has allowed us to expand our customer reach by offering various combinations of product, price, quality and service according to our customer needs in each country and city where we operate. This strategy has been a key factor in achieving sustained operating and financial growth. Furthermore, our continuous efforts on maximizing operational efficiency across countries and retail segments has enabled us to maximize the synergistic potential of our operations and, at the same time, sustain our operating margins and generate strong cash flow generation.

Experienced management team. Our leading senior management team has extensive knowledge of the retail industry both locally and globally. With an average of twelve years of experience at the Company and more than twenty years of experience in the retail industry, and access to the expertise of the Chairman of our board of directors, founder and controlling shareholder, the expertise and commitment of our senior management team has been a critical component in the international growth of our operations as well as the continuing enhancement of our operational and financial performance.

Leader in innovation. We have been a market leader in innovating and adapting in response to changes in customer demand. For example, we recently undertook initiatives to modify our offerings, shifting our focus to healthy lifestyle products based on our observations of demand trends in our markets. We also recently introduced a new order management system ("OMS") in our stores, which we plan to continue to roll out in 2016. This new OMS allows for centralized management of all client orders and inventory visibility, strengthening our omnichannel operations. Coupled with these initiatives are our social responsibility programs, such as "*ropa por ropa*," which allows customers to donate cloth in exchange for future discounts.

Our Business Strategy

We aim to leverage our competitive strengths across our formats and business units to become one of the most profitable Latin American retailers by providing our customers with a superior shopping experience. We plan to accomplish our objectives by focusing on the following:

Continue to develop and expand our multi-format and multi-brand approach. We believe that our integrated multi-format business model allows us to drive customer traffic in our stores and materialize synergies across our different business units. Currently we only operate department stores in Chile and Peru and we only operate home improvement stores in Argentina, Chile and Colombia. We will continue to develop and expand new formats in our key markets, including medium-sized formats in Chile, seeking to capture a greater share of the disposable income of our customer base.

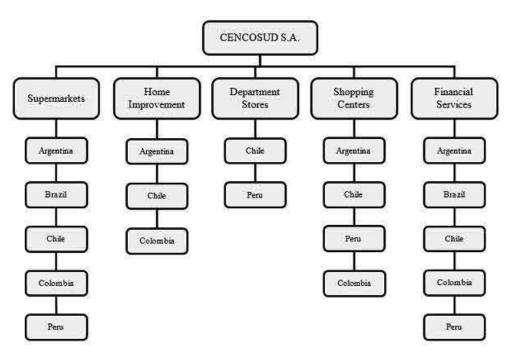


Expand through growth in selective markets. We believe we have significant opportunities to increase our presence and market share in those countries that we believe offer the best growth prospects, particularly Peru and Colombia, due to their favorable demographics, sustainable household consumption growth, low formal retail penetration, and strong macroeconomic environments. We also intend to take advantage of existing land banks in Chile, Peru, and Colombia. We believe that we have a solid foundation for continued growth, due to our focus on improving profitability, our store openings track record, our focus on the food retail business, which is more resilient to economic downturns, and our leading position based on revenues, selling space, number of stores and gross leasable area based on our market position in the sectors and countries in which we operate. We intend to leverage on our strong brand recognition, integrated business model and multi-format experience.

Enhance customer loyalty. We intend to increase our share of our customers' total retail spending by offering a combination of competitive prices, quality products, convenient locations, personalized service and an attractive "one-stop" shopping environment. We seek to deliver a comprehensive shopping experience and we aim to successfully fulfill our customers' needs through our multi-format approach, diversified product mix, innovative marketing and pricing and complementary consumer finance services.

Our Organizational Structure

In 2011, we reorganized our operating structure to fully integrate our acquired operations in Peru and Brazil in order to improve our profitability. The following is a simplified organizational chart showing our company and our principal operating divisions as of the date of this prospectus.



Risks Related to our Business

Investing in our shares of common stock or ADSs involves substantial risk, including those risks described under the heading "Risk Factors" immediately following this and in our 2015 Form 20-F, incorporated by reference herein. Our ability to execute our business strategy is also subject to significant risks. Risks related to our business include, but are not limited to, intense competition in each of our markets; increasing competition from internet sales; rapid consolidation of the markets in which we operate; our ability to expand our business through acquisitions, including our ability to obtain the capital we need for further expansion; the sensitivity of our operating income to fluctuations in the cost of the products we sell; the seasonality of our retail results; the impact of economic downturns on consumer spending; the availability of attractive real estate locations at reasonable prices; increased credit and financial risks associated with our credit card and banking operations. We also face risks related to complex regulations and changes in laws applicable to our business through acquisitions or joint ventures. Before you invest in our shares of common stock or ADSs, you should carefully consider all the information in this prospectus including matters set forth under the heading "Risk Factors."

We are a publicly-held stock corporation *(sociedad anónima abierta)* organized under the laws of Chile and have an indefinite corporate duration. We were incorporated by a public deed dated November 10, 1978. Our legal name is "Cencosud S.A." Our registered and principal executive office is located Av. Kennedy 9001, Piso 6, Las Condes, Santiago, Chile and our main telephone number is 56 (2) 2959-0000.

THE OFFERING

The following is a brief summary of the terms of this offering. For a more complete description of our common shares and the ADSs, see "Description of Share Capital" and "Description of American Depositary Shares" in this prospectus.

Selling Shareholder	Inversiones Tano Limitada
Global Offering	The Selling Shareholder is offering 142,126,044 shares of common stock, in the form of shares or ADSs (each ADS representing three shares of common stock), in a global offering. Of the 142,126,044 shares of common stock being offered, are being offered by the international underwriter, in the form of ADSs (equivalent to ADSs), in the United States and in other jurisdictions outside of Chile pursuant to this prospectus, and are being offered by the Chilean placement agents, in the form of shares, in a concurrent offering in Chile on a best efforts basis. We refer to the offering outside Chile as the "international offering" and to the offering in Chile as the "Chilean offering." We refer to the international offering together with the Chilean offering as the "global offering."
Purchase and Settlement	The shares of common stock will be sold initially through an order book auction on the Santiago Stock Exchange in a process known as <i>subasta de un libro de órdenes</i> , in compliance with Chilean law and the rules of the Santiago Stock Exchange. All orders of shares made by prospective purchasers, including by the international underwriter for purposes of the international offering, must be placed through an authorized Chilean broker under Chilean law. The shares awarded to the international underwriter in the <i>subasta de un libro de órdenes</i> will be eligible for deposit in our ADR facility, subject to the terms of our Deposit Agreement. See "Underwriting" in this prospectus.
Offering price	U.S.\$ per ADS, and U.S.\$ per share
Use of Proceeds	We will not receive any of the proceeds from the sale of the ADSs or the shares. The Selling Shareholder will receive all the proceeds from the sale of the ADSs and the shares.
The ADSs	Each ADS represents three common shares. The ADSs will be evidenced by ADRs. See "Description of Share Capital" and "Description of American Depositary Shares" in this prospectus.
Shares issued and outstanding	2,842,520,872 as of June 30, 2016.
Trading market for shares	The shares are currently listed on the Santiago Stock Exchange, the <i>Bolsa Electronica de Chile</i> and the Valparaiso Stock Exchange, which we refer to collectively as the Chilean Stock Exchanges, under the symbol "CENCOSUD."
Trading market for ADSs	The ADSs are currently listed and traded on the New York Stock Exchange under the symbol "CNCO."
Offering Timetable	Offering commences: July 11, 2016 Expected pricing date: , 2016 Expected closing date: , 2016

Controlling Shareholder	The following summarizes the percentage of our outstanding shares that would be held by our Controlling Shareholder, both directly and indirectly, after giving effect to the global offering.
	Current ownership: 59.76% After completion of the global offering: 54.76%
	As long as our Controlling Shareholder beneficially owns a majority of the outstanding shares of common stock, they will be able to elect a majority of our directors and to determine the outcome of the voting on substantially all actions that require shareholder approval. See "Item 7. Major Shareholders and Related Party Transactions—A. Major Shareholders" included in the 2015 Form 20-F incorporated by reference herein and "Description of Share Capital—Shareholders' Meetings and Voting Rights" in this prospectus.
	References to "Controlling Shareholder" in this prospectus refer to our founder, Mr. Horst Paulmann, and his family, who own shares in the Company directly and indirectly, through Inversiones Quinchamali Ltda., Inversiones Latadia Ltda. and Inversiones Tano Ltda.
Voting Rights	See "Description of Share Capital-Shareholders' Meetings and Voting Rights" in this prospectus.
Dividends	See "Dividends and Dividend Policy" in this prospectus.
Lock-up Agreements	The Selling Shareholder, Mr. Horst Paulmann (the Chairman of our board of directors) and certain of our other shareholders that are controlled by Mr. Horst Paulmann have agreed with J.P. Morgan Securities LLC, subject to certain exceptions, not to offer, sell, contract to sell, pledge or otherwise dispose of, directly or indirectly, without the previous written consent of J.P. Morgan Securities LLC, shares or ADSs or securities convertible into or exchangeable or exercisable for any shares or ADSs during the period commencing on the date of this prospectus until 180 days after such date. See "Underwriting" in this prospectus.
Transfer Agent	The Bank of New York Mellon.
Risk Factors	See "Risk Factors", the "Risk Factors" section of our 2015 form 20-F, incorporated by reference herein, and the other information included or incorporated by reference in this prospectus for a discussion of factors you should consider before deciding to invest in our common stock.

SUMMARY FINANCIAL AND OTHER INFORMATION

The following tables set forth our summary consolidated financial information under the IFRS issued by the IASB. The financial information as of March 31, 2016 and for the three months ended March 31, 2016 and 2015 has been derived from our Unaudited Interim Condensed Consolidated Financial Statements included in our July Form 6-K and incorporated by reference in this prospectus. The financial information as of December 31, 2015 and 2014 and for the years ended December 31, 2015, 2014 and 2013 has been derived from our Audited Consolidated Financial Statements included in our 2015 Form 20-F and incorporated by reference in this prospectus. We maintain our books and records in Chilean pesos and prepare consolidated financial statements in accordance with IFRS. The following financial and operating information should be read in conjunction with, and is qualified in its entirety by reference to, our Unaudited Interim Condensed Consolidated Financial Statements and notes thereto included in our July Form 6-K and incorporated by reference in this prospectus, and our Audited Consolidated Financial Statements and the notes thereto included in our 2015 Form 20-F and incorporated by reference in this prospectus.

In our opinion, the summary consolidated financial data presented in the tables below includes all adjustments necessary to present fairly in all material respects our financial condition and results of operations at the dates and the periods presented. The results of operations for the three months ended March 31, 2016 and 2015 and for the years ended December 31, 2015, 2014 and 2013 are not necessarily indicative of future performance.

Unless otherwise noted, U.S. dollar amounts have been translated from Chilean pesos based on the dólar observado, or observed exchange rate of Ch\$669.80 per U.S.\$1.00 as of March 31, 2016, as reported by the Chilean Central Bank. We make no representation that the Chilean peso or the U.S. dollar amounts referred to herein actually represent, could have been or could be converted into U.S. dollars or Chilean pesos, as the case may be, at the rates indicated, at any particular rate or at all.

ncome statement data:	2016	2016	2015
		(unaudited)	
	(in millions of		
Revenues from ordinary activities, continuing operations:	U.S.\$)	(in millions	of ChS)
Supermarkets	2,708	1,813,974	1,989,17
Home improvement stores	484	324,369	348,00
Department stores	369	247,215	222,92
Shopping centers	84	55,964	55,25
Financial services	59	39,733	36,40
Other	4	2,589	8
Total revenues from ordinary activities	3,708	2,483,844	2,652,64
Cost of sales:			
Supermarkets	(2,016)	(1,350,118)	(1,500,90
Home improvement stores	(322)	(215,805)	(228,42
Department stores	(268)	(179,513)	(163,84
Shopping centers	(6)	(4,229)	(6,45
Financial services	(20)	(13,256)	(12,01
Other	(2)	(1,059)	(45
Total cost of sales	(2,634)	(1,763,980)	(1,912,10
Gross profit:			
Supermarkets	693	463,856	488,27
Home improvement stores	162	108,564	119,58
Department stores	101	67,703	59,07
Shopping centers	77	51,735	48,80
Financial services	40	26,478	24,45
Other	2	1,530	35
Total gross profit	1,075	719,864	740,54
Administrative expenses, distribution costs and other expenses	(878)	(587,777)	(629,78
Other income by function	61	40,774	16,30
Participation in profit of equity method associates	4	2,860	1,74
Financial income	6	3,841	3,49
Financial expenses	(103)	(69,323)	(54,54
Other (losses)	(5)	(3,463)	(10,57
Exchange differences	58	38,526	(12,81
Losses from indexation	(5)	(3,468)	(91
Income (loss) before taxes	212	141,834	53,46
ncome tax expense	(49)	(32,805)	(33,35
Profit from continuing operations	163	109,029	20,10
Profit from discontinued operations	-	-	2,32
Net profit	163	109,029	22,43
Profit attributable to non-controlling shareholders	2	1,347	37
Profit attributable to controlling shareholders	161	107,682	22,06
Net profit attributable to shareholders per share for continuing operations:			
Basic ⁽¹⁾	0.06	38.1	7
Diluted ⁽¹⁾	0.06	37.8	7
Net profit attributable to shareholders per share for discontinued operations:			
Basic ⁽¹⁾	-	-	0
Diluted ⁽¹⁾	-	-	0
Number of Shares			
Total Number of Shares	2,842,459,622	2,842,459,622	2,828,723,9

		Year ended December 31,			
Income Statement Data	2015	2015	2014	2013	
	(in millions of U.S.\$)	(n millions of Ch\$)		
Revenues from ordinary activities, continuing operations:	0.8.8)	(1	n millions of Cus)		
Supermarkets	11,329	8,045,566	8.159.237	7,682,994	
Shopping Centers	349	248,026	214,850	205,332	
Home improvement	2,069	1,469,246	1,225,616	1,176,890	
Department stores	1,481	1,051,642	991,442	970,360	
Financial services	233	165,820	117.679	81,651	
Other	16	11,039	2,205	16,932	
Total revenues from ordinary activities	15,477	10,991,338	10,711,029	10,134,158	
Cost of Sales:					
Supermarkets	(8,469)	(6,014,367)	(6,216,769)	(5,782,590)	
Shopping Centers	(48)	(33,984)	(28,029)	(23,341)	
Home improvement	(1,355)	(962,485)	(800,342)	(787,402)	
Department stores	(1,055)	(749,412)	(741,279)	(701,530)	
Financial services	(1,055)	(49,276)	(39,046)	(25,938)	
Other	(5)	(3,702)	(1,967)	(3,451)	
Total cost of sales	(11,002)	(7,813,226)	(7,827,432)	(7,324,252)	
Gross Profit:	(11,002)	(1,010,220)	(1,021,102)	(1,021,202)	
Supermarkets	2,860	2,031,199	1,942,468	1,900,404	
1	2,800	, ,	, ,		
Shopping Centers		214,042	186,821	181,991	
Home improvement	714	506,761	425,275	389,487	
Department stores	426	302,229	250,163	268,830	
Financial services	164	116,544	78,632	55,713	
Other	10	7,337	238	13,481	
Total Gross Profit	4,475	3,178,112	2,883,597	2,809,907	
Administrative expenses, distribution costs and other expenses	(3,767)	(2,675,486)	(2,482,777)	(2,357,582)	
Other income by function	296	210,521	114,438	108,291	
Participation of equity method of associates	21	14,067	6,208	10,289	
Financial income	22	14,939	6,709	5,999	
Financial expenses	(365)	(259,038)	(180,258)	(196,592)	
Other gains (losses) ⁽¹⁾	(175)	(124,455)	(6,515)	(3,165)	
Exchange differences	(173)	(116,743)	(24,411)	(22,787)	
Losses from indexation	(104)	(22,009)	(39,576)	(18,885)	
Income (loss) before taxes	310	219,908	277,416	335,476	
		· · · · · · · · · · · · · · · · · · ·	,	(94,068)	
Income tax expense	(82) 227	(58,540)	(125,932)		
Profit from Continuing Operations	99	161,368	151,485	241,408	
Profit from Discontinued Operations ⁽²⁾		70,617	12,662	8,357	
Net Profit	327	231,985	164,146	249,765	
Profit attributable to non-controlling shareholders	0	44	(748)	(166)	
Profit attributable to controlling shareholders	327	231,941	164,895	249,930	
Net profit attributable to shareholders per share for continuing operations:					
Basic ⁽³⁾	0.1	57	54	87	
Diluted ⁽³⁾	0.1	56	54	87	
Net profit attributable to shareholders per share for discontinued operations:	0.0	0.5		2	
Basic ⁽³⁾	0.0	25	4	3	
Diluted(3)	0.0	25	4	3	
Number of Shares	0.000 -000 0.00	0.000 500 0.00	0.000 500 0.00		
Total number of Shares	2,828,723,963	2,828,723,963	2,828,723,963	2,762,910,986	
Dividends per share:					
Basic ⁽³⁾	0.1	82	58	90	
Diluted ⁽³⁾	0.1	81	58	90	

(1) As of December 31, 2015 we had recorded a goodwill impairment in the amount of Ch\$116,771 million (BRL\$566 million) relating to our Supermarkets-Brazil division.

(2) As of December 31, 2015 the Company has recognized a gain of Ch\$61,373 million within the consolidated statement of profit and loss by function, under the "Profit from discontinued operations" line. The generated profit includes Ch\$30,144 million corresponding to the benefit related to the measurement at fair value of non-controlling interest in subsidiaries held after the sale of our financial services division.

(3) In U.S. dollars and Chilean pesos.

	As of Ma	As of March 31,		
Balance sheet data:	2016	2016	2015	
		(unaudited)		
	(in millions of			
		U.S.\$) (in million		
Total current assets	3,560	2,384,766	2,501,765	
Property, plant, equipment and investment property net	3,899	2,611,521	2,711,491	
Other assets	7,179	4,808,284	4,897,470	
Total assets	14,638	9,804,570	10,110,725	
Total current liabilities	3,290	2,203,394	2,426,085	
Total non-current liabilities	5,407	3,621,788	3,713,828	
Total liabilities	8,697	5,825,182	6,139,913	
Paid-in capital	3,539	2,370,219	2,321,381	
Retained Earnings	3,602	2,412,942	2,329,412	
Share Premium	734	491,531	526,633	
Other Reserves	(1,934)	(1,295,412)	(1,205,680)	
Net equity attributable to controlling shareholders	5,941	3,979,280	3,971,746	
Non-controlling interest	0	109	(934)	
Total net equity and liabilities	14,638	9,804,570	10,110,725	

	A	As of December 31,			
Balance sheet data:	2015	2015	2014		
	(in millions of U.S.\$)	(in millions	of Ch\$)		
Total current assets	3,523	2,501,765	3,002,468		
Property, plant, equipment and investment property net	3,818	2,711,491	3,009,728		
Other assets	6,896	4,897,470	4,704,307		
Total assets	14,237	10,110,725	10,716,503		
Total current liabilities	3,416	2,426,085	3,138,770		
Total non-current liabilities	5,230	3,713,828	3,286,247		
Total liabilities	8,646	6,139,913	6,425,017		
Paid-in capital	3,269	2,321,381	2,321,381		
Retained Earnings	3,280	2,329,412	2,166,549		
Share Premium	742	526,633	526,633		
Other Reserves	(1,698)	(1,205,680)	(722,245)		
Net equity attributable to controlling shareholders	5,593	3,971,746	4,292,318		
Non-controlling interest	(1)	(934)	(832)		
Total net equity and liabilities	14,237	10,110,725	10,716,503		

	Three mo	Three months ended March 31,			
Other financial data:	2016	2016	2015		
	(unaudited) (in millions of U.S.\$)	(in millions of Ch\$) ⁽¹⁾			
Cash Flow Data					
Net cash provided by (used in):					
Operating activities	(80)	(53,915)	29,449		
Investing activities	173	115,671	(60,728)		
Financing activities	(87)	(57,962)	(12,297)		
Other Financial Information		· · /			
Capital expenditures	(67)	(40,890)	(44,358)		
Depreciation and amortization	(67)	(51,280)	(53,495)		
Financial Ratios					
Gross margin(2)	29.0%	29.0%	27.9%		
Net margin(3)	4.4%	4.4%	0.8%		
Working capital ratio ⁽⁴⁾	1.08	1.08	1.03		

(1) Except financial ratios.
 (2) Consolidated gross profit divided by consolidated revenues from ordinary activities.
 (3) Consolidated net income divided by consolidated revenues from ordinary activities.
 (4) Consolidated current assets divided by consolidated current liabilities.

	As of December 31,				
Other financial data:	2015	2015	2014	2013	
	(in millions of U.S.\$)	(in millions of Ch\$) ⁽¹⁾			
Cash Flow Data					
Net cash provided by (used in):					
Operating activities	896	636,151	389,483	364,782	
Investing activities	44	31,046	(233,396)	(320,507)	
Financing activities	(899)	(638,609)	(112,378)	(107,029)	
Other Financial Information					
Capital expenditures	(242)	(171,606)	(227,423)	(317,710)	
Depreciation and amortization	(308)	(218,490)	(200,043)	(186,576)	
Financial Ratios					
Gross margin ⁽²⁾	28.9%	28.9%	26.9%	27.7	
Net margin ⁽³⁾	2.1%	2.1%	1.5%	2.5	
Working capital ratio ⁽⁴⁾	1.03	1.03	0.96	0.82	
(1) Except financial ratios					
(2) Consolidated gross profit divided by consolidated revenues from ordinary activitie	S				
(3) Consolidated net income divided by consolidated revenues from ordinary activities					
(4) Consolidated current assets divided by consolidated current liabilities.					

RISK FACTORS

An investment in our securities involves risk. You should carefully consider the risk factors incorporated by reference from the 2015 Form 20-F and the other information contained or incorporated by reference in this prospectus or any applicable prospectus supplement, before buying our securities. For more information see "Where You Can Find More Information" and "Incorporation of Information By Reference." The occurrence of one or more of those risk factors could adversely impact our business, financial condition or results of operations.

Risks Related to our Shares and the ADSs

Our ADSs have a limited trading history and market volatility after the global offering may affect our stock price and the value of your investment.

Our ADSs began to trade on the New York Stock Exchange on June 22, 2012, and as a result have a limited trading history. We cannot predict the extent to which investor interest in our company will maintain an active trading market on the NYSE, or how liquid that market will be in the future. The market price of our ADSs may be volatile and may be influenced by many factors, some of which are beyond our control, including:

- the failure of financial analysts to cover the ADSs or our common stock or changes in financial estimates by analysts;
- actual or anticipated variations in our operating results or the operating results of our competitors;
- changes in financial estimates by financial analysts, or any failure by us to meet or exceed any such estimates, or changes in the recommendations of any financial analysts that elect to follow the ADSs or shares of common stock or the shares of common stock of our competitors;
- announcements by us or our competitors of significant contracts or acquisitions;
- future sales of the ADSs and shares of common stock, including sales by our controlling shareholder;
- investor perceptions of us and the industries in which we operate;
- failure of any of our initiatives to achieve commercial success;
- fluctuations in stock market prices and trading volumes of securities of similar companies;
- general market conditions and overall fluctuations in U.S. equity markets;
- changes in our financial guidance to investors and analysts;
- delays in, or out failure to provide financial guidance;
- additions or departures of any of our key personnel;
- · changes in accounting principles or methodologies;
- changing legal or regulatory developments in the United States and other countries, including the countries in which we operate; and
- discussion of us or our stock price by the financial press and in online investor communities.

In addition, the stock market in general has experienced substantial price and volume fluctuations that have been unrelated to the operating performance of particular companies affected. These broad market and industry factors may materially harm the market price of the ADSs and shares of common stock, regardless of our operating performance. In the past, following periods of volatility in the market price of certain companies' securities, securities class-action litigation has been instituted against these companies. Such litigation, if instituted against us, could result in substantial expenses and the diversion of our management's attention from our business, and could have a material adverse effect on us.

There may be a lack of liquidity and market for our shares of common stock and the ADSs in Chile.

Our shares of common stock are listed and traded on the Santiago Stock Exchange, the Chile Electronic Stock Exchange and the Valparaíso Stock Exchange, which we collectively refer to as the "Chilean Stock Exchanges." Although ADS holders are entitled to withdraw shares of common stock underlying the ADSs from The Bank of New York Mellon (the "Depositary") at any time, the Chilean Stock Exchanges are substantially smaller, less liquid and more volatile than major securities markets in the United States. Although our shares of common stock are traded on the Chilean Stock Exchanges, there can be no assurance that a liquid trading market for our shares of common stock will continue to exist. As of the date of this prospectus, our non-controlling shareholders hold approximately 40.0% of our outstanding shares of common stock. A limited trading market in general and our concentrated ownership in particular may impair the ability of an ADS holder to sell in the Chilean market any shares of common stock obtained upon withdrawal of such shares from the ADS facility in the amount and at the price and time such holder desires, and could increase volatility of the price of the ADSs.

Holders of ADSs may find it difficult to exercise voting rights at our shareholders' meetings.

Holders of ADSs will not be direct shareholders of our company and will be unable to enforce directly the rights of shareholders under our *estatutos* (bylaws) and the laws of Chile. Holders of ADSs may exercise voting rights with respect to the shares of common stock represented by ADSs only in accordance with the deposit agreement governing the ADSs. Holders of ADSs will face practical limitations in exercising their voting rights because of the additional steps involved in our communications with ADS holders. Holders of aDSs will receive notice of a shareholders' meeting by mail from the Depositary following our notice to the Depositary requesting the Depositary to do so. To exercise their voting rights, holders of aDSs must instruct the Depositary on a timely basis on how they wish to vote. This voting process necessarily will take longer for holders of ADSs than for holders of those ADSs are instructing it to give a discretionary proxy to a person designated by us to vote with respect to their ADSs, except in limited circumstances.

Holders of ADSs also may not receive the voting materials in time to instruct the Depositary to vote the common stock underlying their ADSs. In addition, the Depositary and its agents are not responsible for failing to carry out voting instructions of the holders of ADSs or for the manner of carrying out those voting instructions. Accordingly, holders of ADSs may not be able to exercise voting rights, and they will have little, if any, recourse if the shares of common stock underlying their ADSs are not voted as requested.

The significant control over the majority of our shares by our founding shareholder may have a material adverse effect on the future market price of the ADSs and our shares of common stock.

We are currently controlled by our founder, Mr. Horst Paulmann, who beneficially owns and controls 59.76% of our shares, through Inversiones Quinchamali Ltda., Inversiones Latadia Ltda. and Inversiones Tano Ltda, as of the date of this prospectus. Such ownership percentage will remain at 54.76% following the completion of the global offering. Any further disposition by our controlling shareholder of a significant number of our shares, or the perception that such a disposition might occur, could materially and adversely affect the trading price of our shares of common stock on the Santiago Stock Exchange as well as the market price of the ADSs on the New York Stock Exchange.

Our controlling shareholder is able to exercise significant control over our company, and also controls a significant minority interest in many of our international subsidiaries which could result in conflicts of interest.

Our controlling shareholder is in a position to direct our management and to determine the result of substantially all matters to be decided by majority vote of our shareholders, including the election of a majority of the members of our board of directors, determining the amount of dividends distributed by us (subject to the legally mandated minimum of 30% of distributable net income), adopting certain amendments to our Bylaws, including the issuance of new shares, enforcing or waiving our rights under existing agreements, leases and contractual arrangements and entering into agreements with entities affiliated with us. As a result, circumstances may occur in which our controlling shareholder's interests could be in conflict with your interests as holder of the ADSs. Our controlling shareholder may have interests in pursuing or preventing acquisitions, divestitures or other transactions where, in his judgment, such action would be in our best interests, even though such action may not be in the best interests of our minority shareholders.

Our status as a foreign private issuer exempts us from certain of the corporate governance standards of the NYSE, limiting the protections afforded to investors.

We are a "foreign private issuer" within the meaning of the NYSE corporate governance standards. Under the NYSE listing rules, a foreign private issuer may elect to comply with the practice of its home country and not to comply with certain NYSE corporate governance requirements, including the requirements that (1) a majority of the board of directors consist of independent directors, (2) a nominating and corporate governance committee be established that is composed entirely of independent directors and has a written charter addressing the committee's purpose and responsibilities, (3) a compensation committee be established that is composed entirely of independent directors and has a written charter addressing the committee's purpose and responsibilities, and (4) an annual performance evaluation of the nominating and corporate governance and compensation committees be undertaken. Therefore, you will not have the same protections afforded to shareholders of companies that are subject to all new NYSE corporate governance requirements.

For example, in reliance on the foreign private issuer exemption to the NYSE listing rules a majority of our board of directors may not consist of independent directors; our board's approach may therefore be different from that of a board with a majority of independent directors, and as a result, the management oversight of our Company may be more limited than if we were subject to the NYSE listing rules.

U.S. securities laws do not require us to disclose as much information to investors as a U.S. issuer is required to disclose, and you may receive less information about us than you might otherwise receive from a comparable U.S. company.

The corporate disclosure requirements applicable to us may not be equivalent to the requirements applicable to a U.S. company and, as a result, you may receive less information about us than you might otherwise receive in connection with a comparable U.S. company. We are subject to the periodic reporting requirements of the Exchange Act that apply to "foreign private issuers." The periodic disclosure required of foreign private issuers under the Exchange Act is more limited than the periodic disclosure required of U.S. issuers. For example, we are required only to file an annual report on Form 20-F, but we are not required to file any quarterly reports. A U.S. registrant must file an annual report on Form 10-K and three quarterly reports on Form 10-Q. In addition, we are required to file current reports on Form 6-K, but the information that we must disclose in those reports is governed primarily by Chilean law disclosure requirements and may differ from Form 8-K's current reporting requirements imposed on a U.S. issuer. Finally, we are not subject to the proxy requirements of Section 14 of the Exchange Act and our officers, directors and principal shareholders are not subject to the short swing insider trading reporting and recovery requirements under Section 16 of the Exchange Act.

Chilean law provides for fewer and less well-defined shareholders' rights.

Our corporate affairs are governed by our Bylaws (which serve the combined function of the articles of incorporation and the bylaws of a U.S. corporation), and the laws of Chile. Under such laws and our Bylaws, our shareholders may have fewer or less well-defined rights than they might have as shareholders of a corporation incorporated in a U.S. jurisdiction. Persons or entities who seek to acquire control of a publicly-held Chilean corporation through a tender offer (*oferta pública de adquisición de acciones*), must make an offer to any and all shareholders of such company. See "Description of Share Capital—Right of dissenting shareholders to tender their shares" and "Description of Share Capital—Dividend and liquidation rights."

Our recent transformation as a U.S. public company may increase our costs and disrupt the regular operations of our business.

Our initial public offering has had a significant transformative effect on us. We have incurred and expect to incur additional legal, accounting, reporting and other expenses as a result of having an ADS program. We will also incur costs which we have not incurred previously, including, but not limited to, increased costs and expenses for directors' fees, increased directors and officers insurance, increased investor relations, and various other incremental costs related to having an ADS program traded in the United States.

We also anticipate that we will incur costs associated with corporate governance requirements, including requirements under the Sarbanes-Oxley Act of 2002, as amended, as well as rules implemented by the SEC and NYSE. We expect these rules and regulations to increase our legal and financial compliance costs and make some management and corporate governance activities more time-consuming and costly. These rules and regulations may make it more difficult and more expensive for us to obtain director and officer liability insurance, and we may be required to accept reduced policy limits and coverage or incur substantially higher costs to obtain the same or similar coverage. This could have a material adverse impact on our ability to recruit and bring on a qualified independent board. We cannot predict or estimate the amount of additional costs we may incur as a result of these requirements or the timing of such costs.

Chile imposes controls on foreign investment and repatriation of investments that may affect your investment in, and earnings from, the ADSs, and may impose additional controls or restrictions in the future.

Equity investments into Chile from abroad are subject to the requirement that investors provide Chile's Central Bank with information related to such equity investments and conduct any operations in connection with the repatriation of investments and earnings on them within Chile's *Mercado Cambiario Formal*, or Formal Exchange Market. See "Exchange Controls—Foreign Exchange Controls—Chile."

Holders of ADSs are entitled to receive dividends on the underlying shares to the same extent as the holders of shares. Dividends received by holders of ADSs will be converted into U.S. dollars and distributed net of foreign currency exchange fees and expenses and fees of the Depositary and will be subject to Chilean withholding tax, currently imposed at a rate of 35% (subject to credits in certain cases as described under "Taxation—Material U.S. Federal Income Tax Considerations"). If for any reason, including changes in Chilean laws or regulations, the Depositary were unable to convert Chilean pesos to U.S. dollars, investors may receive dividends and other distributions, if any, in Chilean pesos.

Additional Chilean restrictions applicable to the holders of the ADSs and other foreign investors in Chile could be imposed in the future. The Central Bank of Chile has the authority to impose at any time certain controls, restrictions or obligations on foreign investors in Chile. Such restrictions could include, but are not limited to, the requirement to obtain the Central Bank of Chile's prior approval for the repatriation of the proceeds from the disposition of shares underlying the ADSs or the payment of dividends. We cannot advise you as to the duration or impact of any such restrictions if imposed.

Currency devaluations, foreign exchange fluctuations and foreign currency conversion costs may have a material adverse effect on our stock price and on the U.S. dollar value of any cash distributions made to ADS holders in respect of ADSs.

As our operations are denominated in local currencies (Chilean Peso, Brazilian Real, Peruvian Sol, Argentinian Peso and Colombian Peso), changes in the currency parities may affect our recognition of results. Furthermore, as our stocks are primarily traded at the Santiago Stock Exchange, our stock is traded and listed in Chilean Pesos. Therefore, changes in the Chilean Peso versus the U.S. Dollar parity may affect the value of your investment when measured in U.S. Dollars.

If the value of the Chilean peso falls relative to the U.S. dollar, the value of the ADSs and any distributions to be received from the Depositary for the ADSs could be materially and adversely affected. Cash distributions made in respect of the ADSs are received by the Depositary in Chilean pesos, are then converted by the Depositary into U.S. dollars at the then prevailing exchange rate and distributed to the holders of ADSs. In addition, the Depositary will incur foreign currency conversion costs (to be borne by the holders of the ADSs) in connection with the foreign currency conversion and subsequent distribution of dividends or other payments with respect to ADSs.

ADS holders may not be able to effect service of process on, or enforce judgments or bring original actions against, us, our directors or our executive officers, which may limit the ability of holders of ADSs to seek relief against us.

We are a Chilean corporation. None of our directors are residents of the United States and most of our executive officers reside outside the United States. In addition, a substantial portion of our assets and the assets of our directors and executive officers are located outside the United States. As a result, it may be difficult for ADS holders to effect service of process outside Chile upon us or our directors and executive officers or to bring an action against us or such persons in the United States or Chile to enforce liabilities based on U.S. federal securities laws. It may also be difficult for ADS holders to enforce in the United States courts against us or our directors and executive officers based on civil liability provisions of the U.S. federal securities laws. If a U.S. court grants a final money judgment in an action based on the civil liability provisions of the United States, enforceability of this money judgment in Chile will be subject to the obtaining of the relevant "exequatur" (i.e., recognition and enforcement of the foreign judgment) according to Chilean civil procedure law currently in force, and consequently, subject to the same parties and arising from the same facts and circumstances and the Chilean courts' determination that the U.S. courts had jurisdiction, that process was appropriately served on the defendant and that enforcement would not violate Chilean public policy. Failure to satisfy any of such requirements may result in non-enforcement of your rights.

Preemptive rights may be unavailable to ADS holders or U.S. holders of shares in certain circumstances and, as a result, U.S. owners of shares or ADSs would be subject to potential dilution.

The Ley sobre Sociedades Anónimas No. 18,046 and the Reglamento de Sociedades Anónimas, which we refer to in this prospectus collectively as the "Chilean Corporations Law," require us, whenever we issue new shares for cash and sell treasury shares, to grant preemptive rights to all of our shareholders (including shares represented by ADSs), giving them the right to purchase a sufficient number of shares to maintain their existing ownership percentage. It is possible that, in connection with any future issuances of shares, we may not be able to offer shares to U.S. holders of shares or ADSs pursuant to preemptive rights granted to our shareholders and, as a result such U.S. holders of shares or ADSs would be subject to potential dilution.

We will not be able to offer shares to ADS holders or U.S. holders of shares pursuant to preemptive rights that we grant to our shareholders in connection with any future issuance of shares or sale of treasury shares unless a registration statement under the Securities Act, is effective with respect to such rights and shares, or an exemption from the registration requirements of the Securities Act is available.

Such a registration statement may not be filed and an exemption from the registration requirements of the Securities Act may not be available. If owners of ADSs are unable to exercise preemptive rights because a registration statement has not been filed, the Depositary will attempt to sell such owners' preemptive rights and distribute the net proceeds of the sale (net of the depositary's fees and expenses) to the holders of the ADSs, provided that a secondary market for such rights exists and a premium can be recognized over the cost of any such sale. It is possible that a secondary market in preemptive rights may not develop in connection with any future issuance of shares or, if such a market does develop, a premium may not be able to be realized on their sale.

If preemptive rights cannot be sold, they will expire, and holders of ADSs will not realize any value from the grant of such preemptive rights. In either case, the equity interest in us of the holders of ADSs would be diluted proportionately.



Substantial sales of the ADSs or shares of our common stock after the global offering could cause the price of the ADSs or shares of our common stock to decrease.

The Selling Shareholder, Horst Paulmann (the Chairman of our board of directors) and certain of our other shareholders that are controlled by Horst Paulmann have agreed that, for a period of 180 days after the date of this prospectus, they may not, without the prior written consent of J.P. Morgan and subject to certain limited exceptions, offer, pledge, announce the intention to sell, sell, contract to sell, sell any option or contract to purchase any option or contract to sell, grant any option, right or warrant to purchase or otherwise dispose of, directly or indirectly, any of our common shares or any securities convertible into or exercisable or exchangeable for our common shares, among other actions. See "Underwriting" elsewhere in this prospectus. After these lock-up agreements expire, their shares of common stock will be eligible for sale in the public market in the form of ADSs or shares. The market price of the ADSs and shares could drop significantly if our controlling shareholder group sells their shares of common stock, to be evidenced by ADSs or shares. Any such issuances could result in a dilution of your ownership stake or a decrease in the market price of the ADSs or the shares of common stock.

ADS holders may not be able to exercise redemption rights that are granted by the Chilean corporations Law to registered shareholders of publicly traded Chilean corporations.

Under the Chilean Corporations Law, if any of the following resolutions is adopted by our shareholders at any extraordinary shareholders meeting, dissenting shareholders have the right of redemption and can require us to repurchase their shares, subject to the fulfillment of certain terms and conditions. A dissenting shareholder is a shareholder who either attends the shareholders meeting and votes against a resolution which results in a redemption right or, if absent from the shareholders meeting, a shareholder who notifies the company in writing within 30 days of the shareholders meeting of his opposition to the resolution and that he is exercising his redemption right.

The resolutions that result in a shareholder's redemption right are the following:

- our transformation into a different type of legal entity;
- our merger with or into another company;
- the disposition of 50% or more of our assets, whether or not that sale includes our liabilities or the proposal or amendment of any business plan involving the transfer of more than 50% of our assets; the sale of 50% or more of the assets of an affiliate which represents at least 20% of the assets of the corporation, as well as any sale of its shares which would result in us ceasing to be in control of such subsidiary;
- the granting of security interests or personal guarantees to secure or guarantee third parties' obligations exceeding 50% of our assets, except with regard to security interests or personal guarantees are granted to secure or guarantee obligations of our subsidiaries;
- the creation of preferential rights for a class of shares or an amendment to those already existing, in which case the redemption right only accrues to dissenting shareholders of the class or classes of shares adversely affected;
- the amendment of our Bylaws to correct any formal defect in our incorporation, which might cause our Bylaws to be null and void, or any amendment of our Bylaws that grants a shareholder a redemption right;
- the approval by our shareholders of our ceasing to be subject to the regulations applicable to publicly held corporations in the event we no longer meet the requirements under Chilean law to qualify as such a corporation; and
- any other causes as may be established by Chilean law and our Bylaws (our Bylaws currently do not establish any instances).

In addition, shareholders of a publicly held corporation have a redemption right if a person acquires two-thirds or more of the outstanding voting stock of the company and does not make a tender offer for the remaining shares within 30 days of that acquisition at a price not lower than the price that would be paid shareholders exercising their redemption rights. However, the right of redemption described in the previous sentence does not apply in the event the company reduces its capital as a result of not having fully subscribed and paid an increase of capital within the statutory term.

Finally, shareholders of a publicly held corporation have the right of redemption within 30 days after the date when the controller acquires more than 95% of the shares of the company. These redemption rights must be exercised within 30 days.

ADS holders own a beneficial interest in shares held by the Depositary and, accordingly, they are not shareholders of the Company. The Depositary will not exercise redemption rights on behalf of ADS holders. Accordingly, in order to ensure a valid exercise of redemption rights, an ADS holder would have to cancel his ADSs and become a registered shareholder of the Company no later than the date which is five Chilean business days before the shareholders' meeting at which the vote which would give rise to redemption rights is taken, or the applicable record date for redemption rights that arise other than as a result of a shareholder vote. Redemption rights must then be exercised in the manner prescribed in the notice to shareholders that is required to be sent to shareholders of Chilean public companies advising such holders of their right of redemption. If an event occurs that gives rise to redemption rights will have a limited time to cancel their ADSs and to become registered shareholders of the Company prior to the record date for the shareholders meeting or other event giving rise to such redemption rights available to registered shareholders.

CAPITALIZATION

The following table sets forth our consolidated capitalization as of March 31, 2016 on a historical basis. All of the shares being sold by the Selling Shareholder and being offered in the global offering are existing shares. Further, we will not receive any proceeds from the global offering and our capitalization will not be affected by the global offering.

This table should be read together with our financial statements included in our Unaudited Interim Consolidated Financial Statements which are included in the July Form 6-K that is being incorporated by reference herein.

	As of Marc	As of March 31, 2016		
	(in millions of nominal Ch\$)	(in	n millions of U.S.\$) ⁽¹⁾	
Short-term debt:				
Bank debt	Ch\$206,832	\$	U.S.309	
Bonds	42,634		64	
Other financial liabilities	77,036		115	
Total short-term debt	326,502		487	
Long-term debt:				
Bank debt	255,986		382	
Bonds	2,488,281		3,715	
Other financial liabilities	71,823		107	
Total long-term debt	2,816,090		4,204	
Shareholders' equity:				
2,842,459,622 shares, without (nominal) par value and issuing premiums ⁽²⁾	2,868,549		4,283	
Reserves	(1,302,212)		(1,944)	
Retained earnings	2,412,942		3,602	
Non-controlling interest	109		0	
Total shareholders' equity	3,979,388		5,941	
Total capitalization	Ch\$7,121,980	\$	U.S10,633	

 Chilean peso amounts have been translated into U.S. dollars at an exchange rate of Ch\$669.80 per U.S.\$1.00, the observed exchange rate on March 31, 2016. See "Exchange Rates."

(2) Due to the exercise of certain options after March 31, 2016, the outstanding share number has increased to 2,842,520,872 as of June 30, 2016.

Aside from the exercise of options described in footnote (2) above, there has not been any material change to our total capitalization since March 31, 2016.

USE OF PROCEEDS

We will not receive any of the proceeds from the sale of the ADSs or the shares. The Selling Shareholder will receive all the net proceeds from the sale of the ADSs and the shares.

EXCHANGE RATES

Chile

Chile has two currency markets, the *Mercado Cambiario Formal* (the "Formal Exchange Market") and the *Mercado Cambiario Informal* (the "Informal Exchange Market"). The Formal Exchange Market is comprised of banks and other entities authorized by the Chilean Central Bank. The Informal Exchange Market is comprised of entities that are not expressly authorized to operate in the Formal Exchange Market, such as certain foreign exchange houses and travel agencies, among others, but that can trade under current laws and regulations. The Chilean Central Bank is empowered to require that certain purchases and sales of foreign currencies be carried out on the Formal Exchange Market. See also "Exchange Controls—Foreign Exchange Controls—Chile."

Both the Formal and Informal Exchange Markets are driven by free market forces. Current regulations require that the Chilean Central Bank be informed of certain transactions and that they are effected through the Formal Exchange Market.

The U.S. dollar observed exchange rate (*dólar observado*), which is reported by the Chilean Central Bank and published daily in the Official Gazette (*Diario Oficial*), is the weighted average exchange rate of the U.S. dollar of the previous business day's transactions in the Formal Exchange Market. The Chilean Central Bank has the power to intervene, if necessary, by buying or selling foreign currency on the Formal Exchange Market to attempt to maintain the observed exchange rate within a desired range. During the past few years the Chilean Central Bank has attempted to keep the observed exchange rate within a certain range only under special circumstances. Although the Chilean Central Bank is not required to purchase or sell dollars at any specific exchange rate, it generally uses spot rates for its transactions. Other banks generally carry out authorized transactions at spot rates as well.

The Informal Exchange Market reflects transactions carried out at an informal exchange rate (the "informal exchange rate"). There are no limits imposed on the extent to which the rate of exchange in the Informal Exchange Market can fluctuate above or below the observed exchange rate. In recent years, the variation between the observed exchange rate and the informal exchange rate has not been significant.

The following table sets forth the annual low, high, average and period end observed exchange rate for U.S. dollars in Chilean pesos for the periods presented below, as reported by the Chilean Central Bank. The Federal Reserve Bank of New York does not report a noon buying rate for Chilean pesos.

	Daily observed exchange rate Ch\$ per U.S.\$ ¹			
	High ²	Low ²	Average ³	Period end ⁴
Year ended December 31,				
2011	533.74	455.91	483.57	519.20
2012	519.69	469.65	486.59	479.96
2013	533.95	466.50	495.18	524.61
2014	621.41	527.53	570.33	606.75
2015	715.66	597.10	654.66	710.16
Month end				
February 29, 2016	715.41	689.18	703.31	694.17
March 31, 2016	694.82	669.80	680.96	669.80
April 30, 2016	682.45	657.90	669.43	659.34
May 31, 2016	696.96	660.88	683.26	689.81
June 30, 2016	693.61	661.37	679.72	661.37
July 2016 (through July 5, 2016)	661.49	659.26	660.44	661.29

¹ Source: Chilean Central Bank.

² Exchange rates are the actual low and high, on a daily basis for each period.

³ The yearly average rate is calculated as the average of the exchange rates on the last day of each month during the period.

⁴ Each year period ends on December 31, and the respective period-end exchange rate is published by the Chilean Central Bank on the first business day of the following year. Each month period ends on the last calendar day of such month, and the respective period end exchange rate is published by the Chilean Central Bank on the first business day of the following month.

Argentina

From April 1, 1991 until the end of 2001, the Convertibility Law No. 23,928 and Regulatory Decree No. 529/91 (together, the "Convertibility Law") established a fixed exchange rate under which the Central Bank of Argentina was obliged to sell U.S. dollars at a fixed rate of one Argentine peso per U.S. dollar. On January 6, 2002, the Argentine Congress enacted the Public Emergency Law, which suspended certain provisions of the Convertibility Law, including the fixed exchange rate of Ar\$1.00 to U.S.\$1.00, and granted the executive branch of the Argentine government the power to set the exchange rate between the Argentine peso and foreign currencies and to issue regulations related to the foreign exchange market. Following a brief period during which the Argentine government established a temporary dual exchange rate system, pursuant to the Public Emergency Law, the Argentine peso has been allowed to float freely against other currencies since February 2002. For the last few years the Argentine government has maintained a policy of intervention in foreign exchange markets, conducting periodic transactions for the sale and purchase of U.S. dollars. Although the administration of President Mauricio Macri, who assumed office on December 10, 2015, has announced certain reforms to the foreign exchange markets, there is no way to foresee if such reforms will continue to be implemented in the future. See also "Exchange Controls—Foreign Exchange Controls—Argentina."

The following table sets forth the annual high, low, average and period-end exchange rates for the periods indicated, expressed in Argentine pesos per U.S. dollar and not adjusted for inflation as reported by the Central Bank of Argentina. The Federal Reserve Bank of New York does not report a noon buying rate for Argentine pesos.

	Daily observed exchange rate Ar\$ per U.S.\$			
	High	Low	Average ¹	Period end
Year ended December 31,				
2011	4.304	3.972	4.131	4.304
2012	4.917	4.304	4.552	4.917
2013	6.518	4.923	5.479	6.518
2014	8.556	6.543	8.119	8.552
2015	13.763	8.554	9.269	13.005
Month end				
February 29, 2016	15.584	14.088	14.815	15.584
March 31, 2016	15.919	14.246	14.961	14.582
April 30, 2016	14.779	14.140	14.410	14.258
May 31, 2016	14.262	13.963	14.138	14.013
June 30, 2016	15.056	13.757	14.141	14.920
July 2016 (through July 5, 2016)	15.119	15.019	15.068	15.019

¹ Represents the daily average exchange rate during each of the relevant periods.

Brazil

The Central Bank of Brazil allows the Real/U.S. dollar exchange rate to float freely and has intervened occasionally to control unstable fluctuations in foreign exchange rates. We cannot predict whether the Central Bank of Brazil or the Brazilian government will continue to let the real float freely or will intervene in the exchange rate market through a currency band system or otherwise. The Brazilian real may depreciate or appreciate substantially against the U.S. dollar in the future. Exchange rate fluctuations may adversely affect our financial condition. See also "Exchange Controls—Foreign Exchange Controls—Brazil."

Prior to March 14, 2005, under Brazilian regulations, foreign exchange transactions were carried out on either the commercial rate exchange market or the floating rate exchange market. Rates in the two markets were generally the same. On March 14, 2005, the National Monetary Council of Brazil (Conselho Monetário Nacional) unified the two markets.

The following table sets forth the exchange selling rates expressed in Brazilian reais per U.S. dollar for the periods indicated, as reported by the Central Bank of Brazil through the Central Bank System (Sistema do Banco Central) using PTAX 800, option 5.

	Daily observed exchange rate R\$ per U.S.\$			
	High	Low	Average ¹	Period end
Year ended December 31,				
2011	1.8811	1.6554	1.7593	1.6662
2012	1.9016	1.5345	1.6746	1.8758
2013	2.1121	1.7024	1.9550	2.0435
2014	2.7403	2.1974	2.3547	2.6562
2015	4.1949	2.5754	3.3387	3.9048
Month end				
February 29, 2016	4.0492	3.8653	3.9737	3.9796
March 31, 2016	3.9913	3.5589	3.7039	3.5589
April 30, 2016	3.6921	3.4508	3.5658	3.4508
May 31, 2016	3.6168	3.4645	3.5393	3.5951
June 30, 2016	3.6126	3.2098	3.4245	3.2098
July 2016 (through July 5, 2016)	3.2904	3.2298	3.2561	3.2904

¹ Represents the daily average exchange rate during each of the relevant periods.

Peru

Currently, Peruvian law does not impose any restrictions on the ability of companies having operations in Peru to transfer foreign currencies from Peru to other countries, to convert nuevos soles into any foreign currency or to convert any foreign currency into nuevos soles. Companies may freely remit interest and principal payments abroad and investors may repatriate capital from liquidated investments. We cannot assure you, however, that Peruvian law will continue to permit such payments, transfers, conversions or remittances without restrictions. Exchange rates for the Peruvian Nuevo sol have been relatively stable in recent years. See also "Exchange Controls—Foreign Exchange Controls—Peru."

The following table sets forth the Central Bank of Peru's period-average and period-end buying rates for U.S. dollars for the periods indicated.

	Daily observed exchange rate S/. per U.S.\$			
	High	Low	Average ¹	Period end
Year ended December 31,				
2011	2.880	2.786	2.824	2.808
2012	2.832	2.693	2.754	2.695
2013	2.709	2.549	2.638	2.549
2014	2.987	2.760	2.838	2.981
2015	3.408	2.981	3.184	3.408
Month end				
February 29, 2016	3.536	3.476	3.504	3.521
March 31, 2016	3.518	3.323	3.405	3.323
April 30, 2016	3.402	3.248	3.300	3.271
May 31, 2016	3.370	3.288	3.332	3.370
June 30, 2016	3.377	3.282	3.267	3.286
July 2016 (through July 4, 2016)	3.285	3.284	3.285	3.284

¹ Calculated as the average of the month-end exchange rates during the relevant period.

Colombia

Since September 1999, the Central Bank of Colombia has allowed the Colombian peso to float freely, intervening only when there are steep variations in the Colombian peso's value relative to the U.S. dollar (referred to as the "representative market rate") to control volatility. Different mechanisms have been used for this purpose. Currently, the Central Bank is intervening directly by purchasing variable amounts of foreign currency in the exchange markets.

This intervention mechanism is only used to control the international reserves of Colombia or in case the average of a specified rate (referred to as the "representative market rate") for the preceding twenty days exceeds 5% of that day's representative market rate. Upon the occurrence of such an event, the Central Bank of Colombia sells call options, whereby the purchaser is entitled to buy from the Central Bank of Colombia, on a future date, a specified amount of U.S. dollars at a pre-established exchange rate, thus reducing the volatility of the exchange rate. As of October 28, 2009, the call option mechanism can only be used to control the international reserves of Colombia. See also "Exchange Controls—Foreign Exchange Controls—Colombia."

Although the foreign exchange market is allowed to float freely, there are no guarantees that the Central Bank of Colombia or the Colombian government will not intervene in the exchange market in the future. The Federal Reserve Bank of New York does not report a rate for Colombian pesos. The *Superintendencia Financiera de Colombia* calculates the representative market rate based on the weighted averages of the buy/sell foreign exchange rates quoted daily by certain financial institutions for the purchase and sale of foreign currency.

The following table sets forth the average Colombian peso/U.S. dollar representative market rate for the periods indicated, calculated by using the average of the exchange rates on the last day of each month during the period.

	Daily observed exchange rate Col\$ per U.S.\$			
	High	Low	Average ¹	Period end
Year ended December 31,				
2011	2,206.19	2,061.92	2,128.68	2,206.19
2012	2,446.35	2,206.19	2,342.25	2,392.46
2013	2,452.11	2,361.54	2,397.26	2,441.10
2014	2,446.35	1,846.12	2,000.33	2,392.46
2015	3,356.00	2,360.58	2,743.39	3,149.47
Month end				
February 29, 2016	3,434.89	3,287.31	3,354.96	3,306.00
March 31, 2016	3,319.80	3,022.35	3,128.79	3,022.35
April 30, 2016	3,109.60	2,851.14	2,997.73	2,851.14
May 31, 2016	3,069.17	2,833.78	2,993.51	3,069.17
June 30, 2016	3,117.83	2,897.53	2,992.86	2,916.15
July 2016 (through July 6, 2016)	2,966.87	2,914.38	2,923.90	2,966.87

¹ Calculated as the average of the month-end exchange rates during the relevant period.

EXCHANGE CONTROLS

Foreign Exchange Controls

Chile

The Chilean Central Bank is the entity responsible for monetary policies and exchange controls in Chile. Chilean issuers are authorized to offer securities internationally provided they comply with, among other things, the provisions of Chapter XIV of the Compendium of Foreign Exchange Regulations of the Chilean Central Bank (the "Chilean Central Bank Compendium").

Pursuant to the provisions of Chapter XIV of the Chilean Central Bank Compendium, it is not necessary to seek the Chilean Central Bank's prior approval in order to acquire shares in a Chilean market. The Chilean Central Bank only requires that (i) the remittance of funds in excess of U.S.\$10,000 for the acquisition of the shares in Chile be made through the Formal Exchange Market and disclosed to the Chilean Central Bank as described below; and (ii) all remittances of funds from Chile to the foreign investor upon the sale of shares or from dividends or other distributions made in connection therewith be made through the Formal Exchange Market and disclosed to the Chilean Central Bank as described below.

The proceeds of the placement of the shares abroad may be brought into Chile or held abroad. If the Selling Shareholder remits the funds obtained from the placement of the shares in Chile, such remittance must be made through the Formal Exchange Market and the Selling Shareholder must deliver to the Department of Statistics Information of the Chilean Central Bank directly or through an entity participating in the Formal Exchange Market an annex providing information about the transaction, together with a letter instructing such entity to deliver to the Selling Shareholder the foreign currency or the Chilean peso equivalent thereof. If the Selling Shareholder does not remit the funds obtained from the placement of the shares in Chile, the Selling Shareholder has to provide the same information to the Department of Statistics Information of the Chilean Central Bank directly or through an entity of the Formal Exchange Market, within the first 10 days of the month following the date on which the Selling Shareholder received the funds. All payments from dividends or other distributions in connection with the shares made from Chilean U.S. dollars. The participant of the Formal Exchange Market involved in the transfer must provide certain information to the Chilean Central Bank on the banking business day following the day of payment. In the event payments are made outside Chile using foreign currency held abroad, we must provide the relevant information to the Chilean Central Bank directly or through an entity of the Formal Exchange Market within the first 10 days of the month of the Chilean Central Bank directly or through an entity of the Formal Bank Compendium, no prior authorization from the Chilean Central Bank is required for such payments in U.S. dollars. The participant of the Formal Exchange Market involved in the transfer must provide certain information to the Chilean Central Bank directly or through an entity of the Formal Exchange Market within the first 10 days of the month abroad, we must provide the r

Under Chapter XIV of the Chilean Central Bank Compendium, payments and remittances of funds from Chile are governed by the rules in effect at the time the payment or remittance is made. Therefore, any change made to Chilean laws and regulations after the date hereof will affect foreign investors who have acquired the shares. We cannot assure you that further Chilean Central Bank regulations or legislative changes to the current foreign exchange control regime in Chile will not restrict or prevent the Selling Shareholder from acquiring U.S. dollars or that further restrictions applicable to the Selling Shareholder will not affect our ability to remit U.S. dollars for payment of dividends or other distributions in connection with the shares.

The above is a summary of the Chilean Central Bank's regulations with respect to the issuance of securities, including the shares, as in force and effect as of the date of this prospectus. We cannot assure you that restrictions will not be imposed in the future, nor can there be any assessment of the duration or impact of such restrictions if imposed. This summary does not purport to be complete and is qualified in its entirety by reference to the provisions of Chapter XIV of the Chilean Central Bank Compendium, a copy of which is available from us upon request at the following address Avenida Kennedy 9001, Piso 6, Las Condes, Santiago, Chile.

Argentina

In January 2002, with the approval of the Public Emergency Law, Argentina declared a public emergency situation in its social, economic, administrative, financial and foreign exchange matters and authorized the Argentine Executive Branch to establish a system to determine the foreign exchange rate between the Argentine peso and foreign currencies and to issue foreign exchange-related rules and regulations. Within this context, on February 8, 2002, through Decree No. 260/2002, the Argentine Executive Branch established (i) a single and free-floating foreign exchange market (hereinafter, "MULC" as per the initials in Spanish) through which all foreign exchange rate to be freely agreed upon among contracting parties, subject to the requirements and regulations imposed by the Central Bank (please see below for a summary of the main regulations).

On June 9, 2005, through Decree No. 616/2005, the Argentine Executive Branch mandated that (i) all inflows of funds into the local foreign exchange market arising from foreign debts incurred by residents, both individuals or legal entities in the Argentine private sector, except for those concerning foreign trade financing and primary issuances of debt securities admitted to public offering and listed in authorized markets; and (ii) all inflows of funds by non-residents channeled through the MULC and aimed at being held in local currency, acquiring all types of financial assets or liabilities in the financial or non-financial private sector (except for foreign direct investments and primary issuances of debt securities and shares admitted to public offering and listed in authorized markets), and investments in securities issued by the public sector and acquired in secondary markets, must meet the following requirements: (i) such inflows of funds may only be transferred outside the local foreign exchange market at the expiration of a term of 365 calendar days as from the date of settlement of such funds into Argentine pesos; (ii) the proceeds of such inflows of funds must be credited to an account in the local banking system; (iii) a non-transferable and non-interest-bearing deposit for 30% of the amount of the transaction must be kept in Argentina for a period of 365 calendar days, in accordance with the terms and conditions set forth in the applicable regulations (the "Deposit"); and (iv) the Deposit is to be denominated in U.S. dollars and held in Argentine financial institutions and it may not be used to guarantee or as collateral of any type of credit transactions. The requirements of Decree 616/2005 were subsequently eased, as detailed below.

Within this context and pursuant to Communication "A" 4359 as amended, the Central Bank issued regulations relating to the Deposit, which was required to be made as soon as foreign currency was transferred into Argentina through the MULC in certain cases, such as: (i) financial indebtedness incurred by the financial sector and by the private, non-financial sector, except for primary issuances of publicly traded and listed debt securities, (ii) primary issuance of shares by resident companies whose shares are neither registered for public offering nor listed in any authorized market, to the extent they do not qualify as "foreign direct investment" and (iii) portfolio investments by non-residents to be applied to holdings of local currency and financial assets and liabilities in the financial sector, to the extent they do not relate to the primary issuance of publicly traded and listed debt securities or publicly traded and listed shares issued by resident companies. Subsequently, Resolution No. 365/2005 and No. 637/2005 issued by the Ministry of Economy, Public Finance and Production included additional transactions for which the Deposit was mandatory starting on June 29, 2005. However, exceptions established under Central Bank of Argentina regulations reduced the number of situations in which this Deposit was required.

On December 18, 2015, through Resolution No. 3/2015, the Ministry of Treasury and Public Finance amended Executive Decree No. 616/2005, reducing (i) the Deposit percentage to 0% and (ii) the required period that the proceeds of any new financial indebtedness incurred by residents, held by foreign creditors and transferred through the MULC must be kept in Argentina from 365 calendar days to 120 calendar days from the date of the transfer of the relevant amount.

The following is a description of the main aspects of the Central Bank of Argentina regulations concerning inflows and outflows of funds in Argentina.

Inflow of Capital

New foreign financial indebtedness incurred by the private non-financial sector, the financial sector and Argentine local governments will not be subject to the requirement of having the proceeds from such indebtedness initially transferred and settled through the MULC. However, the settlement of funds through the MULC will be necessary for subsequent access to the MULC to repay principal and interest. Pursuant to Communication "A" 5850, if the funds are credited to foreign currency denominated local accounts in Argentina, it will be necessary to demonstrate the settlement of such funds.

Debt issuances by the private (financial and non-financial) sector denominated in foreign currency, with principal and interest services not solely payable in Argentine pesos in Argentine are to be subscribed in foreign currency and the proceeds must be settled through the MULC. Until such settlement through the MULC, the proceeds must be deposited in local financial entities (Communication "A" 5265 as amended).

Any new financial indebtedness channeled through the MULC and any debt renewal with foreign creditors incurred by Argentine residents from the financial sector and from the private, non-financial sector, must be agreed and maintained for terms of at least 120 calendar days as from the date of the inflow of the funds into Argentina, settlement of the funds or renewal of the debt, as applicable, and they may not be prepaid before the lapse of said term, irrespective of the manner of cancellation of the obligation to the foreign creditor and of whether said cancellation is effected with or without access to the MULC (Communication "A" 5265 and 5850, as amended).

Exempted from the provisions described in the preceding paragraph are the primary issuances of publicly traded and listed securities.

Outflow of Capital

Payment of Services

There are no restrictions on remittances abroad for payment of services rendered by non-residents, irrespective of the item (freights, insurance, royalties, technical assistance, fees, etc.) (Communication "A" 5264 and 5850, as amended). Access to the MULC for such payments requires the filing of documentation by residents evidencing the authenticity of the transaction related to the type of service rendered and the amount to be transferred abroad.

Payment of Profits (Interest, Earnings and Dividends)

Access to the MULC is granted for payment of interest services in the private, non-financial sector and in the financial sector (Communication "A" 5264, as amended) in the following circumstances: (i) if applicable regulations allow the repayment of the debt corresponding to such interest service and if all general regulatory requirements related to principal repayment are met; (ii) if the settlement of the currency is made within 10 calendar days of the maturity date of each interest payment; and (iii) if the interest payment is for the unpaid amounts accrued from the date of settlement of the foreign currency originating the foreign indebtedness or within 48 hours from the date of disbursement of the funds abroad and until settlement thereof through the MULC (within 48 hours from disbursement).

In addition, access to the MULC is permitted for remittances abroad to pay earnings and dividends insofar as they arise from closed and audited financial statements (Communication "A" 5377).

In order to proceed with remittances abroad for payment of interest on debt of all types, earnings and dividends, the entities involved must first verify that the debtor has complied with the reporting of (i) outstanding foreign indebtedness imposed under Communication "A" 3602 dated May 7, 2002 and (ii) direct investments pursuant to Communication "A" 4237 dated November 10, 2004, if applicable.

Financial Debts

Payment of principal under foreign financial indebtedness incurred by Argentine residents in the financial sector and in the private, non-financial sector (except in the case of payment of primary issuances of publicly traded and listed debt securities) may only proceed after the expiration of a 120 calendar-day term as from the date of inflow of the loan proceeds into Argentina.

In the case of foreign financial indebtedness settled through the MULC, as of December 17, 2015, debtors in the financial sector and in the private, nonfinancial sector will have access to the MULC at any time for prepayment of their foreign financial debt, provided that the minimum stay period has been complied with.

Pursuant to Communication "A" 5890, in the case of foreign financial indebtedness settled through the MULC on or prior to December 16, 2015, access to the MULC for the prepayment of principal under foreign indebtedness incurred by Argentine residents of the private, non-financial sector, is allowed:

- (i) at any time within 10 business days prior to maturity, to the extent the applicable minimum stay-period has been complied with,
- (ii) with the necessary operational anticipation for the payment of principal installments, whose payment depends on the enforcement of specific contractual conditions,
- (iii) before such 10-business-days term prior to maturity, whether in whole or in part, if the payment is entirely financed with external funds destined to capital contributions to the extent the applicable minimum stay-period has been complied with, or
- (iv) before such 10-business-days term prior to maturity, whether in whole or in part, to the extent the applicable minimum stay-period has been complied with, and that the payment is entirely financed with new foreign debts settled through the MULC and/or through the issuance of bonds or other debt instruments that meet the conditions of being considered foreign debt issuance. Argentine companies that belong to the same economic group may use this benefit, provided that such condition is met at a consolidated level.

Moreover, the access to the MULC before such 10-business-days term is allowed for the repurchase and/or prepayment of bonds or other securities in the case that the amount being paid exceeds the face value of the securities subject to the transaction, as long as such extra value reflects reasonable market conditions. This exception is also subject to the securities qualifying as foreign indebtedness pursuant to the Central Bank's regulations and being listed on a stock exchange.

In all cases of prepayment of principal, the payment must be to the creditor or the payment agent of the obligation for its immediate payment to the lender. The obligation stops bearing interest for the prepaid portion as of the date of the payment to the lender (Communication "A" 5890).

Finally, regarding access to the MULC for the payment of interest accrued on unpaid debts or debts canceled simultaneously with the payment of interest, the purchase of foreign currency in the MULC may be completed in a period not in excess of 10 business days prior to the due date of each installment of interest computed in arrears, excluding the possibility of calculating the amount of accrued interest.

In addition, pursuant to Communication "A" 5899, entities may grant residents access to the MULC to make principal and interest payments, without any funds inflows into Argentina, in respect of foreign financial debts arising from financings granted by a non-resident seller for direct investment assets and/or non-financial non-produced asset purchases within Argentina, provided there is compliance with certain documentary and operational requirements.

Other Regulations

Sales of Foreign Currency to Non-residents

Communication "A" 4662 (as subsequently amended by Communication "A" 5850 and 5899) published a restatement of as well as newly-issued regulations applicable to access to the MULC by non-residents (as per the definitions contained in the IMF's Balance of Payments Manual, fifth edition, chapter IV).

In this respect, no prior approval by the Central Bank of Argentina is required for any of the following transactions conducted by non-residents, insofar as all the requirements imposed in each case have been met:

- (i) Purchase of foreign currencies for remittances abroad, provided that the documentation prescribed by the previously mentioned regulations has been furnished, in the examples stated below, when transactions relate to or pertain to collections in Argentina of:
 - 1.1 Financial indebtedness originating in external loans of non-residents.
 - 1.2 Recovery of claims in local bankruptcy proceedings and collection of debts under reorganization proceedings to the extent that the nonresident client has been recognized as creditor by a final non-appealable decision of the court of such proceedings.
 - 1.3 Repatriations of direct investments in companies in the private, non-financial sector that do not control local financial institutions and/or real estate, provided that the foreign beneficiary is either a natural or legal entity residing or incorporated and established in, or the payment is performed in, domains, jurisdictions, territories or associated states that are considered "cooperators for the purposes of fiscal transparency" according to the provisions of section 1 of Decree 589/2013, as amended and supplemented (Communication "A" 5649) for the following purposes:
 - 1.3.1 Sale of such direct investment.
 - 1.3.2 Final liquidation of such direct investment.
 - 1.3.3 Capital reduction decided by the local company.
 - 1.3.4 Reimbursement of irrevocable contributions by the local company.
 - 1.4 Collections of services or sales proceeds of other portfolio investments (and their profits) provided that the foreign beneficiary is either a real or legal person residing in or incorporated and established in domains, jurisdictions, territories or associated states that are considered "cooperators for the purposes of fiscal transparency" according to the provisions of Art. 1 of Decree 589/2013, as amended and supplemented (Communication "A" 5649). These portfolio investment repatriations include, but are not limited to, portfolio investments in shares and ownership interests in local companies, investments in mutual funds and local trusts, purchases of portfolios of loans granted to residents by local banks, purchases of invoices and promissory notes for local business transactions, investments in local bonds issued in Argentine pesos and in foreign currency payable locally, as well as purchases of other internal receivables. Non-residents will be allowed access to the MULC for the repatriation of their investment without any need to obtain the prior authorization of the Central Bank of Argentina. Pursuant to Communication "A" 5937, providing evidence of the inflow of the funds through the MULC and compliance with the minimum stay period will not be required when the investment is originated in funds at the time of collection.
 - 1.5 Indemnifications awarded by local courts in favor of non-residents.
 - 1.6 Payments of Argentine imports.
- (ii) purchases of foreign currency by (i) diplomatic and consular representatives and diplomatic staff authorized in Argentina, and (ii) representations from courts, authorities or departments, special missions, bilateral commissions or bodies established by international treaties or agreements, to which Argentina is a party, to the extent that such transfers are made in the exercise of their respective functions; and



(iii) purchases of foreign currency by international organizations and institutions acting as official export credit agencies, as listed in Communication "A" 4662 (as amended and supplemented).

The prior authorization of the Central Bank of Argentina will not be required either when the purchase of foreign currency or foreign banknotes by a nonresident does not exceed the equivalent of U.S.\$2,500 per calendar month across all entities authorized to deal in foreign currency transactions.

Formation of Off-shore Assets by Residents

On December 17, 2015, Communication "A" 5850 (as amended by Communication "A" 5899 dated February 4, 2016) established that resident individuals, legal entities from the private sector organized in Argentina and not authorized to deal in foreign exchange, certain trusts and other estates domiciled in Argentina, as well as Argentine local governments will be allowed access to the MULC without the prior authorization of the Central Bank of Argentina with respect to the following types of transactions: real estate investments in a foreign country, loans extended to non-residents, direct investments abroad by residents, portfolio investments abroad by natural persons and legal entities, other investments by residents abroad, purchases of foreign currency banknotes in Argentina for holding purposes, purchases of traveler checks and certain donations, in each case provided that the following conditions are satisfied:

- (i) The total amount of the transactions may not exceed the equivalent of U.S.\$5.0 million in any calendar month across all entities authorized to perform foreign currency transactions (Communication "A" 5963).
- (ii) The entity must have received from the client a sworn statement indicating that the foreign exchange transaction to be conducted is in compliance with the limits established by applicable rules for the client's operations across all entities authorized to perform foreign currency transactions.
- (iii) In the case of purchases of foreign currency banknotes and foreign currency that exceed the equivalent of U.S.\$500 per calendar month across all entities authorized to perform foreign currency transactions, the transaction may only be made by means of a debit against a checking account created in an Argentine financial institution in the client's name, a transfer via MEP (Electronic Payment System) to the relevant entity from a client's checking account or a payment by a check drawn against a client's own account.
- (iv) In the case of foreign currency sales to residents for the creation of portfolio investments abroad, the transfer must be made to an account under the name of the client performing the exchange transaction and created at a foreign bank, an investment bank or other foreign institution that provides financial services and is controlled by a foreign bank. Such banks or entities must not have been organized in countries or jurisdictions considered noncooperative for fiscal transparency purposes under section 1 of Executive Decree No. 589/13, as amended, or in countries or jurisdictions where the Recommendations of the Financial Action Task Force are not followed or sufficiently followed. Non-cooperative countries or jurisdictions will be designated as such by the Financial Action Task Force. The identification of the foreign entity where the client's account has been created and the account number must be recorded in the applicable exchange ticket.

For purposes of calculation of the above-mentioned limits as of the date when a new transaction is performed, in the case of purchases in foreign currencies other than the U.S. dollar, the Argentine peso amount settled for each transaction will be computed at the bank's reference exchange rate on the business day immediately preceding the day on which the transaction was performed.

These rules do not preclude the enforcement of any other applicable rules for the prevention of money laundering, terrorism financing and other illicit activities.

In addition, residents that perform sales of their own offshore assets through the MULC as from December 17, 2015 will not be subject to the limit established in item (i) above in order to exchange foreign currency for up to the amount of such sales' proceeds transferred into Argentina.

Access to the MULC may also exceed the limit established in item (i) above if any received funds are simultaneously applied to the payment to residents for the purchase of real state within Argentina through a deposit or transfer to a local banking account denominated in foreign currency maintained by the seller.

In addition, the requirement to register foreign exchange transactions in the Exchange Transactions Consultation Program of the *Administración Federal de Ingresos Público* has been eliminated, which used to require all entities authorized to conduct operations related to foreign exchange to obtain prior approval by the Argentine tax authorities to execute any sale of foreign currency on behalf of their clients.

Capital Markets

Securities-related transactions carried out through stock exchanges and authorized securities markets must be paid using any of the following mechanisms: (i) in Argentine pesos; (ii) in foreign currency through electronic fund transfers from and to sight accounts in local financial institutions; and (iii) through wire transfers against foreign accounts. Under no circumstances is the settlement of these securities purchase and sale transactions to be made in foreign currency bills or through deposits in escrow accounts or in third-party accounts (Communication "A" 4308).

Report of Issuances of Securities and Other Foreign Indebtedness of the Private Financial and Non-financial Sector

Pursuant to Communication "A" 3602 dated May 7, 2002, as amended, all individuals and legal entities in the private financial and non-financial sector must report their outstanding foreign indebtedness (whether Argentine peso or foreign currency-denominated) at the end of each quarter. The debts incurred and repaid within the same calendar quarter need not be reported.

Direct Investments Report

Communication "A" 4237 dated November 10, 2004 established reporting requirements in connection with direct investments made by local residents abroad and by non-residents in Argentina. Direct investments are defined as those that reflect the long-standing interest of a resident in one economy (direct investor) in another economy's resident entity, such as an ownership interest representing at least 10% of a company's capital stock or voting rights. The reporting requirements prescribed by this Communication "A" 4237 are to be met on a bi-annual basis.

Brazil

General rules

The basic law regulating foreign investment was enacted in 1962 (Law No. 4131) and was amended in 1964 (Law No. 4390). Foreign investment is not subject to government approvals or authorizations, and there are no requirements regarding minimum investment or local participation in capital (except in very limited cases such as in financial institutions, insurance companies and other entities subject to the regulating authority of the Central Bank of Brazil). Foreign participation, however, is limited or prohibited in limited areas of activities, including those detailed below.

The Central Bank of Brazil is the agency responsible for: (i) managing the day-today control over foreign capital flow in and out of Brazil (risk capital and loans under any form); (ii) setting forth the administrative rules and regulations for registering investments; (iii) monitoring foreign currency remittances; and (iv) allowing repatriation of funds. It has no jurisdiction over the quality of the investment and cannot restrict the remittances of funds resulting from the risk capital or loan, which are based on a registration with the Central Bank, through its Electronic System of Registration.

In the event of a serious balance of payment deficit, the Central Bank may limit profit remittances and prohibit remittances as capital repatriation for a limited period of time. This limitation, however, has never been applied even during Brazil's most difficult balance of payments problems.



Foreign investments in currency must be officially channeled through financial institutions duly authorized to deal in foreign exchange (e.g. commercial banks). Foreign currency must be converted into Brazilian currency and vice-versa through the execution of an exchange contract with a commercial bank. Foreign investments may also be made through the contribution of assets and equipment intended for the local production of goods or services.

Foreign exchange market

Brazil previously operated with two official exchange rate markets, the commercial and floating rate markets, both of which were regulated and monitored by the Central Bank. Participation in a particular market was determined by the nature of the remittance of funds to be made.

In March, 2005 the Central Bank unified both markets and enacted more flexible exchange rules. As a consequence, remittances of funds in and out of Brazil now flow through one single exchange market regardless of the nature of the payments.

Foreign investment registration

Foreign investments in currency or in assets and equipment must be registered with the Central Bank of Brazil. Such registration grants the foreign investor the right to remit dividends and interest and to repatriate the investment. As of August 2000, foreign investments in capital must be registered with the Electronic System of Registration of the online data system of the Central Bank of Brazil (the "SISBACEN Data System"). Since February 2001, foreign loans are also subject to registration in the SISBACEN Data System.

The amount registered with the Central Bank of Brazil as foreign investment includes the sum of (i) the original investment (whether in cash or in kind); (ii) subsequent additional investments (including the capitalization of credits); and (iii) eventual profit reinvestments. This aggregate amount constitutes the basis for repatriation of capital and computation of any eventual gain tax, as explained below.

Profit remittance

Since January 1996, profits paid by a Brazilian company to a foreign investor are not subject to any withholding tax. The foreign currency to be remitted must be purchased in the exchange market directly from any commercial bank, upon presentation of the corporate act declaring the dividends, the pertinent financial statements, proof of the tax payment and the registration in the SISBACEN Data System. No further approval or consent of the Central Bank is necessary and there is no limitation on the amounts to be remitted if the original investment has been registered with the Central Bank as described above.

Repatriation of capital

Foreign capital invested in Brazil may be repatriated at any time and there is no minimum period of investment. Repatriation of the investment within the amount stated in the SISBACEN Data System may be made free of any tax or authorization. In principle, any excess over the registered amount will be treated as a capital gain, subject to a 15% withholding tax (such rate is increased to 25% in case of investors residing in tax havens) and prior (and discretionary) approval of the Central Bank.

In accordance with an common practice of the Central Bank of Brazil, whenever the total or partial repatriation of capital is sought upon the sale of an investment, the book value of the foreign investment (based on the financial statements of the company which received the investment) will be compared against the amount registered in foreign currency. If the book value is lower than the registered foreign investment, the remittance abroad of any amount exceeding the book value may be understood by the Central Bank as a capital gain, and, as such, subject to a 15% tax.

Other forms of funding Brazilian subsidiaries

The Brazilian foreign debt challenges, combined with other circumstances, forced the market to find various ways to fund Brazilian companies through the issuance of notes and bonds, as well as commercial paper placed outside Brazil under private and public placements. In recent years, the Central Bank has authorized a great volume of issues of bonds, fixed rate notes, floating rate notes, commercial papers and fixed or floating rate certificates of deposit, to be traded abroad. Nonetheless, foreign loans with maturity of less than ninety days are currently subject to a financial transactions tax. Interest paid to foreigners is subject to a 15% withholding tax (such rate is increased to 25% in case of creditors residing in tax heavens). Another source of funding has been the issue of ADRs—American Depositary Receipts and IDRs—International Depositary Receipts.

Peru

At the beginning of the 1990s, former President Alberto Fujimori liberalized price and wage controls in the private sector and eliminated all restrictions on capital flows. Since March 1991, there have been no exchange controls in Peru and all foreign exchange transactions are based on market rates. Prior to March 1991, the Peruvian foreign exchange market consisted of several alternative exchange rates. During the last two decades, the Peruvian currency has experienced a significant number of large devaluations and Peru has consequently adopted and operated under various exchange rate control practices and exchange rate determination policies, ranging from strict control over exchange rates to market-determination of rates. Current Peruvian regulations on foreign investment allow the foreign holders of equity shares and fixed income instruments to receive and repatriate 100% of the proceeds of the investment. Such investors are allowed to purchase foreign exchange at free market exchange rates through any member of the Peruvian banking system.

Colombia

Foreign Investment and Exchange Controls in Colombia

Although the exchange market flows freely, there are exchange regulations that establish those exchange operations that must be channeled through the exchange market, the procedures and penalties for infringement.

The rules applicable on exchange matters are issued jointly by Congress, the Government and the Central Bank. The main regulations on foreign investment and international exchange ("Exchange Regulations") are set forth in Law 9 of 1991, Decree 2080 of 2000, External Resolution No. 8 of 2000 and Regulation DCIN-83. The law requires all foreign investment to be registered at the Central Bank.

The Central Bank is responsible for Exchange Regulations and managing, recording and authorizing changes in foreign investment. In turn, the Superintendency of Companies is responsible for overseeing compliance with the provisions on foreign investment set forth in the Exchange Regulations. Such foreign investment is divided into (1) direct foreign investment, and (2) portfolio foreign investment.

The foreign investment registered with the Central Bank grants the investor the following rights, known as "exchange rights":

a. The possibility of repatriating the profits from the registered investment.

b. The possibility of reinvesting such profits in Colombia.

c. The possibility of repatriating sums resulting from the transfer of the investment within the country, the liquidation of the company or the portfolio and/or the reduction of the recipient company.

Foreign Indebtedness

The foreign currency received or paid as a consequence of a credit operation must be channeled through the exchange market. In addition, prior to or simultaneously with the disbursement, it will be required to report the foreign debt to the Central Bank through the exchange market intermediaries.



Up until October 28, 2011, Colombian residents could only obtain credits in foreign currency from foreign financial institutions, foreign market intermediaries or through the placement of securities in international capital markets. Since that date, Banco de la República allowed indebtedness with any foreign third party, including related parties. These modalities are considered liability credits since the debtor is a Colombian resident.

On the other hand, Colombian residents may grant loans in foreign currency to non-residents and this modality is called active credits since the creditor is a Colombian resident.

OFFER AND LISTING DETAILS

Our ADSs have been listed on the NYSE under the symbol "CNCO" since June 22, 2012. The table below sets forth the trading volume and the high and low closing prices in U.S. dollars of our ADSs on the New York Stock Exchange as reported by the New York Stock Exchange.

		New York Stock Exchange (in U.S.\$ per ADS)		
	Trading volume	High	Low	
Quarter				
First Quarter, 2016	3,035,336	7.88	5.30	
Second Quarter, 2016	6,212,873	8.95	7.43	
Month				
March 2016	1,051,892	7.88	6.46	
April 2016	3,277,283	8.70	7.32	
May 2016	1,855,017	8.30	7.43	
June 2016	1,080,573	8.95	7.76	
July 2016 (through July 5, 2016)	88,515	8.83	8.43	

Source: New York Stock Exchange

Our common stock is currently traded on the Santiago Stock Exchange, the Valparaiso Stock Exchange and the Chile Electronic Stock Exchange under the symbol "CENCOSUD." The table below sets forth the trading volume and high and low closing sales prices for our common stock on the Santiago Stock Exchange for the periods indicated as reported by the Santiago Stock Exchange.

		Santiago Stock Exchange (in Ch\$ per Common Share)		
	Trading volume	High	Low	
Quarter				
First Quarter, 2016	140,527,472	1,746.5	1,321.0	
Second Quarter, 2016	139,613,101	1917.9	1,670.0	
Month				
March 2016	62,106,890	1,746.5	1,464.0	
April 2016	48,477,860	1900.0	1,670.0	
May 2016	53,713,597	1864.4	1,699.0	
June 2016	37,421,644	1,917.9	1,800.0	
July 2016 (through July 7, 2016)	5,487,148	1,920.0	1,885.1	

Source: Santiago Stock Exchange



ORDER BOOK AUCTION

The shares of common stock will be sold initially through an order book auction on the Santiago Stock Exchange in a process known as *subasta de un libro de órdenes* (a "*subasta*"), in compliance with Chilean law and the rules of the Santiago Stock Exchange. All orders of shares of common stock made by prospective purchasers, including by the international underwriter for purposes of the international offering, must be placed through an authorized Chilean broker under Chilean law, as further described below. The shares of common stock awarded to the international underwriter in the *subasta* will be eligible for deposit in our ADR facility, subject to the terms of our Deposit Agreement, pursuant to which the ADRs will be issued. See "Underwriting."

Sales of large blocks of shares in the Santiago Stock Exchange are normally conducted in one block through a subasta. This auction procedure sorts purchase orders by price in descending order and awards the offered shares, at a single price, to the cumulative demand that satisfies the conditions set forth in advance by the seller.

The terms and conditions of the offer are set forth by the seller acting through a stock broker. Credicorp Capital S.A. Corredores de Bolsa and J.P. Morgan Corredores de Bolsa SpA will serve as the stock brokers in connection with the auction of our shares of common stock in the contemplated subasta. These conditions may include a minimum price and the creation of specific demand segments based on objective criteria (e.g. type of investors and order size). All the purchase orders entered into the system are compiled by the Santiago Stock Exchange in a single cumulative order book, which will be delivered to the stock brokers designated by the seller. Based on such order book, the stock brokers will determine whether the offer was successful or not. The offer must be declared successful if the competitive demand (i.e., orders with a price equal to or above the minimum price (if there is one)) plus the demand at market price exceeds the number of shares offered and complies with the conditions established for each of the segments. The order book will remain open for purchase offers for the time previously defined by the Selling Shareholder, which in no case may be less than two exchange business days. During this period, purchase orders may be amended or redeemed. Chilean brokers receiving purchase orders from non-institutional investors will require certain safeguards from their clients, such as securities in rem for an amount that can vary between 10% and 50% of the purchase order (depending on the amount of the order), cash or otherwise as prescribed by the Santiago Stock Exchange. In the case of institutional investors, the Chilean broker will only verify that the operation is conducted within the limits applicable to such institutional investor.

If the offer is declared successful and includes different demand segments, the offer price cannot be set below 90% of the price at which cumulative competitive demand (i.e., all orders with a price, regardless of demand segment, sorted in descending order) is equal to the total shares offered. With the overall demand information received from the Santiago Stock Exchange, the stock brokers together with the international underwriter and the Chilean placement agents will make a price and allocation recommendation to the Selling Shareholder. Once the Selling Shareholder makes its determination with respect to price and allocation, the stock brokers will inform the Santiago Stock Exchange of the offering price and the allocation of the offering among the demand segments. In the case that the offer does not include different demand segments, the stock brokers will inform the Santiago Stock Exchange of the offering price.

The offer is then allocated within the respective demand segments or segment among those orders that have a price equal or above the offer price and orders at market price. On the day following the allocation, prior to the opening of the stock market in Chile, the Santiago Stock Exchange will formally award the offered shares through a special auction and will communicate, through its systems, the final allocation of shares to all participating brokers. Once the shares have been formally awarded, the international underwriter will confirm orders to international investors based on the offering price and the number of shares awarded to the international underwriter in the subasta, which shares will be delivered in the form of ADSs.

We expect that delivery of the shares will be made against payment therefor on the second business day following the formal award of the shares to prospective investors pursuant to the order book auction. The settlement of the shares will be made in book entry form through the facilities of the Depósito Central de Valores S.A., Depósito de Valores. Payment for the shares will be required to be made in Chilean pesos.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Operating and Financial Review and Prospects

We believe we are one of the leading multi-brand retailers in South America, based on revenues, selling space, number of stores and gross leasable area in the sectors and countries in which we operate. We operate through a number of formats, including supermarkets, home improvement stores, shopping centers and department stores. The company believes Peru and Colombia are high-growth and underpenetrated markets due to their favorable demographics, sustainable household consumption growth and low formal retail penetration as described herein and in the section titled "Item 4. Information on the Company—B. Business Overview—Industry Overview and Competition" in our 2015 Form 20-F. As a complement to our core retailing business, we are actively involved across the region in the commercial real estate development business, particularly in Chile, Argentina, Colombia and Peru, with 53 shopping malls representing 794,592 square meters of gross leasable area for third parties as of March 31, 2016, and we also offer open and private label credit cards, consumer loans and limited financial services to our retail customers.

A. OPERATING RESULTS

Trends and Factors Affecting Our Results of Operations

Our results of operations have been influenced and will continue to be influenced by the following factors:

Developments in the Chilean economy

Our operations in Chile accounted for 41.5% of our consolidated revenues from ordinary activities for the three-month period ended March 31, 2016 compared to 36.3% in the corresponding period in 2015. Consequently, our financial condition and results of operations are substantially dependent on economic conditions prevailing in Chile. In 2010, the Chilean economy began to recover following its 2009 recession. As reported by the Central Bank of Chile, GDP expanded 5.8% in 2011 and 5.5% in 2012. However, in line with other global economies, such growth decelerated beginning in 2013, with the Chilean GDP expanding 4.0% in 2013, 1.9% in 2014 and 2.1% in 2015. According to ILACAD World Retail ("ILACAD"), an international consulting company that monitors the retail industry, the Chilean formal retail sector, which consists of business that are taxed and that employ formal labor, accounts for 63% of the Chilean retail sector, a relatively high percentage in comparison to the other countries in which we operate, but low in comparison to the United States, where the formal sector accounts for 92% of the retail sector, according to the U.S. Census Bureau, as of 2013.

The recovery of the Chilean economy in 2010 was led in part by a recovery of the prices of Chile's exports, which according to the World Bank contributed 36.8% of GDP in the period from 2010 to 2014. As a result of the economic recovery, the Consumer Price Index ("CPI") increased 1.8%, 4.7% and 4.3% in 2013, 2014 and 2015, respectively, according to the Central Bank of Chile. Inflation began to accelerate during 2014 following the devaluation of the Chilean Peso, increased international oil prices, a lower real interest rate and expectations of monetary policy tightening in the U.S. In 2016, CPI has evolved in line with the provisions of the March Monetary Policy Report of the Central Bank of Chile. Inflation fell to 4.2% in April and remained at 4.2% as of May, approaching the tolerance rate, mainly due to lower exchange rate pressure on the prices of products subject to the U.S. dollar and lower international oil prices.

During 2014, the Central Bank of Chile began a process of loosening monetary policy in response to weaker economic activity with the aim of boosting growth. Local output, demand and employment indicators continued to show softer dynamics in the economy during this period. These factors, in conjunction with timid global growth prospects, led the Central Bank of Chile to cut its benchmark rate for the fourth consecutive time to 3% during its October 16, 2014 meeting. After this, the Central Bank of Chile kept its benchmark rate steady for a year, until November 2015, when it decided to raise the rate by 25 basis points to 3.25%, mostly because of inflationary pressure. In January 2016, the Central Bank of Chile decided to raise the rate by a further 25 basis points to 3.50%, where it has remained. The average unemployment rate was 6.3% in 2015 and 6.1% in both March 2016 and 2015 and 5.8%, 6.0% and 5.7% in December 2015, 2014 and 2013, respectively, according to the Central Bank of Chile. The quarter ended March 31, 2016 was the fourth consecutive quarter in which the unemployment rate increased. See "Item 3. Key Information—D. Risk Factors. Risks Related to Chile" in our 2015 Form 20-F.

Chile maintains one of the highest foreign currency credit ratings in Latin America, currently rated AA- by Standard & Poor's Financial Services LLC, ("S&P"), Aa3 by Moody's Investors Service, Inc. ("Moody's") and A+ by Fitch, Inc. ("Fitch"), as of December 31, 2015. Future economic, social and political developments in Chile, over which we have no control, could have a material adverse effect on us, including impairing our business, financial condition or results of operations. Credit ratings are subject to periodic review and we cannot assure you that the current ratings will not be revised or lowered in the future.

On September 29, 2014, Chile enacted Law No. 20,780, which was amended and supplemented on February 8, 2016 by Law N°20.899 (the "Tax Reform Act"). The Tax Reform Act introduced changes to the corporate tax rate, mandating a gradual increase of the rate from 20% to 27%, strengthening the rules regarding minimum capitalization, and the taxation of Chilean investments abroad (the controlled-foreign-corporation rules), among others. The new rules are set to come into effect gradually, with the implementation process having commenced on October 1, 2014 and set to be completed by January 1, 2018. The effects of this tax reform may increase our operating and compliance costs, which could negatively affect our financial results and our ability to grow our business.

According to preliminary information as of the date hereof, economic activity for the month of April 2016 (IMACEC) increased 0.7% year over year, which was below market expectations of 1.6%. The indicator was affected by the increase in services and retail sectors, which was partially offset by the decline in mining, manufacturing and wholesale trade sectors. As of the date hereof, the International Monetary Fund ("IMF") forecasts growth of 1.5% for the Chilean economy in 2016, which is lower than the 2.1% growth forecast in January and the 1.7% growth projected by the Central Bank of Chile, mainly due to the prolonged slump in the value of the Chilean Peso and tighter financial conditions in Chile. See "Item 3. Key Information—D. Risk Factors. Risks Related to Chile" in our 2015 Form 20-F.

Developments in the Argentine economy

Our operations in Argentina accounted for 25.1% of our consolidated revenues from ordinary activities for the period ended March 31, 2016 compared to 28.5% in the corresponding period in 2015. Accordingly, the Company is sensitive to macroeconomic conditions in Argentina.

According to the Argentine Institute of Statistics and Census ("INDEC"), Argentina's GDP expanded by 2.3%, contracted by 2.6% and expanded by 2.4% in 2013, 2014 and 2015, respectively, and the average unemployment rate stood at 7.1%, 7.3% and 6.3% in 2013, 2014 and 2015, respectively. As an effect of high consumption and a reduction in productivity reported by the World Economic Forum, however, the country has experienced high levels of inflation, exceeding that of other countries in South America. In response to demands from international investors and the IMF, the government of Argentina introduced a new methodology for the calculation of price variations in the domestic economy. The new index revealed a price increase of 23.9% as of December 2014. According to private data, inflation was 38.0% in 2014 and 28.4% in 2015. As per the Central Bank of Argentina, international reserves reached a record-high of over U.S.\$52 billion in 2010, U.S.\$46 billion in 2011 and U.S.\$44 billion in 2012 before falling to U.S.\$30.6 billion by the end of 2013. International reserves held by the Central Bank of Argentina stood at U.S.\$30 billion as of December 31, 2014 and U.S.\$24.8 billion as of December 31, 2015. As of May 2016, international reserves held by the Central Bank of Argentina had reached U.S.\$31.6 billion.

According to the INDEC report published on June 29, 2016, Argentina's GDP grew by 2.4% in 2015. Argentina's GDP grew by 0.5% quarter-on-quarter in the first quarter of 2016 compared to the first quarter of 2015. The primary deficit expanded to 5.4% of GDP in 2015, compared with 3.8% in 2014. Argentina's fiscal strategy is focused on reducing the deficit to 4.8% of GDP at the end of 2016, 3.3% in 2017, 1.1% in 2018 and 0.3% for 2019.

After several years of price stability, the devaluation of the Argentine Peso in January 2002 created pressures on the domestic price system that generated high inflation in 2002 before substantially stabilizing in 2003. The local interest rate, the BAIBAR, was 9.45%, 10.11%, 9.08%, 12.10% and 30.14% on December 31, 2009, December 31, 2010, December 31, 2011, December 31, 2012 and December 31, 2013, respectively, as reported by the Central Bank of Argentina. The BAIBAR stood at 10.21% on September 30, 2014. As of May 2016, the Central Bank of Argentina decided to reduce its Monetary Policy Interest Rate by 75 bps to 36.75%.

The economic and financial environment going forward in Argentina is expected to be significantly influenced by the presidential elections held on November 22, 2015, which resulted in Mauricio Macri being elected President of Argentina. Since assuming office on December 10, 2015, the Macri administration has announced several significant economic and policy reforms, including with respect to data collection, foreign exchange reforms that are expected to provide greater flexibility and easier access to the foreign exchange market, foreign trade reforms (including the elimination and reduction of certain export duties and the elimination of certain limitations to Argentina's foreign exchange market) and electricity and gas reforms. Sustainable economic growth and improved employment in the short and medium term will depend upon the manner in which the above-mentioned reforms are implemented.

Argentina has historically implemented certain exchange control regulations. A brief history of recent exchange controls is discussed in "Exchange Controls - Foreign Exchange Controls - Argentina."

Developments in the Brazilian economy

Our operations in Brazil accounted for 15.3% of our consolidated revenues from ordinary activities for the three-month period ended March 31, 2016 compared to 18.0% in the corresponding period in 2015. Accordingly, the Company is sensitive to macroeconomic conditions in Brazil.

Brazil is currently going through a period characterized by a deep recession and significant political instability associated with, among other factors, the impeachment of President Dilma Rousseff, the Zika virus outbreak and the upcoming Olympic Games in Rio de Janeiro. As an economic matter, the country's growth rate has decelerated steadily since the beginning of this decade, from an average annual growth of 4.5% between 2006 and 2010 to 2.2% between 2011 and 2014. GDP decreased by 3.9% in 2015, the worst annual performance since 1991. The GDP growth rate in Brazil averaged 0.6% from 1996 until 2015, reaching an all-time high of 3.5% in the third quarter of 1996 and a record low of negative 4.1% growth in the fourth quarter of 2008. The Brazilian economy shrank 0.3% in the first quarter of 2016 when compared to the last quarter of 2015, which constituted the fifth consecutive quarter of economic contraction, according to *Instituto Brasileiro de Geografia e Estatistica* ("IBGE"). In the first quarter of 2016, GDP fell 5.4% as compared to the corresponding period in 2015, easing from a 5.9% drop in the fourth quarter and beating market expectations of a 6% decline.

The realignment of regulated prices combined with the pass-through of exchange rate depreciation have caused an inflation peak in 2015 (with an inflation rate of 10.7% in December 2015 compared to 6.4% in 2014), exceeding the upper limit of the target band ($4.5 \pm 2\%$). The inflation rate of administered prices has been decelerating and will, most likely, be the main driver of the moderate slowdown expected in 2016. It is expected, however, to remain above the target ceiling for the year. Annual inflation rates are measured in Brazil through the Brazilian Extended Consumer Price Index (*Índice de Preços ao Consumidor Amplo*) that is reported by the IBGE.

Budget rigidities and a difficult political environment are undermining the fiscal adjustment. Less than 15% of expenditures in Brazil are expected to be discretionary. Most public spending is mandatory (mandated by the Constitution or other legislation) and increases in line with revenues, nominal GDP growth, or other pre-established rules. Additionally, a large portion of revenues are earmarked for education and health. Attempts to pass legislation to increase revenue collection in the short term and address issues of a more structural nature—such as pensions—have so far fallen short of the government's intentions.

Brazil's medium-term outlook will depend on the success of the current adjustments and the enactment of further growth-enhancing reforms. Raising productivity and competitiveness is the crucial challenge for the country to achieve higher growth in the medium-term. With the recession of growth drivers over the past decade—credit-fueled consumption, labor expansion and the commodity boom—growth will need to be based on higher investments and productivity gains.

Brazil's economy experienced further contraction in the fourth quarter of 2015, with GDP decreasing by 1.4% in the last three months of 2015 compared to the corresponding period in the prior year, slightly lower than market expectations of a 1.5% decline and following a 1.7% contraction in the previous quarter, marking the fourth straight quarter of contraction. Year-on-year, the GDP shrank 5.9%, bringing the contraction in 2015 to 3.8%, the worst annual performance since 1991. The growth rate in Brazil averaged 0.63% from 1996 until 2015, reaching an all-time high of 3.50% in the third quarter of 1996 and a record low of negative 4.10% in the fourth quarter of 2008. GDP growth rate in Brazil is reported by the IBGE.

The country remains plagued by high inflation, depressed confidence levels and low prices for export goods. Available data for the start of 2016 is also bleak: business confidence fell and the manufacturing Purchasing Managers' Index (PMI) lost ground. The abysmal state of the economy combined with a large corruption scandal has rocked the government. On March 13, 2016, citizens gathered in one of the largest protests in Brazil's history to demand the resignation of President Dilma Rousseff. In Congress, the largest political party, the Brazilian Democratic Movement Party (PMDB), abandoned the government's coalition on March 30, 2016. On April 17, 2016 Brazil's lower house voted to start impeachment proceedings against President Rousseff, which was ratified by the Senate on May 12, 2016, suspending President Rousseff's presidential powers for 180 days as the impeachment proceeds. Vice President Michel Temer has assumed the role of Acting President during the impeachment proceedings.

The current government of Acting President Temer has proposed a set of macroeconomic adjustment measures and is setting the stage for structural reforms. The proposal is based on an ambitious fiscal consolidation plan, to reduce the inflation expectations and enable a drop in the real exchange rate, to boost competitiveness, productivity and investments. However, implementation of the reform program has proven difficult given the challenges in reaching a consensus in the Brazilian Congress resulting from political instability associated with the pending impeachment trial of President Rousseff. If the senate convicts President Rousseff, Mr. Temer will retain the presidency for the remainder of her term ending on December 31, 2018, subject to ongoing proceedings in Brazil's superior electoral court (*Tribunal Superior Eleitoral*). If the senate acquits President Rousseff, she will return to office. There can be no assurance whether the change in government will affect government policy with respect to such macroeconomic adjustments and structural reforms.

Brazil's non-seasonally adjusted unemployment rate rose to 8.2% in February of 2016 from 7.6% in the previous month and above market forecast of 8.1% and up from 5.8% unemployment in February 2015. The unemployment rate in Brazil averaged 8.3% from 2001 until 2016, reaching an all-time high of 13.1% in August of 2003 and a record low of 4.3% in December of 2013. As of February of 2016, the unemployment rate in major cities of Brazil rose to its highest level since May 2009 and wages continued to fall sharply. According to the Central Bank of Brazil, the average unemployment rate for the country stood at 10.9% as of the first quarter of 2016.

The official interest rate in Brazil is reported by the Central Bank of Brazil. Interest rates in Brazil averaged 16.1% from 1999 until April 2016, reaching an alltime high of 45% in March of 1999 and a record low of 7.3% in October of 2012 (a level that remained until March 2013). The Central Bank of Brazil left its benchmark interest rate unchanged at 14.25% for a sixth straight meeting on April 26, 2016, taking into account domestic and especially external risks and in spite of soaring inflation. Members of the *Comite de Politica Monetaria* ("COPOM") unanimously decided to maintain the SELIC rate (Special System for Settlement and Custody or "*Sistema Especial de Liquidação e Custódia*"). The COPOM reaffirmed that the aggregate demand will continue to be moderate in the near term. Policymakers have, however, maintained the 4.5% target established by the National Monetary Council of Brazil, in 2017.

During the second half of 2015 and the first two months of 2016, the credit rating agencies S&P, Moody's and Fitch each downgraded Brazil's investment credit rating. In general, the downgrade reflects the economy's deeper recession than previously anticipated, continued adverse fiscal developments and political uncertainty that could further undermine the government's capacity to effectively implement fiscal measures to stabilize the growing debt burden.

S&P's credit rating for Brazil stands at BB with a negative outlook and Moody's credit rating is Ba2 with a negative outlook, each as of February 2016. Fitch's credit rating for Brazil is BB with negative outlook as of May 2016. In general, sovereign wealth funds, pension funds and other investors use credit ratings to gauge the credit worthiness of Brazil, thus having a big impact on the country's borrowing costs use a credit rating. See "Item 3. Key Information—D. Risk Factors— Risks Related to Peru" in our 2015 Form 20-F.

Developments in the Peruvian Economy

Our operations in Peru accounted for 9.8% of our consolidated revenues from ordinary activities for the three-month period ended March 31, 2016 compared to 8.7% in the corresponding period in 2015. Accordingly, the Company is sensitive to macroeconomic conditions in Peru.

According to the Central Bank of Peru, Peruvian GDP grew 5.9%, 2.4% and 3.3% in 2013, 2014 and 2015, respectively. This was on the back of a lower contribution to GDP from investments, particularly in its mining sector, and subdued private consumption. Falling exports were the main causes for these two trends. Peru's external accounts and exports were affected by weaker global demand and lower commodity prices. The government of Peru is being proactive in developing anti-cyclical measures to boost growth with a series of large infrastructure projects. GDP increased 4.4% in the first quarter of 2016 versus the same period in 2015.

According to Peru's Instituto Nacional de Estadistica e Informatica ("INEI"), in 2013, 2014 and 2015 the unemployment rate was 4.2%, 4.7% and 5.7%, respectively. As of March 2016, the INEI estimates the unemployment rate in Lima reached 7.1% during the months of March, April and May 2016.

In May 2016, the Peruvian CPI had a variation of 0.1%, increasing by 1.3% during the first five months of 2016. In May 2016, the Lima CPI rose 0.2%, increasing by 1.4% during the first five months of 2016. As reported by INEI, the CPI index increased from 2.9%, 3.2% and 4.4% in 2013, 2014 and 2015. Interest rates increased during 2015 and were influenced by the growth of the reference rate in its effort to tame inflation, by the exchange rate depreciation of the Peruvian sol as compared to the U.S. Dollar, mixed signals on the recovery of the world economy, a fragile economic recovery among Peru's trading partners and high volatility in foreign exchange and financial markets. Interest rates were later reduced in January 2016. As of June 2016, the Central Bank of Peru decided to maintain its reference rate at 4.275% in light of the monetary authority's inflation expectation of 3.4% for 2016, 2.8% in 2017 and 2.5% in 2018.

The Peruvian government's commitment to the current economic, fiscal and monetary policies supported economic growth in 2014. S&P upgraded Peru's credit rating from BBB to BBB+ in August 2013. In October 2013, Fitch upgraded Peru's credit rating from BBB to BBB+. In July 2014, Moody's upgraded Peru's credit rating from Baa2 to A3. Credit ratings are subject to periodic review and we cannot assure you that the current ratings will not be revised or lowered in the future. Peru is currently rated BBB+, A3 and BBB+ by S&P, Moody's and Fitch, respectively.

According to the World Bank, following a decade of record-high growth, Peru's economy has remained strong and resilient despite the persistent global uncertainty, thanks to strong fundamentals, supportive terms of trade and sound policy management. Over the 2010-2015 period, the Peruvian economy experienced GDP growth at an average annual rate of 4.8%, and the average annual inflation rate increased to 3.3% in the same period.

On the downside, the economy is most vulnerable in the short term to a global growth shock that permeates through lower commodity prices. A prolonged period of low growth in the U.S. economy could also hamper Peru's economy over the medium term.

On the upside, upward momentum to growth and inflation could come from large capital inflows and strong credit dynamics in the context of ample global liquidity and continued low growth in advanced economies.

In December 2014, Peru enacted Law No. 4007, reforming the national tax regime. The new law, which came into effect on January 1, 2015, mandates a gradual decrease in the corporate income tax rate and an increase in the tax rates for dividends distributed by Peruvian companies to Chilean shareholders. As a result, the current tax rate applicable to Peruvian corporate income distributed to Chilean shareholders will increase from the current applicable rate of 34.1%, to 34.8% for 2015 and 2016, 35% for 2017 and 2018, and 35.3% for 2019 and onward. As a result, the new Peruvian tax regime is expected to decrease the amount of dividends we receive from our Peruvian subsidiaries.

Following the second round of presidential elections in Peru on June 5, 2016, Pedro Pablo Kuczynski was elected as the new president of Peru. The newly elected president will assume office on July 28, 2016. Until that time, it will be unclear whether the newly elected administration will maintain current government policies and/or implement new policies. Mr. Kuczynski has previously announced significant economic and policy reforms, however, even if implemented, the impact that these measures and any future measures taken by the newly elected administration will have on the Peruvian economy cannot be predicted, and there may be political uncertainty in Peru relating to the measures to be taken by the new administration in respect of the Peruvian economy.

The future economic, social and political developments in Peru, over which we have no control, could have a material adverse effect on us. See "Item 3. Key Information—D. Risk Factors—Risks Related to Peru" in our 2015 Form 20-F.

Developments in the Colombian economy

Our operations in Colombia accounted for 8.3% of our consolidated revenues from ordinary activities for the three-month period ended March 31, 2016 compared to 8.6% in the corresponding period in 2015. Accordingly, the Company is sensitive to macroeconomic conditions in Colombia.

Beginning in 2007 Colombia grew rapidly, attracting a record U.S.\$10.6 billion in foreign direct investment in 2008 according to the World Bank. However, Colombia's credit rating was not raised to investment grade by Moody's and S&P until 2011, when economic growth accelerated and the threat posed by guerrilla groups and organized crime receded. Moody's upgraded Colombia from Baa3 to Baa2, two notches above junk grade, with a stable outlook in July 2014 and remaining stable in 2015. Fitch rates Colombia with a credit rating of BBB with a stable outlook. S&P's credit rating for Colombia stands at BBB with a negative outlook as of February 2016. Credit ratings are subject to periodic review and we cannot assure you that the current ratings will not be revised or lowered in the future.

By the end of 2015, Colombia's credit rating was higher than Brazil's, Latin America's largest economy, based on strong growth dynamics supported by government sponsored infrastructure and roadway expansion programs encompassed in the "Fourth Generation" or "4G" plan, while noting moderate fiscal deficits. Security concerns, historically a major issue for Colombia, still remain, but have been waning after several major government wins against domestic guerrilla groups. Colombia has cut its intentional homicide rate by almost half since 2002, when former President Alvaro Uribe took office, according to the World Bank, and increased investor confidence by sustaining moderate fiscal deficits, maintaining inflation stable and increasing economic growth according to Moody's.

In October 2012 the US granted congressional approval to the implementation of the United States-Colombia Trade Promotion Agreement under which over 80% of U.S. exports of consumer and industrial products to Colombia will become duty free immediately, with remaining tariffs phased out over 10 years. The U.S.– Colombia Trade Promotion Agreement (TPA) should have beneficial effects over both the U.S. and Colombian economies. Both economies are highly complementary according to the signatories. Between June 2012 and February 2013, compared to the previous year, two-way trade accounted for U.S.\$28.5 billion, an increase of five percent. During that period of time, U.S. exports to Colombia increased 20%, including significant increases in oil and derivatives, aircraft and parts, electric machinery, iron and steel products, cereals, soybean products and pharmaceutical products – accounting for U.S.\$11.4 billion. U.S. agricultural exports alone increased by 68% during that period.

We believe Colombia will be able to respond with both fiscal and monetary countercyclical policies if the international outlook further deteriorates. The most severe risks to the Colombian economy continue to be external; the consequences on the real economy of the sovereign debt crisis in Europe coupled with moderate growth in the United States may affect commodity prices and foreign investment inflows to emerging markets. Domestically, the most significant risk is the failure to execute important public works that are part of the set of infrastructure projects the country desperately needs and for which resources are available. See "Risk Factors – Risks Related to Colombia"

GDP growth was 4.9%, 4.4% and 3.1% in 2013, 2014 and 2015, respectively, and the expected growth for 2016 is 3.0%. In the first quarter of 2016, GDP increased 2.5% period over period, mainly as a result of increases in the manufacturing, construction, financial services, insurance, real estate and business services sectors. Similarly, final consumption expenditure registered an increase of 3.2%, due to an increase in final consumption expenditures of households in Colombia by 3.5% and increase of consumption expenditures by the government of 1.6%. Retail sales increased 4.7% in 2013, 7.5% in 2014, 4.0% in 2015 and 5.4% in the first quarter of 2016 according to the *Departamento Administrativo Nacional de estadistica* ("DANE"). The retail sector in Colombia is underpenetrated with 51% of the retail sector being informal as of 2013 according to Credit Suisse Research.

Private consumption has recovered since 2009 as illustrated by the real growth rates of 0.9%, 5.0%, 5.5%, 4.8%, 4.9% and 4.7% in 2009, 2010, 2011, 2012, 2013 and 2014, respectively, according to DANE. We believe this increase in real growth rate has been a key driver in retail growth in Colombia.

Unemployment has gradually decreased in the last few years. According to the Central Bank of Colombia, the average unemployment rate was 12.0%, 11.8%, 10.8%, 10.4%, 9.7%, 9.1% and 8.9% in 2009, 2010, 2011, 2012, 2013, 2014 and 2015, respectively. The unemployment rate was 9.0% in April 2016 with a high labor force participation rate of 64.6%, compared to 9.5% in April 2015 with a participation rate of 59.3%.

We believe one factor that differentiated the Colombian recovery from its Latin American peers had been the favorable behavior of inflation, which has been within the inflation target band of 2-4% set by the Central Bank of Colombia. Headline inflation ended at 2.4% for 2012, 1.9% for 2013 and 3.7% for 2014. However, in 2015 inflation was higher than the Central Bank of Colombia's target, reaching 6.8%, largely as a result of the devaluation of the Colombian Peso and the negative impact on food products supply caused by the weather phenomenon "El Niño" that affected local harvests. According to DANE, the CPI in the first five months 2016 was 4.6%.

The fiscal deficit was 2.4% in 2013, 2.3% in 2014, and 2.2% in 2015. However, by the end of 2016 fiscal deficit is expected to reach 3.6% of GDP according to the Minister of Finance. This deficit has increased the government debt to GDP ratio which stood at 51.7% in 2015.

In December 2014, Colombia's legislative branch approved a tax reform bill that came into effect on January 1, 2015. According to the new tax bill, Colombian companies will have to pay an annual wealth tax (between 0.2% and 1.5%, depending on the taxable base) and a higher *impuesto sobre la renta para la equidad* ("Income Tax for Equality" or "CREE") (3% surcharge for the 2015, 2016, 2017 and 2018 tax years). The resulting increase in the tax liability of our Colombian subsidiaries is expected to decrease the amount of income available for dividends.

The future economic, social and political developments in Colombia, over which we have no control, could impair our business, financial condition or results of operations. See "Item 3. Key Information—D Risk Factors. Risks Related to Colombia" in our 2015 Form 20-F.

Expansion activities

A significant proportion of our expected revenue growth is based on our expansion activities, including acquisitions and organic growth. At exchange rate of Ch\$720.0 per U.S.\$ 1.00 we forecast that our revenue for 2016 will be approximately U.S.\$16 billion based on the company's expected revenue growth, due primarily to our expansion activities and growing same store sales (the comparison of sales of our stores that have been open for twelve consecutive months). For the same period we expect to invest U.S. \$500 million.

Our organic growth plan for the next four years (2016 - 2019) contemplates investments of U.S\$2.5 billion and will be financed mainly by cash generated from operations (this plan does not take into account the resources that would be generated from the potential separation of the shopping centers division or the sale of non-strategic assets).

Divestment activities

We believe that we are able to profit from the opportunistic disposition of land for which we no longer have an immediate use. Such dispositions allow us to monetize the capital gains from such land and allocate capital efficiently. From time to time, we may sell to leverage our favorable position in and knowledge of the land and market to engage in opportunistic selling transactions. On March 1, 2016, we announced the sale of our 33.3% stake in Mall Viña del Mar S.A. a company that owns and operates a shopping center in Viña del Mar and a shopping center in Curico, totaling UF (*"Unidad de Fomento"* or *"*UF") 4,275,000 (approximately U.S.\$160 million), which closed on April 18, 2016.

As of the date hereof, we remain committed to the plan of selling undeveloped land in Chile. The plan has been implemented in conjunction with the management of our property and shopping divisions. We have taken a number of administrative and operational steps to finalize such sales; and have commissioned the brokerage company Colliers to market our assets. The total amount of land and equipment that we may sell totaled Ch\$25,456 million.

Colombian gas stations, previously reported under the "supermarkets" segment in our financial statements, have been included within our assets and liabilities held for sale. The total amount recognized as assets held for sale is Ch\$6,292 million.

Impact of acquisitions

No acquisitions were made in the 2013, 2014 and 2015 fiscal periods or in the first quarter of 2016.

Impact of organic expansion

During the three month period ended March 2016, we opened two supermarkets in Argentina and one in Brazil. During the same period, we also closed one department store in Chile, four supermarkets in Argentina and six in Brazil.

As a general matter, we believe that a period of several years is frequently required after opening or inauguration for a store or shopping center to mature and achieve its full potential to generate sales. As a result, the increasing maturation of a newly opened store may need to be taken into account when comparing period-to-period store sales.

The following tables present a breakdown of our store and shopping center expansion activities for the periods indicated:

	Three months ended March 31, 2016 vs. year ended December 31, 2015				
	Total 2015	Openings	Closings	Acquisitions	Total Through March 31, 2016
Chile	245				245
Supermarkets	245	-	-	-	245
Home Improvement Stores	35	-	-	-	35
Department Stores	79	-	1	-	78
Shopping Centers	25	-	-	-	25
Total Chile	384	-	1	-	383
Argentina					
Supermarkets	286	2	4	-	284
Home Improvement Stores	50	-	-	-	50
Shopping Centers	22	-	-	-	22
Total Argentina	358	2	4	-	356
Brazil					
Supermarkets	222	1	6	-	217
Total Brazil	222	1	6	-	217
Peru					
Supermarkets	90	-	-	-	90
Department Stores	9	-	-	-	9
Shopping Centers	4	-	-	-	4
Total Peru	103	-	-	-	103
Colombia					
Home Improvement Stores	101	-	-	-	101
Supermarkets	10	-	-	-	10
Shopping Centers	2	-	-	-	2
Total Colombia	113	-	-	-	113
Total	1,180	3	11	-	1,172

Impact of exchange rate fluctuations

The Chilean Peso, as well as the currencies of the countries in which we operate, has been subject to large volatility in the past and could be subject to significant fluctuations in the future. During 2015 and 2014, the value of the Chilean Peso relative to the U.S. dollar depreciated approximately 17.0% and 15.7%, respectively; the Argentine Peso depreciated approximately 51.7% and 31.2% against the U.S. dollar, respectively; the Brazilian Real depreciated approximately 49.8% and 13.4% against the U.S. dollar, respectively; the Peruvian Sol depreciated approximately 14.1% and 6.7% against the U.S. dollar, respectively, and the Colombian Peso depreciated 33.0% and 24.2% against the U.S. dollar, respectively. The *"Dolar Observado"* rate published by the Chilean Central Bank for the Chilean Peso on July 1, 2016 was Ch\$661.37 per U.S.\$1.00. See "Item 3. Key Information—A. Selected Financial Data—Exchange Rates" and "Item 10. Additional Information—D. Exchange Controls" in our 2015 Form 20-F.

Our sales in each of our countries of operations are priced in local currencies. To the extent that the Chilean Peso depreciates against the U.S. dollar or the currencies of any of our countries of operation, our revenues may be adversely affected when expressed in Chilean Pesos. The effect of exchange rate fluctuations is partially offset by the fact that certain of our operating expenses are denominated in Chilean Pesos (such as our corporate overhead) and a significant part of our indebtedness is denominated in Chilean Pesos. As of March 31, 2016, 19.4% of our interest-bearing debt was denominated in U.S. dollars, after taking into account cross-currency swaps, and the remainder of our interest-bearing debt was primarily UF- or Chilean Peso-denominated as compared to 30.9% in the corresponding period in 2015.

Seasonality

Historically, we have experienced distinct seasonal sales patterns at our supermarkets due to heightened consumer activity throughout the Christmas and New Year holiday season, as well as during the beginning of each school year in March. During these periods, we promote the sale of non-food items particularly by discounting imported goods, such as toys throughout the Christmas holiday season and school supplies during the back-to-school period. Conversely, we usually experience a decrease in sales during the summer vacation months of January and February. Our sales for the first and fourth quarters of 2015 represented 24.1% and 27.7%, respectively, of our total sales for such year.

We do not experience significant seasonality in the home improvement sector. Home improvement store sales for the first and fourth quarters of 2015 represented 23.7% of our total home improvement sales.

Our department stores have also experienced historically distinct seasonal sales patterns due to heightened consumer activity throughout the Christmas and New Year holiday season. As a result, the strongest quarter in terms of sales is the fourth quarter, which represented 32.7% of total annual sales for the year 2015, while the first quarter represented 21.2% of total annual sales.

Our shopping center revenues generally increase during the Christmas and New Year holiday season, reflecting the seasonal sales peak for our shopping centers. For example, during the fourth quarter of 2015 our Chile shopping center revenues represented 29.1% of total Chile shopping center revenues for the year. We generally charge our shopping center tenants double rent for the month of December which is payable in February of the following year when they will have realized collections in respect of most holiday season sales.

Cost of Sales

Cost of sales reflects the costs of goods sold. Gross profit, defined as revenues from ordinary activities less cost of sales, is lower in our supermarkets segment due to higher turnover of our supermarket inventory, which includes primarily basic and staple goods. In our other segments, namely department stores and home improvement stores, we do not experience high inventory turnover and therefore have higher gross profits.

Critical Accounting Policies and Estimates

A summary of our significant accounting policies is included in Note 2 to our audited consolidated financial statements, included in our 2015 Form 20-F. We believe that the consistent application of these policies enables us to provide readers of our audited consolidated financial statements with more useful and reliable information about our operating results and financial condition.

The following policies are the accounting policies that we believe to be the most important in the portrayal of our financial condition and results of operations and require management's most difficult, subjective or complex judgments.

Estimate of impairment of assets with indefinite useful lives

We assess annually, or when there is a triggering event, whether goodwill has experienced any impairment, according to the accounting policy described in Note 2.11 of the audited consolidated financial statements included in our 2015 Form 20-F. The recoverable balances of the cash generating units have been determined from the base of their value in use. The methodology of discounting cash flows at a real pre-tax discount rate calculated for each country is applied. The projection of cash flows is carried out by each country and by business segment. Using the functional currency of each country and the projection considered a horizon of 5 years perpetuity, unless they justify a different horizon. The projections are the historical information of the last year and the main macroeconomic variables that affect the markets. In addition projections considered a moderate organic growth and recurring investments needed to keep generating capacity of flow of each segment.



The assets measured correspond mainly to trademarks and goodwill arising from past business combinations. The measurements are performed for each operating segment representing the cash generating unit determined to carry out the annual impairment test. The projected cash flows in each segment are allocated initially to identifiable tangible and intangible assets and the exceeding portion is allocated to goodwill. The valuation review of the trademarks incorporates among other factors the market analysis, financial projections and the determination of the role that brand has in the generation of sales. For more information please refer to Note 4.1 of our audited consolidated financial statements, included in our 2015 Form 20-F.

After evaluating the development of the Supermarkets–Brazil segment during first half 2015, the Company has considered that there were qualitative triggering events indicating that the goodwill of the Supermarkets–Brazil CGU could be at risk of impairment. According to this, a new calculation of the recovery value of the CGU Supermarkets Brazil was made by taking into account the adjusted assumptions and updated business outlook. The value in use was obtained by discounting the future cash flows at their present value, using an updated WACC rate.

The financial model showed that the recoverable amount of the supermarkets in Brazil was lower than the carrying value of its long-term assets, for this reason, we recorded a goodwill impairment in the amount of Ch\$116,771 million (Brazilian real \$566 million). This impairment loss was recognized within the consolidated statement of comprehensive income by function, as of June 30, 2015.

As of March 31, 2016 the performance of the supermarkets segment in Brazil, was in line with our forecast set in the second half of 2015, and accordingly there was no need to record any further impairment with respect to the Supermarkets-Brazil segment.

Impairment of accounts receivable

We assesses the impairment of accounts receivable when there is objective evidence that we will not be able collect all the amounts according to the original terms of the account receivable. For further information on our accounts receivable, please see Note 8 to our audited consolidated financial statements, included in our 2015 Form 20-F.

Investment property

a) Fair value measurement for lands

The fair value for land was determined by external and independent property appraisers, having an appropriate recognized professional qualification and recent experience in the location and category of the property being valued.

The methodology used in determining the fair value of lands was the market approach, which consists of determining the fair value based on recent transactions occurred in the market.

b) Fair value measurements for investment properties other than land.

The Company's finance department is responsible for determining fair value measurements included in the financial statements.

The Company's finance department includes a valuations team that prepares a valuation for each investment property every quarter. The valuation team reports directly to the Chief Financial Officer (CFO) and the Audit Committee (AC). Discussions of valuation processes, key inputs and results are held between the CFO, AC and the valuation team at least once every quarter, in line with the Company's quarterly reporting dates.

The fair value measurement for this type of investment has been categorized as a Level 3 of the fair value hierarchy based on the inputs used in the valuation technique. Investment properties are valued on a highest and best use basis. Changes in Level 3 fair values are analyzed at each reporting date during the quarterly valuation discussions between the CFO, AC and the valuation team. As part of this discussion, the team presents a report that explains the reasons for the fair value movements.

For all of the Company's investment properties, the current use is considered to be the highest and best use.

The Company's policy is to recognize transfers into and transfers out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer. There were no transfers in or out of Level 3 fair value measurements for investment properties during the period, nor transfers between Level 1 and Level 2 of the fair value hierarchy.

For investment property, the methodology of the discounted future cash flows uses a country-specific WACC post-tax rate, measured in real terms in local currency and differentiated by country. The rates used at March 31, 2016 were 6.52% in Chile, 21.59% in Argentina, 7.32% in Peru and 7.55% in Colombia and at March 31, 2015 were 6.73% in Chile, 22.50% in Argentina, 7.50% in Peru and 7.66% in Colombia. To this effect, a calculation is performed to obtain the net revenues that correspond to the lease income minus the direct costs and operating expenses. Additionally, the projected cash flows used the historical information of the recent years and the projected macroeconomic variables that will affect each country. As a result of the project of tax reform in Chile enacted in the second half of the year 2014, the Company conducted an assessment of changes in the legislation and included such in determining the fair value of the investment properties from June 30, 2014. For more information related to cash flows and main variables used please refer to Note 4.3 of our audited consolidated financial statements, included in our 2015 Form 20-F.

Fair value of derivatives

The fair value of financial instruments that are not traded in an active market as is the case for the over-the-counter derivatives is determined by using valuation techniques. The Company uses its judgment to select a variety of methods and makes assumptions that are mainly based on market conditions existing at the end of each reporting period. The company has used discounted cash flows analysis for various foreign exchange contracts and interest rate contracts that are not traded in active markets. For more information please refer to Note 4.4 of our audited consolidated financial statements, included in our 2015 Form 20-F.

Operating Segments

For purposes of our audited consolidated financial statements, included in our 2015 Form 20-F and our Unaudited Condensed Consolidated Interim Financial Statements, IFRS 8 "Operating Segments" requires an entity to report financial and descriptive information about its reportable segments, which are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available that is evaluated regularly by the chief operating officer in deciding how to allocate resources and in assessing performance. For management purposes, we are organized into six operating segments:

- "supermarkets," which includes the results of our: Jumbo, Santa Isabel, Disco, Vea, Wong, Metro, GBarbosa, Perini, Bretas and Prezunic supermarkets and • hypermarkets in Chile, Argentina, Brazil, Colombia and Peru, our Eletro-show stores, pharmacies in Brazil and gas stations in Brazil and Colombia;
- "shopping centers," which includes the results of our shopping centers in Chile, Argentina, Colombia and Peru;
- "home improvement stores," which includes the results of our Easy and Blaisten home improvement stores in Chile, Argentina and Colombia;
- "department stores," which includes the results of our Paris and Johnson department stores in Chile and Paris in Peru;
- "financial services," which primarily includes the results of our credit card businesses and consumer loans, as well as our limited insurance brokerage operations in Argentina, and Peru and through joint ventures in Chile with Scotiabank, in Brazil with Banco Bradesco and Colpatria in Colombia; and
- "other," which includes the results of our entertainment centers, loyalty programs and our corporate back-office operations.

We base operations and resource allocation decisions on these six segments. The operating segments are disclosed in a coherent way consistent with the presentation of internal reports we use in our internal controls and disclosure processes. These operating segments derive their revenues primarily from the sale of products and rendering of services to retail consumers.

General

The following is a brief description of the revenues and expenses that are included in the line items of our consolidated financial statements.

Revenues from ordinary activities. Our revenues from ordinary activities include (i) sales of products by our retail operations, (ii) rental revenues from our shopping center tenants, and (iii) revenues from our credit card operations, which consists of income from interest and other items charged to cardholders, in each case net of value added taxes paid by the consumer. Our revenues from ordinary activities do not include suppliers' discounts or rebates, which, since January 1, 2001, we have accounted for as reductions of our cost of sales. Calculations of revenues from ordinary activities for our shopping centers presented in this report exclude intercompany lease payments by our retail stores to our shopping centers. The term "sales" as used herein, compared to "revenues from ordinary activities," is limited to product sales (net of value added tax) from our supermarket, home improvement and department stores operations.

Cost of sales. Our cost of sales includes (i) the cost of products sold, inventory shrinkage (e.g., the loss of products between point of purchase from supplier and point of sale), supplier discounts and rebates in our retail divisions, (ii) depreciation of property in our shopping center operations, and (iii) provisions for bad debt relating to our financial retail operations, collection and processing cost in our financial services operations.

Administrative expenses, distribution costs and other expenses. Administrative expenses, distribution costs and other expenses are composed of salaries, property rentals to third parties, bags for our customers, utilities, services, depreciation and amortization (in our supermarket, home improvement and department store operations), advertising, promotions and other expenses.

Three-Month Period Ended March 31, 2016 Compared to Three-Month Period Ended March 31, 2015

The following table presents, for the periods indicated, certain items of our statement of income:

	Three-month period 31,	Three-month period ended March 31,	
	2016	2015	% Change
	(in millions	of Ch\$)	
Revenues from ordinary activities:			
Supermarkets	1,813,974	1,989,177	(8.8)%
Home improvement stores	324,369	348,006	(6.8)%
Department stores	247,215	222,927	10.9%
Shopping centers	55,964	55,258	1.3%
Financial services	39,733	36,464	9.0%
Other	2,589	814	218.0%
Total revenues from ordinary activities	2,483,844	2,652,647	(6.4)%
Cost of sales:			
Supermarkets	(1,350,118)	(1,500,906)	(10.0)%
Home improvement stores	(215,805)	(228,425)	(5.5)%
Department stores	(179,513)	(163,849)	9.6%
Shopping centers	(4,229)	(6,451)	(34.4)%
Financial services	(13,256)	(12,014)	10.3%
Other	(1,059)	(456)	132.3%
Total cost of sales	(1,763,980)	(1,912,100)	(7.7)%
Gross profit:			
Supermarkets	463,856	488,272	(5.0)%
Home improvement stores	108,564	119,581	(9.2)%
Department stores	67,703	59,079	14.6%
Shopping centers	51,735	48,807	6.0%
Financial services	26,478	24,450	8.3%
Other	1,530	358	327.0%
Total gross profit	719,864	740,547	(2.8)%
Administrative expenses, distribution costs and other expenses	(587,777)	(629,784)	6.7%
Other income by function	40,774	16,302	150.1%
Participation in profit or loss of equity method associates	2,860	1,745	63.9%
Financial income	3.841	3,491	10.0%
Financial expenses	(69,323)	(54,548)	27.1%
Other gain (losses), net	(3,463)	(10,570)	(67.2)%
Exchange differences	38,526	(12,810)	N/A
Losses from indexation	(3,468)	(911)	280.7%
Profit before taxes	141,834	53,463	165.3%
Income tax expense	(32,805)	(33,358)	(1.7)%
Profit from continuing operations	109.029	20,105	442.3%
Profit from discontinued operations	0	2,327	(100.0)%
Profit	109,029	22,432	386.1%
Profit attributable to non-controlling shareholders	1.347	372	262.2%
Profit attributable to controlling shareholders	107,682	22,060	388.1%
	107,002	,000	000.170

Revenues from ordinary activities

Our consolidated revenues from ordinary activities decreased Ch\$168,803 million, or 6.4%, to Ch\$2,483,844 million for the three-month period ended March 31, 2016, from Ch\$2,652,647 million for the same period in 2015. Businesses remain resilient with sales and same store sales growth in local currency across all regions, except Brazil. Nevertheless, revenues in Chilean Peso decreased 6.4% due to the depreciation of the Argentine Peso (31.9%), the Colombian Peso (14.3%), the Peruvian Sole (0.3%) and the Brazilian Real (18.1%).

Supermarkets

Our consolidated revenue from ordinary activities from our supermarkets decreased Ch\$175,203 million, or 8.8%, to Ch\$1,813,974 million for the three-month period ended March 31, 2016, from Ch\$1,989,177 million for the same period in 2015, primarily due to (i) a revenue decrease of Ch\$100,018 million, or 19.6%, in our Argentine operations, resulting from a 31.9% depreciation of the Argentine Peso against the Chilean Peso and the net closure of two stores in Argentina versus the same period last year, partially offset by a 16.7% increase in same stores sales driven by the high inflation in the country, (ii) a decrease of Ch\$96,858 million or 20.4% in revenues from our Brazilian operations due to the depreciation of the Brazilian real against the Chilean Peso by 18.1%, the net closure of four stores compared to the previous period and negative same store sales of 2.3% driven by the decrease in the demand due to the economic crisis in the country, (iii) a revenue decrease of Ch\$96,858 million or 9.1%, in our Colombian operations, resulting from a 14.3% depreciation of the Colombian Peso against the Chilean Peso, partially offset by a 6.9% increase in same stores and the 6.2% increase in average prices reflecting inflation in the country. In contrast, our Chilean supermarket operations experienced a revenue increase of 5.9%, or Ch\$34,627 million on the back of positive same stores compared to the same period in 2015. Additionally, our Peruvian supermarket operations posted a revenue increase of 2.9%, or Ch\$3,888 million on the back of positive same stores sales of 4.6% driven by a slight increase in solve taraffic and an increase in average prices reflecting the inflation in the country and the net opening of five new stores compared to the same period in 2015. Additionally, our Peruvian supermarket operations posted a revenue increase of 2.9%, or Ch\$5,888 million on the back of positive same store sales of 2.5% driven by higher average ticket and the net opening of two new stores compared to the same period in 2015

Home improvement stores

Our consolidated revenue from ordinary activities from our home improvement stores decreased Ch\$23,637 million, or 6.8%, to Ch\$324,369 million for the threemonth period ended March 31, 2016, from Ch\$348,006 million for the same period in 2015, primarily due to (i) a decrease of Ch\$30,947 million, or 15.1%, in our Argentine operations as a result of a 31.9% depreciation of the Argentine Peso against the Chilean Peso partially offset by a 21.9% increase in same stores sales, which in turn was driven by an increase in average prices due to increasing inflation and (ii) a decrease in revenues from our Colombian operations of Ch\$982 million, or 6.0%, due to the 14.3% devaluation of the Colombian Peso against the Chilean Peso, partially offset by the 9.9% same store sale increase, which in turn was driven by higher store traffic and an increase in average prices due to increasing inflation. On the other hand, our Chilean home improvement operations posted a revenue increase of Ch\$8,292 million, or 6.5%, resulting from a 3.7% increase in same store sales driven by higher average prices and the addition of one new store.

Department stores

Our consolidated revenue from ordinary activities from our department stores increased Ch\$24,288 million, or 10.9%, to Ch\$247,215 million for the three-month period ended March 31, 2016, from Ch\$222,927 million for the same period in 2015, primarily due to (i) an increase of Ch\$21,835 million, or 10.3%, in our Chilean operations as a result of a 10.2% increase in same store sales which in turn were driven by an increase in average prices due to increasing inflation and (ii) an increase in revenues of Ch\$2,453 million, or 21.8% in Peru resulting from a 22.3% increase in same store sales which in turn were driven by both higher store traffic and an increase in average prices due to increasing inflation.

Shopping centers

Our consolidated revenue from ordinary activities from our shopping centers increased Ch\$706 million, or 1.3%, to Ch\$55,964 million for the three-month period ended March 31, 2016, from Ch\$55,258 million for the same period in 2015, primarily due to (i) an increase in revenues from our Chilean operations of Ch\$2,795 million, or 9.0%, driven by greater parking revenues, improved variable income due to increased sales by tenants whose rent is adjusted based on their income and revenues from new contracts for advertising inside of our shopping malls, (ii) an increase in revenues from our Peruvian operations of Ch\$345 million, or 8.5%, primarily due to renegotiations of leasing contracts with some tenants and increased occupancy rates from 90.7% in the three-month period ended March 31, 2016, mainly driven by the Arequipa Shopping Mall. These increases were partially offset by (i) a decrease in revenues from our Argentine noperations of Ch\$2,157 million, or 1.2.1%, as a result of a 31.9% depreciation of the Argentine Peso against the Chilean Peso partially offset by an increase in average pricing to reflect Argentine inflation levels and (ii) a decrease of Ch\$278 million in revenues from our Colombian operations due mainly to a 14.3% depreciation of the Colombian Peso against the Chilean Peso and a lower occupancy rate given that certain leases were not renewed, partially offset by the sale of the pharmacies that since the end of 2015 are reorganized as rental of selling area, and which previously were accounted for in the supermarket division.

Financial services

Our consolidated revenue from ordinary activities from our financial services increased Ch\$3,269 million, or 9.0%, to Ch\$39,733 million for the three-month period ended March 31, 2016, from Ch\$36,464 million for the same period in 2015, primarily due to (i) an increase in revenues from our Argentine operations of Ch\$439 million, or 1.9%, as a result of a 61.6% increase in our portfolio in the country due to an 18.0% increase in active credit cards and an increase in average interest rates, partially offset by a 31.9% depreciation of the Argentine Peso against the Chilean Peso, (ii) an increase in revenues of Ch\$3,578 million, or 34.7%, from our Peruvian operations as a result of 46.3% portfolio expansion due to a 43.2% increase in active credit cards and (iii) a revenue increase of Ch\$414 million in Chile reflecting the performance of Banco Paris, a specialty retail consumer bank, driven by the strong performance of mortgages loans in the period. These increases were partially offset by (i) a decrease of Ch\$703 million of our Brazilian operation reflecting the depreciation of the Brazilian real against the Chilean Peso by 18.1% and a decrease in the size of our loan portfolio in Brazil due to Brazil's challenging economic environment versus the previous period and (ii) a decrease in revenues from our Colombian operations of Ch\$458 million, or 26.2% reflecting the devaluation of the Colombian Peso against the Chilean Peso and the slight decrease in the size of our loan portfolio due to the 7.3% decrease in active credit cards.

Cost of sales

Our consolidated cost of sales decreased Ch\$148,120 million, or 7.7%, to Ch\$1,763,980 million for the three-month period ended March 31, 2016 from Ch\$1,912,100 million for the same period in 2015 in Chilean Peso terms, reflecting primarily the currency devaluations in Argentina, Brazil and Colombia, our efficiency plans and our commercial strategies, in addition to better commercial agreements with suppliers and lower shrinkage.

Supermarkets

Our consolidated cost of sales in our supermarkets decreased Ch\$150,788 million, or 10.0%, to Ch\$1,350,118 million for the three-month period ended March 31, 2016 from Ch\$1,500,906 million for the same period in 2015, due to (i) a decrease in cost of sales in Brazil of Ch\$84,842 million, or 22.6%, as a result of a 20.4% decrease in sales due mainly to the devaluation of the Brazilian real against the Chilean Peso; (ii) a Ch\$15,519 million, or 9.3%, decrease in cost of sales in Colombia due to a 9.1% decrease in sales mainly due to the devaluation of the Colombian Peso against the Chilean Peso, lower shrinkage levels and lower logistic costs, (iii) a decrease in cost of sales in Argentina of Ch\$73,444 million or 20.9% mainly due to the Argentine Peso devaluation against the Chilean Peso. These decreases were partially offset by (i) an increase of Ch\$18,844 million, or 4.2%, in costs of sales in Chile due mainly to the 5.9% increase in sales described above and (ii) an increase of Ch\$4,174 million, or 2.6%, in Peru mainly as a result of the 2.9% increase in sales described above.

Home improvement stores

Our consolidated cost of sales in home improvement stores decreased Ch\$12,620 million, or 5.5%, to Ch\$215,805 million for the three-month period ended March 31, 2016 from Ch\$228,425 million for the same period in 2015, mainly due to (i) a decrease in costs in Argentina of Ch\$19,128 million, or 15.4%, in line with the Argentine Peso devaluation against the Chilean peso and (ii) a decrease in Colombia the in costs was Ch\$802 million or 6.5% reflecting the reduction in sales due to the Colombian Peso devaluation against the Chilean Peso. These effects were partially offset by an increase in cost of sales in Chile of Ch\$7,310 million, or 7.9%, primarily as a result of the increase in sales described above, and an increase in provisioning due to a change in the criteria of provisioning inventory obsolescence, partially offset by lower shrinkage and logistic costs.

Department stores

Our consolidated cost of sales in our department stores increased Ch\$15,664 million, or 9.6%, to Ch\$179,513 million for the three-month period ended March 31, 2016 from Ch\$163,849 million for the same period in 2015, due to (i) an increase of Ch\$14,122 million, or 9.1%, in cost of sales in Chile as a result of the increase in sales, lower shrinkage and better negotiation of terms with suppliers and (ii) an increase in cost of sales in Peru of Ch\$1,542 million, or 16.3%, as a result of the abovementioned expansion of the department store business in that country.

Shopping centers

Our consolidated cost of sales, primarily depreciation and expenses, from our shopping centers decreased Ch\$2,222 million, or 34.4%, to Ch\$4,229 million for the three-month period ended March 31, 2016 from Ch\$6,451 million for the same period in 2015, due to (i) decrease in Chile of Ch\$2,252 million, due to a decrease in common area maintenance expenses that we pay and are later reimbursed for by our tenants (ii) a decrease of Ch\$78 million in cost of sales for our Argentine operations due to the Argentine Peso devaluation against the Chilean Peso, partially offset by a 55% increase in energy costs, due to a decrease of government subsidies and greater security expenses following the salary adjustment agreed between *Sindicato de Seguridad Privada de la Republica de Argentina* (Private Security Union of Argentina) and the government and (iii) a decrease in cost of sales in Colombia of Ch\$15 million, or 19.0%, due mainly to the devaluation of the Colombian Peso against the Chilean Peso. These effects were partially offset by an increase in cost of sales in Peru of Ch\$123 million, or 21.4%, due in part to an increase in sales and greater property taxes versus the same period in 2015.

Financial services

Our consolidated cost of sales, primarily provisions for bad debts relating to consumer receivables and collection and processing costs, from our financial services division increased 10.3%, or Ch\$1,242 million, to Ch\$13,256 million for the three-month period ended March 31, 2016 from Ch\$12,014 million for the same period in 2015, mainly due to an increase of Ch\$818 million, or 13.0% in Argentina as a result of the growth of our aggregate loan portfolio in that country, partially offset by the devaluation of the Argentine Peso against the Chilean Peso and the increase of Ch\$453 million, or 8.0%, in Peru reflecting the investment we made to increase our portfolio in the country.

Gross profit

Our consolidated gross profit decreased 2.8%, or Ch\$20,683 million, to Ch\$719,864 million for the three-month period ended March 31, 2016 from Ch\$740,547 million for the same period in 2015, primarily due to the devaluation of the Brazilian Real, Colombian Peso and Argentine Peso versus the Chilean Peso.

Our consolidated gross profit as a percentage of revenues from ordinary activities increased 106 bps to 29.0% for the three-month period ended March 31, 2016 from 27.9% for the same period in 2015. The improvement in gross margin reflects better profitability in our supermarkets, shopping centers and department stores divisions, reflecting our efficiency plans which include renegotiation of commercial terms with suppliers, lower promotional activity (resulted in lower marketing expenses) and improved levels of shrinkage.

Supermarkets

Our consolidated gross profit in our supermarkets decreased Ch\$24,416 million, or 5.0%, to Ch\$463,856 million for the three-month period ended March 31, 2016 from Ch\$488,272 million for the same period in 2015, as a result of (i) a decrease in gross profit of Ch\$26,574 million, or 16.8%, in Argentina primarily as a result of the devaluation of the Argentine Peso against the Chilean Peso; however gross margin in Argentina improved 109 bps, as a result of better terms with suppliers and the accumulation of inventories prior to the devaluation of the Argentine Peso against the Chilean Peso; however gross margin improved 109 bps, as a result of Ch\$12,016 million, or 12.1%, in Brazil, mainly due to the effect of the devaluation of the Brazilian real against the Chilean Peso; however gross margin improved 218 bps versus the three-month period ended March 31, 2016 due to better pricing strategy and cost management and (iii) a decrease of Ch\$3,323 million, or 8.1%, in Colombia as a result of the devaluation of the Colombian Peso against the Chilean Peso; however gross margin improved 22 bps acrease in shrinkage, greater bonuses from suppliers and a lower logistic cost, partially offset by greater promotional activity and marketing expenses period versus period. In Chile, gross profit increased by Ch\$15,783 million, or 11.1%, and gross margin increased 119 bps, from 24.1%, to 25.3% in 2015 due to better management of non-perishables categories, which have greater contributions to margins. Improvements in the perishables margin at our Santa Isabel stores were due to the centralization of processes, coupled with improvements in joint management with suppliers, resulting in shrinkage reductions and better inventory management, among other efficiencies. In our Peruvian operations, our gross profit increased by Ch\$1,714 million, or 3.6%, and gross margin increased Ch\$1,714 million, or 3.6%, due mainly to a higher contribution from private labels, partially offset by greater promotional activity.

Home improvement stores

Our consolidated gross profit in our home improvement stores decreased Ch\$11,017 million, or 9.2%, to Ch\$108,564 million for the three-month period ended March 31, 2016 from Ch\$119,581 million for the same period in 2015. The decrease in gross margin reflects (i) a decrease in gross profit in Argentina of Ch\$11,819 million from Ch\$80,386 million in 2015 to Ch\$68,567 million in 2016, primarily as a result of the devaluation of the Argentine Peso against the Chilean Peso, however, gross margin improved 21 bps as a result of improved inventory management and the accumulation of inventories prior to the devaluation of the Argentina Peso against the Chilean Peso, and (ii) a decrease in gross profit in Colombia of Ch\$181 million from Ch\$3,992 million in 2015 to Ch\$3,811 million in 2015 primarily as a result of the Colombian peso devaluation, however gross margin improved 39 bps due to the reduction of obsolete inventories and a more efficient commercial strategy. These effects were partially offset by the Ch\$982 million increase in gross profit from our Chilean March 31, 2016 as compared to the three-month period ended March 31, 2015, due to one-off payments we received from suppliers who pay a one-time fee to be accepted as suppliers in new stores in the three-month period ended March 31, 2015 after an opening of a store in that period, coupled with a greater provision of obsolete inventory in the three-month period ended March 31, 2016.

Department stores

Our consolidated gross profit in our department stores increased Ch\$8,624 million, or 14.6%, to Ch\$67,703 million for the three-month period ended March 31, 2016 from Ch\$59,079 million for the same period in 2015, reflecting gains in both Chile and Peru. In Chile, we posted an increase in gross profit of Ch\$7,713 million, or 13.5%, during the three-month period ended March 31, 2016 compared to the same period in 2015 driven by a reduction in shrinkage, better mix of products and better terms with suppliers in our Johnson store as a result of an increase in volumes purchased. In Peru, gross profit increased Ch\$911 million, or 51.2%, as a result of an increase in size of our operations.

Shopping centers

Our consolidated gross profit in our shopping centers increased Ch\$2,927 million, or 6.0%, to Ch\$51,735 million for the three-month period ended March 31, 2016 from Ch\$48,807 million for the same period in 2015, as a result of (i) an increase in gross profit in Chile of Ch\$5,047 million, or 17.4%, mainly due to a decrease in common area maintenance expenses that we pay and are later reimbursed for by our tenants and (ii) an increase in gross profit in Peru of Ch\$222 million, or 6.4%, as a result of higher revenues; however gross margin decreased 168 bps in the three-month period ended March 31, 2016 as compared to the three-month period ended March 31, 2015 as a result of an increase in property taxes. These increases were partially offset by (i) a decrease in the gross margin contribution in Argentina of Ch\$2,079 million, or 14.8%, reflecting the 12.1% decrease in revenues mainly due to the devaluation of the Argentine Peso against the Chilean Peso and (ii) a decrease in gross profit in Colombia of Ch\$263 million, or 11.6%, mainly due to the devaluation of the Colombian Peso against the Chilean Peso.

Financial services

Our consolidated gross profit in our financial services segment increased Ch\$2,028 million, or 8.3%, to Ch\$26,478 million for the three-month period ended March 31, 2016 from Ch\$24,450 million for the same period in 2015, as a result of (i) a larger loan portfolio at our Peruvian operations, which increased gross profit in Peru by Ch\$3,124 million, or 67.7%, (ii) increased gross profit of Ch\$444 million reflecting the results from our bank in Chile which in turn reflected the strong performance of our mortgage line of business and (iii) the growth of our loan portfolio in Argentina. These increases were partially offset by lower gross profit of Ch\$380 million in our Argentine operation reflecting the Argentine Peso against the Chilean Peso, iv) the decrease in our gross profit in Brazil of Ch\$703 million reflecting the devaluation of the Brazilian Real against the Chilean Peso and v) a decrease in our gross profit in Colombia of Ch\$458 million, or 26.2%, mainly due to the devaluation of the Colombian Peso against the Chilean Peso.

Administrative expenses, distribution costs and other expenses

Our consolidated administrative expenses, distribution costs and other expenses decreased Ch\$42,007 million, or 6.7%, to Ch\$587,777 million for the threemonth period ended March 31, 2016 from Ch\$629,784 million for the same period in 2015. This decrease reflects the 6.4% decrease in revenue from ordinary activities and the impact of the reduction in headcount to improve efficiency across all businesses.

Other income by function

Our consolidated other income by function increased by Ch\$24,472 million, or 150.1%, to Ch\$40,774 million for the three-month period ended March 31, 2016 from Ch\$16,302 million for the same period in 2015, as a result of an increase in the fair value of properties due to lower discount rates used in Chile, Argentina, Peru and Colombia for the three-month period ended March 31, 2016 compared to the same period in 2015.

Results from financial and other activities

The following table presents, for the periods indicated, a breakdown of our consolidated results from financial, tax and other activities, as well as the percentage variation from period to period:

	As of March	31,	
	2016	2015	% Change
	(in millions of	Ch\$)	
Financial income	3,841	3,491	10.0%
Financial expenses	(69,323)	(54,548)	27.1%
Exchange differences	38,526	(12,810)	N/A
Losses from indexation	(3,468)	(911)	280.7%
Total losses from financial and other activities	(27,565)	(63,033)	56.3%

Our consolidated losses from financial and other activities decreased for the three months period ended March 31, 2016 compared to the same period in 2015, in light of the following factors:

- The reversal in our exchange differences result is explained by the appreciation of the Chilean Peso against the U.S. dollar period-over-period, notwithstanding lower exposure to the U.S. dollar of the unhedged portion of the debt. As of March 31, 2016, 19.4% of total debt was denominated in U.S. dollars after taking into account our cross currency swaps versus 31.0% as of March 31, 2015. The profits were offset by the negative effect of the appreciation of exchange rate over the fair value of derivatives, which was Ch\$(8,414) million in the three-month period ended March 31, 2016 as compared to Ch\$683 million in the three-month period ended March 31, 2015.
- The increase in losses from indexation of Ch\$2,557 million, or 280.7%, primarily reflects increased interest rates and greater variation of the UF. The increase was partially offset by lower exposure of our debt to floating interest rates, from 37% after we entered into a cross currency swap in the three-month period ended March 31, 2015 to 27% in the three-month period ended March 31, 2016.
- The increase in net financial costs of 28.3% reflects the exchange rate effect resulting from the fair value of our daily rates to financial costs to Ch\$(6,432) million in the three-month period ended March 31, 2016 from Ch\$2,459 million in the three-month period ended March 31, 2015. Excluding this effect, net financial costs increased 10.3% period over period due to increased financial expenses related to our issuance of U.S.\$1,000 million (Ch\$628,220 million, at the exchange rate Ch\$628.22 to U.S.1.00 which was the exchange rate reported by the Central Bank of Chile at February 12, 2015) indicating exchange rate aggregate principal amount of bonds in February 2015 in the international capital markets.

Income tax expense

For the three month period ended March 31, 2016, we had an income tax expense of Ch\$32,805 million compared to an income tax expense of Ch\$33,358 million for the same period in 2015, a decrease of 1.7% mainly due to a higher tax basis in the three-month period ended March 31, 2015. Our income tax expense in the three-month period ended March 31, 2016 included income tax expenses of Ch\$6,559 million in Brazil resulting primarily from increased deferred taxes of deferred tax assets and Ch\$4,379 million due to non-deductable taxable gains in Argentina and Colombia that were non-deductible expenses.

Profit (loss) attributable to controlling shareholders

As a result of the above factors, our net earnings increased Ch\$85,622 million, or 388.1%, to Ch\$107,682 million for the three-month period ended March 31, 2016 from Ch\$22,060 million for the same period in 2015. Our net earnings, as a percentage of revenues from ordinary activities, increased to 4.3% for the three-month period ended March 31, 2016 from 0.8% for the same period in 2015.

B. LIQUIDITY AND CAPITAL RESOURCES

General

Our principal sources of liquidity have historically been:

- cash generated by operations;
- short-term credit extended by suppliers;
- cash from borrowings and financing arrangements; and
- financing provided to us by sellers of businesses we have acquired.

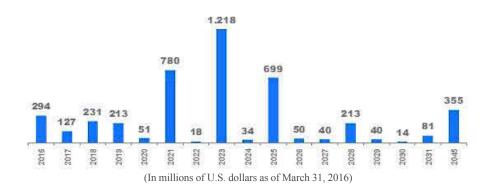
Our principal cash requirements or uses (other than in connection with our operating activities) have historically been:

- acquisition of, or investments in, companies engaged in the retail business; and
- capital expenditures for property, plant and equipment.

As of March 31, 2016 we had a positive working capital (defined as total current assets minus total current liabilities) of Ch\$181,371 million.

We believe that our cash from operations, current financing initiatives and cash and cash equivalents are sufficient to satisfy our capital expenditures and debt service obligations in 2016. We anticipate financing any future capital expenditures for property, plant and equipment with cash from operations and additional indebtedness.

The following chart reflects the scheduled amortization of our indebtedness as of March 31, 2016:



Leverage

Our objective regarding capital management is to safeguard our capacity to continue ensuring appropriate returns for our shareholders and benefits for other stakeholders and maintaining an effective capital structure while reducing capital costs.

In line with the industry, we monitor our capital using a leverage ratio calculation. This ratio is calculated by dividing net financial debt by total capital. Net financial debt corresponds to total indebtedness (including current and non-current debt) less cash and cash equivalents. Total capital corresponds to total equity as shown in the consolidated statement of financial position plus net debt. Our leverage ratio was 60.4% as of March 31, 2016 compared to 66.7% as of March 31, 2015.

In accordance with the above, we combine different financing sources, such as capital increases, operating cash flows, bank loans and bonds.

Seasonality

Historically, we have experienced distinct seasonal patterns to our liquidity needs, which are highest in the first and second quarters of our fiscal year. Liquidity needs are higher in the first quarter primarily because payment becomes due for goods purchased in the previous quarter for the Christmas and New Year holidays. We also experience greater liquidity needs in the second quarter, as dividends and taxes are paid during this period.

During the periods when we have increased liquidity needs, we obtain funding primarily through short-term bank borrowings, overdraft lines of credit and by reducing our cash outflows, primarily by reducing or suspending advance payments to suppliers.

Indebtedness

As of March 31, 2016, our net financial debt was Ch\$2,443,404 million, up from Ch\$2,335,553 million as of December 31, 2015.

As of March 31, 2016, 73.0% of the Company's financial debt was at fixed interest rates, primarily short-term debt and bonds and including the cross currency swaps. The remaining financial debt was at variable interest rates. Of the variable-rate debt, 99.1%, including all the cross currency swaps, is indexed to local interest rates (either by its original terms or under derivative arrangements). Our hedging policy also provides for the periodic review of exposure to exchange rate and interest rate risks.

In the countries where we operate, the majority of costs and revenues are denominated in local currencies. The majority of our debt is denominated in Chilean Pesos. As of March 31, 2016, roughly 72.0% of our consolidated financial debt was denominated in U.S. dollars as compared to 66.4% in the corresponding period in 2015. The Company's policy is to cover the risk caused by exchange rate variations on the position of our net liabilities in foreign currency using market instruments. Considering the effect of exchange rate hedging, including cross currency swaps as of March 31, 2016, the Company's exposure to the U.S. dollar was 19.4% of its total debt.

Credit facilities (bank loans and bonds)

At March 31, 2016, our principal bank loans and bonds (including interest) consisted of the following:

	As of March 31, 2016				
		Interest Rate	Amount Outstanding	Maturity	Amount Outstanding
Damhar	Currency	Structure	(in U.S.\$)	Date	(in Ch\$ Th)
Banks: Chile					
SANTANDER CHILE	CLP	TAB Nom 90	6,425,209	N/A *	4,303,605
BBVA CHILE	CLP	TAB Nom 90	21,946,797	N/A *	14,699,965
BANCO ESTADO	CLP	TAB Nom 90	47,048,281	N/A *	31,512,939
SCOTIABANK	USD	LBUSD 6M+1.5000	67,275,774	10-23-2017	45,061,313
RABOBANK	USD	3,8625	40,768,208	10-04-2018	27,306,546
MIZUHO BANK	USD	LBUSD 6M+1.4000	50,012,838	03-27-2019	33,498,599
SANTANDER CHILE	CLP	6,28	74,910,056	03-29-2019	50,174,756
SUMITOMO	USD	LBUSD 6M+1.3500	50,479,003	04-01-2019	33,810,836
BANCO ESTADO	CLP	TAB Nom 90+0.6000	59,562,754	06-28-2019	39,895,133
RABOBANK	USD	LBUSD 6M+1.6000	50,013,949	03-26-2020	33,499,343
BBVA CHILE	CLP	TAB Nom 180+0.5000	52,597,412	02-02-2020	35,229,747
Total Chile	CLI	TAB N0III 180+0.5000	521,040,281	02-02-2021	344,689,175
			321,040,201		544,009,175
Peru					
Total Peru					_
Brazil					
HSBC BRASIL	BRAZILIAN REAL	CDI	13,055,552	N/A *	8,744,609
HSBC BRASIL	BRAZILIAN REAL	CDI-spread+1.6000	44,020,283	12-19-2016	29,484,786
HSBC BRASIL	BRAZILIAN REAL	CDI-spread+1.6000	35,216,226	12-19-2016	23,587,828
HSBC BRASIL	BRAZILIAN REAL	CDI-spread+1.6000	8,804,057	12-19-2016	5,896,957
BANCO NORDESTE	BRAZILIAN REAL	CDI-spread+1.6000	1,231,288	12-16-2018	824,717
SANTANDER BR	BRAZILIAN REAL	CDI	247,842	12-16-2019	166,005
SANTANDER BR	BRAZILIAN REAL	CDI	71,261	12-16-2019	47,731
<u>Total Brazil</u>			102,646,509		68,752,632
Argentina					
BBVA FRANCES	ARS	BAIBOR1M+25.0000	2,714,717	N/A *	1,818,317
BANCO CIUDAD AR	ARS	BAIBOR1M+25.0000	11,682,639	N/A *	7,825,032
ICBC ARGENTINA	ARS	BAIBOR1M+25.0000	2,472,449	N/A *	1,656,046
BANCO GALICIA	ARS	BAIBOR1M+25.0000	17,397,059	N/A *	11,652,550
BAPRO	ARS	BAIBOR1M+25.0000 BAIBOR1M+25.0000	4,753,131	N/A *	3,183,647
IFC	USD	LBUSD6M+1.5500	3,857,730	08-16-2016	2,583,908
Total Argentina	000	EBOSDOW 1.5500	42,877,725	00 10 2010	28,719,500
			42,011,125		20,717,500
<u>Colombia</u>			_		_
<u>Total Colombia</u>			—		_
Bonds:					
Incabond 2	PEN	7.625	39,499,955	08-12-2017	26,457,070
Incabond 1	PEN	7.188	86,657,386	05-05-2018	58,043,117
Bcenc-E	CLF	3.500	78,389,399	05-07-2018	52,505,219
Regs/144a 2021	USD	5.500	758,135,417	01-20-2021	507,799,102
Regs/144a 2023	USD	4.875	1,211,537,500	01-20-2023	811,487,818
Regs/144a 2025	USD	5.150	654,556,319	02-12-2025	438,421,822
Jumbo B	CLF	6.500	73,577,826	02-12-2023	49,282,428
Bcenc-F	CLF	4.000	176,717,807	05-07-2028	118,365,587
Bcenc-J	CLF	5.700	118,980,414	10-15-2028	79,693,081
Bcenc-N	CLF	4.700	176,723,136	05-28-2030	118,369,156
Bcenc-O	CLF	4.700	82,729,801	05-28-2030	55,412,421
Regs/144a 2045	USD	6.625	353,156,076	02-12-2045	236,543,940
Total Bonds	0.5D	0.025	3,810,661,036	02-12-2043	
<u>10tai Dollus</u>			3,010,001,030		2,552,380,762

*Non-committed over draft credit facilities with no set maturity.

In addition, at March 31, 2016, we had Ch\$28,502 million in financial leasing.

As of March 31, 2016, the Company has available unused lines of credit for approximately Ch\$473,317 million (Ch\$466,587 million as of December 31, 2015). We deal with a wide diversity of banks around the world. We believe, if necessary, we can reopen our existing international bonds or issue one or more new series of bonds, as appropriate, or can obtain commercial paper in the Chilean market.

Our loan agreements and outstanding bonds contain a number of covenants requiring us to comply with certain financial ratios and other tests. The most restrictive financial covenants under these loan agreements and bonds require us to maintain:

- a ratio of consolidated Net Financial Debt to consolidated net worth not exceeding 1.2 to 1;
- unencumbered assets in an amount equal to at least 120% of the outstanding principal amount of total liabilities;
- minimum consolidated assets of at least UF 50.5 million;

As of July 11, 2016 we are in compliance with all of our loan and debt instruments covenants.



Leases

We have significant operating lease obligations. At March 31, 2016, 53.8% of our total selling space of the retail business was located on leased properties. Our store leases typically have a term ranging from 10 to 32 years and provide for both monthly fixed and variable lease payments. Our shopping center leases typically have terms of more than 30 years and provide for fixed monthly rent payments.

Acquisitions and Divestitures

No significant acquisitions were completed during the three-month period ended March 31, 2016. On March 1, 2016 Cencosud announced the sale of its 33.3% stake in Mall Viña del Mar S.A. a company that owns and operates a shopping center in Viña del Mar and a shopping center in Curico, totaling UF 4,275,000 (approximately U.S.\$160 million), which closed on April 18, 2016.

Analysis of cash flows

The following table summarizes our generation and use of cash for the periods presented.

	Three-month period ended March 3	
	2016	2015
	(in millions of Ch\$)	
Net cash from Continuing Operations provided by (used in):		
Net cash (used in) from operating activities	(53,915)	29,449
Net cash (used in) from investing activities	115,671	(60,728)
Net cash (used in) from financing activities	(57,962)	(12,297)

Cash flows for the three-month period ended March 31, 2016 compared to the same period in 2015

Taking into account our cash flows from operations, cash flows from financing activities and cash used in investing activities, we had a net cash inflow of Ch\$3,794 million for the three-month period ended March 31, 2016, compared to a net cash outflow of Ch\$43,577 million for the same period in 2015.

Operating activities. Net cash flows from operating activities decreased Ch\$83,364 period over period to reach a negative cash flow of Ch\$53,915 million for the three-month period ended as of March 31, 2016 from Ch\$29,449 million for the same period in 2015. Operating cash flows from supermarkets, home improvement, department stores and financial services divisions decreased mainly as a result of the devaluation of the Argentine Peso, Brazilian Real and Colombian Peso against the Chilean Peso, which led to lower levels of operating revenue from our operations in such countries, partially offset by increased cash flows from supermarkets division decreased in Argentina and Brazil driven by the above-mentioned currency devaluations, and in Peru due to increased advance cash payments to suppliers as compared to 2015. Home improvement cash flows were affected by the devaluation of the Argentine Peso, partially offset by increased cash flows in Chile and Colombia, which in turn resulted from increased revenues in Chile and decreased as a result of a lower contribution from Peru due to greater working capital requirements, partially offset by increased cash flows from increased revenues in Chile and colombia. Department store cash flows decreased in second during the period. Cash flows from financial services decreased due to currency devaluations in Argentina, Brazil and Colombia, coupled with lower profitability from the latter two operations, due to an increase in cash payments which in turn resulted from increased costs of funding and lower collections due to the increased risk in our in-store financing and credit card business lines. Conversely, cash flows from shopping centers increased mainly due to (i) increased cash flows in Argentina due to updated contracts to reflect the increased CPI in the country, (ii) increased cash flows in Peru due to an increased in counter set of coupled with greater and (iii) increased cash flows in Colombia due to improvements in collecting accounts receivables and decreased park



Investing activities. Net cash flows from investment activities increased by Ch\$176,399 million, reaching Ch\$115,671 million for the three-month period ended as of March 31, 2016, from the Ch\$60,728 million that was used in the same period of 2015. The variation is explained mainly by Ch\$164,855 million increase in cash flows resulting from a settlement reached with mutual funds for the payment of debt amortizations from which we received a cash payment and interest received from investments in the Others (Corporation) segment, which was partially offset by greater working capital requirements. Additionally, our investment needs decreased because of reduced openings during the period.

<u>Financing activities</u>. Net cash flows used in financing activities amounted to Ch\$57,962 million for the three month period ended as of March 31, 2016 from Ch\$12,297 million used for financing activities in the corresponding period in 2015, an increase of Ch\$45,665. The main difference is that in the first quarter of 2015 we experienced a significant cash inflow from financing activities due to the issuance of an international bond in February 2015 in the amount of U.S.1,000 million (Ch\$628,220 million, at the exchange rate Ch\$628.22 to U.S.1.00, which was the exchange rate reported by the Central Bank of Chile at February 12, 2015). In addition, we used cash to pay for bank loans, bond and interest amortizations.

Capital expenditures and permanent investments

The following table presents our capital expenditures for the periods indicated:

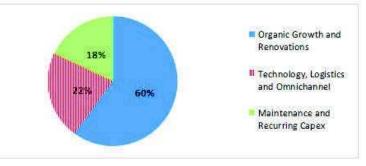
		2015
(i)	millions of Che	
	(in millions of Ch\$)	
Capital expenditures (1)	1,890	44,358
Permanent investments ⁽²⁾		
Total 4	1,890	44,358

(1) Purchase or property, plant and equipment.

(2) Primarily investments or divestitures in acquired companies.

In the year 2016, we expect to invest approximately U.S.\$500 million. The organic growth plan for the next four years (2016 - 2019) contemplates investments of approximately U.S.\$2.5 billion and will be financed mainly by cash generated from operations.

Distribution by Type of Investment



Our projected capital expenditures may vary substantially from the numbers set forth above as a result of a variety of factors including competition and the cost, currencies and availability of the necessary funds.

We expect to finance our future capital expenditures with our operating cash flow and with bank loans.

C. OFF-BALANCE SHEET ARRANGEMENTS

For any of the periods presented, we did not have any off-balance sheet transactions, arrangements or obligations with unconsolidated entities or otherwise that are reasonably likely to have a material effect on our financial condition, results of operations or liquidity.

D. TABULAR DISCLOSURE OF CONTRACTUAL OBLIGATIONS

The following table summarizes our significant contractual obligations and commitments as of March 31, 2016:

	Less than One Year	One to Three Years	Three to Five Years (in millions of U.S.\$) ⁽¹⁾	Thereafter	Total
Long-term debt obligations (2)	0	589,294	882,350	2,510,310	3,981,954
Short-term debt obligations ⁽²⁾	366,505	0	0	0	366,505
Time deposits and other bank balances	182,174	62,266	1,775	7,512	253,726
Leases obligations and other financial liabilities	105,020	372,445	973,002	17,397	1,467,865
Commercial loans	1,681,308	4,624	0	0	1,685,931
Tax liabilities	0	0	0	0	0
Other financial liabilities option	2,036	0	0	0	2,036
Total	2,337,043	1,028,629	1,857,127	2,535,219	7,758,018

(1) Amount stated in U.S, dollar have been translated from Chilean peso at the exchange rate of Ch\$669.80 to U.S. 1.00, which was the exchange rate reported by the Central Bank of Chile at March 31, 2016.

(2) Short-term obligations include the short-term portion of the long-term debt and accrued interest expenses.

DESCRIPTION OF SHARE CAPITAL

Set forth below is material information concerning our share capital and a brief summary of the significant provisions of our Bylaws and Chilean law. Our Bylaws effectively serve the purpose of both the articles or certificate of incorporation and the bylaws of a company incorporated in the United States. This description contains all material information concerning shares of our common stock, including summaries of certain provisions of our Bylaws and applicable Chilean law in effect on the date of this prospectus. They do not, however, describe every aspect of our shares of common stock, our Bylaws or Chilean law. You are encouraged to review our estatutos, the Chilean Corporations Law and the Securities Market Law, each referred to below.

For more information regarding our share capitalization, see "Principal and Selling Shareholders" included elsewhere in this prospectus.

Share Capital

At December 31, 2015, we had 2,889,022,734 shares of common stock authorized with no par value. On that date we had 2,828,723,963 shares outstanding representing a capital of Ch\$2,321,381 million.

At March 31, 2016, we had 2,889,022,734 shares of common stock authorized with no par value. On that date we had 2,842,459,622 shares outstanding representing a capital of Ch\$2,370,219 million.

Memorandum and Articles of Association

Set forth below is certain information concerning Cencosud S.A.'s capital stock and a brief summary of certain significant provisions of our Bylaws and Chilean law. You are encouraged to review our Bylaws, which are filed as Exhibit 1.1 of the 2015 Form 20-F incorporated by reference herein.

Organization and Register

We are a publicly-held stock corporation (*sociedad anónima abierta*) organized under the laws of Chile and have an indefinite corporate duration. We were incorporated by a public deed dated November 10, 1978. This abstract is recorded on page 13808 No. 7412 of the *Registro de Comercio de Santiago* (Commercial Registry of Santiago) for the year 1978. Our corporate purpose, as stated in our Bylaws, is broadly defined to include the purchase, sale, distribution and marketing of goods, as more fully set forth in our Bylaws.

Shareholder Rights

Shareholder rights in Chilean companies are governed generally by a company's bylaws (which effectively serve the purpose of both the articles, or certificate, of incorporation, and the bylaws of a United States company). Additionally, the Chilean Corporations Law governs the operation of Chilean stock corporations and provides for certain shareholder rights.

Shareholder rights can be amended through an agreement adopted in an extraordinary shareholders meeting, which shall subsequently agree upon the corresponding amendment to the bylaws. However, there are certain provisions of Chilean law that cannot be waived by the shareholders, such as the legal formalities prescribed by the Chilean Corporations Law for the organization and validity of a corporation or for the amendment of its bylaws; provisions dealing with the protection of minority shareholders, including the minimum number of board members, the existence of a committee of directors, the list of matters that shareholders may decide upon in an ordinary and/or extraordinary shareholders meeting of the company, the quorum required for the approval of certain supermajority matters; and other public policy provisions, such as the rules for the liquidation of a company, tender offer rules and, generally, all securities market regulations.



The Chilean securities markets are principally regulated by the SVS under the Securities Market Law and the Chilean Corporations Law. These two laws provide for disclosure requirements, restrictions on insider trading and price manipulation, and protection of minority investors. The Chilean Corporations Law clarifies rules and requirements for establishing publicly-held stock corporations while eliminating government supervision of privately-held companies. The Securities Market Law establishes requirements for public offerings, stock exchanges and brokers, and outlines disclosure requirements for companies that issue publicly offered securities.

Under Articles 12 and 54 and Title XV of the Securities Market Law, certain information regarding transactions in shares of publicly-held corporations must be reported to the SVS and the Chilean exchanges on which such shares are listed. Holders of shares of publicly-held corporations are required to report to the SVS and the Chilean exchanges:

- any acquisition or sale of shares that results in the holder's acquiring or disposing of 10% or more of the corporation's capital; and
- any acquisition or sale of shares or securities or agreements the price or value of which depends or is conditioned by, in all or a significant part, on the variation or evolution of the price of the shares, in any amount, if made by a holder of 10% or more of the corporation's capital or if made by a director, liquidator, main officer, general manager or manager of such corporation.
- In addition, majority shareholders must include in their report whether their purpose is to acquire control of the company or if they are making a financial investment. A beneficial owner of ADSs representing 10.0% or more of our share capital will be subject to these reporting requirements under Chilean law.

Persons or entities intending to acquire control of a publicly-held corporation, through means other than through a tender offer (*oferta pública de adquisición de acciones*), are also required to inform the public of such acquisition at least 10 business days before the date on which the transaction is to be completed, but in any case, as soon as negotiations regarding the change of control begin (i.e., when information and documents concerning the target are delivered to the potential acquirer) through a notice published in two Chilean newspapers, which must disclose, among other information, the person or entity purchasing or selling and the price and conditions of any negotiations. Prior to such publication, a written communication to such effect must be sent to the SVS and the Chilean exchanges.

In addition to the foregoing, Article 54A of the Chilean Securities Market Law requires that within two business days of the completion of the transactions pursuant to which a person has acquired control of a publicly traded company, a notice shall be published in the same newspapers in which the notice referred to above was published and notices shall be sent to the same persons mentioned in the preceding paragraphs.

Chilean law does not contain any provision that discriminates against shareholders or prospective shareholders who own a substantial number of shares. However, a special public offering procedure applies should the controlling shareholder of a company decide to increase its stock in the company, according to which the offer must be made to all shareholders on a pro rata basis in proportion to their respective stock.

Capitalization

Under Chilean law, a corporation increases its capital as soon as the shareholders authorize both the capital increase and the issuance of new stock, provided that the minutes of the corresponding shareholders meeting are put into a public deed, and an abstract of said deed is published in the Official Gazette and registered in the Commercial Registry corresponding to the company's domicile. In addition, in the case of publicly-held stock corporations, the new shares must be registered in the Securities Registry of the SVS before they may be offered to the public. When a shareholder subscribes for shares, the shares are transferred to such shareholder's name, and the shareholder is treated as a shareholder for all purposes, except receipt of dividends in the proportion corresponding to the unpaid price of such shares. If a shareholder does not pay for shares for which such shareholder has subscribed on or prior to the date agreed upon for payment, the corporation is entitled to auction. However, until such shares are sold at auction, the shareholder continues to exercise all the rights of a shareholder (except the right to receive dividends). Authorized shares which have not been subscribed within the period agreed at the shareholders' meeting, are deemed cancelled under Chilean law and are no longer available for sale by the Chilean corporation. At that time, the capital of the corporation is automatically reduced to the amount effectively paid within such period.

The Bylaws authorize a single series of common stock, without par value.

Director Requirements

Our Bylaws require the board to consist of nine directors. The entire board is elected every three years. There is no requirement that a director be a shareholder of our Company.

Our Bylaws do not contain any provision regarding a mandatory retirement age for directors, nor does Chilean law contain any provision in this respect.

According to Chilean Corporations Law, a publicly-held stock corporation (*sociedad anónima abierta*) can only execute a transaction with a related party provided such transaction is for the benefit of the corporation, and conforms to price terms and conditions prevailing in the market at the time of its approval and, provided, further, that the transaction is previously approved following the procedure described below:

- Directors, managers, administrators, main executives or liquidators who have an interest in a related party transaction must immediately inform the board of directors or its proxy of such interest.
- The absolute majority of the board may approve the execution of the transaction, with the abstention of the directors that are involved in the proposed transaction.
- If the majority of the board members are "involved" in the proposed transaction, the transaction can only be approved by the unanimous vote of the non-involved directors. Failing such unanimous vote, the transaction has to be approved by two-thirds of the issued voting shares in an extraordinary shareholders' meeting.
- If the board of directors approves the transaction, the relevant resolution has to be disclosed in the next subsequent shareholders' meeting. The resolution should expressly enumerate the directors that approved the transaction and the reasons for the exclusion of the involved directors.
- If the transaction has to be approved by the shareholders' meeting, the board must obtain at least one report issued by an independent appraiser or evaluator addressing the terms and conditions of the proposed related party transaction, its effects and potential impact on the corporation. The Committee of Directors, or the non-involved directors if there is no such committee, have the right to appoint an additional independent evaluator. The evaluators' report shall be made available to the shareholders immediately following its approval by the board of directors, but not later than 15 days prior to the shareholders' meeting summoned to approved the relevant transaction.
- If the related party transaction has to be approved by the shareholders' meeting, each individual director is required to issue an opinion that (a) explains his or her relationship with the related party in the proposed transaction or interest he may have in such party; (b) contains his or her reasoned statement as to the merit of the proposed transaction to the interest of the corporation, (c) addresses the objections stated by the Committee of Directors, if any, and (d) comments on the conclusions of the report or reports of the independent evaluators. The corporation has to make these opinions available to the shareholders following receipt thereof and not later than 15 days prior to the shareholders' meeting summoned to approve the relevant transaction.



Notwithstanding the applicable sanctions, the violation of these rules will not affect the validity of the transaction, but will entitle the corporation or the shareholders to request that the defender disgorge profits obtained from the transaction and pay damages, if any.

The following transactions with related parties can be carried out without compliance with the foregoing requirements, after approval by the board of directors:

- Transactions that do not involve a significant amount (i.e., if it exceeds (a) 1% of the corporation's equity and, also, the equivalent of 2,000 UF, or (b) the equivalent of 20,000 UF). All transactions carried out in a 12 month period through one or more acts that are similar or complementary and in which the parties, including related parties, or the purpose are the same will be considered a single transaction.
- Transactions which are in the ordinary course of business, as determined by the corporation's policies regarding such matters. In this case, the resolution that establishes such policies or their amendments will be made available to the shareholders at the corporation's offices and on their web site, if applicable.
- Transactions between corporations in which the company owns, either directly or indirectly, at least 95% of its counterparty.

Borrowings by a director are treated under Chilean law as related party transactions and are subject to the rules set forth above.

Pursuant to the Chilean Corporations Law, if the bylaws of a company establish compensation for directors, such compensation must be agreed to in a shareholders meeting. Our Bylaws establish that the directors will be compensated in an amount determined by the annual shareholders meeting, notwithstanding the right of the Board to agree to compensate a director for the performance of any other duty different from his or her duty as a director.

Preemptive Rights and Increases of Share Capital

The Chilean Corporations Law grants certain preemptive rights to shareholders of all Chilean companies. The Chilean Corporations Law generally requires Chilean companies to offer to shareholders the right to purchase a sufficient number of shares or convertible securities to maintain their existing ownership percentage in the company whenever it issues new shares or convertible securities and prior to any sale in the market of its treasury shares of common stock.

Pursuant to this requirement, preemptive rights in connection with any future issue of shares will be offered by us to the depositary as the registered owner of the shares underlying the ADSs. However, the depositary will not be able to make such preemptive rights available to holders of ADSs unless a registration statement under the Securities Act is effective with respect to the underlying shares or an exemption from the registration requirements thereunder is available.

We intend to evaluate, at the time of any preemptive rights offering after the date hereof, the practicality under Chilean law in effect at the time of making such rights available to our ADS holders, as well as the costs and potential liabilities associated with registration of such rights and the related shares of common stock under the Securities Act, and the indirect benefits to us of thereby enabling the exercise by all or certain holders of ADSs of their preemptive rights and any other factors we consider appropriate at the time, and then to make a decision as to whether to file such registration statement. We cannot assure you that any registration statement would be filed. If we do not file a registration statement and no exemption from the registration requirements under the Securities Act is available, the Depositary will sell such holders' preemptive rights and distribute the proceeds thereof if a premium can be recognized over the cost of such sale. In the event that the Depositary is not able, or determines that it is not feasible, to sell such rights at a premium over the cost of any such sale, all or certain holders of ADSs to exercise preemptive rights in respect of shares of common stock underlying such ADSs could result in such holders and the field. The inability of all or certain holders of ADSs to exercise preemptive rights in respect of shares of common stock underlying such ADSs could result in such holders and the respective rights offering unless such holder made additional market purchases of ADSs or shares of common stock.



Under Chilean law, preemptive rights are exercisable or freely transferable by shareholders during a period of 30 days following the grant of such rights. During such period, and for an additional 30-day period thereafter, a Chilean corporation is not permitted to offer any unsubscribed shares for sale to third parties at a lower price or on terms which are more favorable than those offered to its shareholders. At the end of such additional 30-day period, a Chilean open stock corporation is authorized to sell unsubscribed shares to third parties on any price and terms, provided they are sold on a Chilean stock exchange. Unsubscribed shares that are not sold on a Chilean stock exchange can be sold to third parties only on terms no more favorable for the purchaser than those offered to shareholders.

Dividend and Liquidation Rights

In accordance with Chilean law, we must distribute mandatory cash dividends of 30% of our consolidated net income unless otherwise decided by a unanimous vote of the holders of the Shares. See "Dividends and Dividend Policy."

At our option, the portion of any dividend which exceeds the mandatory limits established pursuant to Chilean law may be paid in cash, in our shares or in shares of publicly-held stock corporations owned by us. Shareholders who do not expressly elect to receive a dividend other than in cash are legally presumed to have decided to receive the dividend in cash. Our ADS holders may, in the absence of an effective registration statement under the Securities Act or an available exemption from the registration requirement thereunder, effectively be required to receive a dividend in cash. See "—Preemptive Rights and Increases of Share Capital" above.

Those dividends not collected by the shareholders entitled thereto lapse five years after the payment date, with the funds going to the National Fire Department.

In the event of a liquidation of our company, the holders of fully paid shares of common stock would participate in the assets available after payment of all creditors in proportion to the number of shares held by them.

Shareholders' Meetings and Voting Rights

We hold our annual shareholders meeting during the first fourth months of each year. Extraordinary shareholders meetings may be called by the board of directors when deemed appropriate or when requested by shareholders representing at least 10% of the issued voting shares or by the SVS. Notice to convene the annual shareholders meeting or an extraordinary shareholders meeting is given by means of a notice in a newspaper published in Cencosud's corporate domicile (currently Santiago) or in the Official Gazette in a prescribed manner. Notice must also be mailed to each shareholder and given to the SVS 15 days in advance of the meeting.

The quorum for a shareholders' meeting is established by the presence, in person or by power of attorney, of shareholders representing at least the absolute majority of our issued voting shares. If a quorum is not present at the first meeting, the meeting can be reconvened and upon the meeting being reconvened, shareholders present at the reconvened meeting are deemed to constitute a quorum regardless of the percentage of the shares represented. The agreements shall be adopted by absolute majority of the voting shares presented or represented in the shareholders' meeting. However, if a shareholders' meeting is called for the purpose of considering:

- a change of our organization, merger or division,
- an amendment to the term of duration or early dissolution,
- a change in our corporate domicile,



- a decrease of our corporate capital,
- approval of capital contributions in assets other than cash and their assessments,
- modification of the authority reserved to shareholders meetings or limitations on the Board of Directors,
- reduction in the number of members of our Board of Directors,
- the sale, transfer or disposition of 50% or more of assets, either including or excluding its corresponding liability, or the formulation or modification of any business plan which contemplates the sale, transfer or disposition of our assets in such amount, the sale of 50% or more of the assets of an affiliate that represents at least 20% of the assets of the corporation, as well as any sale of its shares which would result in us ceasing to be in control of such subsidiary,
- the form of distributing corporate benefits,
- the granting of a guaranty by us of liabilities of any third-party other than a subsidiary, in an amount exceeding 50% of our total assets,
- our purchase of our issued stock in accordance with articles 27A and 27B of Law No. 18,046,
- the amendment of any formal defects in our Bylaws which may nullify our incorporation, or any amendment of the Bylaws referring to one or more of the matters indicated above,
- the approval of our ceasing to be subject to the regulations applicable to publicly held corporations in the event we no longer meet the requirements under Chilean law to qualify as such a corporation, or the establishment of the right for our controller to acquire the shares of minority shareholders after a tender offer, in the terms set forth in paragraph 2 of article 71 bis of Law No. 18,046,
- the approval or ratification of contracts or agreements with related parties, in accordance with articles 44 and 147 of Law No. 18,046, or
- other matters as may be set forth in our Bylaws.

The vote required at such meeting is a two-thirds majority of the issued voting common stock.

Additionally, the amendment of our Bylaws aimed at the creation, modification, extension or suppression of preferential rights, must be approved with the favorable vote of two-thirds of the shares of the affected series.

Chilean law does not require a publicly-held Chilean company to provide the level and type of information that United States securities laws require a reporting company to provide to its shareholders in connection with a solicitation of proxies. Under Chilean law, a notice of a shareholders' meeting listing the matters to be addressed must be mailed to shareholders and the SVS not fewer than 15 days prior to the date of a meeting. In cases of an annual shareholders' meeting, an annual report of our activities, which includes our audited financial statements, must also be mailed to shareholders.

The Chilean Corporations Law provides that whenever shareholders representing 10% or more of the issued voting shares so request, a Chilean company's annual report must include within the materials dispatched by the board of directors to shareholders, the comments and proposals of such shareholders in relation to the company's affairs. Similarly, the Chilean Corporations Law provides that whenever the board of directors of a publicly-held company convenes a meeting of shareholders and solicits proxies for the meeting, information supporting its decisions or other similar materials, it is obligated to include the pertinent comments and proposals that may have been made by shareholders owning 10% or more of the company's voting shares who request that such comments and proposals be so included.



Only shareholders registered in the Shareholders' Registry as such at least five Chilean business days prior to the date of a shareholders meeting are entitled to attend and vote their shares. A shareholder may appoint by power of attorney another individual (who need not be a shareholder) as its attorney-in-fact to attend and vote on its behalf. Every shareholder entitled to attend and vote at a shareholders meeting shall have one vote for every share subscribed.

Rights of Dissenting Shareholders to Tender their Shares

The Chilean Corporations Law provides that upon the adoption at an extraordinary shareholders meeting of any of the resolutions enumerated below, dissenting shareholders acquire a right of redemption to force the company to repurchase their shares, subject to the fulfillment of certain terms and conditions.

"Dissenting" shareholders are defined as those which vote against a resolution which results in the redemption right, or if absent at such a meeting, those who state in writing to the company their opposition to the respective resolution. Dissenting shareholders must perfect their redemption rights by tendering their stock to the company within 30 days of the resolution (except in the case of pension fund shareholders as discussed below).

The price paid to a dissenting shareholder of a publicly-held company for such shares is the weighted average price for the shares as reported on the stock exchanges for the period that starts on the 90th trading day and ends on the 30th trading day prior to the date of the shareholders' meeting that approves the resolution that gives rise to the redemption right.

The resolutions that result in a shareholder's redemption right are the following:

- our transformation into a different type of legal entity;
- our merger with or into another company;
- the disposition of 50% or more of our assets, whether or not that sale includes our liabilities or the proposal or amendment of any business plan involving the transfer of more than 50% of our assets; and the sale of 50% or more of the assets of an affiliate which represents at least 20% of the assets of the corporation, as well as any sale of its shares which would result in us ceasing to be in control of such subsidiary;
- the granting of security interests or personal guarantees to secure or guarantee third parties' obligations exceeding 50% of our assets, except with regard to security interests or personal guarantees, which are granted to secure or guarantee obligations of our subsidiaries;
- the creation of preferential rights for a class of shares or an amendment to those already existing, in which case the redemption right only accrues to the dissenting shareholder of the class or classes of shares adversely affected;
- the amendment of our Bylaws to correct any formal defect in our incorporation, which might cause our Bylaws to become null and void, or any amendment of our Bylaws that grants a shareholder a redemption right;
- the approval by our shareholders of our ceasing to be subject to the regulations applicable to publicly held corporations in the event we no longer meet the requirements under Chilean law to qualify as such a corporation; and
- any other causes as may be established by Chilean law and our Bylaws (our Bylaws currently do not establish any instances).

In addition, shareholders of a publicly held corporation have a redemption right if a person acquires two-thirds or more of the outstanding voting stock of the company and does not make a tender offer for the remaining shares within 30 days of that acquisition at a price not lower than the price that would be paid shareholders exercising their redemption rights.



However, the right of redemption described in the previous sentence does not apply in the event the company reduces its capital as a result of not having fully subscribed and paid an increase of capital within the statutory term.

Finally, shareholders of a publicly held corporation have the right of redemption within 30 days after the date when the controller acquires more than 95% of the shares of the company. These redemption rights must be exercised within 30 days.

DESCRIPTION OF AMERICAN DEPOSITARY SHARES

The Bank of New York Mellon, a New York banking corporation, is the Depositary under our Deposit Agreement dated April 11, 2012, and amended and restated as of June 21, 2012.

On June 22, 2012, we sold 91,304,348 shares of our common stock in the form of shares or ADSs in an initial public offering that raised approximately U.S.\$1.2 billion. Our ADSs are listed on the NYSE under the symbol "CNCO."

Each ADS represents three shares (or a right to receive three shares) deposited with the principal Santiago office of Banco Santander Chile, as custodian for the Depositary. Each ADS may also represent any other securities, cash or other property which may be held by the Depositary from time to time. The depositary's corporate trust office at which the ADSs are administered is located at 101 Barclay Street, New York, New York 10286. The Bank of New York Mellon's principal executive office is located at One Wall Street, New York, New York 10286.

You may hold ADSs either (A) directly (i) by having an American Depositary Receipt, also referred to as an ADR, which is a certificate evidencing a specific number of ADSs, registered in your name, or (ii) by having ADSs registered in your name in the Direct Registration System, or (B) indirectly by holding a security entitlement in ADSs through your broker or other financial institution. If you hold ADSs directly, you are a registered ADS holder, also referred to as an ADS holder.

This description assumes you are an ADS holder. If you hold the ADSs indirectly, you must rely on the procedures of your broker or other financial institution to assert the rights of ADS holders described in this section. You should consult with your broker or financial institution to find out what those procedures are.

The Direct Registration System, or DRS, is a system administered by The Depository Trust Company, also referred to as DTC, pursuant to which the depositary may register the ownership of uncertificated ADSs, which ownership is confirmed by periodic statements sent by the depositary to the registered holders of uncertificated ADSs.

As an ADS holder, we will not treat you as one of our shareholders and you will not have shareholder rights. Chilean law governs shareholder rights. The Depositary is the holder of the shares underlying your ADSs. As a registered holder of ADSs, you will have ADS holder rights. The Deposit Agreement among us, the Depositary and you, as an ADS holder, and all other persons indirectly holding ADSs sets out ADS holder rights as well as the rights and obligations of the Depositary. New York law governs the Deposit Agreement and the ADSs.

Share Dividends and Other Distributions

The Depositary is required, to the extent that in its judgment it can convert Chilean pesos on a reasonable basis into U.S. dollars and transfer the U.S. dollars to the United States, and subject to Chilean law, to convert all cash dividends and other cash distributions that it receives in respect of the deposited shares of Cencosud common stock into U.S. dollars and to distribute the amount thus received (net of the fees and any conversion expenses of the Depositary) to the holders of ADSs in proportion to the number of ADSs representing such shares held by each of them. See "Item 10.D—Exchange Controls" in the 2015 Form 20-F incorporated by reference herein. The amount distributed also will be reduced by any amounts required to be withheld by us, the Depositary or the Custodian on account of taxes or other governmental charges. If the Depositary determines that in its judgment any currency received by it cannot be so converted on a reasonable basis and transferred, the Depositary may distribute, or in its discretion hold, such foreign currency, without liability for interest thereon, for the respective account of the ADS holders entitled to receive the same.

If a distribution upon the deposited shares of Cencosud common stock by us consists of a dividend in, or a free distribution of, shares of Cencosud common stock, upon receipt by or on behalf of the Depositary of such additional shares of Cencosud common stock from us, the Depositary may or shall, if we so request, distribute to the holders of ADSs, in proportion to their holdings, additional ADSs representing the number of shares of Cencosud common stock so received as such dividend or distribution, in either case after deduction or payment of the fees and expenses of the Depositary. If such additional ADSs are not so issued, each ADS shall thereafter also represent the additional shares of Cencosud common stock distributed with respect to the shares of Cencosud common stock represented thereby. In lieu of delivering fractions of ADSs, in any such case, the Depositary will sell the amount of shares of Cencosud common stock represented by the aggregate of such fractions and distribute the net proceeds in dollars, all in the manner and subject to the conditions set forth in the Deposit Agreement.

If we offer or cause to be offered to the holders of shares of Cencosud common stock any rights to subscribe for additional shares of Cencosud common stock or any rights of any other nature, the Depositary, after consultation with us, shall have discretion as to the procedure to be followed in making such rights available to holders of ADSs or in disposing of such rights and distributing the net proceeds thereof as in the case of a distribution received in cash. If at the time of the offering of any such rights the Depositary determines that it is lawful and feasible to do so, the Depositary may, after consultation with us, distribute such rights available to holders by means of warrants or otherwise. To the extent the Depositary determines, in its discretion, that it is not lawful or feasible to make the rights available, it may sell such rights, warrants or other instruments, if a market is available therefor, at public or private sale, at such place or places and upon such regard to any distinctions among such holders of the holders of ADSs otherwise entitled thereto upon an averaged or other practicable basis without regard to any distinctions among such holders of ADSs because of exchange restrictions or the date of delivery of any ADRs or otherwise. If, by the terms of the rights offering or by reason of applicable law, the Depositary may neither make such rights available to the holders nor dispose of such rights and distribute the net proceeds thereof, the Depositary shall allow the rights to lapse.

The Depositary will not offer such rights to the holders of ADSs unless both the rights and the securities to which the rights relate are either exempt from registration under the Securities Act or are registered under the Securities Act. If a holder of ADSs requests a distribution of warrants or other instruments, notwithstanding that there has been no such registration under the Securities Act, the Depositary will not effect the distribution unless it has received an opinion of our United States counsel satisfactory to the Depositary upon which the Depositary may rely that the distribution is exempt from registration under the provisions of the Securities Act. However, we will have no obligation to file a registration statement under the Securities Act to make available to holders of ADSs any right to subscribe for or to purchase any securities. If an exemption from registration is not available and a registration statement is not filed, holders of ADSs will not be permitted to purchase such securities or otherwise exercise such rights and the Depositary may sell such rights for the account of such holders of ADSs as described in the preceding paragraph. Such a disposal of rights may reduce the proportionate equity interest in us of the holders of ADSs.

The Depositary will send to holders of ADSs anything else we distribute on deposited securities by any means it thinks is legal, fair and practical. If it cannot make the distribution in that way, the Depositary has a choice. It may decide to sell what we distributed and distribute the net proceeds, in the same way as it does with cash. Or, it may decide to hold what we distributed, in which cash ADSs will also represent the newly distributed property. However, the Depositary is not required to distribute any securities (other than ADSs) to holders of ADSs unless it receives satisfactory evidence from us that it is legal to make that distribution.

Issuance of ADSs

The Depositary has agreed that, upon deposit with the Custodian of the requisite number of shares of Cencosud common stock and receipt of evidence satisfactory to it that the conditions to deposit described below have been met, and subject to the terms of the Deposit Agreement, the Depositary will deliver to, or upon the order of, the person or persons specified by the Depositary upon payment of the fees, governmental charges and taxes provided in the Deposit Agreement, the number of ADSs issuable in respect of such deposit.

Cancellation and Withdrawal of ADSs

Upon surrender of ADSs at the Corporate Trust Office of the Depositary and payment of the fees of the Depositary and of the taxes and governmental charges, if any, provided for in the Deposit Agreement and subject to the terms thereof, ADS holders are entitled to delivery of the deposited shares of Cencosud common stock, any other property or documents of title at the time represented by the surrendered ADSs.

Subject to the terms and conditions of the Deposit Agreement and any limitations established by the Depositary, the Depositary may deliver ADSs prior to the receipt of shares of Cencosud common stock (a "Pre-Release") and may receive ADSs in lieu of shares of Cencosud common stock. Each Pre-Release shall be:

- preceded or accompanied by a written representation and agreement from the person to whom ADSs are to be delivered that such person, or its customer,
- owns the shares of Cencosud common stock or ADSs to be remitted, as the case may be,
- assigns all beneficial right, title and interest in such shares of Cencosud common stock to the Depositary for the benefit of the owners of the ADSs,
- agrees in effect to hold such shares of Cencosud common stock for the account of the Depositary until delivery of the same upon the Depositary's request,
- at all times fully collateralized (such collateral marked to market daily) with cash or such other collateral as the Depositary deems appropriate,
- terminable by the Depositary on not more than five business days' notice, and
- subject to such further indemnities and credit regulations as the Depositary reasonably deems appropriate.

The Depositary will limit the number of ADSs involved in such Pre-Release transactions so that the number of ADSs represented thereby will not, at any one time, exceed 30 percent of the total number of ADSs then outstanding; however, the Depositary reserves the right to change or disregard such limit from time to time as it deems appropriate.

The Depositary shall not be required to accept for deposit any shares of Cencosud common stock unless it receives evidence satisfactory to the Depositary that any approval, if required, has been granted by any governmental body in Chile that is then performing the function of the regulation of currency exchange.

If the person proposing to deposit shares of Cencosud common stock is not domiciled or resident in Chile, the Custodian shall not accept those shares of Cencosud common stock unless it receives from or on behalf of that person sufficient evidence that the shares of Cencosud common stock were purchased in full compliance with the foreign exchange regulations applicable to investments in Chile (either Chapter XIV of the Compendium of Foreign Exchange Regulation of the Central Bank or Decree Law 600 of 1974, as amended, and related agreements with the Foreign Investment Committee) and, if applicable, an instrument whereby that person assigns and transfers to the Depositary any rights it may have under Chilean regulations relating to currency exchange. Pursuant to Chapter XIV of the Compendium of Foreign Exchange Regulations of the Central Bank, the Custodian and/or the Depositary must give notice to the Central Bank of Chile that the shares of Cencosud common stock have been deposited in exchange for ADSs.

If required by the Depositary, shares of Cencosud common stock presented for deposit at any time, whether or not our transfer books or the transfer books of the Foreign Registrar, if applicable, are closed, must also be accompanied by an agreement or assignment, of other instrument satisfactory to the Depositary, which will provide for the prompt transfer to the Custodian of any dividend, or right to subscribe for additional shares of Cencosud common stock or to receive other property which any person in whose name the shares of Cencosud common stock are or have been recorded may thereafter receive upon or in respect of such deposited shares of Cencosud common stock, or in lieu thereof, such agreement of indemnity or other agreement as shall be satisfactory to the Depositary.

At the request, risk and expense of any person proposing to deposit shares of Cencosud common stock, and for the account of such person, the Depositary may receive certificates for shares of Cencosud common stock to be deposited, together with the other instruments herein specified, for the purpose of forwarding such share certificates to the Custodian for deposit hereunder.



Upon each delivery to a Custodian of a certificate or certificates for shares of Cencosud common stock to be deposited hereunder, together with the other documents above specified, such Custodian must, as soon as transfer and recordation can be accomplished, present such certificate or certificates to us or the Foreign Registrar, if applicable, for transfer and recordation of the shares of Cencosud common stock being deposited in the name of the Depositary or its nominee or such Custodian or its nominee.

In the event that Shares are to be redeemed and, as a result, Shares registered in the name of the Custodian are called for redemption by the us, the Depositary will call for the redemption of ADSs (in aggregate number representing the number of Shares registered in the name of the Custodian called for redemption) and may adopt such method as it may deem equitable and practicable to select the ADSs called for redemption.

Voting Rights

As soon as practicable after receipt of notice of any meeting or solicitation of consents or proxies of holder of shares of Cencosud common stock, as defined in the Deposit Agreement, if we so request, the Depositary has agreed to mail to holders of ADRs registered on the books of the Depositary a notice in English containing

- such information as is contained in such notice,
- a statement that each holder of ADSs at the close of business on a specified record date will be entitled, subject to any applicable provisions of Chilean law and our Bylaws to instruct the Depositary as to the exercise of the voting rights, if any, pertaining to the amount of Cencosud common stock represented by such holders' ADSs, and
- a statement as to the manner in which such instructions may be given, including an express indication that instructions may be given to the Depositary to give a discretionary proxy to a person designated by us.

Upon the written request of a holder of ADSs on such record date, received on or before the date established by the Depositary for such purpose, the Depositary has agreed to endeavor insofar as practicable to vote or cause to be voted the amount of shares of Cencosud common stock represented by the ADSs in accordance with any instruction set forth in such request. If no instructions are received by the Depositary from a holder of ADSs with respect to any of the shares of Cencosud common stock represented by such holder's ADSs on or before the date established by the Depositary for such purpose, the Depositary will give a discretionary proxy to a person designated by us to vote the amount of shares of Cencosud common stock represented by those ADSs, unless we have notified the Depositary that (i) we do not wish such proxy given, (ii) we believe substantial shareholder opposition exists, or (iii) we believe the matter to be voted on would have a material and adverse effect on the rights of holders of our shares.

There are no legal or practical impediments to an ADS holder's ability to vote that are not faced by holders of our shares of common stock except that there can be no assurance that we have request the Depositary to send the notice or that ADS holders will receive notice of meetings in time to instruct the Depositary before the applicable cutoff date.

Record Dates

Whenever any cash dividend or other cash distribution shall become payable or any distribution other than cash shall be made, or whenever rights shall be issued with respect to shares of Cencosud common stock or whenever the Depositary shall receive notice of any meeting of holders of shares of Cencosud common stock or shareholders generally, the Depositary will fix a record date that will be the same as, or as near as practicable to the record date fixed by us with respect to the Cencosud common stock for the determination of the holders of ADSs who are entitled to receive such dividend, distribution or rights, or net proceeds of the sale thereof, or to give instructions for the exercise of voting rights at any such meeting, subject to the provisions of the Deposit Agreement. Subject to the Deposit Agreement, only such holders of ADSs at the close of business on such record date shall be entitled to receive or be affected by any such dividend, distribution, proceeds, exchange or other matter or to give such voting instructions.

In the event that the record date determined by the Depositary (the "ADS Record Date") and that established by us (the "Common Stock Record Date") are not the same, ADS holders on the Common Stock Record Date who dispose of their ADSs prior to the ADS Record Date will not receive dividends paid in respect of the shares of Cencosud common stock represented by such holder's ADSs on the Common Stock Record Date.

Reports and Other Communications

The Depositary will maintain at its transfer office in the Borough of Manhattan, the City of New York, facilities for the execution and delivery, registration of transfers and surrender of ADSs, in accordance with the provisions of the Deposit Agreement, which at reasonable times will be open for our inspection and inspection by the holders of ADSs, provided that such inspection shall not be for the purpose of communication with holders of ADSs in the interest of a business or object other than our business or a matter related to the Deposit Agreement or the ADSs.

We will transmit to the Depositary copies (translated into English) of any communications generally distributed to holders of Cencosud common stock. The Depositary will make available for inspection by ADS holders at the Corporate Trust Office of the Depositary any reports and communications, including any material soliciting voting instructions, received from us that are both

- received by the Depositary or the Custodian or the nominee of either as a holder of shares of Cencosud common stock and
- made generally available to the holders of shares of Cencosud common stock by us.

The Depositary will also send to ADS holders copies of such reports when furnished by us as provided in the Deposit Agreement.

On or before the first date on which we give notice, by publication or otherwise, of any meeting of the holders of shares of Cencosud common stock or shareholders generally, or of any adjourned meeting of such holders, or of the taking of any action in respect of any cash or other distributions or offering of any rights, we shall transmit to the Depositary and the Custodian a written English-language version of the notice thereof in the form given or to be given to holders of shares of Cencosud common stock. The Depositary will, if we request, at our expense, arrange for the mailing of such notices to all ADR holders.

Payment of Taxes

If any tax or governmental charge becomes payable with respect to any ADS or any shares of Cencosud common stock represented by any ADSs, including without limiting the generality of the foregoing any Chilean tax on a gain realized, or deemed to be realized, upon the withdrawal or sale of shares of Cencosud common stock, such tax or other governmental charge will be payable to the Depositary by the holder of the ADSs, who must pay the amount thereof to the Depositary upon demand. The Depositary may refuse to effect any transfer of such ADSs or any withdrawal of the shares of Cencosud common stock represented by such ADSs until such payment is made, and may withhold any dividends or other distributions, or may sell for the account of the holder of the ADS thereof any part or all of the shares of Cencosud common stock represented by such ADSs, and may apply such dividends or other distributions or the proceeds of any such sale in payment of such tax or other governmental charge and the holder of such ADSs shall remain liable for any deficiency. In the event the Depositary determines that there is a reasonable possibility that a tax would be imposed upon the withdrawal of shares in exchange for surrendered ADSs the Depositary may require, as a condition to such exchange, that the withdrawing investor provide satisfactory security to the Depositary in an amount sufficient to cover the estimated amount of such tax.

Amendment and Termination

The form of the ADRs and the Deposit Agreement may at any time be amended by written agreement between us and the Depositary. Any amendment that imposes or increases any fees or charges (other than taxes and other governmental charges, registration fees, cable, telex, or facsimile transmission costs, delivery costs or other such expense) or that otherwise prejudices any substantial existing right of ADS holders, will not take effect as to outstanding ADSs until the expiration of 30 days after notice of such amendment has been given to the record holders of outstanding ADSs. Every holder of ADSs at the time such amendment so becomes effective will be deemed, by continuing to hold such ADSs, to consent and agree to such amendment and to be bound by the Deposit Agreement or the ADRs as amended thereby. In no event may any amendment impair the right of any ADS holder to surrender its ADSs and receive therefor the shares of Cencosud common stock represented thereby, except in order to comply with mandatory provisions of applicable law.

Whenever we direct, the Depositary has agreed to terminate the Deposit Agreement by mailing notice of such termination to the holders of ADSs at least 30 days prior to the date fixed in such notice for such termination. The Depositary may likewise terminate the Deposit Agreement at any time 60 days after the Depositary shall have delivered to us its written resignation provided that a successor depositary shall not have been appointed and accepted its appointment before the end of such 60-day period. If any ADSs remain outstanding after the date of termination, the Depositary thereafter will discontinue the registration of transfers of ADSs, will suspend the distribution of dividends to the holders thereof and will not give any further notices or perform any further acts under the Deposit Agreement, except that the Deposit Agreement and the delivery of shares of Cencosud common stock, together with any dividends or other distributions received with respect thereto and the net proceeds of the sale of any rights or other property, in exchange for surrendered ADSs. At any time after the expiration of four months from the date of termination, the Depositary may sell the shares of Cencosud common stock and hold the net proceeds, together with any other cash then held, unsegregated and without liability for interest, for the pro rata benefit of the holders of ADSs that have not theretofore been surrendered.

Limits on our Obligations and the Obligations of the Depositary; Limits on Liability to ADS Holders

Neither we nor the Depositary assume any obligation nor will we be subject to any liability under the Deposit Agreement to holders of ADSs, except that we agree to perform our obligations specifically set forth in the Deposit Agreement without negligence or bad faith. Neither we nor the Depositary will be under any obligation to appear in, prosecute or defend any action, suit or other proceeding in respect of any deposited securities or in respect of the ADRs on behalf of any holder of ADSs or other person, and the Custodian will not be under any obligation whatsoever with respect to such proceedings, the responsibility of the Custodian being solely to the Depositary or in connection with any matter arising wholly after the removal or resignation of the Depositary, provided that in connection with the issue out of which such potential liability arises the Depositary performed its obligations without negligence or bad faith while it acted as Depositary. The Depositary will not be responsible for any failure to carry out any instructions to vote any of the deposited securities, or for the manner in which any such vote is cast or the effect of any such vote, provided that any such action or non-action is without negligence and in good faith. None of the limitations described in this section will affect investor rights under U.S. federal securities laws.

Disclosure of Interest in ADSs

Holders of ADSs are subject to certain provisions of the rules and regulations promulgated under the Exchange Act relating to the disclosure of interests in the shares of Cencosud common stock. Any holder of ADSs who is or becomes directly or indirectly interested in five percent (or such other percentage as may be prescribed by law or regulation) or more of the outstanding shares of Cencosud common stock must within ten days after becoming so interested and thereafter upon certain changes in such interests notify us as required by such rules and regulations. In addition, holders of ADSs as a matter of Chilean law are subject to the reporting requirements contained in Articles 12 and 54 and Title XV of Law 18,045 of Chile, which provision may apply when a holder beneficially owns ten percent or more of the Cencosud common stock or has the intention of taking control of Cencosud. See "Description of Share Capital—Memorandum and Articles of Association."



Requirements for Depositary Actions

As a condition precedent to the delivery, registration of transfer or surrender of any ADSs or any split up or combination of ADR or withdrawal of any shares of Cencosud common stock, we, the Depositary or the Custodian may require from the holder or the presenter of the ADR or the depositor of the shares.

- payment of a sum sufficient to pay or reimburse the Depositary, the Custodian or us for any tax or other governmental charge and any stock transfer or registration fee or any charge of the Depositary upon delivery of the ADS or upon surrender of the ADS, as set forth in the Deposit Agreement, and
- the production of proof satisfactory to the Depositary or Custodian of the identity or genuineness of any signature and proof of citizenship, residence, exchange-control approval, legal or beneficial ownership, compliance with all applicable laws and regulations, compliance with all other applicable provisions governing the shares of Cencosud common stock and the terms of the Deposit Agreement or other information as the Depositary may deem necessary or proper or as we may require by written request to the Depositary or the Custodian.

The delivery, registration, registration of transfer of ADSs or split-up or combination of ADRs, or the deposit or withdrawal of shares of other property represented by ADSs, in particular instances or generally, may be suspended during any period when the transfer books of the Depositary are closed, or if any such action is deemed necessary or advisable by the Depositary or us at any time or from time to time.

The Depositary will act as ADS registrar or appoint a registrar or one or more co-registrars for registration of the ADSs in accordance with any requirements of the New York Stock Exchange or of any other stock exchange on which the ADSs may be listed or quoted.

The Depositary may appoint one or more co-transfer agents for the purpose of effecting transfers of ADSs or combinations and split-ups of ADRs at designated transfer offices on behalf of the Depositary. In carrying out its functions, a co-transfer agent may require evidence of authority and compliance with applicable laws and other requirements by holders of ADSs or persons entitled to ADSs and will be entitled to protection and indemnity to the same extent as the Depositary.

Books of Depositary

The transfer of the ADSs is registrable on the books of the Depositary, provided, however, that the Depositary may close the transfer books at any time or from time to time when deemed expedient by it in connection with the performance of its duties.

Valuation of Underlying Shares for Chilean Law Purposes

For all purposes of valuation under Chilean law, the Deposit Agreement provides that the acquisition value of the shares of Cencosud common stock delivered to any holder upon surrender of ADSs shall be the highest reported sales price of the Cencosud common stock on the Santiago Stock Exchange for the day on which the transfer of the Cencosud common stock is recorded under the name of such holder on our books. In the event that no such sales price is reported by the Santiago Stock Exchange or another organized securities market during that day, the value shall be deemed to be the highest sale price on the day during which the last trade took place. However, if more than 30 days have lapsed since the last trade, such value shall be adjusted in accordance with the variation of the Chilean Consumer Price Index for the corresponding term.

Depositary Fees and Expenses

Pursuant to the Deposit Agreement, holders of our ADSs may have to pay to The Bank of New York Mellon, either directly or indirectly, fees or charges up to the amounts set forth in the table below:

Persons depositing or withdrawing shares or ADS holders must pay:	For:
\$5.00 (or less) per 100 ADSs (or portion of 100 ADSs)	• Issuance of ADSs, including issuances resulting from a distribution of shares or rights or other property
	• Cancellation of ADSs for the purpose of withdrawal, including if the Deposit Agreement terminates or if ADSs are redeemed
\$.05 (or less) per ADS	Any cash distribution to ADS holders
A fee equivalent to the fee that would be payable if securities distributed to a holder	• Distribution of securities distributed to holders of deposited securities
had been shares and the shares had been deposited for issuance of ADSs	which are distributed by the Depositary to ADS holders
\$.05 (or less) per ADSs per calendar year	• Depositary services
Registration or transfer fees	• Transfer and registration of shares on our share register to or from the name of the Depositary or its agent when a holder deposits or withdraws shares
Expenses of the Depositary	• Cable, telex and facsimile transmissions (when expressly provided in the
	Deposit Agreement)
	 Converting foreign currency to U.S. dollars
Taxes and other governmental charges the depositary or the custodian have to pay on any ADS or share underlying an ADS, for example, stock transfer taxes, stamp duty or withholding taxes	• As necessary
Any charges incurred by the Depositary or its agents for servicing the deposited securities	• As necessary

The Depositary collects its fees for delivery and surrender of ADSs directly from investors depositing shares or surrendering ADSs for the purpose of withdrawal or from intermediaries acting for them. The Depositary collects fees for making distributions to investors by deducting those fees from the amounts distributed or by selling a portion of distributable property to pay the fees. The Depositary may collect its annual fee for depositary services by deduction from cash distributions or by directly billing investors or by charging the book-entry system accounts of participants acting for them. The Depositary may generally refuse to provide fee-attracting services until its fees for those services are paid.

From time to time, the Depositary may make payments to us to reimburse and / or share revenue from the fees collected from ADS holders, or waive fees and expenses for services provided, generally relating to costs and expenses arising out of establishment and maintenance of the ADS program. In performing its duties under the Deposit Agreement, the Depositary may use brokers, dealers or other service providers that are affiliates of the Depositary and that may earn or share fees or commissions.

DIVIDENDS AND DIVIDEND POLICY

Our dividend policy is determined from time to time by our board of directors. It is the Company's general practice to pay interim and annual dividends in November and May. Dividends are paid to shareholders of record on the fifth Chilean business day preceding the date for the payment of the dividend.

As required by the Chilean Corporations Law, unless otherwise approved by unanimous vote of holders of all of our issued and subscribed shares, we must distribute a cash dividend in an amount no less than 30% of the Company's consolidated net income for that year, unless and except to the extent we have a deficit in retained earnings. We may distribute a cash dividend in an amount greater than 30% if approved by a majority vote of shareholders.

Shareholders who are not residents of Chile must register as foreign investors under one of the foreign investment regimes contemplated by Chilean law to receive dividends, sale proceeds or other amount with respect to their shares remitted outside Chile through the Formal Market Exchange. See "Exchange Rates." Dividends received in respect of shares of common shares by holders are subject to Chilean withholding tax. See "Taxation—Chilean Tax Considerations."

PRINCIPAL AND SELLING SHAREHOLDERS

The table below sets forth certain information regarding the ownership of outstanding shares, as of March 31, 2016, on an actual basis and as adjusted to show the effects of the global offering for: (i) the Selling Shareholder, (ii) each person or entity who is known by us to own beneficially more than 5% of our outstanding shares or controls more than 5% of our voting power and (iii) our directors and our executive officers, as a group. When we refer to "Selling Shareholder" in this prospectus, we mean such person listed in the table below as offering shares, as well as the pledgees, donees, assignees, transferees, successors and others who may hold any of the Selling Shareholder's interest.

Beneficial ownership is determined in accordance with Rule 13d-3 under the Exchange Act. Except as otherwise indicated in the footnotes to the following table, we believe, based on the information provided to us, that the persons named in the following table have sole vesting and investment power with respect to the shares they beneficially own, subject to applicable community property laws. Based on the information supplied to us by or on behalf of the Selling Shareholder, the Selling Shareholder is not a broker-dealer or an affiliate of a broker-dealer. We have based our calculation of the percentage of beneficial ownership on 2,842,459,622 shares of our common stock outstanding as of March 31, 2016.

Name of Shareholder ⁽¹⁾	Number of Shares of Common Stock Prior to the Global Offering (in thousands)	Percentage Beneficial Ownership Prior to the Global Offering	Shares to be Sold by Selling Shareholder in the Global Offering	Number of Shares of Common Stock After Completion of the Global Offering (in thousands)	Percentage Beneficial Ownership After Completion of the Global Offering
Inversiones Quinchamali Limitada ⁽²⁾	573,754,802	20.185%		573,754,802	20.185%
Inversiones Latadia Limitada ⁽³⁾	550,823,211	19.378%	_	550,823	19.378%
Inversiones Tano Limitada ⁽⁴⁾ **	457,879,800	16.109%	142,126,044	315,753,756	11.109%
Horst Paulmann Kemna ⁽⁵⁾	70,336,573	2.475%		70,336	2.475%
Peter Paulmann Koepfer ⁽⁶⁾	*	*		*	*
Heike Paulmann Koepfer ⁽⁷⁾	*	*		*	*
David Gallagher	—	—			—
Roberto Philipps	_	_			—
Cristián Eyzaguirre	_	_		—	
Richard Büchi Buc	*	*	_	*	*
Julio Moura	—	—	—	—	—
Mario Valcarce	—	_	_	—	_
Jaime Soler	*	*	—	*	*
Rodrigo Larrain	—	_		_	
Rodrigo Hetz	*	*	—	*	*
Carlos Mechetti	*	*		*	*
Andrés Artigas	*	*		*	*
Bronislao Jandzio	—	—			_
Patricio Rivas	*	*	—	*	*
Antonio Urete	*	*		*	*
Renato Fernandez	—	—		—	—
Carlos Madina	—	_		_	
Ricardo Bennett	*	*		*	*
Total shares of common stock issued and outstanding	2,842,459,622	100.000%		2,842,459,622	100.0000%

(1) Our principal shareholders do not have different voting rights than other shareholders. All holders of our shares of common stock are entitled to one vote per share of common stock in all shareholders' meetings.

(2) Inversiones Quinchamali Limitada is a Chilean company controlled by Horst Paulmann Kemna, our Chairman of the Board, who is the largest shareholder therein, with the remainder owned by members of the Paulmann family. Members of the Paulmann family include Horst Paulmann Kemna, Manfred Paulmann Koepfer, Peter Paulmann Koepfer and Heike Paulmann Koepfer. The address for Inversiones Quinchamali Limitada is Avenida Kennedy 9001, Piso 7, Las Condes, Santiago, Chile.
(3) Inversiones Latadia Limitada is a Chilean company majority owned by Inversiones Quinchamali Limitada, with the remainder owned indirectly by members of the Paulmann family. Its address is Avenida Kennedy 9001, Piso 7, Las Condes, Santiago, Chile.

⁽⁴⁾ Inversiones Tano Limitada is a Chilean company majority owned by Inversiones Quinchamali Limitada, with the remainder owned by Inversiones Latadia Limitada and Horst Paulmann Kemna. Its address is Avenida Kennedy 9001, Piso 7, Las Condes, Santiago, Chile.

⁽⁵⁾ Horst Paulmann Kemna owns 2.475% of our shares of common stock directly and the remaining amount through direct and indirect ownership in Inversiones Quinchamali Limitada, Inversiones Latadia Limitada and Inversiones Tano Limitada. Horst Paulmann Kemna, our Chairman of the Board is the father of Heike Paulmann Koepfer and Peter Paulmann Koepfer, who both serve on our Board of Directors.

(6) Peter Paulmann Koepfer owns 0.438% of our shares of common stock.

(7) Heike Paulmann Koepfer owns 0.432% of our shares of common stock.

* Represents beneficial ownership of less than one percent of ordinary shares outstanding.

** Selling Shareholder.

TAXATION

General

This discussion does not constitute, and should not be considered as, legal or tax advice to prospective holders of our common shares or the ADSs. This discussion is for general information purposes only and is based upon the tax laws of Chile and the United States as in effect on the date of this prospectus, which are subject to change, and such changes may have retroactive effect. Holders of our common shares or the ADSs should consult their own tax advisors as to the Chilean, U.S. or other tax consequences of the purchase, ownership and disposition of our common shares or the ADSs, including, in particular, the effect of any foreign, state, municipal or local tax laws and their entitlement to the benefits, if any, afforded by any tax treaty to which Chile may be a party and which is in effect or is applicable.

The following summary contains a description of certain Chilean and U.S. federal income tax consequences of the acquisition, ownership and disposition of our common shares or the ADSs, but it does not purport to be a comprehensive description of all of the tax considerations that may be relevant to a decision to purchase, hold or sell our common shares or the ADSs. In particular, this summary does not describe any tax consequences arising under the laws of any state, locality or municipality or taxing jurisdiction other than certain laws of Chile and the United States.

As of this date, the United States and Chile have signed an income tax treaty that will enter into force once the treaty is ratified by both countries. Chile has ratified the treaty but there can be no assurance that the treaty will be ratified by the United States.

Chilean Tax Considerations

The following discussion relates to Chilean income tax laws presently in force and other applicable regulations, instructions and rulings, all of which are subject to change. The discussion summarizes the principal Chilean income tax consequences of an investment in common shares or the ADSs by a person who is neither domiciled in, nor a resident of, Chile or by a legal entity that is not organized under the laws of Chile and does not have a branch or permanent establishment located in Chile (such an individual or entity, a "foreign holder"). For purposes of Chilean tax law, an individual holder is a resident of Chile if such person has resided in Chile for more than six consecutive months in one calendar year or for a total of six months, whether consecutive or not, in two consecutive tax years. An individual holder is domiciled in Chile if he or she resides in Chile with the actual or presumptive intent of staying in Chile (such purpose to be evidenced by circumstances such as the acceptance of employment within Chile or the relocation of his or her family to Chile). The discussion is not intended as tax advice to any particular investor, which can be rendered only in light of that investor's particular tax situation.

PROSPECTIVE PURCHASERS SHOULD CONSULT THEIR TAX ADVISORS ABOUT THE CHILEAN TAX CONSEQUENCES TO THEM OF THE PURCHASE, OWNERSHIP AND DISPOSITION OF OUR COMMON SHARES OR THE ADSS.

Under Chilean law, provisions contained in statutes such as tax rates applicable to foreign investors, the computation of taxable income for Chilean purposes and the manner in which Chilean taxes are imposed and collected may only be established or amended by another statute. In addition, the Chilean tax authorities enact rulings and regulations of either general or specific application and interpret the provisions of Chilean tax law. Chilean taxes may not be assessed retroactively against taxpayers who act in good faith relying on such rulings, regulations and interpretations, but Chilean tax authorities may change these rulings, regulations and interpretations for Economic Cooperation and Development ("OECD") model with several countries. Dividends we pay with respect to the common shares or the ADSs held by a foreign holder will be subject to a 35% Chilean withholding tax, which we will withhold and pay over to the Chilean tax authorities ("the Withholding Tax"). A credit against the Withholding Tax is available based on the level of corporate income tax we actually paid on the taxable income to be distributed, to which the dividend is imputed (the "First Category Tax"). If we register net income but taxable losses, no credit against the Withholding Tax will be available. In addition, if we distribute less than all of our distributable income, the credit for First Category Tax we pay is proportionately reduced.



Even though an OECD treaty may apply, dividends will be subject to a 35% Withholding Tax as long as the First Category Tax is fully creditable against the Withholding Tax.

Currently, the First Category Tax rate is 24% for commercial year 2016, and will be 25.5% for commercial year 2017, and 27% for commercial year 2018 and onwards.

Dividend distributions will be subject to a 35% Withholding Tax. The First Category Tax paid will be fully creditable against the 35% Withholding Tax for foreign holders who are resident in a jurisdiction with which Chile has a treaty. For foreign holders who are resident in a jurisdiction without a treaty, only 65% of the First Category Tax paid will be creditable, thus the overall tax burden on dividends for such foreign holder will be 44.45%.

Foreign holders resident in a jurisdiction with which Chile has signed a treaty, but which is not yet in force will have a tax burden limited to 35% between January 1, 2017 and December 31, 2019.

Taxable Capital Gains

General Rules

The sale or disposition of ADSs representing shares by a foreign holder is not a taxable event in Chile, thus no Chilean tax is imposed on sale or disposition of ADSs.

Gain recognized on a sale or disposition of shares of common stock will be subject to both the First Category Tax and the Withholding Tax (the former being creditable against the latter) if:

- the foreign holder has held the shares for less than one year since exchanging ADSs for shares or acquisition of the shares;
- the foreign holder acquired and disposes of the shares in the ordinary course of its business or as a habitual trader of shares; or
- the foreign holder and the purchaser of the shares are "related parties" or the former has an interest in the latter within the meaning of Article 17, Number 8, of the Chilean Income Tax Law.

Until December 31, 2016, in all other cases, the gain on the disposition of shares will be subject to a single tax with the same rate of the First Category Tax (currently imposed at a rate of 24%).

From January 1, 2017, the gain on any disposition of shares will be subject to a 35% tax. However, lower tax rates may apply by application of the provisions of a double taxation treaty in force.

Withholding obligations may affect foreign holders, in accordance with the regime applicable to the gain on a given disposition.

Exempt Capital Gains

Under Article 107 of the Chilean Income Tax Law, the gain recognized on the transfer of shares that have high presence in the stock exchange is not subject to capital gains tax in Chile, provided that the shares are transferred in a local stock exchange or within the process of a public tender of shares governed by the Securities Market Law. The shares must also have been acquired either in a stock exchange, within the process of a public tender of shares governed by the Securities Market Law, in an initial public offer of shares resulting from the formation of a corporation or a capital increase of the same, or in an exchange of convertible bonds.

Other Chilean Taxes

There are no Chilean inheritance, gift or succession taxes applicable to the sale, transfer or disposition of our common shares and the ADSs by a foreign holder, but such taxes may affect the heir or donee of our common shares or the ADSs. There is no Chilean stamp, issue, registration or similar taxes or duties payable by foreign holders of our common shares and the ADSs.

Withholding Tax Certificates

Upon request, we will provide to foreign holders appropriate documentation evidencing the payment of the Chilean withholding taxes.

Material U.S. Federal Income Tax Considerations

This discussion is based on the Internal Revenue Code of 1986, as amended (the "Code"), administrative pronouncements, judicial decisions and final, temporary and proposed Treasury regulations, all as of the date hereof. These authorities are subject to change, possibly with retroactive effect. It also is based in part on representations by the Depositary and assumes that each obligation under the Deposit Agreement and any related agreement will be performed in accordance with its terms.

The following are the material U.S. federal income tax consequences to U.S. Holders (as defined herein) of acquiring, owning and disposing of shares or ADSs, but it does not purport to be a comprehensive description of all of the tax considerations that may be relevant to a particular person's decision to hold such securities. This discussion does not address any U.S. state or local, or non-U.S. tax consequences of the acquisition, ownership or disposition of shares or ADSs. In addition, this discussion does not address any U.S. federal tax consequences other than U.S. federal income tax consequences, such as the estate and gift tax, or the Medicare tax on net investment income. The discussion applies only if the beneficial owner holds shares or ADSs as capital assets for U.S. federal income tax purposes and it does not describe all of the tax consequences that may be relevant in light of the beneficial owner's particular circumstances. For instance, it does not describe all the tax consequences that may be relevant to:

- certain financial institutions;
- insurance companies;
- dealers and traders in securities who use a mark-to-market method of tax accounting;
- persons holding shares or ADSs as part of a "straddle," integrated transaction or similar transaction;
- persons whose functional currency for U.S. federal income tax purposes is not the U.S. dollar;
- partnerships or other entities classified as partnerships for U.S. federal income tax purposes;
- persons liable for the alternative minimum tax;
- tax-exempt organizations;
- persons that own or are deemed to own ten percent or more of our stock; or
- persons holding shares or ADSs in connection with a trade or business conducted outside of the United States.

If an entity or arrangement classified as a partnership for U.S. federal income tax purposes holds shares or ADSs, the U.S. federal income tax treatment of a partner will generally depend on the status of the partner and upon the activities of the partnership. Partnerships holding shares or ADSs and partners in such partnerships should consult their tax advisors as to the particular U.S. federal income tax consequences of holding and disposing of the shares or ADSs.

You are a "U.S. Holder" for purposes of this discussion if you are:

- a citizen or individual resident of the United States;
- a corporation, or other entity taxable as a corporation, created or organized in or under the laws of the United States, any state thereof or the District of Columbia;
- an estate, the income of which is subject to U.S. federal income taxation regardless of its source; or
- a trust (i) that validly elects to be treated as a U.S. person for U.S. federal income tax purposes or (ii) if (A) a court within the United States is able to exercise primary supervision over the administration of the trust and (B) one or more U.S. persons have the authority to control all substantial decisions of the trust.

In general, if a U.S. Holder owns ADSs, such owner will be treated as the owner of the shares represented by those ADSs for U.S. federal income tax purposes. Accordingly, no gain or loss will be recognized if a U.S. Holder exchanges ADSs for the underlying shares represented by those ADSs.

The U.S. Treasury has expressed concerns that parties to whom ADSs are released before shares are delivered to the depositary (pre-release) or intermediaries in the chain of ownership between U.S. Holders and the issuer of the security underlying the ADSs may be taking actions that are inconsistent with the claiming of foreign tax credits for U.S. Holders of depositary shares. Such actions would also be inconsistent with the claiming of the reduced tax rates, described below, applicable to dividends received by certain non-corporate U.S. Holders. Accordingly, the analysis of the creditability of Chilean taxes, and the availability of the reduced tax rates for dividends received by certain non-corporate holders, each described below, could be affected by actions taken by such parties or intermediaries.

This discussion assumes that, and the Company believes that, the Company is not, and will not become, a passive foreign investment company (a "PFIC"), as described below.

U.S. Holders should consult their tax advisors with respect to their particular tax consequences of owning or disposing of shares or ADSs, including the applicability and effect of state, local, non-U.S. and other tax laws and the possibility of changes in tax laws.

Taxation of Distributions

Distributions paid on shares or ADSs other than certain *pro rata* distributions of shares of common stock, or rights to acquire common stock, will be treated as dividends taxable as ordinary income to the extent paid out of our current or accumulated earnings and profits (as determined under U.S. federal income tax principles). Because we do not maintain calculations of our earnings and profits under U.S. federal income tax principles, it is expected that distributions generally will be reported as dividends.

Subject to applicable limitations, the discussion below regarding the PFIC rules and the discussion above regarding concerns expressed by the U.S. Treasury, dividends paid by qualified foreign corporations to a U.S. Holder that is not a corporation are taxable at a maximum rate of 20%. A foreign company is treated as a qualified foreign corporation with respect to dividends paid on stock that is readily tradable on an established securities market in the United States, such as the New York Stock Exchange where our ADSs are traded. A U.S. Holder should consult its tax advisor to determine whether the favorable rate will apply to dividends it receives and whether it is subject to any special rules that limit its ability to be taxed at this favorable rate.

The amount of a dividend will include the net amount withheld by us in respect of Chilean withholding taxes on the distribution. The amount of the dividend will be treated as foreign-source dividend income to a U.S. Holder and will not be eligible for the dividends-received deduction generally allowed to U.S. corporations under the Code. Dividends will be included in a U.S. Holder's income on the date of its, or in the case of ADSs, the depositary's, receipt of the dividend. The amount of any dividend paid in Chilean pesos will be a U.S. dollar amount calculated by reference to the exchange rate for converting Chilean pesos into U.S. dollars in effect on the date of such receipt regardless of whether the payment is in fact converted into U.S. dollars. If the dividend is converted into U.S. dollars on the date of receipt, a U.S. Holder generally should not be required to recognize foreign currency gain or loss in respect of the dividend income. A U.S. Holder may have foreign currency gain or loss if the dividend is converted into U.S. dollars on a date after the date of receipt.



Subject to applicable limitations that may vary depending upon a U.S. Holder's circumstances and subject to the discussion above regarding concerns expressed by the U.S. Treasury, the net amount of Chilean withholding tax (after reduction for the credit for Chilean corporate income tax, as discussed above under "—Chilean Tax Considerations") withheld from dividends on shares or ADSs will be creditable against a U.S. Holder's U.S. federal income tax liability. The rules governing foreign tax credits are complex and, therefore, a U.S. Holder should consult its tax advisor regarding the availability of foreign tax credits in its particular circumstances. Instead of claiming a credit, a U.S. Holder may, at its election, deduct such Chilean taxes in computing its taxable income, subject to generally applicable limitations under U.S. law. An election to deduct foreign taxes instead of claiming foreign tax credits applies to all taxes paid or accrued in the taxable year to foreign countries and possessions of the United States.

Sale or Other Disposition of Shares or ADSs

The gain or loss a U.S. Holder realizes on the sale or other disposition of shares or ADSs will be a capital gain or loss, and will be long-term capital gain or loss if the U.S. Holder has held the shares or ADSs for more than one year. The amount of a U.S. Holder's gain or loss will equal the difference between the U.S. Holder's tax basis in the shares or ADSs disposed of and the amount realized on the disposition, in each case as determined in U.S. dollars. Such gain or loss will generally be U.S.-source gain or loss for foreign tax credit purposes. In addition, certain limitations exist on the deductibility of capital losses.

In certain circumstances, Chilean taxes may be imposed upon the sale of shares. See "—Chilean Tax Considerations—Taxable Capital Gains". If a Chilean tax is imposed on the sale or disposition of shares, and the U.S. Holder does not receive significant foreign-source income from other sources, such U.S. Holder may not be able to credit such Chilean tax against its U.S. federal income tax liability.

Passive Foreign Investment Company Rules

Based upon our current and projected income, assets and activities, we do not expect to be considered a PFIC for our current fiscal year or for future fiscal years. However, because the determination of whether we are a PFIC will be based upon the composition of our income, assets and the nature of our business, as well as the income, assets and business of entities in which we hold at least a 25% interest, from time to time, and because there are uncertainties in the application of the relevant rules, there can be no assurance that we will not be considered a PFIC for any fiscal year. If we are a PFIC for any fiscal year, U.S. Holders (including certain indirect U.S. Holders) may be subject to adverse tax consequences, including the possible imposition of an interest charge on gains or "excess distributions" allocable to prior years in the U.S. Holder's holding period during which we are determined to be a PFIC. If we are deemed to be a PFIC for a taxable year, dividends on our shares or ADSs would not be "qualified dividend income" eligible for preferential rates of U.S. federal income taxation. In addition, if we are a PFIC, U.S. Holders will generally be required to comply with annual reporting requirements. U.S. Holders should consult their tax advisors regarding the application of the PFIC rules to them.

Information Reporting and Backup Withholding

Payments of dividends and sales proceeds that are made within the United States or through certain U.S.-related financial intermediaries generally are subject to information reporting and to backup withholding unless (i) the U.S. Holder is an exempt recipient or (ii) in the case of backup withholding, the U.S. Holder provides a correct taxpayer identification number and certifies that it is not subject to backup withholding.

The amount of any backup withholding from a payment to a U.S. Holder will be allowed as a credit against its U.S. federal income tax liability and may entitle it to a refund, provided that the required information is timely furnished to the Internal Revenue Service.

Certain U.S. Holders are required to report information to the IRS with respect to their investment in shares unless certain requirements are met. Investors who fail to report required information can become subject to substantial penalties. Prospective investors are encouraged to consult their tax advisors regarding the implications of this requirement on their investment in ADSs.

A U.S. Holder should consult its tax advisor with respect to the particular consequences to it of receiving, owning or disposing of shares or ADSs.

UNDERWRITING

The global offering consists of (i) an international offering of of common shares, in the form of ADSs, in the United States and elsewhere outside chile and (ii) a Chilean offering of shares of common stock, in the form of shares, inside Chile.

The Selling Shareholder is offering the ADSs described in this prospectus through J.P. Morgan Securities LLC, as sole underwriter ("J.P. Morgan"). J.P. Morgan Corredores de Bolsa SpA and Credicorp Capital S.A. Corredores de Bolsa are acting as global coordinators in connection with the global offering. We and the Selling Shareholder have entered into an international underwriting agreement with J.P. Morgan with respect to the ADSs being offered in the international offering. Subject to the terms and conditions of the international underwriting agreement, the Selling Shareholder has agreed to sell to J.P. Morgan, and J.P. Morgan has agreed to purchase, at the public offering price less the underwriting discounts and commissions to be paid to J.P. Morgan (not including the incentive fee) set forth on the cover page of this prospectus, the number of ADSs listed next to its name in the following table:

	Number of	
	shares	
	represented	
Name	by ADSs	Number of ADSs
J.P. Morgan Securities LLC		

J.P. Morgan is committed to purchase all the ADSs offered by the Selling Shareholder if it purchases any such ADSs.

The aggregate amount of common shares available in the global offering will be allocated between J.P. Morgan and the Chilean Placement Agents (as defined below) taking into account the orders received in the international offering and the Chilean offering.

In a process known as *subasta de un libro de órdenes*, all of the common shares in the global offering will be sold initially through a book auction on the Santiago Stock Exchange. In compliance with Chilean law and the rules of the Santiago Stock Exchange, such initial sale took place from until p.m. (Santiago time) on (the "Offer Period") and Credicorp Capital S.A. Corredores de Bolsa and J.P. Morgan Corredores de Bolsa SpA will act as Chilean placement agents (the "Chilean Placement Agents"). To purchase shares for purposes of the international offering, J.P. Morgan, will participate in the *subasta de un libro de órdenes* through J.P. Morgan Corredores de Bolsa SpA.

At the commencement of the Offer Period, acting through the Chilean Placement Agents, the Selling Shareholder will register this global offering of shares with the Santiago Stock Exchange and such registration will specify the offering characteristics and conditions (the "Offer Conditions"). In order to minimize arbitrage on the Offer Conditions, all or part of those characteristics and conditions may be declared confidential ("Confidential Conditions") by the Chilean Placement Agents in accordance with notifications previously given to the Santiago Stock Exchange. The Confidential Conditions will be disclosed once the pricing and allocation process is finalized.

On the business day that the order book closes, the purchase price and allocations of the shares of our common stock will be determined by the Selling Shareholder, based on the demand for the shares of our common stock and certain other discretionary matters. On the business day immediately following, the Chilean Placement Agents, through the Santiago Stock Exchange, will formally award the shares of our common stock to those prospective purchasers who have complied with the Offer Conditions by process of the special auction described above. Pursuant to requirements under Chilean Placement Agents, on behalf of the Selling Shareholder, will deliver the shares of our common stock against payment therefor on the second business day following the formal award of these shares to prospective purchasers pursuant to the special auction procedure. The shares of our common stock are expected to be ready for delivery through the book-entry system of the *Depósito Central de Valores* on or about _______,2016, which is T+2.

The shares awarded to J.P. Morgan will be deposited by the Chilean Placement Agents, on behalf of the Selling Shareholder, with The Bank of New York Mellon, the depositary (the "Depositary") under our Deposit Agreement and the Depository will issue the ADSs representing the shares of common stock so deposited.

J.P. Morgan proposes to offer the ADSs directly to the public at the offering price set forth on the cover page of this prospectus. After the offering of ADSs in the international offering, the offering price and other selling terms may be changed by J.P. Morgan. Sales of shares or ADSs made outside of the United States may be made by affiliates of J.P. Morgan.

The underwriting fee is equal to the public offering price per ADS less the amount paid by J.P. Morgan to the Selling Shareholder per ADS. The underwriting fee is U.S.\$ per ADS (or Ch\$ per share) (not including the incentive fee).

The following table shows the per ADS, per share and total underwriting discounts and commissions to be paid to J.P. Morgan (not including the incentive fee).

	Per ADS ⁽¹⁾	ADSs (1)	Per share (2)	Shares (2)
Public offering price				
Underwriting discounts and commissions(3)				
Proceeds, before expenses, to the Selling Shareholder				

(1) In thousands of U.S. dollars.

(2) In millions of Chilean pesos.

(3) The underwriting discount represents % of the total global offering amount and does not include the discretionary incentive fee of % of the gros proceeds of the global offering.

The maximum compensation for J.P. Morgan may also include an incentive fee of % of the gross proceeds of the global offering. The fees and reasonable expenses of J.P. Morgan's counsel paid by the Selling Shareholder shall not exceed U.S.\$

A prospectus in electronic format may be made available on the web site maintained by J.P. Morgan. J.P. Morgan may agree to allocate a number of ADSs for sale to its online brokerage account holders. Internet distributions will be allocated on the same basis as other allocations.

We estimate that the total expenses of the international offering, including registration, filing and listing fees, printing fees and legal and accounting expenses, but excluding the underwriting discounts and commissions, will be approximately U.S.\$

The Selling Shareholder, Horst Paulmann (the Chairman of our board of directors) and certain of our other shareholders that are controlled by Horst Paulmann have entered into lock-up agreements with J.P. Morgan prior to the commencement of the international offering pursuant to which each of these persons or entities, for a period of 180 days after the date of this prospectus, may not, without the prior written consent of J.P. Morgan, (1) offer, pledge, announce the intention to sell, sell, contract to sell, sell any option or contract to purchase, purchase any option or contract to sell, grant any option, right or warrant to purchase or otherwise dispose of, directly or indirectly, any of our common shares or any securities convertible into or exercisable or exchangeable for our common shares (including, without limitation, common stock or such other securities which may be deemed to be beneficially owned by such holders in accordance with the rules and regulations of the SEC and securities which may be issued upon exercise of a stock option or warrant), or publicly disclose the intention to make any such offer, sale, pledge or disposition; (2) enter into any swap or other agreement that transfers to another, in whole or in part, any of the economic consequences of ownership of the common shares or such other securities, (regardless of whether such transaction described in clauses (1) or (2) above is to be settled by the delivery of common shares or such other securities, in cash or otherwise); (3) make any demand for or exercise any right with respect to the registration of any of our common shares or any security convertible into or exercisable or exchangeable for our common shares; (4) vote to or take any action to instruct any of our directors to approve or publicly announce an intention to effect (A) any motion to hold an extraordinary meeting of our shareholders (Junta Extraordinaria de Accionistas) relating to any capital increase by us by means of the offering of any common stock, except for the issuance of common stock as dividends to our shareholders in the ordinary course of operations or (B) the issuance of any common stock, except for the issuance of common stock as dividends to our shareholders in the ordinary course of operations; (5) exercise or publicly announce an intention to exercise its right to request our board of directors to call an extraordinary meeting of our shareholders (Junta Extraordinaria de Accionistas) pursuant to Article 58 No. 3 of the Chilean Corporation Laws (Articulo 58 No. 3 de la Lev 18.046 de Sociedades Anonimas) relating to any capital increase by us by means of the offering of any common stock; or (6) vote or publicly announce an intention to vote in favor of any proposed capital increase by us by means of any offering of common stock, except for the issuance of common stock as dividends to our shareholders in the ordinary course of operations.

Such restrictions do not apply to: (i) shares of common stock in the form of ADSs to be sold in the international offering; (ii) shares of common stock to be sold in the Chilean offering; (iii) the exercise of an option or warrant or the conversion of certain securities; (iv) the transfer of shares of common stock to affiliates or immediate family members; (v) the transfer of shares of common stock as a bona fide gift; (vi) transactions related to shares of common stock acquired in certain open market transactions; (vii) the transfer of pledges of common stock securing indebtedness outstanding as of the date hereof (of which J.P. Morgan has been advised in writing) or the creation of new pledges resulting in the termination of such existing pledges, in each case in connection with any refinancing of such indebtedness, including such additional shares of common stock as may be required to be pledged to reflect mark-to-market adjustments under the terms of such transferred or new pledges, as the case may be; (vii) pledges of such additional shares of common stock as outstanding as of the date hereof (of which J.P. Morgan has been advised in writing) and (ix) to the extent a limited liability company, the distribution of shares of common stock to members thereof; provided, that in the case of (iii), (iv), (v) and (ix) above, each optione, transferee or donee, as applicable, must agree to be bound by the terms of the lock-up prior to such transfer.

We and the Selling Shareholder have agreed to indemnify J.P. Morgan against certain liabilities, including liabilities under the Securities Act of 1933.

Our ADSs are listed on the New York Stock Exchange under the symbol "CNCO" and our shares are listed on the Santiago Stock Exchange, the *Bolsa Electronica de Chile* and the Valparaiso Stock Exchange under the symbol "CENCOSUD."

In connection with the international offering, J.P. Morgan may engage in stabilizing transactions, which involve making bids for, purchasing and selling ADSs in the open market for the purpose of preventing or retarding a decline in the market price of the ADSs while the international offering is in progress. These stabilizing transactions may include making short sales of ADSs, which involves the sale by J.P. Morgan of a greater number ADSs than it is required to purchase in the international offering, and purchasing ADSs on the open market to cover positions created by short sales. A short position is more likely to be created if J.P. Morgan is concerned that there may be downward pressure on the price of the ADSs in the open market that could adversely affect investors who purchase in the international offering. To the extent that J.P. Morgan creates a short position, it will purchase ADSs in the open market to cover the position.

J.P. Morgan has advised us that, pursuant to Regulation M of the Securities Act of 1933, it may also engage in other activities that stabilize, maintain or otherwise affect the price of the ADSs, including the imposition of penalty bids. This means that if J.P. Morgan purchases ADSs in the open market in stabilizing transactions or to cover short sales, it may be required to repay the underwriting discount it received.

These activities may have the effect of raising or maintaining the market price of the ADSs or preventing or retarding a decline in the market price of the ADSs, and, as a result, the price of the ADSs may be higher than the price that otherwise might exist in the open market. If J.P. Morgan commences these activities, it may discontinue them at any time. J.P. Morgan may carry out these transactions on the New York Stock Exchange, in the over-the-counter market or otherwise.

Selling restrictions

General

Other than in the United States and the Chilean offering, no action has been taken by us, the Selling Shareholder or J.P. Morgan that would permit a public offering of the ADSs offered by this prospectus in any jurisdiction where action for that purpose is required. The ADSs offered by this prospectus may not be offered or sold, directly or indirectly, nor may this prospectus or any other offering material or advertisements in connection with the offer and sale of any such ADSs be distributed or published in any jurisdiction, except under circumstances that will result in compliance with the applicable rules and regulations of that jurisdiction. Persons into whose possession this prospectus comes are advised to inform themselves about and to observe any restrictions relating to the international offering and the distribution of this prospectus. This prospectus does not constitute an offer to sell or a solicitation of an offer to buy any ADSs offered by this prospectus in any jurisdiction in which such an offer or a solicitation is unlawful.

European Economic Area

In relation to each member state of the European Economic Area, no offer of ADSs which are the subject of the offering has been, or will be made to the public in that Member State other than under the following exemptions under the Prospectus Directive:

- a. to any legal entity which is a qualified investor as defined in the Prospectus Directive;
- b. to fewer than 150 natural or legal persons (other than qualified investors as defined in the Prospectus Directive), subject to obtaining the prior consent of the Representative for any such offer; or
- c. in any other circumstances falling within Article 3(2) of the Prospectus Directive,

provided that no such offer of ADSs referred to in (a) to (c) above shall result in a requirement for the Company or J.P. Morgan to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive.

Each person located in a Member State to whom any offer of ADSs is made or who receives any communication in respect of an offer of ADSs, or who initially acquires any ADSs will be deemed to have represented, warranted, acknowledged and agreed to and with J.P. Morgan and the Company that (1) it is a "qualified investor" within the meaning of the law in that Member State implementing Article 2(1)(e) of the Prospectus Directive; and (2) in the case of any ADSs acquired by it as a financial intermediary as that term is used in Article 3(2) of the Prospectus Directive, the ADSs acquired by it in the offer have not been acquired on behalf of, nor have they been acquired with a view to their offer or resale to, persons in any Member State other than qualified investors, as that term is defined in the Prospectus Directive, or in circumstances in which the prior consent of J.P. Morgan has been given to the offer or resale; or where ADSs have been acquired by it on behalf of any persons in any Member State other than qualified investors, the offer of those ADSs to it is not treated under the Prospectus Directive as having been made to such persons.

We, J.P. Morgan and their respective affiliates will rely upon the truth and accuracy of the foregoing representations, acknowledgments and agreements.

United Kingdom

J.P. Morgan has represented, warranted and agreed that,

- a. it has complied and will comply with all applicable provisions of the Financial Services and Markets Act 2000 ("FSMA") with respect to anything done by it in relation to the ADSs in, from or otherwise involving the United Kingdom; and
- b. it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) received by it in connection with the issue and sale of such ADSs in circumstances in which Section 21(1) of the FSMA does not apply to us.

This document is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the "Financial Promotion Order"), (ii) are persons falling within Article 49(2) (a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order, (iii) are outside the United Kingdom, or (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of Section 21 of the FSMA) in connection with the issue or sale of any securities may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as "relevant persons"). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons.

France

Neither this prospectus nor any other offering material relating to the ADSs described in this prospectus has submitted to the clearance procedures of the *Autorité des Marchés Financiers* or of the competent authority of another member state of the European Economic Area and notified to the *Autorité des Marchés Financiers*. The ADSs have not been offered or sold and will not be offered or sold, directly or indirectly, to the public in France. Neither this prospectus nor any other offering material relating to the ADSs has been or will be:

- released, issued, distributed or caused to be released, issued or distributed to the public in France; or
- used in connection with any offer for subscription or sale of the shares to the public in France.

Such offers, sales and distributions will be made in France only:

- to qualified investors (*investisseurs qualifiés*) or to a restricted circle of investors (*cercle restreint d'investisseurs*), in each case investing for their own account, all as defined in, and in accordance with articles L.411-2, D.411-1, D.411-2, D.734-1, D.744-1, D.754-1 and D.764-1 of the French *Code monétaire et financier*;
- to investment services providers authorized to engage in portfolio management on behalf of third parties; or
- in a transaction that, in accordance with article L.411-2-II-1°-or-2°-or 3° of the French *Code monétaire et financier* and article 211-2 of the General Regulations (*Règlement Général*) of the *Autorité des Marchés Financiers*, does not constitute a public offer (*appel public à l'épargne*).

Germany

This document has not been prepared in accordance with the requirements for a securities or sales prospectus under the German Securities Prospectus Act (*Wertpapierprospektgesetz*), the German Sales Prospectus Act (*Verkaufsprospektgesetz*) or the German Investment Act (*Investmentgesetz*). Neither the German Federal Financial Services Supervisory Authority (*Bundesanstalt für Finanzdienstleistungsaufsicht—BaFin*) nor any other German authority has been notified of the intention to distribute the ADSs in Germany. Consequently, the ADSs may not be distributed in Germany by way of public offering, public advertisement or in any similar manner and this document and any other document relating to the offering, as well as information or statements contained therein, may not be supplied to the public in Germany or used in connection with any offer for subscription of the ADSs to the public in Germany or any other means of public marketing. the ADSs are being offered and sold in Germany only to qualified investors which are referred to in Section 3, paragraph 2 no. 1, in connection with Section 2, no. 6, of the German Securities Prospectus Act, Section 8f paragraph 2 no. 4 of the German Sales Prospectus Act, and in Section 2 paragraph 11 sentence 2 no. 1 of the German Investment Act. This document is strictly for use of the person who has received it. It may not be forwarded to other persons or published in Germany. The offering does not constitute an offer to sell or the solicitation or an offer to buy the ADSs in any circumstances in which such offer or solicitation is unlawful.

Italy

The offering of the ADSs has not been registered with the *Commissione Nazionale per le Società e la Borsa* (the "CONSOB"), in accordance with Italian securities legislation. Accordingly, the ADSs may not be offered or sold, and copies of this offering document or any other document relating to the ADSs may not be distributed in Italy except to Qualified Investors, as defined in Article 34-ter, subsection 1, paragraph b) of CONSOB Regulation no. 11971 of May 14, 1999, as amended (the "Issuers' Regulation"), or in any other circumstance where an express exemption to comply with public offering restrictions provided by Legislative Decree no. 58 of February 24, 1998 (the Consolidated Financial Act) or Issuers' Regulation applies, including those provided for under Article 100 of the Finance Law and Article 34-ter of the Issuers' Regulation, and provided, however, that any such offer or sale of the ADSs or distribution of copies of this offering document or any other document relating to the ADSs in Italy must (i) be made in accordance with all applicable Italian laws and regulations; (ii) be conduced in accordance with any relevant limitations or procedural requirements that the CONSOB may impose upon the offer or sale of the ADSs; and (iii) be made only by (a) banks, investment firms or financial companies enrolled in the special register provided for in Article 107 of Legislative Decree no. 385 of September 1, 1993, to the extent duly authorized to engage in the placement and underwriting of financial instruments in Italy in accordance with the Consolidated Financial Act and the relevant implementing regulations; or (b) foreign banks or financial institutions (the controlling shareholding of which is owned by one or more banks located in the same EU Member State) authorized to place and distribute securities in the Republic of Italy pursuant to Articles 15, 16 and 18 of the Banking Act, in each case acting in compliance with all applicable laws and regulations.

Netherlands

The ADSs may not, directly or indirectly, be offered or acquired in the Netherlands and this prospectus may not be circulated in the Netherlands, as part of an initial distribution or any time thereafter, other than to individuals or (legal) entities who or which qualify as qualified investors within the meaning of Article 1:1 of the Financial Supervision Act (*Wet op het financieel toezicht*) as amended from time to time.

Portugal

No document, circular, advertisement or any offering material in relation to the ADSs has been or will be subject to approval by the Portuguese Securities Market Commission (*Comissão do Mercado de Valores Mobiliários*, the "CMVM"). No common shares may be offered, re-offered, advertised, sold, re-sold or delivered in circumstances which could qualify as a public offer (*oferta pública*) pursuant to the Portuguese Securities Code (*Código dos Valores Mobiliários*), and/or in circumstances which could qualify the issue of the common shares as an issue or public placement of securities in the Portuguese market. This prospectus and any document, circular, advertisements or any offering material may not be directly or indirectly distributed to the public. All offers, sales and distributions of the ADSs have been and may only be made in Portugal in circumstances that, pursuant to the Portuguese Securities Code, qualify as a private placement (*oferta particular*), all in accordance with the Portuguese Securities Code. Pursuant to the Portuguese Securities Code, the private placement in Portugal or to Portuguese residents of the common shares by public companies (*sociedades abertas*) or by companies that are issuers of securities listed on a market must be notified to the CMVM for statistical purposes. Any offer or sale of the ADSs in Portugal must comply with all applicable provisions of the Portuguese Securities Code and any applicable CMVM Regulations and all relevant Portuguese laws and regulations. The placement of the ADSs in the Portuguese jurisdiction or to any entities which are resident in Portugal, including the publication of a prospectus, when applicable, must comply with all applicable laws and regulations in force in Portugal and with the Prospectus Directive, and such placement shall only be performed to the extent that there is full compliance with such laws and regulations.

Spain

This offer of ADSs has not been and will not be registered with the Spanish National Securities Market Commission (*Comisión Nacional del Mercado de Valores* or "CNMV") and, therefore, no ADSs may be offered, sold or distributed in any manner, nor may any resale of the ADSs be carried out in Spain except in circumstances which do not constitute a public offer of securities in Spain or are exempted from the obligation to publish a prospectus, as set forth in Spanish Securities Market Act (*Ley 24/1988, de 28 de julio, del Mercado de Valores*) and Royal Decree 1310/2005, of November 4, 2005, and other applicable regulations, as amended from time to time, or otherwise without complying with all legal and regulatory requirements in relation thereto. Neither the prospectus nor any offering or advertising materials relating to the ADSs have been or will be registered with the CNMV and therefore they are not intended for the public offer of the ADSs in Spain.

Switzerland

The ADSs may not be publicly offered in Switzerland and will not be listed on the SIX Swiss Exchange (the "SIX") or on any other stock exchange or regulated trading facility in Switzerland. This document has been prepared without regard to the disclosure standards for the issuance of prospectuses under Article 652a or Article 1156 of the Swiss Code of Obligations or the disclosure standards for listing prospectuses under Article 27ff of the SIX Listing Rules or the listing rules of any other stock exchange or regulated trading facility in Switzerland. Neither this document nor any other offering or marketing material relating to the ADSs or the offering may be publicly distributed or otherwise made publicly available in Switzerland. Neither this document nor any other offering or marketing material relating to the ADSs, the Company or the offering have been or will be filed with or approved by any Swiss regulatory authority. In particular, this document will not be filed with, and the offer of the ADSs will not be supervised by, the Swiss Financial Market Supervisory Authority, and the offer of ADSs has not been and will not be authorized under the Swiss Federal Act on Collective Investment Schemes (the "CISA"). The investor protection afforded to acquirers of interests in collective investment schemes under the CISA does not extend to acquirers of ADSs.

Argentina

The ADSs have not been registered with the *Comisión Nacional de Valores* and may not be offered publicly in Argentina. The ADSs may not be publicly distributed in Argentina. Neither we nor J.P. Morgan will solicit the public in Argentina in connection with this prospectus.

Brazil

The offer and sale of the ADSs will not be carried out by any means that would constitute a public offering in Brazil under Law No. 6,385, of December 7, 1976, as amended, and under CVM Rule (*Instrução*) No. 400, of December 29, 2003, as amended. The offer and sale of the ADSs have not been and will not be registered with the *Comissão de Valores Mobiliários* in Brazil. Any representation to the contrary is untruthful and unlawful. Any public offering or distribution, as defined under Brazilian laws and regulations, in Brazil is not legal without such prior registration. Documents relating to the offering of the ADSs, as well as information contained therein, may not be supplied to the public in Brazil, as the offering of the ADS is not a public offering of securities in Brazil, nor may they be used in connection with any offer for sale of the ADSs to the public in Brazil.

Any offer of the ADSs is addressed to the addressee personally, upon such addressee's request and for its sole benefit, and is not to be transmitted to anyone else, to be relied upon by anyone else or for any other purpose either quoted or referred to in any other public or private document or to be filed with anyone without J.P. Morgan's prior, express and written consent.

Colombia

The ADSs have not been and will not be offered in Colombia through a public offering of securities pursuant to Colombian laws and regulations, nor will it be registered in the Colombian National Registry of Securities and Issuers or listed on a regulated securities trading system such as the Colombian Stock Exchange.

Mexico

The ADSs have not been registered with the National Securities' Registry (*Registro Nacional de Valores*) maintained by the National Banking and Securities Commission (*Comisión Nacional Bancaria y de Valores*, the "CNBV"), and may not be offered or sold publicly in Mexico.

This document is not intended to be publicly distributed to an undetermined person through mass media, nor to serve as an application for the registration of the securities in Mexico, nor as a prospectus for their public offering in said jurisdiction. This document is addressed to you under a private offering exception contained in article 8 of the Securities Market Law (*Ley del Mercado de Valores*, the "LMV"), for which you must comply with any of the following requirements:

- (i) you are either an institutional or qualified investor for purposes of Mexican law;
- (ii) you are a member of a group of less than 100 individually identified people to whom

The ADSs are being offered directly and personally; or (iii) you are an employee of the issuer and a beneficiary of an employees' benefit plan of said issuer.

The LMV and CNBV regulations (along with other laws applicable in Mexico) define institutional investors as Mexican and foreign banks, broker dealers, insurance and bond companies, bonded warehouses, financial leasing companies, factoring companies and investment funds, private pension and annuities funds and foreign pension and investment funds. Such regulations also define qualified investors as individuals and corporations which maintain during the previous year investments in securities for an amount equal or similar to 1.5 million Mexican *Unidades de Inversión* or "UDIS" (approximately US\$330,000) or that have obtained during the previous two years a gross income of at least 500,000 UDIS (approximately US\$110,000) per year.

Peru

The ADSs will not be subject to a public offering in Peru and have not been and will not be registered with or approved by the Peruvian Superintendency of securities (*Superintendencia del Mercado de Valores*, the "SMV"), the Lima stock exchange or the BVL (*Bolsa De Valores de Lima*). Peruvian securities laws and regulations on public offerings will not be applicable to the offering of the ADSs and therefore, the disclosure obligations set forth therein will not be applicable to the Company or the sellers of the ADSs before or after their acquisition by prospective investors. This prospectus and other offering materials relating to the offer of the ADSs are being supplied to those Peruvian investors who have expressly requested them. Such materials may not be distributed to any person or entity other than the intended recipients. Accordingly, the ADSs cannot be offered or sold in Peru, except if (i) such ADSs were previously registered with the SMV, or (ii) such offering is considered a private offering under the Peruvian securities laws and regulations of Peru. The Peruvian Securities laws establish, among other things, that an offer directed exclusively to Peruvian institutional investors qualifies as a private offering. In making an investment decision, institutional investors (as defined by Peruvian law) must rely on their own examination of the terms of the offering of the ADSs to determine their ability to invest in the ADSs. No offer or invitation to subscribe for or sell the ADSs or beneficial interests therein can be made in Peru except in compliance with the Peruvian securities laws.

Canada

The ADSs may be sold only to purchasers purchasing, or deemed to be purchasing, as principal that are accredited investors, as defined in National Instrument 45-106 Prospectus Exemptions or subsection 73.3(1) of the Securities Act (Ontario), and are permitted clients, as defined in National Instrument 31-103 Registration Requirements, Exemptions and Ongoing Registrant Obligations. Any resale of the ADSs must be made in accordance with an exemption from, or in a transaction not subject to, the prospectus requirements of applicable securities laws.

Securities legislation in certain provinces or territories of Canada may provide a purchaser with remedies for rescission or damages if this prospectus (including any amendment thereto) contains a misrepresentation, provided that the remedies for rescission or damages are exercised by the purchaser within the time limit prescribed by the securities legislation of the purchaser's province or territory. The purchaser should refer to any applicable provisions of the securities legislation of the purchaser's province or territory for particulars of these rights or consult with a legal advisor.

Pursuant to section 3A.3 (or, in the case of securities issued or guaranteed by the government of a non-Canadian jurisdiction, section 3A.4) of National Instrument 33-105 Underwriting Conflicts (NI 33-105), J.P. Morgan is not required to comply with the disclosure requirements of NI 33-105 regarding underwriter conflicts of interest in connection with this offering.



Other relationships

J.P. Morgan and its affiliates have provided in the past to us and our affiliates and may provide from time to time in the future certain commercial banking, financial advisory, investment banking and other services for us and such affiliates in the ordinary course of their business, for which they have received and may continue to receive customary fees and commissions. In addition, from time to time, J.P. Morgan or its affiliates may effect transactions for their own account or the account of customers, and hold on behalf of themselves or their customers, long or short positions in our debt or equity securities or loans, and may do so in the future.

EXPENSES

The following table sets forth the estimated expenses to be paid by us in connection with the filing of this registration statement, which we anticipate to be reimbursed by the Selling Shareholder:

Expenses	A	mount
Registration fees	U.S.\$	41,171
Legal fees and expenses		465,000
Accounting fees and expenses		280,000
Printing fees and expenses		7,500
Miscellaneous expenses		300,000
Total	U.S.\$	1,093,671

LEGAL MATTERS

We are being represented by Milbank, Tweed, Hadley & McCloy LLP with respect to legal matters of United States federal securities and New York State law. The international underwriter is being represented by Shearman and Sterling LLP with respect to legal matters of United States federal securities and New York State law. The validity of the shares of common stock offered pursuant to the international offering and certain legal matters as to Chilean law will be passed upon for us by Morales Besa y Cía. Ltda. and for the international underwriter by Carey y Cía. Ltda.

EXPERTS

Our Audited Consolidated Financial Statements and management's assessment of the effectiveness of internal control over financial reporting (which is included in Management's Report on Internal Control over Financial Reporting) incorporated in this Prospectus by reference to the Annual Report on Form 20-F for the year ended December 31, 2015 have been so incorporated in reliance on the report of PricewaterhouseCoopers *Consultores, Auditores y Compañia Limitada*, an independent registered public accounting firm, given on the authority of said firm as experts in auditing and accounting.

ENFORCEABILITY OF CIVIL LIABILITIES

We are a publicly held stock corporation (*sociedad anónima abierta*) under the laws of Chile. Substantially all of our directors and officers named herein reside outside the United States (principally in Chile and Argentina). All or a substantial portion of our assets, and the assets of our directors and officers are located outside the United States. As a result, it may not be possible for investors to effect service of process within the United States upon such persons or to enforce against us in U.S. courts judgments predicated upon the civil liability provisions of the federal securities laws of the United States.

We have been advised by Morales Besa y Cía. Ltda., our external Chilean counsel, that no treaty exists between the United States and Chile for the reciprocal enforcement of foreign judgments. Chilean courts, however, have enforced final judgments rendered in the United States by virtue of the legal principles of reciprocity and comity, subject to the review in Chile of any such United States judgment in order to ascertain whether certain basic principles of due process and public policy have been respected without reviewing the merits of the subject matter of the case. If a United States court grants a final judgment for the payment of money in an action based on the civil liability provisions of the federal securities laws of the United States, enforceability of this judgment in Chile will be subject to the obtaining of the relevant "exequatur" (*i.e.*, recognition and enforcement of the foreign judgment) according to Chilean civil procedure law in force at that time, and consequently, subject to the satisfaction of certain factors. Currently, the most important of these factors are:

- the existence of reciprocity;
- the absence of any conflict between the foreign judgment and Chilean laws (excluding for this purpose the laws of civil procedure) and public policies;
- the absence of a conflicting judgment by a Chilean court relating to the same parties and arising from the same facts and circumstances;
- the absence of any further means for appeal or review of the judgment in the jurisdiction where judgment was rendered;
- the Chilean courts' determination that the United States courts' jurisdiction was not in conflict with theirs;
- that service of process was appropriately served on the defendant and that the defendant was afforded a real opportunity to appear before the court and defend its case; and
- that enforcement would not violate Chilean public policy.

In general, the enforceability in Chile of final judgments of United States courts does not require retrial in Chile but a review of certain relevant legal considerations (*i.e.* principles of due process and public policy). However, there is doubt:

- as to the enforceability in original actions in Chilean courts of liabilities predicated solely on the United States federal securities laws; and
- as to the enforceability in Chilean courts of judgments of United States courts obtained in actions predicated solely upon the civil liability provisions of the federal securities laws of the United States.

In addition, foreign judgments specifically related to properties located in Chile, including the attachment of liens on such properties would violate Chilean law because such properties are located in Chile, are subject exclusively to Chilean law and to the jurisdiction of Chilean courts.

We have appointed CT Corporation Systems, with offices currently at 111 Eighth Avenue, 13th floor, New York, New York, 10011, as our authorized agent upon which service of process may be served in any action which may be instituted against us in any United States federal or state court having subject matter jurisdiction in the State of New York, County of New York arising out of or based upon the ADSs or the Deposit Agreement.

PART II. INFORMATION NOT REQUIRED IN PROSPECTUS

ITEM 8. INDEMNIFICATION OF DIRECTORS AND OFFICERS.

Neither the laws of Chile nor the Registrant's constitutive documents provide for the indemnification of directors or officers. However, under Chilean law, when a director or officer of a corporation acts within the scope of his or her authority, the corporation will be responsible for any resulting liabilities or expenses as long as the director or officer acted in a manner consistent with the fiduciary duties imposed on officers or directors by Chilean law.

ITEM 9. EXHIBITS.

The following exhibits are filed herewith or incorporated by reference herein:

- 1.1 Form of Underwriting Agreement.*
- 4.1 Amended and Restated Deposit Agreement dated as of June 21, 2012 among the Company, The Bank of New York Mellon, as depositary, and all holders and beneficial owners from time to time of American Depositary Shares issued thereunder, previously filed as Exhibit 1 to the Company's Form F-6 filed with the Securities and Exchange Commission on June 4, 2012 and incorporated by reference herein.
- 5.1 Opinion of Morales Besa y Cía. Ltda. regarding the legality of the shares of common stock being registered.
- 8.1 Tax opinion of Milbank, Tweed, Hadley & McCloy LLP regarding certain U.S. tax matters.
- 8.2 Tax opinion of Morales Besa y Cía. Ltda. regarding certain Chilean tax matters (included in Exhibit 5.1).
- 23.1 Consent of PricewaterhouseCoopers.
- 23.2 Consent of Morales Besa y Cía. Ltda. (included in Exhibit 5.1).
- 23.3 Consent of Milbank Tweed Hadley & McCloy LLP (included in Exhibit 8.1).
- 24.1 Power of Attorney of certain directors and officers of the Registrant (included in the signature page to this Registration Statement).
- * To be filed by amendment to the Registration Statement or incorporated by reference from documents filed or to be filed with the SEC under the Exchange Act.

ITEM 10. UNDERTAKINGS.

- (a) The undersigned Registrant hereby undertakes:
 - (1) To file, during any period in which offers or sales are being made, a post-effective amendment to this Registration Statement:
 - (i) To include any prospectus required by Section 10(a)(3) of the Securities Act of 1933, as amended (the "Securities Act");

(ii) To reflect in such prospectus any facts or events arising after the effective date of this Registration Statement (or the most recent post-effective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in this Registration Statement. Notwithstanding the foregoing, any increase or decrease in the volume of securities offered (if the total dollar value of securities offered would not exceed that which was registered) and any deviation from the low or high end of the estimated maximum offering range may be reflected in the form of prospectus filed with the Securities and Exchange Commission (the "SEC"), pursuant to Rule 424(b) if, in the aggregate, the changes in volume and price represent no more than a 20-percent change in the maximum aggregate offering price set forth in the "Calculation of Registration Fee" table in the effective registration statement;

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(iii) To include any material information with respect to the plan of distribution not previously disclosed in this Registration Statement or any material change to such information in this Registration Statement;

Provided, however, that:

Paragraphs (a)(1)(i), (a)(1)(ii) and (a)(1)(iii) of this section do not apply if the information required to be included in a post-effective amendment by those paragraphs is contained in reports filed with or furnished to the SEC by the registrant pursuant to section 13 or section 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") that are incorporated by reference in the registration statement, or is contained in a form of prospectus filed pursuant to Rule 424(b) that is part of the registration statement.

(2) That, for the purpose of determining any liability under the Securities Act, each such post-effective amendment shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.

(3) To remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.

(4) To file a post-effective amendment to the registration statement to include any financial statements required by Item 8.A of Form 20-F at the start of any delayed offering or throughout a continuous offering. Financial statements and information otherwise required by Section 10(a)(3) of the Securities Act need not be furnished, provided that the registrant includes in the prospectus, by means of a post-effective amendment, financial statements required pursuant to this paragraph (a)(4) and other information necessary to ensure that all other information in the prospectus is at least as current as the date of those financial statements. Notwithstanding the foregoing, a post-effective amendment need not be filed to include financial statements and information required by Section 10(a)(3) of the Securities Act or Rule 3-19 of Regulation S-K if such financial statements and information are contained in periodic reports filed with or furnished to the SEC by the registrant pursuant to section 13 or section 15(d) of the Exchange Act that are incorporated by reference in the Form F-3.

(5) That, for the purpose of determining liability under the Securities Act, to any purchaser:

(i) Each prospectus filed by the registrant pursuant to Rule 424 (b)(3) shall be deemed to be part of this Registration Statement as of the date the filed prospectus was deemed part of and included in the registration statement; and

(ii) Each prospectus required to be filed pursuant to Rule 424 (b)(2), (b)(5), or (b)(7) as part of a registration statement in reliance on Rule 430B relating to an offering made pursuant to Rule 415(a)(1)(i), (vii), or (x) for the purpose of providing the information required by section 10(a) of the Securities Act shall be deemed to be part of and included in the registration statement as of the earlier of the date such form of prospectus is first used after effectiveness or the date of the first contract of sale of securities in the offering described in the prospectus. As provided in Rule 430B, for liability purposes of the issuer and any person that is at that date an underwriter, such date shall be deemed to be a new effective date of the registration statement relating to the securities in the registration statement to which that prospectus relates, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof. Provided, however, that no statement made in a registration statement or prospectus that is part of the registration statement or will, as to a purchaser with a time of contract of sale prior to such effective date, supersede or modify any statement that was made in the registration statement or made in any such document immediately prior to such effective date.

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(6) That, for the purpose of determining liability of the registrant under the Securities Act to any purchaser in the initial distribution of the securities: The undersigned registrant undertakes that in a primary offering of securities of the undersigned registrant pursuant to this registration statement, regardless of the underwriting method used to sell the securities to the purchaser, if the securities are offered or sold to such purchaser by means of any of the following communications, the undersigned registrant will be a seller to the purchaser and will be considered to offer or sell such securities to such purchaser:

(i) Any preliminary prospectus or prospectus of the undersigned registrant relating to the offering required to be filed pursuant to Rule 424;

(ii) Any free writing prospectus relating to the offering prepared by or on behalf of the undersigned registrant or used or referred to by the undersigned registrant;

(iii) The portion of any other free writing prospectus relating to the offering containing material information about the undersigned registrant or its securities provided by or on behalf of the undersigned registrant; and

(iv) Any other communication that is an offer in the offering made by the undersigned registrant to the purchaser.

(b) The undersigned registrant hereby undertakes that, for purposes of determining any liability under the Securities Act, each filing of the Registrant's annual report pursuant to Section 13(a) or Section 15(d) of the Exchange Act (and, where applicable, each filing of an employee benefit plan's annual report pursuant to Section 15(d) of the Exchange Act (and, where applicable, each filing of an employee benefit plan's annual report pursuant to Section 15(d) of the Exchange Act (by reference in this Registration Statement shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.

(c) The undersigned registrant hereby undertakes to supplement the prospectus, after the expiration of the subscription period, to set forth the results of the subscription offer, the transactions by the underwriters during the subscription period, the amount of unsubscribed securities to be purchased by the underwriters, and the terms of any subsequent reoffering thereof. If any public offering by the underwriters is to be made on terms differing from those set forth on the cover page of the prospectus, a post-effective amendment will be filed to set forth the terms of such offering.

(d) Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers and controlling persons of the Registrant pursuant to the foregoing provisions, or otherwise, the Registrant has been advised that, in the opinion of the SEC, such indemnification is against public policy as expressed in the Securities Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the Registrant of expenses incurred or paid by a director, officer or controlling person of the Registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the Registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Securities Act and will be governed by the final adjudication of such issue.

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SIGNATURES

Pursuant to the requirements of the Securities Act, the Registrant certifies that it has reasonable grounds to believe it meets all of the requirements for filing on Form F-3 and has duly caused this registration statement to be signed on its behalf by the undersigned, thereunto duly authorized, in Santiago, Chile, on July 11, 2016.

Cencosud S.A.

By: /s/Jaime Soler

Name: Jaime Soler Title: Chief Executive Officer

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Jaime Soler or Rodrigo Larrain or either of them, his or her true and lawful attorney-in-fact and agents, with full power of substitution and resubstitution, for him or her and in his or her name, place and stead, in any and all capacities, to sign any and all amendments (including post-effective amendments) to this registration statement, and to sign any related registration statement filed pursuant to Rule 462(b) under the Securities Act of 1933, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the SEC, granted unto said attorney-in-fact and agents, full power and authority to do and to perform each and every act and thing required and necessary to be done in and about the premises, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that said attorney-in-fact and agents, or any of them or their substitutes or substitutes, could lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Act of 1933, this registration statement has been signed by the following persons in the capacities indicated on July 11, 2016.

/s/ Jaime Soler Jaime Soler	Chief Executive Officer (Principal Executive Officer)
/s/ Rodrigo Larrain Rodrigo Larrain	Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)
/s/ Horst Paulmann Kemna Horst Paulmann Kemna	Chairman of the Board and Director
/s/ Heike Paulmann Koepfer Heike Paulmann Koepfer	Director
/s/ Peter Paulmann Koepfer Peter Paulmann Koepfer	Director
* Richard Büchi Buc	Director
/s/ Cristián Eyzaguirre Cristián Eyzaguirre	Director
* David Gallagher	Director
* Julio Moura	Director
/s/ Roberto Philipps Roberto Philipps	Director
* Mario Valcarce	Director
/s/ Donald J. Puglisi Donald J. Puglisi	Authorized Representative in the United States Managing Director, Puglisi & Associates

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* Denotes directors that did not sign this registration statement.

EXHIBIT INDEX

The following exhibits are filed herewith or incorporated by reference herein:

- 1.1 Form of Underwriting Agreement.*
- 4.1 Amended and Restated Deposit Agreement dated as of June 21, 2012 among the Company, The Bank of New York Mellon, as depositary, and all holders and beneficial owners from time to time of American Depositary Shares issued thereunder, previously filed as Exhibit 1 to the Company's Form F-6 filed with the Securities and Exchange Commission on June 4, 2012 and incorporated by reference herein.
- 5.1 Opinion of Morales Besa y Cía. Ltda. regarding the legality of the shares of common stock being registered.
- 8.1 Tax opinion of Milbank, Tweed, Hadley & McCloy LLP regarding certain U.S. tax matters.
- 8.2 Tax opinion of Morales Besa y Cía. Ltda. regarding certain Chilean tax matters (included in Exhibit 5.1).
- 23.1 Consent of PricewaterhouseCoopers.
- 23.2 Consent of Morales Besa y Cía. Ltda. (included in Exhibit 5.1).
- 23.3 Consent of Milbank Tweed Hadley & McCloy LLP (included in Exhibit 8.1).
- 24.1 Power of Attorney of certain directors and officers of the Registrant (included in the signature page to this Registration Statement).
- * To be filed by amendment to the Registration Statement or incorporated by reference from documents filed or to be filed with the SEC under the Exchange Act.



Isidora Goyenechea 3477, piso 19 Las Condes, Santiago 7550106 Chile

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Santiago, Chile, July 11, 2016

Cencosud S.A. Av. Kennedy 9001, piso 7 Las Condes, Santiago Chile

Ladies and Gentlemen:

We have acted as special Chilean counsel to Cencosud S.A. (the "<u>Company</u>"), an open stock corporation (*sociedad anónima abierta*) organized under the laws of Chile, in connection with the preparation and filing by the Company with the Securities and Exchange Commission (the "<u>SEC</u>"), under the Securities Act of 1933, as amended, of a Registration Statement on Form F-3 (the "<u>Registration Statement</u>") and the offering by Inversiones Tano Limitada (the "Selling Shareholder") of 142,126,044 common shares (the "<u>Common Shares</u>") without par value, and Common Shares in the form of American Depositary Shares.

In so acting, we have examined and relied upon originals or certified, conformed or reproduction copies of such agreements, instruments, documents and records of the Company, as we have deemed necessary or appropriate for the purposes of the opinion expressed below. In all such examinations, we have assumed, without any independent investigation or inquiry of any kind,

- (a) the legal capacity of all natural persons executing documents,
- (b) the genuineness of all signatures on original or certified copies,
- (c) the authenticity and completeness of all original or certified copies and the conformity to original or certified documents of all copies submitted to us as conformed or reproduction copies.

We have relied as to factual matters upon, and have assumed the accuracy of, representations, statements and certificates of or from public officials and of or from officers and representatives of the Company.

We are qualified to practice law in the Republic of Chile and do not purport to be expert on, or to express any opinion herein concerning, any law other than the laws of Chile as in effect on the date hereof.

Based upon the foregoing, and subject to each and all of the limitations, qualifications and assumptions set forth herein, we are of the opinion that:

- 1) The Company was duly incorporated and is legally existing under the laws of Chile;
- 2) The Company has an authorized and outstanding capitalization as set forth in the Registration Statement; and
- 3) The Common Shares to be sold by the Selling Shareholder are legally issued, fully paid and non-assessable.

The discussion in the Registration Statement under the caption "Taxation—Chilean Tax Considerations", insofar as it describes certain matters of Chilean tax laws and regulations or legal conclusions with respect thereto, constitutes our opinion.

We hereby consent to the filing with the U.S. Securities and Exchange Commission of this opinion as an exhibit to the Registration Statement, and to the references made to our firm under the captions "Taxation—Chilean Tax Considerations " and "Legal matters" in the Registration Statement. In giving such consent, we do not thereby admit that we are experts with respect to any part of the Registration Statement, including this exhibit, within the meaning of the term "expert" as used in the Act, or the rules and regulations of the U.S. Securities and Exchange Commission issued thereunder.

Sincerely,

/s/ MORALES BESA Y CÍA. LTDA.

Milbank Tweed Hadley & McCloy LLP 28 Liberty Street New York, NY 10005

July 11, 2016

Cencosud S.A Av. Kennedy 9001 Piso 6 Las Condes, Santiago, Chile

Ladies and Gentlemen:

We have acted as special New York counsel Cencosud S.A., a Chilean corporation (the "Company"), in connection with the proposed offering by Inversiones Tano Limitada of an aggregate of 142,126,044 shares (the "Shares") of the Company's common stock, no par value, in the form of shares or American depositary shares ("ADSs") as contemplated in the registration statement on Form F-3ASR (the "Registration Statement"), filed by the Company with the Securities and Exchange Commission.

We hereby confirm that the discussion of United States Federal income tax matters contained in the Registration Statement under the heading "Taxation– Material U.S. Federal Income Tax Considerations," to the extent it states matters of law or legal conclusions and subject to the assumptions, qualifications and limitations set forth therein, is our opinion.

We hereby consent to the filing of this opinion as an exhibit to the Registration Statement and to the reference to us under the heading "Legal Matters" in the Prospectus contained in the Registration Statement. In giving such consent, we do not thereby admit that we are in the category of persons whose consent is required under Section 7 of the Act.

Very truly yours,

/s/ Milbank Tweed Hadley & McCloy LLP

CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We hereby consent to the incorporation by reference in this Registration Statement on Form F-3 of our report dated April 14, 2016 relating to the consolidated financial statements and the effectiveness of internal control over financial reporting, which appears in Cencosud S.A.'s Annual Report on Form 20-F for the year ended December 31, 2015. We also consent to the references to us under the headings "Presentation of Financial and Other Information" and "Experts", in such Registration Statement.

/s/PricewaterhouseCoopers

Santiago, Chile

July 8, 2016

EDGAR Submission Header Summary

	Submission Type	6-К
	Live File	on
	Return Copy	on
	Exchange	NONE
	Confirming Copy	off
	Filer CIK	0001544856
	Filer CCC	XXXXXXX
	Period of Report	03/31/16
	Notify via Filing website Only	off
ments		

Documents

6-K	cnco_6k.htm
	Report of Foreign Private Issuer
GRAPHIC	img001.jpg
GRAPHIC	img002.jpg

Module and Segment References

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 6-K

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16 under the Securities Exchange Act of 1934

For the month of July, 2016

Commission File Number 001-35575

Cencosud S.A. (Translation of registrant's name into English)

> Av. Kennedy 9001, 6th Floor Las Condes, Santiago Chile

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F 🗵 Form 40 F 🗆

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Cencosud S.A.

By: /s/ Sebastian Rivera Martinez

Name: Sebastian Rivera Martinez Title: Legal Manager

Dated: July 11, 2016

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UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2016

This Report on Form 6-K consists of a management's discussion and analysis of financial condition and results of operations and the unaudited condensed consolidated interim financial statements of the registrant as of and for the three-month period ended March 31, 2016 (the "Consolidated Financial Statements"). The Consolidated Financial Statements are presented in Chilean Pesos and prepared in accordance with International Financial Financial Statements.

This report contains forward-looking statements. The registrant desires to qualify for the "safe-harbor" provisions of the Private Securities Litigation Reform Act of 1995, and, consequently, is hereby filing cautionary statements identifying important factors that could cause the registrant's actual results to differ materially from those set forth in such forward-looking statements.

The registrant's forward-looking statements are based on the registrant's current expectations, assumptions, estimates and projections about the registrant and its industry. These forward-looking statements can be identified by words or phrases such as "anticipate," "believe," "continue," "estimate," "intend," "is/are likely to," "may," "plan," "should," "would," or other similar expressions.

The forward-looking statements included in this report involve various risks and uncertainties, including, among others: (i) changes in general economic, business or political or other conditions in Chile, Argentina, Brazil, Peru, Colombia or elsewhere in Latin America or global markets; (ii) changes in capital markets in general that may affect policies or attitudes towards investing in Chile, Argentina, Brazil, Peru, Colombia or elsewhere in Latin America or global markets; (iii) the monetary and interest rate policies of the Central Banks of Chile, Argentina, Brazil, Peru, Colombia or elsewhere in latin America or global markets; (iii) the monetary and interest rate policies of the Central Banks of Chile, Argentina, Brazil, Peru, Colombia and elsewhere in Latin America or global markets; (ivi) high levels of inflation or deflation; (v) unanticipated increases in financing and other costs or our inability to obtain additional debt or equity financing on attractive terms; (vii) novements in interest and/or foreign exchange rates, and movements in the industries in which the Company operates; (ix) difficulties in successfully integrating recent and future acquisitions into the Company's operations; (x) the Company's inability to hedge certain risks economically; (xi) changes in consumer spending and saving habits; (xii) implementation of new technologies; (xiii) limitations on the Company's ability to open new stores and operate them profitably; (xiv) difficulties in completing negoned store openings, expansions or remodeling; (xv) difficulties in acquiring and developing land in Chile, Argentina, Brazil, Peru or Colombia, and restrictions on opening new large stores in any such countries; and (xvi) the factors discussed under the heading "Risk Factors" as well as risks included in the Company's other filings and submissions with the United States Securities and Exchange Commission.

Although the registrant believes that its expectations expressed in these forward-looking statements are reasonable, its expectations may turn out to be incorrect. The registrant's actual results could be materially different from its expectations. In light of the risks and uncertainties described above, the estimates and forward-looking statements discussed in this report might not occur, and the registrant's future results and its performance may differ materially from those expressed in these forward-looking statements due to, including, but not limited to, the factors mentioned above. Because of these uncertainties, you should not make any investment decision based on these estimates and forward-looking statements.

The forward-looking statements made in this report relate only to events or information as of the date on which the statements are made. The registrant undertakes no obligation to update any forward-looking statements to reflect events or circumstances after the date on which the statements are made or to reflect the occurrence of unanticipated events.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

References to the terms "Cencosud S.A.," "we," "us," "our" and "our company" refer to the registrant, Cencosud S.A., a corporation organized under the form of a *sociedad anónima* under the laws of Chile, and its consolidated subsidiaries, unless otherwise indicated.



Operating and Financial Review and Prospects

We believe we are one of the leading multi-brand retailers in South America, based on revenues, selling space, number of stores and gross leasable area in the sectors and countries in which we operate. We operate through a number of formats, including supermarkets, home improvement stores, shopping centers and department stores. The company believes Peru and Colombia are high-growth and underpenetrated markets due to their favorable demographics, sustainable household consumption growth and low formal retail penetration as described herein and in the section titled "Item 4. Information on the Company—B. Business Overview—Industry Overview and Competition" in our Annual Report on Form 20-F for the year ended December 31, 2015 filed on April 15, 2016, as amended by Amendment No. 1 to Form 20-F filed with the Commission on July 7, 2016 (collectively, the "2015 Form 20-F"). As a complement to our core retailing business, we are actively involved across the region in the commercial real estate development business, particularly in Chile, Argentina, Colombia and Peru, with 53 shopping malls representing 794,592 square meters of gross leasable area for third parties as of March 31, 2016, and we also offer open and private label credit cards, consumer loans and limited financial services to our retail customers.

A. OPERATING RESULTS

Trends and Factors Affecting Our Results of Operations

Our results of operations have been influenced and will continue to be influenced by the following factors:

Developments in the Chilean economy

Our operations in Chile accounted for 41.5% of our consolidated revenues from ordinary activities for the three-month period ended March 31, 2016 compared to 36.3% in the corresponding period in 2015. Consequently, our financial condition and results of operations are substantially dependent on economic conditions prevailing in Chile. In 2010, the Chilean economy began to recover following its 2009 recession. As reported by the Central Bank of Chile, GDP expanded 5.8% in 2011 and 5.5% in 2012. However, in line with other global economies, such growth decelerated beginning in 2013, with the Chilean GDP expanding 4.0% in 2013, 1.9% in 2014 and 2.1% in 2015. According to ILACAD World Retail ("ILACAD"), an international consulting company that monitors the retail industry, the Chilean formal retail sector, which consists of business that are taxed and that employ formal labor, accounts for 63% of the Chilean retail sector, a cerding to the U.S. Census Bureau, as of 2013.

The recovery of the Chilean economy in 2010 was led in part by a recovery of the prices of Chile's exports, which according to the World Bank contributed 36.8% of GDP in the period from 2010 to 2014. As a result of the economic recovery, the Consumer Price Index ("CPI") increased 1.8%, 4.7% and 4.3% in 2013, 2014 and 2015, respectively, according to the Central Bank of Chile. Inflation began to accelerate during 2014 following the devaluation of the Chilean Peso, increased international oil prices, a lower real interest rate and expectations of monetary policy tightening in the U.S. In 2016, CPI has evolved in line with the provisions of the Monetary Policy Report of the Central Bank of Chile. Inflation fell to 4.2% in April and remained at 4.2% as of May, approaching the tolerance rate, mainly due to lower exchange rate pressure on the prices of products subject to the U.S. dollar and lower international oil prices.

During 2014, the Central Bank of Chile began a process of loosening monetary policy in response to weaker economic activity with the aim of boosting growth. Local output, demand and employment indicators continued to show softer dynamics in the economy during this period. These factors, in conjunction with timid global growth prospects, led the Central Bank of Chile to cut its benchmark rate for the fourth consecutive time to 3% during its October 16, 2014 meeting. After this, the Central Bank of Chile kept its benchmark rate steady for a year, until November 2015, when it decided to raise the rate by 25 basis points to 3.25%, mostly because of inflationary pressure. In January 2016, the Central Bank of Chile decided to raise the rate by a further 25 basis points to 3.50%, where it has remained. The average unemployment rate was 6.3% in 2015 and 6.1% in both March 2016 and 2015 and 5.8%, 6.0% and 5.7% in December 2015, 2014 and 2013, respectively, according to the Central Bank of Chile. The quarter ended March 31, 2016 was the fourth consecutive quarter in which the unemployment rate increased. See "Item 3. Key Information—D. Risk Factors. Risks Related to Chile" in our 2015 Form 20-F.

Chile maintains one of the highest foreign currency credit ratings in Latin America, currently rated AA- by Standard & Poor's Financial Services LLC, ("S&P"), Aa3 by Moody's Investors Service, Inc. ("Moody's") and A+ by Fitch, Inc. ("Fitch"), as of December 31, 2015. Future economic, social and political developments in Chile, over which we have no control, could have a material adverse effect on us, including impairing our business, financial condition or results of operations. Credit ratings are subject to periodic review and we cannot assure you that the current ratings will not be revised or lowered in the future.

On September 29, 2014, Chile enacted Law No. 20,780, which was amended and supplemented on February 8, 2016 by Law N°20.899 (the "Tax Reform Act"). The Tax Reform Act introduced changes to the corporate tax rate, mandating a gradual increase of the rate from 20% to 27%, strengthening the rules regarding minimum capitalization, and the taxation of Chilean investments abroad (the controlled-foreign-corporation rules), among others. The new rules are set to come into effect gradually, with the implementation process having commenced on October 1, 2014 and set to be completed by January 1, 2018. The effects of this tax reform may increase our operating and compliance costs, which could negatively affect our financial results and our ability to grow our business.

According to preliminary information as of the date hereof, economic activity for the month of April 2016 (IMACEC) increased 0.7% year over year, which was below market expectations of 1.6%. The indicator was affected by the increase in services and retail sectors, which was partially offset by the decline in mining, manufacturing and wholesale trade sectors. As of the date hereof, the International Monetary Fund ("IMF") forecasts growth of 1.5% for the Chilean economy in 2016, which is lower than the 2.1% growth forecast in January and the 1.7% growth projected by the Central Bank of Chile, mainly due to the prolonged slump in the value of the Chilean Peso and tighter financial conditions in Chile. See "Item 3. Key Information—D. Risk Factors. Risks Related to Chile" in our 2015 Form 20-F.

Developments in the Argentine economy

Our operations in Argentina accounted for 25.1% of our consolidated revenues from ordinary activities for the period ended March 31, 2016 compared to 28.5% in the corresponding period in 2015. Accordingly, the Company is sensitive to macroeconomic conditions in Argentina.

According to the Argentine Institute of Statistics and Census ("INDEC"), Argentina's GDP expanded by 2.3%, contracted by 2.6% and expanded by 2.4% in 2013, 2014 and 2015, respectively, and the average unemployment rate stood at 7.1%, 7.3% and 6.3% in 2013, 2014 and 2015, respectively. As an effect of high consumption and a reduction in productivity reported by the World Economic Forum, however, the country has experienced high levels of inflation, exceeding that of other countries in South America. In response to demands from international investors and the IMF, the government of Argentina introduced a new methodology for the calculation of price variations in the domestic economy. The new index revealed a price increase of 23.9% as of December 2014. According to private data, inflation was 38.0% in 2014 and 28.4% in 2015. As per the Central Bank of Argentina, international reserves held by the Central Bank of Argentina stood at U.S.\$30.6 billion in 2010, U.S.\$46 billion in 2013. International reserves held by the Central Bank of Argentina as of December 31, 2014 and U.S.\$24.8 billion is of December 31, 2015. As of May 2016, international reserves held by the Central Bank of Argentina and U.S.\$31.6 billion.

According to the INDEC report published on June 29, 2016, Argentina's GDP grew by 2.4% in 2015. Argentina's GDP grew by 0.5% quarter-on-quarter in the first quarter of 2016 compared to the first quarter of 2015. The primary deficit expanded to 5.4% of GDP in 2015, compared with 3.8% in 2014. Argentina's fiscal strategy is focused on reducing the deficit to 4.8% of GDP at the end of 2016, 3.3% in 2017, 1.1% in 2018 and 0.3% for 2019.

After several years of price stability, the devaluation of the Argentine Peso in January 2002 created pressures on the domestic price system that generated high inflation in 2002 before substantially stabilizing in 2003. The local interest rate, the BAIBAR, was 9.45%, 10.11%, 9.08%, 12.10% and 30.14% on December 31, 2009, December 31, 2010, December 31, 2011, December 31, 2012 and December 31, 2013, respectively, as reported by the Central Bank of Argentina. The BAIBAR stood at 10.21% on September 30, 2014. As of May 2016, the Central Bank of Argentina decided to reduce its Monetary Policy Interest Rate by 75 bps to 36.75%.

The economic and financial environment going forward in Argentina is expected to be significantly influenced by the presidential elections held on November 22, 2015, which resulted in Mauricio Macri being elected President of Argentina. Since assuming office on December 10, 2015, the Macri administration has announced several significant economic and policy reforms, including with respect to data collection, foreign exchange reforms that are expected to provide greater flexibility and easier access to the foreign exchange market, foreign trade reforms (including the elimination and reduction of certain export duties and the elimination of certain in which the above-mentioned reforms are implemented.

Argentina has historically implemented certain exchange controls regulations. A brief history of recent exchange controls is discussed below.

Exchange controls in Argentina

In January 2002, with the approval of the Public Emergency Law, Argentina declared a public emergency situation in its social, economic, administrative, financial and foreign exchange matters and authorized the Argentine Executive Branch to establish a system to determine the foreign exchange rate between the Argentine Peso and foreign currencies and to issue foreign exchange-related rules and regulations. Within this context, on February 8, 2002, through Decree No. 260/2002, the Argentine Executive Branch established (i) a single and free-floating foreign exchange market (hereinafter, "MULC" as per the initials in Spanish) through which all foreign exchange transactions in foreign currency must be conducted, and (ii) that foreign exchange rate to be freely agreed upon among contracting parties, subject to the requirements and regulations imposed by the Central Bank of Argentina (please see below for a summary of the main regulations).

On June 9, 2005, through Decree No. 616/2005, the Argentine Executive Branch mandated that (i) all inflows of funds into the local foreign exchange market arising from foreign debts incurred by residents, both individuals or legal entities in the Argentine private sector, except for those concerning foreign trade financing and primary issuances of debt securities admitted to public offering and listed in authorized markets; and (ii) all inflows of funds by non-residents channeled through the MULC and aimed at being held in local currency, acquiring all types of financial assets or liabilities in the financial or non-financial private sector (except for foreign direct investments and primary issuances of debt securities admitted to public offering and listed in authorized markets; and (ii) all inflows of funds by non-residents change direct investments and primary issuances of debt securities admitted to public offering and listed in authorized markets), and investments in securities issued by the public sector and acquired in secondary markets, must meet the following requirements: (i) such inflows of funds may only be transferred outside the local foreign exchange market at the expiration of a term of 365 calendar days as from the date of settlement of such funds into Argentine Pesos; (ii) the proceeds of such inflows of funds must be credited to an account in the local banking system; (iii) a non-transferable and non-interest-bearing deposit for 30% of the amount of the transaction must be kept in Argentine financial institutions and it accordance with the terms and conditions set forth in the applicable regulations. (the "Deposit"); and (iv) the Deposit is to be denominated in U.S. dollars and held in Argentine financial institutions and it may not be used to guarantee or as collateral of any type of credit transactions. The requirements of Decree 616/2005 were subsequently eased, as detailed below.

Within this context and pursuant to Communication "A" 4359 as amended, the Central Bank of Argentina issued regulations relating to the Deposit, which was required to be made as soon as foreign currency was transferred into Argentina through the MULC in certain cases, such as: (i) financial indebtedness incurred by the financial sector and by the private, non-financial sector, except for primary issuances of publicly traded and listed debt securities, (ii) primary issuance of shares by resident companies whose shares are neither registered for public offering nor listed in any authorized market, to the extent they do not qualify as "foreign direct investment" and (iii) portfolio investments by non-residents to be applied to holdings of local currency and financial assets and liabilities in the financial sector, to the extent they do not relate to the primary issuance of publicly traded and listed debt securities, subsequently, Resolution No. 365/2005 and No. 637/2005 issued by the Ministry of Economy, Public Finance and Production included additional transactions for which the Deposit was mandatory starting on June 29, 2005. However, exceptions established under Central Bank of Argentina regulations reduced the number of situations in which this Deposit was required.

On December 18, 2015, through Resolution No. 3/2015, the Ministry of Treasury and Public Finance amended Executive Decree No. 616/2005, reducing (i) the Deposit percentage to 0% and (ii) the required period that the proceeds of any new financial indebtedness incurred by residents, held by foreign creditors and transferred through the MULC must be kept in Argentina from 365 calendar days to 120 calendar days from the date of the transfer of the relevant amount.



The following is a description of the main aspects of regulations of the Central Bank of Argentina concerning inflows and outflows of funds in Argentina.

Inflow of Capital

New foreign financial indebtedness incurred by the private non-financial sector, the financial sector and Argentine local governments will not be subject to the requirement of having the proceeds from such indebtedness initially transferred and settled through the MULC. However, the settlement of funds through the MULC will be necessary for subsequent access to the MULC to repay principal and interest. Pursuant to Communication "A" 5850, if the funds are credited to foreign currency denominated local accounts in Argentina, it will be necessary to demonstrate the settlement of such funds.

Debt issuances by the private (financial and non-financial) sector denominated in foreign currency, with principal and interest services not solely payable in Argentine Pesos in Argentina are to be subscribed in foreign currency and the proceeds must be settled through the MULC. Until such settlement through the MULC, the proceeds must be deposited in local financial entities (Communication "A" 5265 as amended).

Any new financial indebtedness channeled through the MULC and any debt renewal with foreign creditors incurred by Argentine residents from the financial sector and from the private, nonfinancial sector, must be agreed and maintained for terms of at least 120 calendar days as from the date of the inflow of the funds into Argentina, settlement of the funds or renewal of the debt, as applicable, and they may not be prepaid before the lapse of said term, irrespective of the manner of cancellation of the obligation to the foreign creditor and of whether said cancellation is effected with or without access to the MULC (Communication "A" 5265 and 5850, as amended).

Exempted from the provisions described in the preceding paragraph are the primary issuances of publicly traded and listed securities.

Outflow of Capital

Payment of Services

There are no restrictions on remittances abroad for payment of services rendered by non-residents, irrespective of the item (freights, insurance, royalties, technical assistance, fees, etc.) (Communication "A" 5264 and 5850, as amended). Access to the MULC for such payments requires the filing of documentation by residents evidencing the authenticity of the transaction related to the type of service rendered and the amount to be transferred abroad.

Payment of Profits (Interest, Earnings and Dividends)

Access to the MULC is granted for payment of interest services in the private, non-financial sector and in the financial sector (Communication "A" 5264, as amended) in the following circumstances: (i) if applicable regulations allow the repayment of the debt corresponding to such interest service and if all general regulatory requirements related to principal repayment are met; (ii) if the settlement of the currency is made within 10 calendar days of the maturity date of each interest payment; and (iii) if the interest payment is for the unpaid amounts accrued from the date of settlement of the foreign currency originating the foreign indebtedness or within 48 hours from the date of disbursement of the funds abroad and until settlement thereof through the MULC (within 48 hours from disbursement).

In addition, access to the MULC is permitted for remittances abroad to pay earnings and dividends insofar as they arise from closed and audited financial statements (Communication "A" 5377).

In order to proceed with remittances abroad for payment of interest on debt of all types, earnings and dividends, the entities involved must first verify that the debtor has complied with the reporting of (i) outstanding foreign indebtedness imposed under Communication "A" 3602 dated May 7, 2002 and (ii) direct investments pursuant to Communication "A" 4237 dated November 10, 2004, if applicable.

Financial Debts

Payment of principal under foreign financial indebtedness incurred by Argentine residents in the financial sector and in the private, non-financial sector (except in the case of payment of primary issuances of publicly traded and listed debt securities) may only proceed after the expiration of a 120 calendar-day term as from the date of inflow of the loan proceeds into Argentina.

In the case of foreign financial indebtedness settled through the MULC, as of December 17, 2015, debtors in the financial sector and in the private, non-financial sector will have access to the MULC at any time for prepayment of their foreign financial debt, provided that the minimum stay period has been complied with.

Pursuant to Communication "A" 5890, in the case of foreign financial indebtedness settled through the MULC on or prior to December 16, 2015, access to the MULC for the prepayment of principal under foreign indebtedness incurred by Argentine residents of the private, non-financial sector, is allowed:

- (i) at any time within 10 business days prior to maturity, to the extent the applicable minimum stay-period has been complied with,
- (ii) with the necessary operational anticipation for the payment of principal installments, whose payment depends on the enforcement of specific contractual conditions,
- (iii) before such 10-business-days term prior to maturity, whether in whole or in part, if the payment is entirely financed with external funds destined to capital contributions to the extent the applicable minimum stay-period has been complied with, or
- (iv) before such 10-business-days term prior to maturity, whether in whole or in part, to the extent the applicable minimum stay-period has been complied with, and that the payment is entirely financed with new foreign debts settled through the MULC and/or through the issuance of bonds or other debt instruments that meet the conditions of being considered foreign debt issuance. Argentine companies that belong to the same economic group may use this benefit, provided that such condition is met at a consolidated level.

Moreover, the access to the MULC before such 10-business-days term is allowed for the repurchase and/or prepayment of bonds or other securities in the case that the amount being paid exceeds the face value of the securities subject to the transaction, as long as such extra value reflects reasonable market conditions. This exception is also subject to the securities qualifying as foreign indebtedness pursuant to the regulations of the Central Bank of Argentina and being listed on a stock exchange.

In all cases of prepayment of principal, the payment must be to the creditor or the payment agent of the obligation for its immediate payment to the lender. The obligation stops bearing interest for the prepaid portion as of the date of the payment to the lender (Communication "A" 5890).

Finally, regarding access to the MULC for the payment of interest accrued on unpaid debts or debts canceled simultaneously with the payment of interest, the purchase of foreign currency in the MULC may be completed in a period not in excess of 10 business days prior to the due date of each installment of interest computed in arrears, excluding the possibility of calculating the amount of accrued interest.

In addition, pursuant to Communication "A" 5899, entities may grant residents access to the MULC to make principal and interest payments, without any funds inflows into Argentina, in respect of foreign financial debts arising from financings granted by a non-resident seller for direct investment assets and/or non-financial non-produced asset purchases within Argentina, provided there is compliance with certain documentary and operational requirements.



Other Regulations

Sales of Foreign Currency to Non-residents

Communication "A" 4662 (as subsequently amended by Communication "A" 5850 and 5899) published a restatement of as well as newly-issued regulations applicable to access to the MULC by non-residents (as per the definitions contained in the IMF's Balance of Payments Manual, fifth edition, chapter IV).

In this respect, no prior approval by the Central Bank of Argentina is required for any of the following transactions conducted by non-residents, insofar as all the requirements imposed in each case have been met:

- (i) Purchase of foreign currencies for remittances abroad, provided that the documentation prescribed by the previously mentioned regulations has been furnished, in the examples stated below, when transactions relate to or pertain to collections in Argentina of:
- A. Financial indebtedness originating in external loans of non-residents.
- B. Recovery of claims in local bankruptcy proceedings and collection of debts under reorganization proceedings to the extent that the nonresident client has been recognized as creditor by a final non-appealable decision of the court of such proceedings.
- C. Repatriations of direct investments in companies in the private, non-financial sector that do not control local financial institutions and/or real estate, provided that the foreign beneficiary is either a natural or legal entity residing or incorporated and established in, or the payment is performed in, domains, jurisdictions, territories or associated states that are considered "cooperators for the purposes of fiscal transparency" according to the provisions of section 1 of Decree 589/2013, as amended and supplemented (Communication "A" 5649) for the following purposes:
 - (1) Sale of such direct investment.
 - (2) Final liquidation of such direct investment.
 - (3) Capital reduction decided by the local company.
 - (4) Reimbursement of irrevocable contributions by the local company.
- D. Collections of services or sales proceeds of other portfolio investments (and their profits) provided that the foreign beneficiary is either a real or legal person residing in or incorporated and established in domains, jurisdictions, territories or associated states that are considered "cooperators for the purposes of fiscal transparency" according to the provisions of Art. 1 of Decree 589/2013, as amended and supplemented (Communication "A" 5649). These portfolio investment repatriations include, but are not limited to, portfolio investments in shares and ownership interests in local companies, investments in mutual funds and local trusts, purchases of portfolios of loans granted to residents by local banks, purchases of invoices and promissory notes for local business transactions, investments in local bonds issued in Argentine Pesos and in foreign currency payable locally, as well as purchases of other internal receivables. Non-residents will be allowed access to the MULC for the repatriation of their investment without any need to obtain the prior authorization "A" 5937, providing evidence of the inflow of the funds into Argentina. Pursuant to Communication "A" 5937, providing evidence of the inflow of the funds into Argentina. Pursuant to compliance with the minimum stay period will not be required when the investment is originated in funds collected in Argentina under a transaction pursuant to which the non-Argentine resident would have had access to the MULC for the repatriation of such funds at the time of collection.

- E. Indemnifications awarded by local courts in favor of non-residents.
- F. Payments of Argentine imports.
- (ii) purchases of foreign currency by (i) diplomatic and consular representatives and diplomatic staff authorized in Argentina, and (ii) representations from courts, authorities or departments, special missions, bilateral commissions or bodies established by international treaties or agreements, to which Argentina is a party, to the extent that such transfers are made in the exercise of their respective functions; and
- (iii) purchases of foreign currency by international organizations and institutions acting as official export credit agencies, as listed in Communication "A" 4662 (as amended and supplemented).

The prior authorization of the Central Bank of Argentina will not be required either when the purchase of foreign currency or foreign banknotes by a non-resident does not exceed the equivalent of U.S.\$2,500 per calendar month across all entities authorized to deal in foreign currency transactions.

Formation of Off-shore Assets by Residents

On December 17, 2015, Communication "A" 5850 (as amended by Communication "A" 5899 dated February 4, 2016) established that resident individuals, legal entities from the private sector organized in Argentina and not authorized to deal in foreign exchange, certain trusts and other estates domiciled in Argentina, as well as Argentine local governments will be allowed access to the MULC without the prior authorization of the Central Bank of Argentina with respect to the following types of transactions: real estate investments in a foreign country, loans extended to non-residents, direct investments by residents, portfolio investments abroad by natural persons and legal entities, other investments by residents abroad, purchases of foreign currency banknotes in Argentina for holding purposes, purchases of traveler checks and certain donations, in each case provided that the following conditions are satisfied:

- (i) The total amount of the transactions may not exceed the equivalent of U.S.\$5.0 million in any calendar month across all entities authorized to perform foreign currency transactions (Communication "A" 5963).
- (ii) The entity must have received from the client a sworn statement indicating that the foreign exchange transaction to be conducted is in compliance with the limits established by applicable rules for the client's operations across all entities authorized to perform foreign currency transactions.
- (iii) In the case of purchases of foreign currency banknotes and foreign currency that exceed the equivalent of U.S.\$500 per calendar month across all entities authorized to perform foreign currency transactions, the transaction may only be made by means of a debit against a checking account created in an Argentine financial institution in the client's name, a transfer via MEP (Electronic Payment System) to the relevant entity from a client's checking account or a payment by a check drawn against a client's own account.
- (iv) In the case of foreign currency sales to residents for the creation of portfolio investments abroad, the transfer must be made to an account under the name of the client performing the exchange transaction and created at a foreign bank, an investment bank or other foreign institution that provides financial services and is controlled by a foreign bank. Such banks or entities must not have been organized in countries or jurisdictions considered non-cooperative for fiscal transparency purposes under section 1 of Executive Decree No. 589/13, as amended, or in countries or jurisdictions of the Financial Action Task Force are not followed or sufficiently followed. Non-cooperative countries or jurisdictions will be designated as such by the Financial Action Task Force. The identification of the foreign entity where the client's account has been created and the account number must be recorded in the applicable exchange ticket.

For purposes of calculation of the above-mentioned limits as of the date when a new transaction is performed, in the case of purchases in foreign currencies other than the U.S. dollar, the Argentine Peso amount settled for each transaction will be computed at the bank's reference exchange rate on the business day immediately preceding the day on which the transaction was performed.

These rules do not preclude the enforcement of any other applicable rules for the prevention of money laundering, terrorism financing and other illicit activities.

In addition, residents that perform sales of their own offshore assets through the MULC from December 17, 2015 will not be subject to the limit established in item (i) above in order to exchange foreign currency for up to the amount of such sales' proceeds transferred into Argentina.

Access to the MULC may also exceed the limit established in item (i) above if any received funds are simultaneously applied to the payment to residents for the purchase of real state within Argentina through a deposit or transfer to a local banking account denominated in foreign currency maintained by the seller.

In addition, the requirement to register foreign exchange transactions in the Exchange Transactions Consultation Program of the Administración Federal de Ingresos Públicos (Federal Administration of Public Income) has been eliminated, which used to require all entities authorized to conduct operations related to foreign exchange to obtain prior approval by the Argentine tax authorities to execute any sale of foreign currency on behalf of their clients.

Capital Markets

Securities-related transactions carried out through stock exchanges and authorized securities markets must be paid using any of the following mechanisms: (i) in Argentine Pesos; (ii) in foreign currency through electronic fund transfers from and to sight accounts in local financial institutions; and (iii) through wire transfers against foreign accounts. Under no circumstances is the settlement of these securities purchase and sale transactions to be made in foreign currency bills or through deposits in escrow accounts or in third-party accounts (Communication "A" 4308).

Report of Issuances of Securities and Other Foreign Indebtedness of the Private Financial and Non-financial Sector

Pursuant to Communication "A" 3602 dated May 7, 2002, as amended, all individuals and legal entities in the private financial and non-financial sector must report their outstanding foreign indebtedness (whether Argentine Peso or foreign currency-denominated) at the end of each quarter. The debts incurred and repaid within the same calendar quarter need not be reported.

Direct Investments Report

Communication "A" 4237 dated November 10, 2004 established reporting requirements in connection with direct investments made by local residents abroad and by non-residents in Argentina. Direct investments are defined as those that reflect the long-standing interest of a resident in one economy (direct investor) in another economy's resident entity, such as an ownership interest representing at least 10% of a company's capital stock or voting rights. The reporting requirements prescribed by this Communication "A" 4237 are to be met on a bi-annual basis.

Argentina is rated BB by S&P, B3 by Moody's with negative outlook and B by Fitch, as of May 10, 2016. The future economic, social and political developments in Argentina, over which we have no control, could impair business, financial condition or results of operations. Credit ratings are subject to periodic review and we cannot assure you that the current ratings will not be revised or lowered in the future. See "Item 3. Key Information—D. Risk Factors. Risks Related to Argentina" in our 2015 Form 20-F.

Developments in the Brazilian economy

Our operations in Brazil accounted for 15.3% of our consolidated revenues from ordinary activities for the three-month period ended March 31, 2016 compared to 18.0% in the corresponding period in 2015. Accordingly, the Company is sensitive to macroeconomic conditions in Brazil.

Brazil is currently going through a period characterized by a deep recession and significant political instability associated with, among other factors, the impeachment of President Dilma Rousseff, the Zika virus outbreak and the upcoming Olympic Games in Rio de Janeiro. As an economic matter, the country's growth rate has decelerated steadily since the beginning of this decade, from an average annual growth of 4.5% between 2006 and 2010 to 2.2% between 2011 and 2014. GDP decreased by 3.9% in 2015, the worst annual performance since 1991. The GDP growth rate in Brazil averaged 0.6% from 1996 until 2015, reaching an all-time high of 3.5% in the third quarter of 1996 and a record low of negative 4.1% growth in the fourth quarter of 2008. The Brazilian economy shrank 0.3% in the first quarter of 2016 when compared to the last quarter of 2015, which constituted the fifth consecutive quarter of connocinc contraction, according to *Instituto Brazilion de Geografia e Estatistica* ("IBGE"). In the first quarter of 2016, GDP fell 5.4% as compared to the corresponding period in 2015, easing from a 5.9% drop in the fourth quarter and beating market expectations of a 6% decline.

The realignment of regulated prices combined with the pass-through of exchange rate depreciation have caused an inflation peak in 2015 (with an inflation rate of 10.7% in December 2015 compared to 6.4% in 2014), exceeding the upper limit of the target band ($4.5 \pm 2\%$). The inflation rate of administered prices has been decelerating and will, most likely, be the main driver of the moderate slowdown expected in 2016. It is expected, however, to remain above the target ceiling for the year. Annual inflation rates are measured in Brazil through the Brazilian Extended Consumer Price Index (*Indice de Preços ao Consumidor Amplo*) that is reported by the IBGE.

Budget rigidities and a difficult political environment are undermining the fiscal adjustment. Less than 15% of expenditures in Brazil are expected to be discretionary. Most public spending is mandatory (mandated by the Constitution or other legislation) and increases in line with revenues, nominal GDP growth, or other pre-established rules. Additionally, a large portion of revenues are earmarked for education and health. Attempts to pass legislation to increase revenue collection in the short term and address issues of a more structural nature—such as pensions—have so far fallen short of the government's intentions.

Brazil's medium-term outlook will depend on the success of the current adjustments and the enactment of further growth-enhancing reforms. Raising productivity and competitiveness is the crucial challenge for the country to achieve higher growth in the medium-term. With the recession of growth drivers over the past decade—credit-fueled consumption, labor expansion and the commodity boom—growth will need to be based on higher investments and productivity gains.

Brazil's economy experienced further contraction in the fourth quarter of 2015, with GDP decreasing by 1.4% in the last three months of 2015 compared to the corresponding period in the prior year, slightly lower than market expectations of a 1.5% decline and following a 1.7% contraction in the previous quarter, marking the fourth straight quarter of contraction. Year-on-year, the GDP shrank 5.9%, bringing the contraction in 2015 to 3.8%, the worst annual performance since 1991. The growth rate in Brazil averaged 0.63% from 1996 until 2015, reaching an all-time high of 3.50% in the third quarter of 1996 and a record low of negative 4.10% in the fourth quarter of 2008. GDP growth rate in Brazil is reported by the IBGE.

The country remains plagued by high inflation, depressed confidence levels and low prices for export goods. Available data for the start of 2016 is also bleak: business confidence fell and the manufacturing Purchasing Managers' Index (PMI) lost ground. The abysmal state of the economy combined with a large corruption scandal has rocked the government. On March 13, 2016, citizens gathered in one of the largest protests in Brazil's history to demand the resignation of President Dilma Rousseff. In Congress, the largest political party, the Brazilian Democratic Movement Party (PMDB), abandoned the government's coalition on March 30, 2016. On April 17, 2016 Brazil's lower house voted to start impeachment proceedings against President Rousseff, which was ratified by the Senate on May 12, 2016, suspending President Rousseff's president all powers for 180 days as the impeachment proceeds. Vice President Michel Temer has assumed the role of Acting President during the impeachment proceedings.

The current government of Acting President Temer has proposed a set of macroeconomic adjustment measures and is setting the stage for structural reforms. The proposal is based on an ambitious fiscal consolidation plan, to reduce the inflation expectations and enable a drop in the real exchange rate, to boost competitiveness, productivity and investments. However, implementation of the reform program has proven difficult given the challenges in reaching a consensus in the Brazilian Congress resulting from political instability associated with the pending impeachment trial of President Rousseff. If the senate convicts President Rousseff, Mr. Temer will retain the presidency for the remainder of her term ending on December 31, 2018, subject to ongoing proceedings in Brazil's superior electoral court (*Tribunal Superior Eleitoral*). If the senate acquits President Rousseff, set will return to office. There can be no assurance whether the change in government will affect government policy with respect to such macroeconomic adjustments and structural reforms.

Brazil's non-seasonally adjusted unemployment rate rose to 8.2% in February of 2016 from 7.6% in the previous month and above market forecast of 8.1% and up from 5.8% unemployment in February 2015. The unemployment rate in Brazil averaged 8.3% from 2001 until 2016, reaching an all-time high of 13.1% in August of 2003 and a record low of 4.3% in December of 2013. As of February of 2016, the unemployment rate in major cities of Brazil rose to its highest level since May 2009 and wages continued to fall sharply. According to the Central Bank of Brazil, the average unemployment rate for the country stood at 10.9% as of the first quarter of 2016.

The official interest rate in Brazil is reported by the Central Bank of Brazil. Interest rates in Brazil averaged 16.1% from 1999 until April 2016, reaching an all-time high of 45% in March of 1999 and a record low of 7.3% in October of 2012 (a level that remained until March 2013). The Central Bank of Brazil left its benchmark interest rate unchanged at 14.25% for a sixth straight meeting on April 26, 2016, taking into account domestic and especially external risks and in spite of soaring inflation. Members of the *Conite de Politica Monetaria* ("COPOM") unanimously decided to maintain the SELIC rate (Special System for Settlement and Custody or "*Sistema Especial de Liquidação e Custódia*"). The COPOM reaffirmed that the aggregate demand will continue to be moderate in the near term. Policymakers have, however, maintained the 4.5% target established by the National Monetary Council of Brazil, in 2017.

During the second half of 2015 and the first two months of 2016, the credit rating agencies S&P, Moody's and Fitch each downgraded Brazil's investment credit rating. In general, the downgrade reflects the economy's deeper recession than previously anticipated, continued adverse fiscal developments and political uncertainty that could further undermine the government's capacity to effectively implement fiscal measures to stabilize the growing debt burden.

S&P's credit rating for Brazil stands at BB with a negative outlook and Moody's credit rating is Ba2 with a negative outlook, each as of February 2016. Fitch's credit rating for Brazil is BB with negative outlook as of May 2016. In general, sovereign wealth funds, pension funds and other investors use credit ratings to gauge the credit worthiness of Brazil, thus having a big impact on the country's borrowing costs use a credit rating. See "Item 3. Key Information—D. Risk Factors—Risks Related to Peru" in our 2015 Form 20-F.

Developments in the Peruvian Economy

Our operations in Peru accounted for 9.8% of our consolidated revenues from ordinary activities for the three-month period ended March 31, 2016 compared to 8.7% in the corresponding period in 2015. Accordingly, the Company is sensitive to macroeconomic conditions in Peru.

According to the Central Bank of Peru, Peruvian GDP grew 5.9%, 2.4% and 3.3% in 2013, 2014 and 2015, respectively. This was on the back of a lower contribution to GDP from investments, particularly in its mining sector, and subdued private consumption. Falling exports were the main causes for these two trends. Peru's external accounts and exports were affected by weaker global demand and lower commodity prices. The government of Peru is being proactive in developing anti-cyclical measures to boost growth with a series of large infrastructure projects. GDP increased 4.4% in the first quarter of 2016 versus the same period in 2015.

According to Peru's Instituto Nacional de Estadistica e Informatica ("INEI"), in 2013, 2014 and 2015 the unemployment rate was 4.2%, 4.7% and 5.7%, respectively. As of March 2016, the INEI estimates the unemployment rate in Lima reached 7.1% during the months of March, April and May 2016.

In May 2016, the Peruvian CPI had a variation of 0.1%, increasing by 1.3% during the first five months of 2016. In May 2016, the Lima CPI rose 0.2%, increasing by 1.4% during the first five months of 2016. As reported by INEI, the CPI index increased from 2.9%, 3.2% and 4.4% in 2013, 2014 and 2015. Interest rates increased during 2015 and were influenced by the growth of the reference rate in its effort to tame inflation, by the exchange rate depreciation of the Peruvian sol as compared to the U.S. Dollar, mixed signals on the recovery of the world economy, a fragile economic recovery among Peru's trading partners and high volatility in foreign exchange and financial markets. Interest rates were later reduced in January 2016. As of June 2016, the Central Bank of Peru decided to maintain its reference rate at 4.275% in light of the monetary authority's inflation expectation of 3.4% for 2016, 2.8% in 2017 and 2.5% in 2018.



The Peruvian government's commitment to the current economic, fiscal and monetary policies supported economic growth in 2014. S&P upgraded Peru's credit rating from BBB to BBB+ in August 2013. In October 2013, Fitch upgraded Peru's credit rating from BBB to BBB+. In July 2014, Moody's upgraded Peru's credit rating from Baa2 to A3. Credit ratings are subject to periodic review and we cannot assure you that the current ratings will not be revised or lowered in the future. Peru is currently rated BBB+, A3 and BBB+ by S&P, Moody's and Fitch, respectively.

According to the World Bank, following a decade of record-high growth, Peru's economy has remained strong and resilient despite the persistent global uncertainty, thanks to strong fundamentals, supportive terms of trade and sound policy management. Over the 2010-2015 period, the Peruvian economy experienced GDP growth at an average annual rate of 4.8%, and the average annual inflation rate increased to 3.3% in the same period.

On the downside, the economy is most vulnerable in the short term to a global growth shock that permeates through lower commodity prices. A prolonged period of low growth in the U.S. economy could also hamper Peru's economy over the medium term.

On the upside, upward momentum to growth and inflation could come from large capital inflows and strong credit dynamics in the context of ample global liquidity and continued low growth in advanced economies.

In December 2014, Peru enacted Law No. 4007, reforming the national tax regime. The new law, which came into effect on January 1, 2015, mandates a gradual decrease in the corporate income tax rate and an increase in the tax rates for dividends distributed by Peruvian companies to Chilean shareholders. As a result, the current tax rate applicable to Peruvian corporate income distributed to Chilean shareholders will increase from the current applicable rate of 34.1%, to 34.8% for 2015 and 2016, 35% for 2017 and 2018, and 35.3% for 2019 and onward. As a result, the new Peruvian tax regime is expected to decrease the amount of dividends we receive from our Peruvian subsidiaries.

Following the second round of presidential elections in Peru on June 5, 2016, Pedro Pablo Kuczynski was elected as the new president of Peru. The newly elected president will assume office on July 28, 2016. Until that time, it will be unclear whether the newly elected administration will maintain current government policies and/or implement new policies. Mr. Kuczynski has previously announced significant economic and policy reforms, however, even if implemented, the impact that these measures and any future measures taken by the newly elected administration will have on the Peruvian economy cannot be predicted, and there may be political uncertainty in Peru relating to the measures to be taken by the new administration in respect of the Peruvian economy.

The future economic, social and political developments in Peru, over which we have no control, could have a material adverse effect on us. See "Item 3. Key Information-D. Risk Factors-Risks Related to Peru" in our 2015 Form 20-F.

Developments in the Colombian economy

Our operations in Colombia accounted for 8.3% of our consolidated revenues from ordinary activities for the three-month period ended March 31, 2016 compared to 8.6% in the corresponding period in 2015. Accordingly, the Company is sensitive to macroeconomic conditions in Colombia.

Beginning in 2007 Colombia grew rapidly, attracting a record U.S.\$10.6 billion in foreign direct investment in 2008 according to the World Bank. However, Colombia's credit rating was not raised to investment grade by Moody's and S&P until 2011, when economic growth accelerated and the threat posed by guerrilla groups and organized crime receded. Moody's upgraded Colombia from Baa3 to Baa2, two notches above junk grade, with a stable outlook in July 2014 and remaining stable in 2015. Fitch rates Colombia with a credit rating of BBB with a stable outlook. S&P's credit rating for Colombia stands at BBB with a negative outlook as of February 2016. Credit ratings are subject to periodic review and we cannot assure you that the current ratings will not be revised or lowered in the future.

By the end of 2015, Colombia's credit rating was higher than Brazil's, Latin America's largest economy, based on strong growth dynamics supported by government sponsored infrastructure and roadway expansion programs encompassed in the "Fourth Generation" or "4G" plan, while noting moderate fiscal deficits. Security concerns, historically a major issue for Colombia, still remain, but have been waning after several major government wins against domestic guerrilla groups. Colombia has cut its intentional homicide rate by almost half since 2002, when former President Alvaro Uribe took office, according to the World Bank, and increased investor confidence by sustaining moderate fiscal deficits, maintaining inflation stable and increasing economic growth according to Moody's.

In October 2012 the US granted congressional approval to the implementation of the United States-Colombia Trade Promotion Agreement under which over 80% of U.S. exports of consumer and industrial products to Colombia will become duty free immediately, with remaining tariffs phased out over 10 years. The U.S.–Colombia Trade Promotion Agreement (TPA) should have beneficial effects over both the U.S. and Colombian economies. Both economies are highly complementary according to the signatories. Between June 2012 and February 2013, compared to the previous year, two-way trade accounted for U.S.\$28.5 billion, an increase of five percent. During that period of time, U.S. exports to Colombia increased 20%, including significant increases in oil and derivatives, aircraft and parts, electric machinery, iron and steel products, cereals, soybean products and pharmaceutical products – accounting for U.S.\$11.4 billion. U.S. agricultural exports along that period.

We believe Colombia will be able to respond with both fiscal and monetary countercyclical policies if the international outlook further deteriorates. The most severe risks to the Colombian economy continue to be external; the consequences on the real economy of the sovereign debt crisis in Europe coupled with moderate growth in the United States may affect commodity prices and foreign investment inflows to emerging markets. Domestically, the most significant risk is the failure to execute important public works that are part of the set of infrastructure projects the country desperately needs and for which resources are available. See "Risk Factors – Risks Related to Colombia"

GDP growth was 4.9%, 4.4% and 3.1% in 2013, 2014 and 2015, respectively, and the expected growth for 2016 is 3.0%. In the first quarter of 2016, GDP increased 2.5% period over period, mainly as a result of increases in the manufacturing, construction, financial services, insurance, real estate and business services sectors. Similarly, final consumption expenditure registered an increase of 3.2%, due to an increase in final consumption expenditures of households in Colombia by 3.5% and increase of consumption expenditures by the government of 1.6%. Retail sales increased 4.7% in 2013, 7.5% in 2014, 4.0% in 2015 and 5.4% in the first quarter of 2016 according to the *Departamento Administrativo Nacional de estadistica* ("DANE"). The retail sector in Colombia is underpenetrated with 51% of the retail sector being informal as of 2013 according to Credit Suisse Research.

Private consumption has recovered since 2009 as illustrated by the real growth rates of 0.9%, 5.5%, 4.8%, 4.9% and 4.7% in 2009, 2010, 2011, 2012, 2013 and 2014, respectively, according to DANE. We believe this increase in real growth rate has been a key driver in retail growth in Colombia.

Unemployment has gradually decreased in the last few years. According to the Central Bank of Colombia, the average unemployment rate was 12.0%, 11.8%, 10.8%, 10.4%, 9.7%, 9.1% and 8.9% in 2009, 2010, 2011, 2012, 2013, 2014 and 2015, respectively. The unemployment rate was 9.0% in April 2016 with a high labor force participation rate of 64.6%, compared to 9.5% in April 2015 with a participation rate of 59.3%.

We believe one factor that differentiated the Colombian recovery from its Latin American peers had been the favorable behavior of inflation, which has been within the inflation target band of 2-4% set by the Central Bank of Colombia. Headline inflation ended at 2.4% for 2012, 1.9% for 2013 and 3.7% for 2014. However, in 2015 inflation was higher than the Central Bank of Colombia's target, reaching 6.8%, largely as a result of the devaluation of the Colombian Peso and the negative impact on food products supply caused by the weather phenomenon "El Niño" that affected local harvests. According to DANE, the CPI in the first five months 2016 was 4.6%.

The fiscal deficit was 2.4% in 2013, 2.3% in 2014, and 2.2% in 2015. However, by the end of 2016 fiscal deficit is expected to reach 3.6% of GDP according to the Minister of Finance. This deficit has increased the government debt to GDP ratio which stood at 51.7% in 2015.

In December 2014, Colombia's legislative branch approved a tax reform bill that came into effect on January 1, 2015. According to the new tax bill, Colombian companies will have to pay an annual wealth tax (between 0.2% and 1.5%, depending on the taxable base) and a higher *impuesto sobre la renta para la equidad* ("Income Tax for Equality" or "CREE") (3% surcharge for the 2015, 2016, 2017 and 2018 tax years). The resulting increase in the tax liability of our Colombian subsidiaries is expected to decrease the amount of income available for dividends.

The future economic, social and political developments in Colombia, over which we have no control, could impair our business, financial condition or results of operations. See "Item 3. Key Information—D Risk Factors. Risks Related to Colombia" in our 2015 Form 20-F.

Expansion activities

A significant proportion of our expected revenue growth is based on our expansion activities, including acquisitions and organic growth. At exchange rate of Ch\$720.0 per U.S.\$ 1.00 we forecast that our revenue for 2016 will be approximately U.S.\$16 billion based on the company's expected revenue growth, due primarily to our expansion activities and growing same store sales (the comparison of sales of our stores that have been open for twelve consecutive months). For the same period we expect to invest U.S. \$500 million.

Our organic growth plan for the next four years (2016 - 2019) contemplates investments of U.S\$2.5 billion and will be financed mainly by cash generated from operations (this plan does not take into account the resources that would be generated from the potential separation of the shopping centers division or the sale of non-strategic assets).

Divestment activities

We believe that we are able to profit from the opportunistic disposition of land for which we no longer have an immediate use. Such dispositions allow us to monetize the capital gains from such land and allocate capital efficiently. From time to time, we may sell to leverage our favorable position in and knowledge of the land and market to engage in opportunistic selling transactions. On March 1, 2016, we announced the sale of our 33.3% stake in Mall Viña del Mar S.A. a company that owns and operates a shopping center in Viña del Mar and a shopping center in Curico, totaling UF (*"Unidad de Fomento"* or "UF") 4,275,000 (approximately U.S.\$160 million), which closed on April 18, 2016.

As of the date hereof, we remain committed to the plan of selling undeveloped land in Chile. The plan has been implemented in conjunction with the management of our property and shopping divisions. We have taken a number of administrative and operational steps to finalize such sales; and have commissioned the brokerage company Colliers to market our assets. The total amount of land and equipment that we may sell totaled Ch\$25,456 million.

Colombian gas stations, previously reported under the "supermarkets" segment in our financial statements, have been included within our assets and liabilities held for sale. The total amount recognized as assets held for sale is Ch\$6,292 million.

Impact of acquisitions

No acquisitions were made in the 2013, 2014 and 2015 fiscal periods or in the first quarter of 2016.

Impact of organic expansion

During the three month period ended March 2016, we opened two supermarkets in Argentina and one in Brazil. During the same period, we also closed one department store in Chile, four supermarkets in Argentina and six in Brazil.

As a general matter, we believe that a period of several years is frequently required after opening or inauguration for a store or shopping center to mature and achieve its full potential to generate sales. As a result, the increasing maturation of a newly opened store may need to be taken into account when comparing period-to-period store sales.

The following tables present a breakdown of our store and shopping center expansion activities for the periods indicated:

		Three months ended March 31, 2016 vs. year ended December 31, 2015			
Chile	Total 2015	Openings	Closings	Acquisitions	Total Through March 31, 2016
Supermarkets	245				245
Home Improvement Stores	35	-	-	-	35
Department Stores	79		-		78
Shopping Centers	25		1	-	25
Total Chile	384	-	- 1		383
Argentina	504		1		505
Supermarkets	286	2	4	-	284
Home Improvement Stores	50	-	-	-	50
Shopping Centers	22	-	-	-	22
Total Argentina	358	2	4	-	356
Brazil					
Supermarkets	222	1	6	-	217
Total Brazil	222	1	6	-	217
Peru					
Supermarkets	90	-	-	-	90
Department Stores	9	-	-	-	9
Shopping Centers	4	-		-	4
Total Peru	103	-	-	-	103
Colombia					
Home Improvement Stores	101	-	-	-	101
Supermarkets	10	-	-	-	10
Shopping Centers	2	-	-	-	2
Total Colombia	113	-	-	-	113
Total	1,180	3	11	-	1,172

Impact of exchange rate fluctuations

The Chilean Peso, as well as the currencies of the countries in which we operate, has been subject to large volatility in the past and could be subject to significant fluctuations in the future. During 2015 and 2014, the value of the Chilean Peso relative to the U.S. dollar depreciated approximately 17.0% and 15.7%, respectively; the Argentine Peso depreciated approximately 51.7% and 31.2% against the U.S. dollar, respectively; the Brazilian Real depreciated approximately 49.8% and 13.4% against the U.S. dollar, respectively; the Peruvian Sol depreciated approximately 14.1% and 6.7% against the U.S. dollar, respectively, and the Colombian Peso depreciated 33.0% and 24.2% against the U.S. dollar, respectively. The *"Dolar Observado"* rate published by the Chilean Central Bank for the Chilean Peso on July 1, 2016 was Ch\$661.37 per U.S.\$1.00. See "Item 3. Key Information—A. Selected Financial Data—Exchange Rates" and "Item 10. Additional Information—D. Exchange Controls" in our 2015 Form 20-F.

Our sales in each of our countries of operations are priced in local currencies. To the extent that the Chilean Peso depreciates against the U.S. dollar or the currencies of any of our countries of operation, our revenues may be adversely affected when expressed in Chilean Pesos. The effect of exchange rate fluctuations is partially offset by the fact that certain of our operating expenses are denominated in Chilean Pesos (such as our corporate overhead) and a significant part of our indebtedness is denominated in Chilean Pesos. As of March 31, 2016, 19.4% of our interest-bearing debt was denominated in U.S. dollars, after taking into account cross-currency swaps, and the remainder of our interest-bearing debt was primarily UF- or Chilean Peso-denominated to 30.9% in the corresponding period in 2015.



Seasonality

Historically, we have experienced distinct seasonal sales patterns at our supermarkets due to heightened consumer activity throughout the Christmas and New Year holiday season, as well as during the beginning of each school year in March. During these periods, we promote the sale of non-food items particularly by discounting imported goods, such as toys throughout the Christmas holiday season and school supplies during the back-to-school period. Conversely, we usually experience a decrease in sales during the summer vacation months of January and February. Our sales for the first and fourth quarters of 2015 represented 24.1% and 27.7%, respectively, of our total sales for such year.

We do not experience significant seasonality in the home improvement sector. Home improvement store sales for the first and fourth quarters of 2015 represented 23.7% and 28.7% of our total home improvement sales.

Our department stores have also experienced historically distinct seasonal sales patterns due to heightened consumer activity throughout the Christmas and New Year holiday season. As a result, the strongest quarter in terms of sales is the fourth quarter, which represented 32.7% of total annual sales for the year 2015, while the first quarter represented 21.2% of total annual sales.

Our shopping center revenues generally increase during the Christmas and New Year holiday season, reflecting the seasonal sales peak for our shopping centers. For example, during the fourth quarter of 2015 our Chile shopping center revenues represented 29.1% of total Chile shopping center revenues for the year. We generally charge our shopping center tenants double rent for the month of December which is payable in February of the following year when they will have realized collections in respect of most holiday season sales.

Cost of Sales

Cost of sales reflects the costs of goods sold. Gross profit, defined as revenues from ordinary activities less cost of sales, is lower in our supermarkets segment due to higher turnover of our supermarket inventory, which includes primarily basic and staple goods. In our other segments, namely department stores and home improvement stores, we do not experience high inventory turnover and therefore have higher gross profits.

Critical Accounting Policies and Estimates

A summary of our significant accounting policies is included in Note 2 to our audited consolidated financial statements, included in our 2015 Form 20-F. We believe that the consistent application of these policies enables us to provide readers of our audited consolidated financial statements with more useful and reliable information about our operating results and financial condition.

The following policies are the accounting policies that we believe to be the most important in the portrayal of our financial condition and results of operations and require management's most difficult, subjective or complex judgments.

Estimate of impairment of assets with indefinite useful lives

We assess annually, or when there is a triggering event, whether goodwill has experienced any impairment, according to the accounting policy described in Note 2.11 of the audited consolidated financial statements included in our 2015 Form 20-F. The recoverable balances of the cash generating units have been determined from the base of their value in use. The methodology of discounting cash flows at a real pre-tax discount rate calculated for each country is applied. The projection of cash flows is carried out by each country and by business segment. Using the functional currency of each country and the projection considered a horizon of 5 years perpetuity, unless they justify a different horizon. The projections are the historical information of the last year and the main macroeconomic variables that affect the markets. In addition projections considered a moderate organic growth and recurring investments needed to keep generating capacity of flow of each segment.

The assets measured correspond mainly to trademarks and goodwill arising from past business combinations. The measurements are performed for each operating segment representing the cash generating unit determined to carry out the annual impairment test. The projected cash flows in each segment are allocated initially to identifiable tangible and intangible assets and the exceeding portion is allocated to goodwill. The valuation review of the trademarks incorporates among other factors the market analysis, financial projections and the determination of the role that brand has in the generation of sales. For more information please refer to Note 4.1 of our audited consolidated financial statements, included in our 2015 Form 20-F.

After evaluating the development of the Supermarkets-Brazil segment during first half 2015, the Company has considered that there were qualitative triggering events indicating that the goodwill of the Supermarkets-Brazil CGU could be at risk of impairment. According to this, a new calculation of the recovery value of the CGU Supermarkets Brazil was made by taking into account the adjusted assumptions and updated business outlook. The value in use was obtained by discounting the future cash flows at their present value, using an updated WACC rate.

The financial model showed that the recoverable amount of the supermarkets in Brazil was lower than the carrying value of its long-term assets, for this reason, we recorded a goodwill impairment in the amount of Ch\$116,771 million (Brazilian real \$566 million). This impairment loss was recognized within the consolidated statement of comprehensive income by function, as of June 30, 2015.

As of March 31, 2016 the performance of the supermarkets segment in Brazil, was in line with our forecast set in the second half of 2015, and accordingly there was no need to record any further impairment with respect to the Supermarkets-Brazil segment.

Impairment of accounts receivable

We assesses the impairment of accounts receivable when there is objective evidence that we will not be able collect all the amounts according to the original terms of the account receivable. For further information on our accounts receivable, please see Note 8 to our audited consolidated financial statements, included in our 2015 Form 20-F.

Investment property

a) Fair value measurement for lands

The fair value for land was determined by external and independent property appraisers, having an appropriate recognized professional qualification and recent experience in the location and category of the property being valued.

The methodology used in determining the fair value of lands was the market approach, which consists of determining the fair value based on recent transactions occurred in the market.

b) Fair value measurements for investment properties other than land.

The Company's finance department is responsible for determining fair value measurements included in the financial statements.

The Company's finance department includes a valuation steam that prepares a valuation for each investment property every quarter. The valuation team reports directly to the Chief Financial Officer (CFO) and the Audit Committee (AC). Discussions of valuation processes, key inputs and results are held between the CFO, AC and the valuation team at least once every quarter, in line with the Company's quarterly reporting dates.

The fair value measurement for this type of investment has been categorized as a Level 3 of the fair value hierarchy based on the inputs used in the valuation technique. Investment properties are valued on a highest and best use basis. Changes in Level 3 fair values are analyzed at each reporting date during the quarterly valuation discussions between the CFO, AC and the valuation team. As part of this discussion, the team presents a report that explains the reasons for the fair value movements.

For all of the Company's investment properties, the current use is considered to be the highest and best use.

The Company's policy is to recognize transfers into and transfers out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer. There were no transfers in or out of Level 3 fair value measurements for investment properties during the period, nor transfers between Level 1 and Level 2 of the fair value hierarchy.

For investment property, the methodology of the discounted future cash flows uses a country-specific WACC post-tax rate, measured in real terms in local currency and differentiated by country. The rates used at March 31, 2016 were 6.52% in Chile, 21.59% in Argentina, 7.32% in Peru and 7.55% in Colombia and at March 31, 2015 were 6.73% in Chile, 22.50% in Argentina, 7.30% in Peru and 7.66% in Colombia. To this effect, a calculation is performed to obtain the net revenues that correspond to the lease income minus the direct costs and operating expenses. Additionally, the projected cash flows used the historical information of the recent years and the projected macroeconomic variables that will affect each country. As a result of the project of tax reform in Chile enacted in the second half of the year 2014, the Company conducted an assessment of changes in the legislation and included such in determining the fair value of the investment properties from June 30, 2014. For more information related to cash flows and main variables used please refer to Note 4.3 of our audited consolidated financial statements, included in our 2015 Form 20-F.

Fair value of derivatives

The fair value of financial instruments that are not traded in an active market as is the case for the over-the-counter derivatives is determined by using valuation techniques. The Company uses its judgment to select a variety of methods and makes assumptions that are mainly based on market conditions existing at the end of each reporting period. The company has used discounted cash flows analysis for various foreign exchange contracts and interest rate contracts that are not traded in active markets. For more information please refer to Note 4.4 of our audited consolidated financial statements, included in our 2015 Form 20-F.

Operating Segments

For purposes of our audited consolidated financial statements, included in our 2015 Form 20-F and our Unaudited Condensed Consolidated Interim Financial Statements, IFRS 8 "Operating Segments" requires an entity to report financial and descriptive information about its reportable segments, which are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available that is evaluated regularly by the chief operating officer in deciding how to allocate resources and in assessing performance.

For management purposes, we are organized into six operating segments:

- "supermarkets," which includes the results of our: Jumbo, Santa Isabel, Disco, Vea, Wong, Metro, GBarbosa, Perini, Bretas and Prezunic supermarkets and hypermarkets in Chile, Argentina, Brazil, Colombia and Peru, our Eletro-show stores, pharmacies in Brazil and gas stations in Brazil and Colombia;
- "shopping centers," which includes the results of our shopping centers in Chile, Argentina, Colombia and Peru;
- "home improvement stores," which includes the results of our Easy and Blaisten home improvement stores in Chile, Argentina and Colombia;
- "department stores," which includes the results of our Paris and Johnson department stores in Chile and Paris in Peru;
- "financial services," which primarily includes the results of our credit card businesses and consumer loans, as well as our limited insurance brokerage operations in Argentina, and Peru and through joint ventures in Chile with Scotiabank, in Brazil with Banco Bradesco and Colpatria in Colombia; and
- "other," which includes the results of our entertainment centers, loyalty programs and our corporate back-office operations.

We base operations and resource allocation decisions on these six segments. The operating segments are disclosed in a coherent way consistent with the presentation of internal reports we use in our internal controls and disclosure processes. These operating segments derive their revenues primarily from the sale of products and rendering of services to retail consumers.

General

The following is a brief description of the revenues and expenses that are included in the line items of our consolidated financial statements.

Revenues from ordinary activities. Our revenues from ordinary activities include (i) sales of products by our retail operations, (ii) rental revenues from our shopping center tenants, and (iii) revenues from our credit card operations, which consists of income from interest and other items charged to cardholders, in each case net of value added taxes paid by the consumer. Our revenues from ordinary activities do not include suppliers' discounts or rebates, which, since January 1, 2001, we have accounted for as reductions of our cost of sales. Calculations of revenues from ordinary activities for our shopping centers presented in this report exclude intercompany lease payments by our retail stores to our shopping centers. The term "sales" as used herein, compared to "revenues from ordinary activities," is limited to product sales (net of value added tax) from our supermarket, home improvement and department stores operations.

Cost of sales. Our cost of sales includes (i) the cost of products sold, inventory shrinkage (e.g., the loss of products between point of purchase from supplier and point of sale), supplier discounts and rebates in our retail divisions, (ii) depreciation of property in our shopping center operations, and (iii) provisions for bad debt relating to our financial retail operations, collection and processing cost in our financial services operations.

Administrative expenses, distribution costs and other expenses. Administrative expenses, distribution costs and other expenses are composed of salaries, property rentals to third parties, bags for our customers, utilities, services, depreciation and amortization (in our supermarket, home improvement and department store operations), advertising, promotions and other expenses.

Three-Month Period Ended March 31, 2016 Compared to Three-Month Period Ended March 31, 2015

The following table presents, for the periods indicated, certain items of our statement of income:

	Three-month period en	Three-month period ended March 31,		
	2016	2015	% Change	
Denote the former of the second titles	(in millions of	Ch\$)		
Revenues from ordinary activities: Supermarkets	1,813,974	1,989,177	(8.8)%	
Home improvement stores	324,369	348,006	(6.8)%	
Department stores	247,215	222,927	(0.8)%	
Shopping centers	55,964	55,258	1.3%	
Financial services	39,733	36,464	9.0%	
Other		50,404 814	218.0%	
	2,589			
Total revenues from ordinary activities	2,483,844	2,652,647	(6.4)%	
Cost of sales:				
Supermarkets	(1,350,118)	(1,500,906)	(10.0)%	
Home improvement stores	(215,805)	(228,425)	(5.5)%	
Department stores	(179,513)	(163,849)	9.6%	
Shopping centers	(4,229)	(6,451)	(34.4)%	
Financial services	(13,256)	(12,014)	10.3%	
Other	(1,059)	(456)	132.3%	
Total cost of sales	(1,763,980)	(1,912,100)	(7.7)%	
Gross profit:	112.051	100.050	(5.0)0/	
Supermarkets	463,856	488,272	(5.0)%	
Home improvement stores	108,564	119,581	(9.2)%	
Department stores	67,703	59,079	14.6%	
Shopping centers	51,735	48,807	6.0%	
Financial services	26,478	24,450	8.3%	
Other	1,530	358	327.0%	
Total gross profit	719,864	740,547	(2.8)%	
Administrative expenses, distribution costs and other expenses	(587,777)	(629,784)	6.7%	
Other income by function	40,774	16,302	150.1%	
Participation in profit or loss of equity method associates	2,860	1,745	63.9%	
Financial income	3,841	3,491	10.0%	
Financial expenses	(69,323)	(54,548)	27.1%	
Other gain (losses), net	(3,463)	(10,570)	(67.2)%	
Exchange differences	38,526	(12,810)	N/A	
Losses from indexation	(3,468)	(911)	280.7%	
Profit before taxes	141,834	53,463	165.3%	
Income tax expense	(32,805)	(33,358)	(1.7)%	
Profit from continuing operations	109,029	20,105	442.3%	
Profit from discontinued operations	0	2.327	(100.0)%	
Profit	109,029	22,432	386.1%	
Profit attributable to non-controlling shareholders	1,347	372	262.2%	
Profit attributable to controlling shareholders	107,682	22,060	388.1%	
rom autouable to controlling shareholders	107,082	22,000	500.170	



Revenues from ordinary activities

Our consolidated revenues from ordinary activities decreased Ch\$168,803 million, or 6.4%, to Ch\$2,483,844 million for the three-month period ended March 31, 2016, from Ch\$2,652,647 million for the same period in 2015. Businesses remain resilient with sales and same store sales growth in local currency across all regions, except Brazil. Nevertheless, revenues in Chilean Peso decreased 6.4% due to the depreciation of the Argentine Peso (31.9%), the Colombian Peso (14.3%), the Peruvian Sole (0.3%) and the Brazilian Real (18.1%).

Supermarkets

Our consolidated revenue from ordinary activities from our supermarkets decreased Ch\$175,203 million, or 8.8%, to Ch\$1,813,974 million for the three-month period ended March 31, 2016, from Ch\$1,989,177 million for the same period in 2015, primarily due to (i) a revenue decrease of Ch\$100,018 million, or 19.6%, in our Argentine operations, resulting from a 31.9% depreciation of the Argentine Peso against the Chilean Peso and the net closure of two stores in Argentina versus the same period last year, partially offset by a 16.7% increase in same stores sales driven by the high inflation in the country, (ii) a decrease of Ch\$96,858 million or 20.4% in revenues from our Brazilian operations due to the depreciation of the Brazilian real against the Chilean Peso by 18.1%, the net closure of four stores compared to the previous period and negative same store sales of 2.3% driven by the decrease in the demand due to the economic crisis in the country, (iii) a revenue decrease of Ch\$18,842 million, or 9.1%, in our Colombian operations, resulting from a 14.3% depreciation of the Colombian Peso against the Chilean Peso, partially offset by a 6.9% increase in same stores sales driven by the 1.0% increase in traffic at our stores and the 6.2% increase of 5.9%, or Ch\$34,627 million on the back of positive same store sales of 4.6% driven by a slight increase traffic and an increase in average prices reflecting the inflation in the country and the net opening of five new stores compared to the same period in 2015. Additionally, our Peruvian supermarket operations posted a revenue increase of 2.5% driven sales of 2.5% driven by a slight increase in average prices reflecting the inflation in the country and the net opening of five new stores compared to the same period in 2015. Additionally, our Peruvian supermarket operations posted a revenue increase of 2.9%, or Ch\$3,888 million on the back of positive same stores sales of 2.5% driven by higher average ticket and the net opening of two new stores compared to the same period in

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Home improvement stores

Our consolidated revenue from ordinary activities from our home improvement stores decreased Ch\$23,637 million, or 6.8%, to Ch\$324,369 million for the three-month period ended March 31, 2016, from Ch\$348,006 million for the same period in 2015, primarily due to (i) a decrease of Ch\$30,947 million, or 15.1%, in our Argentine operations as a result of a 31.9% depreciation of the Argentine Peso against the Chilean Peso partially offset by a 21.9% increase in same stores sales, which in turn was driven by an increase in average prices due to increasing inflation and (ii) a decrease in revenues from our Colombian operations of Ch\$982 million, or 6.0%, due to the 14.3% devaluation of the Colombian Peso against the Chilean Peso, partially offset by the 9.9% same store sale increase, which in turn was driven by higher store traffic and an increase in average prices due to increasing inflation. On the other hand, our Chilean home improvement operations posted a revenue increase of Ch\$8,292 million, or 6.5%, resulting from a 3.7% increase in same store sales driven by higher average prices and the addition of one new store.

Department stores

Our consolidated revenue from ordinary activities from our department stores increased Ch\$24,288 million, or 10.9%, to Ch\$247,215 million for the three-month period ended March 31, 2016, from Ch\$222,927 million for the same period in 2015, primarily due to (i) an increase of Ch\$21,835 million, or 10.3%, in our Chilean operations as a result of a 10.2% increase in same store sales which in turn were driven by an increase in average prices due to increasing inflation and (ii) an increase in revenues of Ch\$2,453 million, or 21.8% in Peru resulting from a 22.3% increase in same store sales which in turn were driven by both higher store traffic and an increase in average prices due to increasing inflation.

Shopping centers

Our consolidated revenue from ordinary activities from our shopping centers increased Ch\$706 million, or 1.3%, to Ch\$55,964 million for the three-month period ended March 31, 2016, from Ch\$55,258 million for the same period in 2015, primarily due to (i) an increase in revenues from our Chilean operations of Ch\$2,795 million, or 9.0%, driven by greater parking revenues, improved variable income due to increased sales by tenants whose rent is adjusted based on their income and revenues from new contracts for advertising inside of our shopping malls, (ii) an increase in revenues from our Chilean operations of Ch\$345 million, or 9.0%, driven by greater parking revenues, improved variable income due to increased sales by tenants whose rent is adjusted based on their income and revenues from new contracts for advertising inside of our shopping malls, (ii) an increase in revenues from our operations of Ch\$345 million, or 8.5%, primarily due to renegotiations of leasing contracts with some tenants and increased occupancy rates from 90.7% in the three-month period ended March 31, 2016, mainly driven by the Arequipa Shopping Mall. These increases were partially offset by (i) a decrease in revenues from our Argentinean operations of Ch\$2,157 million, or 12.1%, as a result of a 31.9% depreciation of the Argentine Peso against the Chilean Peso and a lower occupancy rate given that certain leases were not renewed, partially offset by the sale of the pharmacies that since the end of 2015 are reorganized as rental of selling area, and which previously were accounted for in the supermarket division.

Financial services

Our consolidated revenue from ordinary activities from our financial services increased Ch\$3,269 million, or 9.0%, to Ch\$39,733 million for the three-month period ended March 31, 2016, from Ch\$36,464 million for the same period in 2015, primarily due to (i) an increase in revenues from our Argentine operations of Ch\$439 million, or 1.9%, as a result of a 61.6% increase in our portfolio in the country due to an 18.0% increase in active credit cards and an increase in average interest rates, partially offset by a 31.9% depreciation of the Argentine Peso against the Chilean Peso, (ii) an increase in revenues of Ch\$3,578 million, or 34.7%, from our Pervuian operations as a result of 46.3% portfolio expansion due to a 43.2% increase in active credit cards and (iii) a revenue increase of Ch\$414 million in Chile reflecting the performance of Banco Paris, a specialty retail consumer bank, driven by the strong performance of mortgages loans in the period. These increases were partially offset by (i) a decrease of Ch\$703 million of our Brazilian operation reflecting the depreciation of the Brazilian real against the Chilean Peso by 18.1% and a decrease in the size of our loan portfolio in Brazil due to Brazil's challenging economic environment versus the previous period and (ii) a decrease from our Colombian operations of Ch\$458 million, or 26.2% reflecting the devlauation of the Colombian Peso against the Chilean Peso and the slight decrease in the size of our loan portfolio due to the 7.3% decrease in active credit cards.

Cost of sales

Our consolidated cost of sales decreased Ch\$148,120 million, or 7.7%, to Ch\$1,763,980 million for the three-month period ended March 31, 2016 from Ch\$1,912,100 million for the same period in 2015 in Chilean Peso terms, reflecting primarily the currency devaluations in Argentina, Brazil and Colombia, our efficiency plans and our commercial strategies, in addition to better commercial agreements with suppliers and lower shrinkage.

Supermarkets

Our consolidated cost of sales in our supermarkets decreased Ch\$150,788 million, or 10.0%, to Ch\$1,350,118 million for the three-month period ended March 31, 2016 from Ch\$1,500,906 million for the same period in 2015, due to (i) a decrease in cost of sales in Brazil of Ch\$84,842 million, or 22.6%, as a result of a 20.4% decrease in sales due mainly to the devaluation of the Brazilian real against the Chilean Peso; (ii) a Ch\$15,519 million, or 9.3%, decrease in cost of sales in Colombia due to a 9.1% decrease in sales mainly due to the devaluation of the Colombian Peso against the Chilean Peso, lower shrinkage levels and lower logistic costs, (iii) a decrease in cost of sales in Argentina of Ch\$73,444 million or 20.9% mainly due to the Argentine Peso devaluation against the Chilean Peso. These decreases were partially offset by (i) an increase of Ch\$18,844 million, or 4.2%, in costs of sales in Chile due mainly to the 5.9% increase in sales described above and (ii) an increase of Ch\$4,174 million, or 2.6%, in Peru mainly as a result of the 2.9% increase in sales described above.

Home improvement stores

Our consolidated cost of sales in home improvement stores decreased Ch\$12,620 million, or 5.5%, to Ch\$215,805 million for the three-month period ended March 31, 2016 from Ch\$228,425 million for the same period in 2015, mainly due to (i) a decrease in costs in Argentina of Ch\$19,128 million, or 15.4%, in line with the Argentine Peso devaluation against the Chilean peso and (ii) a decrease in Colombia the in costs was Ch\$802 million or 6.5% reflecting the reduction in sales due to the Colombian Peso devaluation against the Chilean Peso. These effects were partially offset by an increase in costs of sales in Chile of Ch\$7,310 million, or 7.9%, primarily as a result of the increase in sales described above, and an increase in provisioning due to a change in the criteria of provisioning inventory obsolescence, partially offset by lower shrinkage and logistic costs.

Department stores

Our consolidated cost of sales in our department stores increased Ch\$15,664 million, or 9.6%, to Ch\$179,513 million for the three-month period ended March 31, 2016 from Ch\$163,849 million for the same period in 2015, due to (i) an increase of Ch\$14,122 million, or 9.1%, in cost of sales in Chile as a result of the increase in sales, lower shrinkage and better negotiation of terms with suppliers and (ii) an increase in cost of sales in Peru of Ch\$1,542 million, or 16.3%, as a result of the abovementioned expansion of the department store business in that country.

Shopping centers

Our consolidated cost of sales, primarily depreciation and expenses, from our shopping centers decreased Ch\$2,222 million, or 34.4%, to Ch\$4,229 million for the three-month period ended March 31, 2016 from Ch\$6,451 million for the same period in 2015, due to (i) decrease in Chile of Ch\$2,252 million, due to a decrease in common area maintenance expenses that we pay and are later reimbursed for by our tenants (ii) a decrease of Ch\$78 million in cost of sales for our Argentine operations due to the Argentine Peso devaluation against the Chilean Peso, partially offset by a 55% increase in energy costs, due to a decrease of government subsidies and greater security expenses following the salary adjustment agreed between *Sindicato de Seguridad Privada de la Reputica de Argentina* (Private Security Union of Argentina) and the government and (iii) a decrease in cost of sales in Colombia of Ch\$15 million, or 19.0%, due mainly to the devaluation of the Chilean Peso against the Chilean Peso. These effects were partially offset by an increase in cost of sales in Peru of Ch\$123 million, or 21.4%, due in part to an increase in sales and greater property taxes versus the same period in 2015.

Financial services

Our consolidated cost of sales, primarily provisions for bad debts relating to consumer receivables and collection and processing costs, from our financial services division increased 10.3%, or Ch\$12,242 million, to Ch\$13,256 million for the three-month period ended March 31, 2016 from Ch\$12,014 million for the same period in 2015, mainly due to an increase of Ch\$818 million, or 13.0% in Argentina as a result of the growth of our aggregate loan portfolio in that country, partially offset by the devaluation of the Argentine Peso against the Chilean Peso and the increase of Ch\$453 million, or 8.0%, in Peru reflecting the investment we made to increase our portfolio in the country.

Gross profit

Our consolidated gross profit decreased 2.8%, or Ch\$20,683 million, to Ch\$719,864 million for the three-month period ended March 31, 2016 from Ch\$740,547 million for the same period in 2015, primarily due to the devaluation of the Brazilian Real, Colombian Peso and Argentine Peso versus the Chilean Peso.

Our consolidated gross profit as a percentage of revenues from ordinary activities increased 106 bps to 29.0% for the three-month period ended March 31, 2016 from 27.9% for the same period in 2015. The improvement in gross margin reflects better profitability in our supermarkets, shopping centers and department stores divisions, reflecting our efficiency plans which include renegotiation of commercial terms with suppliers, lower promotional activity (resulted in lower marketing expenses) and improved levels of shrinkage.

Supermarkets

Our consolidated gross profit in our supermarkets decreased Ch\$24,416 million, or 5.0%, to Ch\$463,856 million for the three-month period ended March 31, 2016 from Ch\$488,272 million for the same period in 2015, as a result of (i) a decrease in gross profit of Ch\$26,574 million, or 16.8%, in Argentina primarily as a result of the devaluation of the Argentine Peso against the Chilean Peso; however gross margin in Argentina improved 109 bps, as a result of better terms with suppliers and the accumulation of inventories prior to the devaluation of the Argentine Peso against the Chilean Peso; (ii) a decrease in gross profit of Ch\$12,016 million, or 12.1%, in Brazil, mainly due to the effect of the devaluation of the Brazilian real against the Chilean Peso; however gross margin improved 218 bps versus the three-month period ended March 31, 2016 due to better pricing strategy and cost management and (iii) a decrease of Ch\$3,323 million, or 8.1%, in Colombia as a result of the devaluation of the Colombia as a result of the devaluation of the Colombia as a result of the devaluation of 22 bps as a result of a 20 bps decrease in shrinkage, greater bonuses from suppliers and a lower logistic cost, partially offset by greater promotional activity and marketing expenses period versus period. In Chile, gross profit increased by Ch\$15,783 million, or 11.1%, and gross margin increased 119 bps, from 24.1%, to 25.3% in 2015 due to better management of non-perishables categories, which have greater contributions to margins. Improvements in the perishables margin at our Santa Isabel stores were due to the centralization of processes, coupled with improvements in joint management with suppliers, resulting in shrinkage reductions and better inventory management, among other efficiencies. In our Peruvian operations, our gross profit increased by Ch\$1,714 million, or 3.6%, due mainly to a higher contribution from private labels, partially offset by greater promotional activity.

Home improvement stores

Our consolidated gross profit in our home improvement stores decreased Ch\$11,017 million, or 9.2%, to Ch\$108,564 million for the three-month period ended March 31, 2016 from Ch\$119,581 million for the same period in 2015. The decrease in gross margin reflects (i) a decrease in gross profit in Argentina of Ch\$11,819 million from Ch\$80,386 million in 2015 to Ch\$68,567 million in 2016, primarily as a result of the devaluation of the Argentine Peso against the Chilean Peso, however, gross margin improved 21 bps as a result of improved inventory management and the accumulation of inventories prior to the devaluation of the Argentine Peso against the Chilean Peso, however, gross profit in Colombia of Ch\$181 million from Ch\$3,920 million in 2015 to Ch\$68,567 million in 2015 primarily as a result of the Colombian peso devaluation, however gross margin improved 39 bps due to the reduction of obsolete inventories and a more efficient commercial strategy. These effects were partially offset by the Ch\$982 million increase in gross profit from our Chilean business in line with higher sales, a reduction in shrinkage and lower logistic costs; however, gross margin decreased 97 bps in the three-month period ended March 31, 2016 as compared to the three-month period ended March 31, 2015, due to one-off payments we received from suppliers who pay a one-time fee to be accepted as suppliers in new stores in the three-month period ended March 31, 2015 after an opening of a store in that period, coupled with a greater provision of obsolete inventory in the three-month period ended March 31, 2015 after an opening of a store in that period, coupled with a greater provision of obsolete inventory in the three-month period ended March 31, 2015 after an opening of a store in that period, coupled with a greater provision of obsolete inventory in the three-month period ended March 31, 2015 after an opening of a store in that period, coupled with a greater provision of obsolete inventory in the three-month period ended March 31, 2015 after a

Department stores

Our consolidated gross profit in our department stores increased Ch\$8,624 million, or 14.6%, to Ch\$67,703 million for the three-month period ended March 31, 2016 from Ch\$59,079 million for the same period in 2015, reflecting gains in both Chile and Peru. In Chile, we posted an increase in gross profit of Ch\$7,713 million, or 13.5%, during the three-month period ended March 31, 2016 compared to the same period in 2015 driven by a reduction in shrinkage, better mix of products and better terms with suppliers in our Johnson store as a result of an increase in volumes purchased. In Peru, gross profit increased Ch\$911 million, or 51.2%, as a result of an increase in size of our operations.

Shopping centers

Our consolidated gross profit in our shopping centers increased Ch\$2,927 million, or 6.0%, to Ch\$51,735 million for the three-month period ended March 31, 2016 from Ch\$48,807 million for the same period in 2015, as a result of (i) an increase in gross profit in Chile of Ch\$5,047 million, or 17.4%, mainly due to a decrease in common area maintenance expenses that we pay and are later reimbursed for by our tenants and (ii) an increase in gross profit in Peru of Ch\$222 million, or 6.4%, as a result of higher revenues; however gross margin decreased 168 bps in the three-month period ended March 31, 2016 as compared to the three-month period ended March 31, 2015 as a result of an increase in property taxes. These increases were partially offset by (i) a decrease in the gross margin contribution in Argentina of Ch\$2,079 million, or 14.8%, reflecting the 12.1% decrease in revenues mainly due to the devaluation of the Argentine Peso against the Chilean Peso.

Financial services

Our consolidated gross profit in our financial services segment increased Ch\$2,028 million, or 8.3%, to Ch\$26,478 million for the three-month period ended March 31, 2016 from Ch\$24,450 million for the same period in 2015, as a result of (i) a larger loan portfolio at our Peruvian operations, which increased gross profit in Peru by Ch\$3,124 million, or 67.7%, (ii) increased gross profit of Ch\$444 million reflecting the results from our bank in Chile which in turn reflected the strong performance of our mortgage line of business and (iii) the growth of our loan portfolio in Argentina. These increases were partially offset by lower gross profit of Ch\$380 million in our Argentine operation reflecting the Argentine Peso against the Chilean Peso, iv) the decrease in our gross profit in Brazil of Ch\$703 million reflecting the Chilean Peso and v) a decrease in our gross profit in Colombia of Ch\$458 million, or 26.2%, mainly due to the devaluation of the Colombian Peso

Administrative expenses, distribution costs and other expenses

Our consolidated administrative expenses, distribution costs and other expenses decreased Ch\$42,007 million, or 6.7%, to Ch\$587,777 million for the three-month period ended March 31, 2016 from Ch\$629,784 million for the same period in 2015. This decrease reflects the 6.4% decrease in revenue from ordinary activities and the impact of the reduction in headcount to improve efficiency across all businesses.

Other income by function

Our consolidated other income by function increased by Ch\$24,472 million, or 150.1%, to Ch\$40,774 million for the three-month period ended March 31, 2016 from Ch\$16,302 million for the same period in 2015, as a result of an increase in the fair value of properties due to lower discount rates used in Chile, Argentina, Peru and Colombia for the three-month period ended March 31, 2016 compared to the same period in 2015.

Results from financial and other activities

The following table presents, for the periods indicated, a breakdown of our consolidated results from financial, tax and other activities, as well as the percentage variation from period to period:

	As of Marc	As of March 31,		
	2016	2015	% Change	
	(in millions of	of Ch\$)		
Financial income	3,841	3,491	10.0%	
Financial expenses	(69,323)	(54,548)	27.1%	
Exchange differences	38,526	(12,810)	N/A	
Losses from indexation	(3,468)	(911)	280.7%	
Total losses from financial and other activities	(27,565)	(63,033)	56.3%	

Our consolidated losses from financial and other activities decreased for the three months period ended March 31, 2016 compared to the same period in 2015, in light of the following factors:

- The reversal in our exchange differences result is explained by the appreciation of the Chilean Peso against the U.S. dollar period-over-period, notwithstanding lower exposure to the U.S. dollar of the unhedged portion of the debt. As of March 31, 2016, 19.4% of total debt was denominated in U.S. dollars after taking into account our cross currency swaps versus 31.0% as of March 31, 2015. The profits were offset by the negative effect of the appreciation of exchange rate over the fair value of derivatives, which was Ch\$(8,414) million in the three-month period ended March 31, 2015.
- The increase in losses from indexation of Ch\$2,557 million, or 280.7%, primarily reflects increased interest rates and greater variation of the UF. The increase was partially offset by lower exposure of our debt to floating interest rates, from 37% after we entered into a cross currency swap in the three-month period ended March 31, 2015 to 27% in the three-month period ended March 31, 2016.
- The increase in net financial costs of 28.3% reflects the exchange rate effect resulting from the fair value of our daily rates to financial costs to Ch\$(6,432) million in the three-month period ended March 31, 2015. Excluding this effect, net financial costs increased 10.3% period over period due to increased financial expenses related to our issuance of U.S.\$1,000 million (Ch\$628,220 million, at the exchange rate Ch\$628.22 to U.S.1.00 which was the exchange rate reported by the Central Bank of Chile at February 12, 2015) indicating exchange rate aggregate principal amount of bonds in February 2015 in the international capital markets.

Income tax expense

For the three month period ended March 31, 2016, we had an income tax expense of Ch\$32,805 million compared to an income tax expense of Ch\$33,358 million for the same period in 2015, a decrease of 1.7% mainly due to a higher tax basis in the three-month period ended March 31, 2015. Our income tax expense in the three-month period ended March 31, 2016 included income tax expenses of Ch\$6,559 million in Brazil resulting primarily from increased deferred taxes of deferred tax assets and Ch\$4,379 million due to non-deductable taxable gains in Argentina and Colombia that were non-deductible expenses.

Profit (loss) attributable to controlling shareholders

As a result of the above factors, our net earnings increased Ch\$85,622 million, or 388.1%, to Ch\$107,682 million for the three-month period ended March 31, 2016 from Ch\$22,060 million for the same period in 2015. Our net earnings, as a percentage of revenues from ordinary activities, increased to 4.3% for the three-month period ended March 31, 2016 from 0.8% for the same period in 2015.

B. LIQUIDITY AND CAPITAL RESOURCES

General

Our principal sources of liquidity have historically been:

- cash generated by operations;
- short-term credit extended by suppliers;
- cash from borrowings and financing arrangements; and
- financing provided to us by sellers of businesses we have acquired.

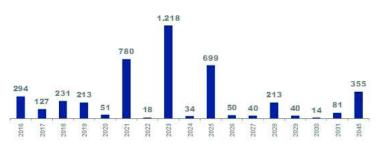
Our principal cash requirements or uses (other than in connection with our operating activities) have historically been:

- acquisition of, or investments in, companies engaged in the retail business; and
- capital expenditures for property, plant and equipment.

As of March 31, 2016 we had a positive working capital (defined as total current assets minus total current liabilities) of Ch\$181,371 million.

We believe that our cash from operations, current financing initiatives and cash and cash equivalents are sufficient to satisfy our capital expenditures and debt service obligations in 2016. We anticipate financing any future capital expenditures for property, plant and equipment with cash from operations and additional indebtedness.

The following chart reflects the scheduled amortization of our indebtedness as of March 31, 2016:



(In millions of U.S. dollars as of March 31, 2016)

Leverage

Our objective regarding capital management is to safeguard our capacity to continue ensuring appropriate returns for our shareholders and benefits for other stakeholders and maintaining an effective capital structure while reducing capital costs.



In line with the industry, we monitor our capital using a leverage ratio calculation. This ratio is calculated by dividing net financial debt by total capital. Net financial debt corresponds to total indebtedness (including current and non-current debt) less cash and cash equivalents. Total capital corresponds to total equity as shown in the consolidated statement of financial position plus net debt. Our leverage ratio was 60.4% as of March 31, 2016 compared to 66.7% as of March 31, 2015.

In accordance with the above, we combine different financing sources, such as capital increases, operating cash flows, bank loans and bonds.

Seasonality

Historically, we have experienced distinct seasonal patterns to our liquidity needs, which are highest in the first and second quarters of our fiscal year. Liquidity needs are higher in the first quarter primarily because payment becomes due for goods purchased in the previous quarter for the Christmas and New Year holidays. We also experience greater liquidity needs in the second quarter, as dividends and taxes are paid during this period.

During the periods when we have increased liquidity needs, we obtain funding primarily through short-term bank borrowings, overdraft lines of credit and by reducing our cash outflows, primarily by reducing or suspending advance payments to suppliers.

Indebtedness

As of March 31, 2016, our net financial debt was Ch\$2,443,404 million, up from Ch\$2,335,553 million as of December 31, 2015.

As of March 31, 2016, 73.0% of the Company's financial debt was at fixed interest rates, primarily short-term debt and bonds and including the cross currency swaps. The remaining financial debt was at variable interest rates. Of the variable-rate debt, 99.1%, including all the cross currency swaps, is indexed to local interest rates (either by its original terms or under derivative arrangements). Our hedging policy also provides for the periodic review of exposure to exchange rate and interest rate risks.

In the countries where we operate, the majority of costs and revenues are denominated in local currencies. The majority of our debt is denominated in Chilean Pesos. As of March 31, 2016, roughly 72.0% of our consolidated financial debt was denominated in U.S. dollars as compared to 66.4% in the corresponding period in 2015. The Company's policy is to cover the risk caused by exchange rate variations on the position of our net liabilities in foreign currency using market instruments. Considering the effect of exchange rate hedging, including cross currency swaps as of March 31, 2016, the Company's exposure to the U.S. dollar was 19.4% of its total debt.



Credit facilities (bank loans and bonds)

At March 31, 2016, our principal bank loans and bonds (including interest) consisted of the following:

	As of March 31, 2016					
			Amount		Amount	
	Currency	Interest Rate Structure	Outstanding (in U.S.\$)	Maturity Date	Outstanding (in Ch\$ Th)	
Banks:	currency	Structure	(11 0.5.5)	Date	(in chi in)	
Chile	_					
SANTANDER CHILE	CLP	TAB Nom 90	6,425,209	N/A *	4,303,605	
BBVA CHILE	CLP	TAB Nom 90	21,946,797	N/A *	14,699,965	
BANCO ESTADO	CLP	TAB Nom 90	47,048,281	N/A *	31,512,939	
SCOTIABANK	USD	LBUSD 6M+1.5000	67,275,774	10-23-2017	45,061,313	
RABOBANK	USD	3,8625	40,768,208	10-04-2018	27,306,546	
MIZUHO BANK	USD	LBUSD 6M+1.4000	50,012,838	03-27-2019	33,498,599	
SANTANDER CHILE	CLP	6,28	74,910,056	03-29-2019	50,174,756	
SUMITOMO	USD	LBUSD 6M+1.3500	50,479,003	04-01-2019	33,810,836	
BANCO ESTADO	CLP	TAB Nom 90+0.6000	59,562,754	06-28-2019	39,895,133	
RABOBANK	USD	LBUSD 6M+1.6000	50,013,949	03-26-2020	33,499,343	
BBVA CHILE	CLP	TAB Nom 180+0.5000	52,597,412	02-02-2021	35,229,747	
Total Chile	-		521,040,281		344,689,175	
Peru						
	-		_			
<u>Total Peru</u>	-		_		_	
Brazil						
HSBC BRASIL	BRAZILIAN REAL	CDI	13,055,552	N/A *	8,744,609	
HSBC BRASIL	BRAZILIAN REAL	CDI-spread+1.6000	44,020,283	12-19-2016	29,484,786	
HSBC BRASIL	BRAZILIAN REAL	CDI-spread+1.6000	35,216,226	12-19-2016	23,587,828	
HSBC BRASIL	BRAZILIAN REAL	CDI-spread+1.6000	8,804,057	12-19-2016	5,896,957	
BANCO NORDESTE	BRAZILIAN REAL	CDI-spread+1.6000	1,231,288	12-16-2018	824,717	
SANTANDER BR	BRAZILIAN REAL	CDI	247,842	12-16-2019	166,005	
SANTANDER BR	BRAZILIAN REAL	CDI	71.261	12-16-2019	47,731	
Total Brazil	-	CDI	102,646,509	12-10-2017	68,752,632	
A second sec						
Argentina DBMA ED ANGEG	-	D 1 ID 0D 11 (+ 25 0000	0.514.515	37/4 4	1 010 017	
BBVA FRANCES	ARS	BAIBOR1M+25.0000	2,714,717	N/A *	1,818,317	
BANCO CIUDAD AR	ARS	BAIBOR1M+25.0000	11,682,639	N/A *	7,825,032	
ICBC ARGENTINA	ARS	BAIBOR1M+25.0000	2,472,449	N/A *	1,656,046	
BANCO GALICIA	ARS	BAIBOR1M+25.0000	17,397,059	N/A *	11,652,550	
BAPRO	ARS	BAIBOR1M+25.0000	4,753,131	N/A *	3,183,647	
IFC	USD	LBUSD6M+1.5500	3,857,730	08-16-2016	2,583,908	
<u>Total Argentina</u>	-		42,877,725		28,719,500	
<u>Colombia</u>	<u>.</u>					
Total Colombia						
	-					
Bonds:						
Incabond 2	PEN	7.625	39,499,955	08-12-2017	26,457,070	
Incabond 1	PEN	7.188	86,657,386	05-05-2018	58,043,117	
Bcenc-E	CLF	3.500	78,389,399	05-07-2018	52,505,219	
Regs/144a 2021	USD	5.500	758,135,417	01-20-2021	507,799,102	
Regs/144a 2023	USD	4.875	1,211,537,500	01-20-2023	811,487,818	
Regs/144a 2025	USD	5.150	654,556,319	02-12-2025	438,421,822	
Jumbo B	CLF	6.500	73,577,826	09-01-2026	49,282,428	
Bcenc-F	CLF	4.000	176,717,807	05-07-2028	118,365,587	
Bcenc-J	CLF	5.700	118,980,414	10-15-2029	79,693,081	
Bcenc-N	CLF	4.700	176,723,136	05-28-2030	118,369,156	
Bcenc-O	CLP	7.000	82,729,801	06-01-2031	55,412,421	
Regs/144a 2045	USD	6.625	353,156,076	02-12-2045	236,543,940	
Total Bonds	-		3,810,661,036		2,552,380,762	

*Non-committed over draft credit facilities with no set maturity.

In addition, at March 31, 2016, we had Ch\$28,502 million in financial leasing.

As of March 31, 2016, the Company has available unused lines of credit for approximately Ch\$473,317 million (Ch\$466,587 million as of December 31, 2015). We deal with a wide diversity of banks around the world. We believe, if necessary, we can reopen our existing international bonds or issue one or more new series of bonds, as appropriate, or can obtain commercial paper in the Chilean market.

Our loan agreements and outstanding bonds contain a number of covenants requiring us to comply with certain financial ratios and other tests. The most restrictive financial covenants under these loan agreements and bonds require us to maintain:

- a ratio of consolidated Net Financial Debt to consolidated net worth not exceeding 1.2 to 1;
- unencumbered assets in an amount equal to at least 120% of the outstanding principal amount of total liabilities;
- minimum consolidated assets of at least UF 50.5 million;

As of the date of this Report on Form 6-K, we are in compliance with all of our loan and debt instruments covenants.

Leases

We have significant operating lease obligations. At March 31, 2016, 53.8% of our total selling space of the retail business was located on leased properties. Our store leases typically have a term ranging from 10 to 32 years and provide for both monthly fixed and variable lease payments. Our shopping center leases typically have terms of more than 30 years and provide for fixed monthly rent payments.

Acquisitions and Divestitures

No significant acquisitions were completed during the three-month period ended March 31, 2016. On March 1, 2016 Cencosud announced the sale of its 33.3% stake in Mall Viña del Mar S.A. a company that owns and operates a shopping center in Viña del Mar and a shopping center in Curico, totaling UF 4,275,000 (approximately U.S.\$160 million), which closed on April 18, 2016.

Analysis of cash flows

The following table summarizes our generation and use of cash for the periods presented.

	Three-month period en	ded March 31,
	2016	2015
	(in millions of	Ch\$)
Net cash from Continuing Operations provided by (used in):		
Net cash (used in) from operating activities	(53,915)	29,449
Net cash (used in) from investing activities	115,671	(60,728)
Net cash (used in) from financing activities	(57,962)	(12,297)

Cash flows for the three-month period ended March 31, 2016 compared to the same period in 2015

Taking into account our cash flows from operations, cash flows from financing activities and cash used in investing activities, we had a net cash inflow of Ch\$3,794 million for the three-month period ended March 31, 2016, compared to a net cash outflow of Ch\$43,577 million for the same period in 2015.

Operating activities. Net cash flows from operating activities decreased Ch\$83,364 period over period to reach a negative cash flow of Ch\$53,915 million for the three-month period ended as of March 31, 2016 from Ch\$29,449 million for the same period in 2015. Operating cash flows from supermarkets, home improvement, department stores and financial services divisions decreased mainly as a result of the devaluation of the Argentine Peso, Brazilian Real and Colombian Peso against the Chilean Peso, which led to lower levels of operating revenue from our operations in such countries, partially offset by increased cash flows from shopping centers. Operating cash flows from our supermarkets division decreased in Argentina and Brazil driven by the above-mentioned currency devaluations, and in Peru due to increased advance cash payments to suppliers as compared to 2015. Home improvement cash flows were affected by the devaluation of the Argentine Peso, partially offset by increased cash flows in Chile and Colombia, which in turn resulted from increased revenues in Chile and decreased expenses in Colombia. Department store cash flows from financial services division decreased due to greater working capital requirements, partially offset by increased cash flows from Chile due to better operating performance during the period. Cash flows from financial services decreased due to currency devaluations in Argentina, Brazil and Colombia, coupled with lower profitability from the latter two operations, due to an increase in cash flows from shopping centers increased risk in our in-store financing and credit card business lines. Conversely, cash flows from shopping centers increased mainly due to (i) increased cash flows in Argentina due to updated contracts to reflect the increased CPI in the country, (ii) increased cash flows in Peru due to an increased occupancy rate in the Arequipa Mall and (iii) increased cash flows in Colombia due to improvements in collecting accounts receivables and decreased parking lost maintenance cost

Investing activities. Net cash flows from investment activities increased by Ch\$176,399 million, reaching Ch\$115,671 million for the three-month period ended as of March 31, 2016, from the Ch\$60,728 million that was used in the same period of 2015. The variation is explained mainly by Ch\$164,855 million increase in cash flows resulting from a settlement reached with mutual funds for the payment of debt amortizations from which we received a cash payment and interest received from investments in the Others (Corporation) segment, which was partially offset by greater working capital requirements. Additionally, our investment needs decreased because of reduced openings during the period.

Financing activities. Net cash flows used in financing activities amounted to Ch\$57,962 million for the three month period ended as of March 31, 2016 from Ch\$12,297 million used for financing activities in the corresponding period in 2015, an increase of Ch\$45,665. The main difference is that in the first quarter of 2015 we experienced a significant cash inflow from financing activities due to the issuance of an international bond in February 2015 in the amount of U.S.1,000 million (Ch\$628,220 million, at the exchange rate Ch\$628.22 to U.S.1.00, which was the exchange rate reported by the Central Bank of Chile at February 12, 2015). In addition, we used cash to pay for bank loans, bond and interest amortizations.

Capital expenditures and permanent investments

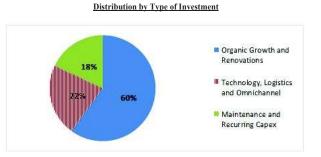
The following table presents our capital expenditures for the periods indicated:

	As of March	31,
	2016	2015
	(in millions of	Ch\$)
Capital expenditures (1)	41,890	44,358
Permanent investments (2)	_	
Total	41,890	44,358

(1) Purchase or property, plant and equipment.

(2) Primarily investments or divestitures in acquired companies.

In the year 2016, we expect to invest approximately U.S.\$500 million. The organic growth plan for the next four years (2016 - 2019) contemplates investments of approximately U.S.\$2.5 billion and will be financed mainly by cash generated from operations.



Our projected capital expenditures may vary substantially from the numbers set forth above as a result of a variety of factors including competition and the cost, currencies and availability of the necessary funds.

We expect to finance our future capital expenditures with our operating cash flow and with bank loans.

C. OFF-BALANCE SHEET ARRANGEMENTS

For any of the periods presented, we did not have any off-balance sheet transactions, arrangements or obligations with unconsolidated entities or otherwise that are reasonably likely to have a material effect on our financial condition, results of operations or liquidity.

D. TABULAR DISCLOSURE OF CONTRACTUAL OBLIGATIONS

The following table summarizes our significant contractual obligations and commitments as of March 31, 2016:

	Less than One Year	One to Three Years	Three to Five Years (in millions of U.S.\$) ⁽¹⁾	Thereafter	Total
Long-term debt obligations (2)	0	589,294	(in millions of 0.3.3) 882.350	2,510,310	3,981,954
Short-term debt obligations (2)	366,505	0	0	0	366,505
Time deposits and other bank balances	182,174	62,266	1,775	7,512	253,726
Leases obligations and other financial liabilities	105,020	372,445	973,002	17,397	1,467,865
Commercial loans	1,681,308	4,624	0	0	1,685,931
Tax liabilities	0	0	0	0	0
Other financial liabilities option	2,036	0	0	0	2,036
Total	2,337,043	1,028,629	1,857,127	2,535,219	7,758,018

Amount stated in U.S, dollar have been translated from Chilean peso at the exchange rate of Ch\$669.80 to U.S. 1.00, which was the exchange rate reported by the Central Bank of Chile at March 31, 2016.

(2) Short-term obligations include the short-term portion of the long-term debt and accrued interest expenses.

E. NON-IFRS FINANCIAL MEASURES

This Report on Form 6-K makes reference to certain non-IFRS measures, namely EBIT from continuing operations. These non-IFRS measures are not recognized measures under IFRS, do not have a standardized meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other companies. Rather, these measures are provided as additional information to complement IFRS measures by providing further understanding of the Company's results of operations from management's perspective. Accordingly, they should not be considered in isolation nor as a substitute for analysis of our financial information reported under IFRS.

EBIT represents profit attributable to controlling shareholders before net interest expense and income taxes. We have included EBIT to provide investors with a supplemental measure of our operating performance.

We believe EBIT is an important supplemental measure of operating performance because it eliminates items that have less bearing on our operating performance and thus highlights trends in our core business that may not otherwise be apparent when relying solely on IFRS financial measures.

EBIT has important limitations as analytical tools. For example, EBIT does not reflect (a) our cash expenditures, or future requirements for capital expenditures or contractual commitments; (b) changes in, or cash requirements for, our working capital needs; (c) the significant interest expense, or the cash requirements necessary to service interest or principal payments, on our debt; and (d) tax payments or distributions to our parent to make payments with respect to taxes attributable to us that represent a reduction in cash available to us. Although we consider the items excluded in the calculation of non-IFRS measures to be less relevant to evaluate our performance, some of these items may continue to take place and accordingly may reduce the cash available to us.

We believe that the presentation of the non-IFRS measures described above is appropriate. However, these non-IFRS measures have important limitations as analytical tools, and you should not consider them in isolation, or as substitutes for analysis of our results as reported under IFRS. Because of these limitations, we primarily rely on our results as reported in accordance with IFRS and use EBIT only as a supplement.

A reconciliation of our profit (loss) attributable to controlling shareholders, the most directly comparable IFRS financial measure, to EBIT is set forth below:

	Three-mo	Three-month period ended March 31,		
	2016	2016	2015	
	(in millions of U.S.\$)	(unaudited)	CL D	
Profit attributable to controlling shareholders	160.8	(in millions of 107,682	22,060	
Profit attributable to non-controlling shareholders	2.0	1,347	372	
Profit from continuing operations	162.8	109,029	22,432	
Financial expense (net)	97.8	65,483	51,057	
Income tax charge	49.0	32,805	33,358	
EBIT from continuing operations	309.5	207,317	106,847	
As a % of revenues				
Profit from continuing operations	4.4%	4.4%	0.8%	
Financial income (expenses)	2.6%	2.6%	1.9%	
Income tax charge	1.3%	1.3%	1.3%	
EBIT from continuing operations	8.3%	8.3%	4.0%	

(1) Amounts stated in U.S. dollars have been translated from Chilean pesos at the exchange of Ch\$669.80 to U.S.\$1.00 which was the exchange rate reported by the Central Bank of Chile at March 31, 2016.

A reconciliation of our profit (loss) attributable to controlling shareholders, the most directly comparable IFRS financial measure, to EBIT operations per business segment is included below:

Information by segment (unaudited)	Supermarkets	Shopping centers	Home improvement stores Three-month period	Department stores ended March 31, 2016 (in 1	Financial services millions of Ch\$)	Other	Consolidated total
Profit (loss) attributable to	00.000	70 (00	24.275	450	16.047	(112.007)	107 (02
controlling shareholders Profit attributable to non-	90,280	79,608	34,375	459	16,947	(113,987)	107,682
controlling shareholders	_	_	_	_	_	1,347	1,347
Net Income	90,280	79,608	34,375	459	16,947	(112,640)	109,029
Financial expense (net)						65,483	65,483
Income tax charge	_	_	_	_	_	32,805	32,805
EBIT from continuing							
operations	90,280	79,608	34,375	459	16,947	(14,352)	207,317
			Home				
Information by segment (unaudited)	Supermarkets	Shopping centers	improvement stores	Department stores	Financial services	Other	Consolidated total
(unaudited)	Supermarkets		improvement stores		services	Other	
(unaudited) Profit (loss) attributable to controlling shareholders	Supermarkets		improvement stores	stores	services	Other (161,646)	
(unaudited) Profit (loss) attributable to controlling shareholders Profit attributable to non-		centers	improvement stores Three-month period	stores ended March 31, 2015 (in 1	services millions of Ch\$)		total
(unaudited) Profit (loss) attributable to controlling shareholders		centers	improvement stores Three-month period	stores ended March 31, 2015 (in 1	services millions of Ch\$)	(161,646)	total 19,733
(unaudited) Profit (loss) attributable to controlling shareholders Profit attributable to non- controlling shareholders	78,960	<u>centers</u> 54,400	improvement stores Three-month period 39,721	stores ended March 31, 2015 (in (3,324)	services millions of Ch\$) 11,622	(161,646) 372	total 19,733 372
(unaudited) Profit (loss) attributable to controlling shareholders Profit attributable to non- controlling shareholders Net Income	78,960 78,960	<u>centers</u> 54,400 <u></u> 54,400	improvement stores Three-month period 39,721 	stores ended March 31, 2015 (in 1 (3,324) (3,324)	services millions of Ch\$) 11,622 11,622	(161,646) 372 (161,274)	total 19,733 372 20,105
(unaudited) Profit (loss) attributable to controlling shareholders Profit attributable to non- controlling shareholders Net Income Financial expense (net)	78,960 78,960	<u>centers</u> 54,400 <u></u> 54,400	improvement stores Three-month period 39,721 	stores ended March 31, 2015 (in 1 (3,324) (3,324)	services millions of Ch\$) 11,622 11,622	(161,646) 372 (161,274) 51,057	total 19,733 372 20,105 51,057

F. DIRECTORS

Board of Directors

Our Annual Shareholder's Meeting took place on April 29, 2016 during which, among other matters, the new Board of Directors was elected. For the next three years the Board of Directors is composed by Mr. Horst Paulmann, Heike Paulmann, Peter Paulmann, Roberto Philipps, Cristian Eyzaguirre, Julio Moura and David Gallagher (proposed by the controlling shareholder) and Mr. Mario Valcarce and Richard Büchi, as independent members. The following table sets forth information for our directors as of the date of this annual report:

Name	Position	Age	Years at Cencosud (1)
Horst Paulmann Kemna (2)	Chairman of the Board	81	37
Heike Paulmann Koepfer	Director	46	17
Peter Paulmann Koepfer	Director	47	19
Richard Büchi	Director	63	3
Cristián Eyzaguirre	Director	67	11
David Gallagher	Director	71	5
Julio Moura	Director	64	4
Roberto Philipps	Director	69	13
Mario Valcarce	Director	66	0

(1) Including years in other positions at Cencosud.

(2) Horst Paulmann Kenna is the father of Heike Paulmann Koepfer and Peter Paulmann Koepfer.

Horst Paulmann Kemna. Mr. Paulmann is our Chairman of the Board and founder of Cencosud S.A. He has served on our Board since November 1978. He has served as a Director of the Chilean—German Chamber of Commerce (CAMCHAL) and the Chilean Chamber of Commerce.

Heike Paulmann Koepfer. Mrs. Paulmann has been a member of our Board of Directors since April 1999. She has a degree in business from the Universidad de Chile and an MBA from Universidad Adolfo Ibañez.

Peter Paulmann Koepfer. Mr. Paulmann has been a member of our Board of Directors since September 1996. Mr. Paulmann currently is the Chief Executive Officer for Importadora y Comercial Regen Ltda. He has a degree in business from the Pontificia Universidad Católica de Chile.

Richard Büchi. Mr. Büchi was elected an independent member of the board in April, 2013. He holds a civil engineering degree from *Universidad de Chile* and an MBA from the Wharton School of Business from the University of Pennsylvania. On March 2013 he took over the executive vice-presidency of ENTEL's mobile phone division after having acted as the company's CEO for 18 years. Additionally, Mr. Büchi was chairman of the board of Entel PCS and Entelphone.

Cristián Eyzaguirre. Mr. Eyzaguirre has been a member of our Board of Directors since 2005. He has an economics degree from Universidad de Chile and a Master of Arts in Economics from The University of California, Berkeley. Mr. Eyzaguirre is the former Chief Executive Officer of Banco Bice and Chief Financial Officer of Empresas CMPC S.A., and was a professor of Economics at the Universidad de Chile. He is currently a Director of Besalco, E-CL, Agunsa, Grupo GTD Teleductos, Teléfonica del Sur, IPAL, Banco París, Banco Cencosud (Peru) and Wenco. He also is Vice chairman of the advisory committee for the Chilean sovereign investment fund.

David Gallagher. Mr. Gallagher has been a member of the Board of Directors since April 2011. He has an MA in Modern Languages from Oxford University. He is Chairman and Founding Partner of ASSET Chile S.A, and is a director and Executive Committee member of the *Centro de Estudios Publicos*. Prior to founding ASSET Chile in 1984, Mr. Gallagher spent 10 years at Morgan Grenfell, where he became head of Latin American investment banking and director of Morgan Grenfell International.

Julio Moura. Mr. Moura has been a member of our Board of Directors since September 2011. Mr. Moura also serves as a director of Natura Cosméticos, Adecoagro and Brinox and as Chairman of Instituto Arapyaú. Prior to joining Cencosud, Mr. Moura served as Chairman of Masisa from 2002 to 2007 and as Executive Vice President of Schindler Group, Switzerland, from 1992 to 1997. Mr. Moura holds a Master's Degree from MIT's Sloan School of Management and an Engineering Degree from the Swiss Federal Institute of Technology (ETH).

Roberto Philipps. Mr. Philipps has been a member of our Board of Directors since 2003. He has held several executive positions with the Techint Organization and previously with Exxon Corporation. He is a former President of the Argentine Financial Executives Association and serves on the board of companies in Chile and Argentina. Mr. Philipps has a degree in business administration and accounting from the Universidad de Buenos Aires and completed the Advanced Executive Program at the Kellogg School, Northwestern University.

Mario Valcarce. Mr. Valcarce has been an independent member of our Board of Directors since April 19, 2016. Mr. Valcarce was CEO of Enersis S.A. from 2003 until 2006 and was Chairman of Endesa S.A. from 2006 to 2009. Currently he is part of the Board of Directors of Grupo Costanera SpA, Energia de la Patagonia, Aysén S.A., Empresas Navieras S.A., Besalco S.A. and Transelec S.A. Mr. Valcarce has a degree in Business Administration from *Pontificia Universidad Católica de Valparaíso*.

MAJOR SHAREHOLDERS G.

The following table sets forth information with respect to the beneficial ownership of our shares of common stock, as of March 31, 2016, for:

- each person known to us to own beneficially more than 5% of our shares of common stock; and .
- our directors and executive officers as a group.

Shareholder	Number of Shares of Common Stock	Percentage Beneficial Ownership
Principal Shareholders.()	of Common Stock	Ownersnip
Inversiones Quinchamali Limitada ⁽²⁾	573,754,802	20.185%
Inversiones Latadia Limitada (3)	550,823,211	19.378%
Inversiones Tano Limitada (4)	457,879,800	16.109%
Directors and Executive Officers		
Horst Paulmann Kemna (5)	70,336,573	2.475%
Peter Paulmann Koepfer (6)	*	*
Heike Paulmann Koepfer (7)	*	*
David Gallagher	—	_
Roberto Philipps	—	—
Cristián Eyzaguirre	—	_
Richard Büchi	*	*
Julio Moura	—	_
Mario Valcarce	—	—
Jaime Soler	*	*
Rodrigo Larrain	—	—
Rodrigo Hetz	*	*
Carlos Mechetti	*	*
Andrés Artigas	*	*
Bronislao Jandzio		—
Patricio Rivas	*	*
Antonio Ureta	*	*
Renato Fernandez	—	_
Carlos Madina	—	—
Ricardo Bennett	*	*
Total shares of common stock issued and outstanding	2,842,459,622	100.000%

(1) Our principal shareholders do not have different voting rights than other shareholders. All holders of our shares of common stock are entitled to one vote per share of common stock in all shareholders' meetings

(2) Inversiones Quinchamali Limitada is a Chilean company controlled by Horst Paulmann Kemna, our Chairman of the Board, who is the largest shareholder therein, with the remainder owned by members of the Paulmann family. Members of the Paulmann family include Horst Paulmann Kemna, Manfred Paulmann Koepfer, Peter Paulmann Koepfer and Heike Paulmann Koepfer. The address for Inversiones Quinchamali Limitada is Avenida Kennedy 9001, Piso 7, Las Condes, Santiago, Chile.

(3) Inversiones Latadia Limitada is a Chilean company majority owned by Inversiones Quinchamali Limitada, with the remainder owned indirectly by members of the Paulmann family. Its address is Avenida Kennedy 9001, Piso 7, Las Condes, Santiago, Chile.

(4) Inversiones Tano Limitada is a Chilean company majority owned by Inversiones Quinchamali Limitada, with the remainder owned by Inversiones Latadia Limitada and Horst Paulmann Kemna. Its

 (a) Information address is Avenida Kennedy 9001, Piso 7, Las Condes, Santiago, Chile.
 (5) Horst Paulmann Kenna owns 2.475% of our shares of common stock directly and the remaining amount through direct and indirect ownership in Inversiones Quinchamali Limitada, Inversiones Latadia Limitada and Inversiones Tano Limitada. Horst Paulmann Kenna, our Chairman of the Board, is the father of Heike Paulmann Koepfer and Peter Paulmann Koepfer, who both serve on our Board of Directors. See "Item 6. Directors, Senior Management and Employees" in our 2015 Form 20-F.

(6) Peter Paulmann Koepfer owns 0.438% of our shares of common stock.

(7) Heike Paulmann Koepfer owns 0.432% of our shares of common stock.

Represents beneficial ownership of less than one percent of ordinary shares outstanding.

UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS AS OF AND FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2016

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Cencosud S.A. and subsidiaries, condensed consolidated interim statements of financial position

Assets	Note	As o March 31, 2016	December 31, 2015
		ThCh\$ (unaudited)	ThCh\$
Current assets			
Cash and cash equivalents		251,539,892	268,275,12
Other financial assets, current	5	96,628,150	254,850,72
Other non-financial assets, current		30,968,638	14,442,030
Frade receivables and other receivables	6	733,706,609	819,839,38
Receivables due from related entities, current		16,473,998	14,851,194
inventory	8	1,071,311,060	1,068,309,333
Current tax assets		90,057,513	61,197,04
		2,290,685,860	2,501,764,84
		2,270,000,000	2,501,701,01
Assets classified as held for sale	21	94,079,667	
Fotal current assets			
		2,384,765,527	2,501,764,84
Non-current assets			
Other financial assets, non-current	5	354,876,893	421,532,58
Other non-financial assets, non-current	, J	45,414,602	31,907,76
Trade receivable and other receivables, non-current	6	17,421,839	30,996,852
Equity method investment	0	196,964,055	251,527,50
intangible assets other than goodwill	9	398,290,060	401,749,41
Goodwill	10	1,399,246,493	1,391,692,07
Property, plant and equipment	11	2,611,521,091	2,711,490,63
investment property			
Non-current tax assets	12	1,808,110,947	1,807,095,20
Deferred income tax assets		8,776,337	8,854,34
		579,182,514	552,114,088
Fotal non-current assets			

Total non-current assets	7,419,804,831	7,608,960,470
Total assets	9,804,570,358	10,110,725,310

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

Cencosud S.A. and subsidiaries, condensed consolidated interim statements of financial position

		As of		
Net equity and liabilities	Note	March 31, 2016 ThCh\$ (unaudited)	December 31, 2015 ThCh\$	
Current liabilities				
Other financial liabilities, current	13	326,501,928	356,173,111	
Trade payables and other payables		1,653,029,791	1,856,524,795	
Payables to related entities, current		28,277,735	29,196,949	
Provisions and other liabilities	14	14,624,994	15,641,961	
Current income tax liabilities		51,294,016	49,433,829	
Current provision for employee benefits		76,902,512	97,889,042	
Other non-financial liabilities, current				
		46,904,346	21,225,549	
		2,197,535,322	2,426,085,236	
Liabilities classified as held for sale	21	5,858,971		
Total current liabilities		2,203,394,293	2,426,085,236	
Non-current liabilities				
Other financial liabilities	13	2,816,090,183	2,924,038,308	
Trade accounts payables		4,623,692	4,502,991	
Provisions and other liabilities	14	69,030,951	78,188,586	
Deferred income tax liabilities		655,439,417	649,536,334	
Non-current income tax liabilities		17,789,595		
Other non-financial liabilities, non-current		58,813,976	57,562,037	
Total non-current liabilities		3,621,787,814	3,713,828,256	
T-4115175-				
Total liabilities		5,825,182,107	6,139,913,492	
Equity				
Paid-in capital	15	2,370,218,835	2,321,380,936	
Retained earnings		2,412,942,047	2,329,411,478	
Issuance premium		498,329,919	526,633,344	
		770,327,717	520,055,544	

(1,205,679,999)

(1,302,211,089)

Other reserves

Equity attributable to controlling shareholders	3,979,279,712	3,971,745,759
Non-controlling interest	108,539	(933,941)
		/
Total equity	3,979,388,251	3,970,811,818
Total equity and liabilities	9,804,570,358	10,110,725,310

The accompanying notes are an integral part of these condensed consolidated interim financial statements.



Cencosud S.A. and subsidiaries, condensed consolidated interim statement of profit and loss (unaudited)

		For the three months ended			
Statements of profit and loss	Note	3/31/2016	3/31/2015		
	10	ThCh\$	ThCh\$		
Revenues from ordinary activities	18	2,483,843,974	2,652,647,107		
Cost of Sales	16	(1,763,979,519)	(1,912,099,933)		
Gross Profit		719,864,455	740,547,174		
Other income by function	16	40,774,188	16,302,292		
Distribution cost		(6,242,744)	(6,623,710)		
Administrative expenses		(545,038,536)	(585,343,171)		
Other expenses by function		(36,495,483)	(37,817,114)		
Other losses, net	16	(3,462,534)	(10,569,944)		
Operating profit		169,399,346	116,495,527		
Finance income	16	3,840,794	3,490,506		
Finance expenses	16	(69,323,451)	(54,547,798)		
Participation in profit of equity method associates		2,860,171	1,745,343		
Exchange differences	16	38,525,604	(12,809,762)		
Losses from indexation	16	(3,468,411)	(911,064)		
Profit before income tax		141,834,053	53,462,752		
Income tax expense	17	(32,805,216)	(33,357,900)		
Profit from continuing operations		109,028,837	20,104,852		
Profit from discontinued operations Profit attributable to controlling shareholders	21	107,681,808	2,326,707 22,059,666		
Profit attributable to non-controlling shareholders		1,347,029	371,893		
Net Profit		109,028,837	22,431,559		
Earnings per share					
Basic earnings per share from continued operations		38.1	7.0		
Basic earnings per share from discontinued operations			0.8		
Diluted earnings per share from continued operations		37.8	7.0		
Diluted earnings per share from discontinued operations		-	0.8		

Cencosud S.A. and subsidiaries, condensed consolidated interim statement of comprehensive income (loss) (unaudited)

	For the three months ended				
Statements of comprehensive income (loss)	3/31/2016 ThCh\$	3/31/2015 ThCh\$			
	1 11 11 3	Thens			
let Profit	109,028,837	22,431,559			
		,,,			
tems that are or may be reclassified to profit and loss					
oreign currency translation adjustments	(02.471.572)	(10) 07(207			
	(92,461,573)	(186,976,397			
Cash flow hedge	(139,627)	209,130			
Total items that are or may be reclassified to profit and loss	(02 (01 200)	(10) 7(7.2)			
	(92,601,200)	(186,767,267			
Other comprehensive income, before taxes					
···· [····· · · · · · · · · · · · · · ·	(92,601,200)	(186,767,267			
ncome tax related to cash flow hedge					
	38,945	(58,599			
Total income tax that are or may be reclassified to profit and loss	38,945	(58,599			
		(50,577			
otal other comprehensive loss	(92,562,255)	(186,825,866			
`otal comprehensive income (loss)	16,466,582	(164,394,307			
ncome attributable to					
wners of the Company	15,371,505	(164,759,696			
Ion-controlling interest					
	1,095,077	365,389			
Total comprehensive income (loss)					
/	16,466,582	(164,394,307			

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

Cencosud S.A. and subsidiaries, Condensed consolidated interim statement of changes in net equity for the three months ended March 31, 2016 (unaudited)

Statement of changes in equity ThCh\$	Paid-in capital	Issuance premiums	Translation reserves	Cash flow Hedge reserves	Actuarial Gain (loss) reserves	Share based payments reserves	Other reserves	Total reserves	Changes in retained earnings (Accumulated losses)	Changes in net equity attributable to parent company shareholders	Change in non- controlling interest	Total equity
Opening balance as of January 1, 2016	2,321,380,936	526,633,344	(1,187,109,821)	14,859,584	(229,427)	19,276,599	(52,476,934)	(1,205,679,999)	2,329,411,478	3,971,745,759	(933,941)	3,970,811,818
Changes in equity												
Comprehensive income												
Net profit		-		-				-	107,681,808	107,681,808	1,347,029	109,028,837
Other comprehensive loss			(92,209,621)	(100,682)				(92,310,303)		(92,310,303)	(251,952)	(92,562,255)
		-	(92,209,621)	(100,082)				(92,310,303)		(92,510,505)	(231,932)	(92,302,233)
Total Comprehensive (loss) income	<u> </u>	<u> </u>	(92,209,621)	(100,682)	-	-	<u> </u>	(92,310,303)	107,681,808	15,371,505	1,095,077	16,466,582
Exercise of stock options (see note 20)												
	48,837,899	(28,303,425)	-	-	-	(6,798,814)	-	(6,798,814)	-	13,735,660	-	13,735,660
Dividends	-	-	-	-	-	-	-	-	(24,151,239)	-	-	(24,151,239)
Stock option (see Note 20)	-	-	-	-	-	3,739,726	-	3,739,726	-	3,739,726	-	3,739,726
Decrease due to changes in ownership interest without a loss of												
control	<u> </u>	-	<u> </u>				(1,161,699)	(1,161,699)	-	(1,161,699)	(52,597)	(1,214,296)
Total transactions with owners	48,837,899	(28,303,425)	<u>-</u>	<u>-</u> .	<u> </u>	(3,059,088)	(1,161,699)	(4,220,787)	(24,151,239)	(7,837,552)	(52,597)	(7,890,149)
Total Changes in equity		(28,303,425)	(92,209,621)	(100,682)		(3,059,088)	(1,161,699)	(96,531,090)	83,530,569	7,533,953	1,042,480	8,576,433
Ending balance, as of March 31, 2016	2,370,218,835	498,329,919	(1,279,319,442)	14,758,902	(229,427)	16,217,511	(53,638,633)	(1,302,211,089)	2,412,942,047	3,979,279,712	108,539	3,979,388,251

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

Cencosud S.A. and subsidiaries, Condensed consolidated interim statement of changes in net equity for the three months ended March 31, 2015 (unaudited)

Statement of changes in equity ThCh\$	Paid-in capital	Issuance premiums	Translation reserves	Cash flow Hedge reserves	Actuarial Gain reserves	Share based payments reserves	Other reserves	Total reserves	Changes in retained earnings (Accumulated losses)	Changes in net equity attributable to parent company shareholders	Change in non- controlling interest	Total equity
Opening balance as of January 1, 2015	2,321,380,936	526,633,344	(696,546,714)	13,202,220	117,926	13,458,245	(52,476,934)	(722,245,257)	2,166,548,572	4,292,317,595	(831,784)	4,291,485,811
Changes in equity												
Comprehensive												

income

Net profit		-	-		-	-		-	22,059,666	22,059,666	371,893	22,431,559
Other comprehensive												
loss	-	- (18	86,969,893)	150,531		<u> </u>	- (186,8	819,362)	-	(186,819,362)	(6,504)	(186,825,866)
Total Comprehensive (loss) income		- (18	86,969,893)	150,531		<u> </u>	- (186,8	819,362)	22,059,666	(164,759,696)	365,389	(164,394,307)
Dividends									(2 = (1 0 1 0)	(2.5.1.0.10)		
Stock option (see Note 20)	-	-	-	-	-	- 806,065	- 8	806,065	(3,744,040)	(3,744,040) 806,065	-	(3,744,040) 806,065
Decrease due to changes in ownership interest without a loss of control	-	-	-	-	-	800,005	- c	500,005	(1,782,267)	(1,782,267)	-	(1,782,267)
Total transactions				-			-	-	(1,762,207)	(1,782,207)		(1,762,207)
with owners	<u> </u>		<u> </u>		<u> </u>	806,065	- 8	806,065	(5,226,037)	(4,720,242)	<u> </u>	(4,720,242)
Total Changes in equity						806,065	(196.0	013,297)	16,533,359	(169,479,938)	365,389	(160 114 540)
	-					800,065	- (186,0	J15,297)	10,333,339	(109,4/9,938)	303,389	(169,114,549)

Ending balance, as of March 31, 2015 2,321,380,936 526,633,344 (883,516,607) 13,352,751 117,926 14,264,310 (52,476,934) (908,258,554) 2,183,081,931 4,122,837,657 (466,395) 4,122,371,262

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

Cencosud S.A. and subsidiaries, Condensed consolidated interim statements of cash flows (unaudited)

	For the three months ended March 31				
	2016	2015			
Cash flows from (used in) operating activities	ThCh\$	ThCh\$			
Types of revenues from operating activities					
Revenue from sale of goods and provision of services	2,993,838,841	3,276,406,934			
Other operating activities revenue	15,270,384	2,127,803			
Types of payments					
Payments to suppliers for supply of goods and services	(2,582,774,650)	(2,607,469,916)			
Payments to and on behalf of personnel	(305,999,620)	(359,447,090)			
Other operating payments	(155,528,361)	(161,135,678)			
Interest paid	-	(1,838,561)			
Interest received	-	102,542			
Taxes paid	(19,709,011)	(20,843,407)			
Other cash inflows (outflows)	987,025	(193,021)			
Cash flows from (used in) operating activities (continuing operations)	(53,915,392)	127,709,606			
Cash flows used in operating activities (discontinued operations)		(98,261,013)			
Net cash flow (used in) from operating activities	(53,915,392)	29,448,593			
Cash flows (used in) from investing activities					
Cash flows from loss of control in subsidiaries classified as investing activities	(1,434,532)	-			
Proceeds from sales of property, plant and equipment	1,779,681	596,546			
Purchases of property, plant & equipment	(41,889,961)	(44,357,712)			
Purchases of intangible assets	(8,074,386)	(5,678,523)			
Interest received	435,537	216,522			
Proceeds from sale of other financial assets—mutual funds	962,391,032	1,095,023,552			
Purchases of other financial assets—mutual funds	(797,536,248)	(1,105,749,183)			
Cash flows from (used in) investing activities (continuing operations)	115,671,123	(59,948,798)			
Cash flows used in investment activities (discontinued operations)		(779,284)			
		((,,,,_,))			
Net cash flow from (used in) investment activities	115,671,123	(60,728,082)			
Cash flows from (used in) financing activities	12 725 660				
Proceeds from exercise of stock options	13,735,660	-			
Proceeds from borrowing at long-term	-	628,220,307			
Proceeds from borrowing at short-term	45,464,010	732,356,151			
Total loan proceeds from borrowing	45,464,010	1,360,576,458			
	10,10,010	1,000,070,100			
Repayments of borrowing	(40,479,068)	(1,341,555,540)			
Interest paid	(76,680,969)	(61,515,314)			
Other cash outflows	(1,570)	-			
Cash flows used in financing activities (continuing anarcticus)	(57,961,937)	(42 404 206)			
Cash flows used in financing activities (continuing operations) Cash flows from financing activities (discontinued operations)	(57,901,957)	(42,494,396) 30,196,981			
Net cash flow used in financing activities	(57,961,937)	(12,297,415)			
	(27,207,307)	(12,2) (,110)			
Net increase (decrease) in cash and cash equivalents before the effects of exchange rates variations	3,793,794	(43,576,904)			
Effects of variations in the exchange rate on cash and cash equivalents	(20,529,028)	(4,433,706)			
Net decrease in cash and cash equivalents	(16,735,234)	(48,010,610)			
Cash and cash equivalents at the beginning of the period	268,275,126	218,871,793			
Cash and cash equivalents at the end of the period	251,539,892	170,861,183			
Incuded in cash and cash equivalents per the statement of financial situation	251,539,892	174,875,793			
Incuded in the assets of the disposal group		(4,014,610)			

The accompanying notes are an integral part of these condensed consoliodated interim financial statements.



Cencosud S.A. and subsidiaries Notes to the unaudited condensed consolidated interim financial statements

1 General information

Cencosud S.A. (hereinafter "Cencosud Group," "the Company," "the Holding," "the Group") taxpayer ID number 93.834.000-5 is a public corporation with an indefinite life, with its legal residence at Avda. Kennedy 9001, 4th floor, Las Condes, Santiago, Chile.

Cencosud S.A. is a public company registered with the Chilean Superintendence of Securities and Insurance (SVS), under No.743, which shares are quoted in Chile on the Stock Brokers-Stock Exchange (Valparaiso), the Chilean Electronic Stock Exchange and the Santiago Stock Exchange; it is also quoted on the United States of America Stock Exchange ("NYSE") in New York in the form of American Depositary Receipts (ADRs).

Cencosud S.A. is a retail operator in Latin America, which has active operations in Chile, Argentina, Brazil, Colombia and Peru, where it has developed a successful multi-format and multi-brand strategy reaching sales of ThCh\$ 2,483,843,974 as of March 31, 2016.

During the year ended March 31, 2016, the Company employed an average of 138,997 employees, ending with a total number of 138,910 employees.

The Company's operations include supermarkets, hypermarkets, home improvement stores, department stores, shopping centers, as well as real estate development and financial services, which makes it the most diversified retail company of Latin-American capital in South America with the biggest offering of square meters, it caters to the consumption needs of over 180 million customers.

Additionally, it operates other lines of business that complement the main retail operations, such as insurance brokerage, a travel agency, customer loyalty services and family entertainment centers. All of these services have gained recognition and prestige among customers, with brands that excel at quality and service.

The Company splits its equity among 2,842,459,622 shares of a single series whose main shareholders are the following:

Major shareholders as of March 31, 2016

Major shareholders as of March 31, 2016		Shares	Interest
			%
Inversiones Quinchamali Limitada		573,754,802	20.185%
Inversiones Latadia Limitada		550,823,211	19.378%
Inversiones Tano Limitada		457,879,800	16.109%
Banco de Chile on behalf of third parties		185,444,659	6.524%
Banco Itau on behalf of investors		135,049,824	4.751%
Horst Paulmann Kemna		70,336,573	2.475%
Fondo de Pensiones Habitat C		62,824,980	2.210%
Banco Santander - JP Morgan		56,918,099	2.002%
Provida C Pension Fund		56,826,301	1.999%
Habitat B Pension Fund		41,346,983	1.455%
Capital C Pension Fund		37,802,208	1.330%
Provida B Pension Fund		36,054,975	1.268%
Other shareholders		577,397,207	20.313%
	Total	2,842,459,622	100.000%

The Cencosud group is controlled by the Paulmann family, as detailed below:

Interest of Paulmann family as of March 31, 2016

Interest of Paulmann family as of March 31, 2016	Interest
	0/0
Inversiones Quinchamali Limitada	20.185%
Inversiones Latadia Limitada	19.378%
Inversiones Tano Limitada	16.109%
Horst Paulmann Kemna	2.475%
Manfred Paulmann Koepfer	0.489%
Peter Paulmann Koepfer	0.495%
Heike Paulmann Koepfer	0.490%
Succession of Mrs. Helga Koepfer Schoebitz	0.114%
Inversiones Alpa Limitada	0.026%
Total	59.761%

These condensed consolidated interim financial statements of Cencosud group as of March 31, 2016, were approved by the Board of Directors in a session held on May 25, 2016.

2 Summary of the main accounting policies

2.1 Presentation basis

The consolidated financial statements of Cencosud S.A. have been prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB).

These condensed consolidated interim financial statements for the three months ended March 31, 2016 have been prepared in accordance with IAS 34, "Interim financial reporting" and do not include all the information required for a complete set of IFRS annual financial statements. Accordingly, the condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended December 31, 2015, which have been prepared in accordance with IFRS.

2.2 New and amended standards adopted by the group

(a) The following standards and interpretations are compulsory for the first adoption for annual periods beginning on or after January 1, 2016.

Amendments and improvements

IFRS 11 Joint Arrangements. Publicated May 2014. The amendments clarify the accounting for acquisitions of an interest in a joint operation when the operation constitutes a business. They require an investor to apply the principles of Business Combinations accounting when it acquires an interest in a joint operation that constitutes a business.

Amendment to IAS 16 "Property, Plant and Equipment", and IAS 38, "Intangible Assets". Publicated May 2014. This amendment clarifies that the use of revenue-based methods to calculate the depreciation of an asset is not appropiate. It also clarifies that revenue is generally presumed to be an inappropiate basis for measuring the consumption of the economic benefits embodied in an intangible asset

Amendment to IAS 16 "Property, Plant and Equipment", and IAS 41 "Agriculture". Publicated June 2014. These amendments change the reporting for bearer plants, which should be accounted for in the same way as property, plant and equipment. The amendments include them in the scope of IAS 16 rather tan IAS 41.

Amendment to IAS 27 "Consolidated and Separate Financial Statements". Publicated August 2014. The amendment allows entities to use the equity method to account for investments in subsidiaries, join ventures and associates in their separate financial statements.



Amendment to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures". Publicated September 2014. The amendments address a conflict between the requirements of IAS 28 'Investments in Associates and Joint Ventures' and IFRS 10 'Consolidated Financial Statements' and clarify that in a transaction involving an associate or joint venture the extent of gain or loss recognition depends on whether the assets sold or contributed constitute a business.

Amendment to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures". Publicated December 2014. These Amendments address issues that have arisen in the context of applying the consolidation exception for investment entities. The amendment defines that when applying the equity method to an associate or a joint venture, a non-investment entity investor in an investment entity may retain the fair value measurement applied by the associate or joint venture to its interests in subsidiaries.

Amendment to IAS 1 "Presentation of Financial Statements". Publicated December 2014. The amendments aim at clarifying IAS 1 to address perceived impediments to preparers exercising their judgement in presenting their financial reports. The amendment to ensure that entities are able to use judgement when presenting their financial reports as the wording of some of the requirements in IAS 1 had in some cases been read to prevent the use of judgement.

Annual Improvements to IFRSs 2012-2014 Cycle. Publicated on September 25, 2014

Amendment to IFRS 5 " Non-current Assets Held for Sale and Discontinued Operations". The amendment adds specific guidance in IFRS 5 changes in methods of disposal, for cases in which an entity reclassifies an asset from held for sale to held for distribution or vice versa and cases in which held-for-distribution accounting is discontinued.

Improvements to IFRS 7 " Financial Instruments: Disclosures". It adds additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset for the purpose of determining the disclosures required. This also clarifies the applicability of the amendments to IFRS 7 on offsetting disclosures to condensed interim financial statements.

Improvements to IAS 19, "Employee Benefits". It clarifies that the high quality corporate bonds used in estimating the discount rate for post-employment benefits should be denominated in the same currency as the benefits to be paid.

Improvements to IAS 34, " Interim Financial Reporting". This clarifies the meaning of 'elsewhere in the interim report' and requires a cross-reference.

Managenment has assessed the adoption of these standards, amendments and interpretations, and it has concluded that there are not a material impact on Financial Satements of the Group.

(b) New standards, amendments and interpretations not yet adopted.

Standards and interpretations	Description	Application for annual periods beginning on or after:
IFRS 9 "Financial Instruments"	The complete version of IFRS 9 replaces most of the guidance in IAS 39. IFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets. There is now a new expected credit losses model that replaces the incurred loss impairment model used in IAS 39.	01-01-2018
IFRS 15 "Revenue from Contracts with Customers"	This standard defines a new model to recognize revenue from contracts with costumers. The standard deals with revenue recognition and establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. Revenue is recognized when a customer obtains control of a good or service and thus has the ability to direct the use and obtain the benefits from the good or service. The standard replaces IAS 18 'Revenue' and IAS 11 'Construction contracts' and related interpretations.	01-01-2018

IFRS 16 "Leases"	Specifies how an IFRS reporter will recognise, measure, present and disclose leases. The new standard brings most leases on-balance sheet for lessees under a single model, eliminating the distinction between operating and finance leases. Lessor accounting however remains largely unchanged and the distinction between operating and finance leases is retained. The standard also provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value.	01-01-2019
Amandments and improvements	Description	Application for annual periods beginning on or after:
Amendment to IAS 7 "Statement of Cash Flows"	The amendments are intended to clarify IAS 7 to improve information provided to users of financial statements about an entity's financing activities. The amendments in Disclosure Initiative (Amendments to IAS 7) come with the objective that entities shall provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities.	01-01-2017
Amendment to IAS 12 "Income Taxes"	The IASB had concluded that the diversity in practice around the recognition of a deferred tax asset that is related to a debt instrument measured at fair value is mainly attributable to uncertainty about the application of some of the principles in IAS 12. Therefore the amendments consist of some clarifying paragraphs and an	01-01-2017

assessed by the Group. In particular regarding IFRS 16 the Company is analyzing the impacts that the new standard would have over the Financial Statements, Covenants and other financial indicators."

2.3 Accounting policies

The accounting policies adopted are consistent with those applied during the previous financial year and corresponding interim reporting period, except for the estimation of income tax and adoption of new and amended standards disclosed in Note 2.2.

Income taxes for interim periods are accounted for using the tax rate that would be applicable to expected total annual income before taxes.

2.4 Changes in accounting policies

The Company assess accounting policies frequently, and decide to change any of the adopted standards only if the change: i) is required by a new IFRS; or ii) results in the financial statements providing reliable and more relevant information about the effects of transactions, other events or conditions on the entity's financial position, financial performance, or cash flows.

Except for the change in the accounting policy related to the allocation in the statement of profit and loss of the effects of measurement at fair value of the ineffective portion of designated hedges, and economic hedges, described in note 23, no other changes in accounting policies have been adopted by the Company during for the three months ended March 31, 2016 and 2015, except for the adoption of new and amended standards disclosed in Note 2.2., no other changes in accounting policies have been adopted by the Company for the three month periods ended March 31, 2016 and 2015.

2.5 Income tax.

On September 29, 2014, Law No. 20,780 was enacted and published in the Official Gazette, introducing various amendments to the current income tax law and taxation rules for other taxes in Chile. Under the recently enacted tax law, the income tax rate will increase to 21%, 22.5%, 24%, 25.5% and 27%, for the years 2014, 2015, 2016, 2017 and 2018 and following fiscal years, respectively, such newly enacted rates are applicable based on the Company's adoption of the partially integrated system.

The above implies that the income tax rate in Chile is 24% for the 2016 fiscal year. Therefore, for the close of the financial statements as of March 31, 2016, a tax rate of 24% has been considered in the determination of the income tax provision.

2.6 Assets and liabilities held for sale and discontinued operations

Non current assets (or disposal groups) are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use and the sale is considered highly probable. Assets classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell, except forinvestment properties, financials instruments and others that are carried at fair value. An impairment loss is recognized for any initial or subsequent write down of the asset (or disposal group) to fair value less costs to sell. A gain is recognized for any subsequent increases in fair value less costs to sell of an asset (or disposal group), but not in excess of any cumulative impairment loss previously recognized. A gain or loss not previously recognized by the date of the sale of the non current asset (or disposal group) is recognized at the date of recognition. Non-current assets (including those that are part of disposal group) are notdepreciated or amortized while they are classified as held for sale.

Non current assets classified as held for sale and the assets of a disposal group classified as held for sale are presented separately from the other assets in the statement of financial position. The liabilities of a disposal group classified as held for sale are presented separately from other liabilities in the statement of financial position.

A discontinued operation is a component of the entity that has been disposed of or is classified as held for sale and that represents a separate major line of business or geographical area of operations, or is a subsidiary acquired exclusively with a view to resale. The results of discontinued operations, net of tax, are presented separately in the statement of profit and loss. Net cash flows attributable to the operating, investing and financing activities of discontinued operations are required to be disclosed either in the notes to the financial statements or on the face of the statements of cash flows. IFRS 5 requires that a company "re-present" its statement of comprehensive income as if the operation had been discontinued for all prior periods presented.

Assets held for sale, and associated liabilities, are detailed on note 21 to these condensed interim financial statements.

2.7 Seasonability

The Company experiences distinct seasonal sales patterns at supermarkets due to heightened consumer activity throughout the Christmas and New Year holiday season, as well as during the beginning of each school year in March. During these periods, the Company promotes the sale of non-food items particularly by discounting imported goods, such as toys throughout the Christmas holiday season, and school supplies during the back-to-school period. Conversely, the Company usually experiences a decrease in sales during the summer vacation months of January and February.

The Company does not experience significant seasonality in the home improvement sector.

Department stores have also experienced historically distinct seasonal sales patterns due to heightened consumer activity throughout the Christmas and New Year holiday season. As a result, the strongest quarter in terms of sales is the fourth quarter.

Shopping center revenues generally increase during the Christmas and New Year holiday season, reflecting the seasonal sales peak for shopping centers.

3 Risk management policies

The Company is exposed to a variety of financial risks: market risk (including interest rate risk and foreign exchange rate risk), credit risk and liquidity risk.

The condensed interim consolidated financial statements do not include all financial risk management information and disclosure required in the annual financial statements, and should be read in conjunction with the Company's annual consolidated financial statements as of December 31, 2015.

There have been no changes in the risk management policies and procedures between the dates of the annual and these interim consolidated financial statements as of March 31, 2016.

3.1. Valuation methodology (initially and subsequently).

Financial instruments that have been accounted for at fair value in the statement of financial position as of March 31, 2016 and December 31, 2015 have been measured using the methodologies as set forth in IFRS 13. These methodologies applied for each class of financial instruments are classified using the following hierarchy:

Level I: The fair value of financial instruments traded in active markets (such as publicly traded derivatives, and trading and available-for-sale securities) is based on quoted (unadjusted) market prices at the end of the reporting period. The quoted marked price used for financial assets held by the group is the current bid price. These instruments are included in level 1.

Level II: The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level III: If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3.

Specific valuation techniques used to value financial instruments include:

• Quoted market prices or dealer quotes for similar instruments;

- The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows based on observable yield curves;
- The fair value of forward foreign exchange contracts is determined using forward exchange rates at the balance sheet date, with the resulting value discounted back to present value;
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

Group valuation process

The Group has established control framework with respect to the measurements of fair value. This includes a valuation team that has an overall responsibility for overseeing all significant fair value measurements, including level 3 fair values, and reports directly to the regional CFO.

The valuation team regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then the valuation team assesses the evidence from third parties to support the conclusion that such valuations meet the requirements of IFRS, including the fair value hierarchy in which such valuation should be classified.

Taking into account the nature and characteristics of the instruments maintained in its portfolio, the Company classifies its valuation methodologies in the three aforementioned levels. Currently, the valuation process considers internally developed valuation techniques, for which parameters and observable market inputs are used, mainly using the present value methodology.

As of March 31, 2016 and December 31, 2015, the Group has no financial instruments that have been valuated using inputs assessed as level III, however, the procedures above are in line with the Group policies regarding the estimation and review of the inputs used in fair-valuing financial asset and recurrent and non-recurrent non-financial assets.

The tables below show the total value of each type of the financial instruments valued under each category, and its respective percentage, as of March 31, 2016 and December 31, 2015:

Table Valuation methodologies.

March 2016

lassification	Group	Туре	Value	Valuation me Level I	Level II	Level III	Amortized cost
assilication	Group	Туре	ThCh\$	%	%	%	<u> </u>
t fair value through profit or loss	Mutual funds	Mutual funds	41,051,994	100%	-	-	
	Derivatives	Forward	85,822	-	100%		
			03,022		10070		
	Governmental bonds	Governmental bonds	3,978,787	100%	_		
			5,770,707	10070			
	Other financial Instruments	Highly liquid financial instruments					
	Instruments	listi unients	51,511,547	100%	-	-	
		Other financial					
		investments					
			201,145	100%	-	-	
edit cards and trade	Cash and cash						
Receivables, net	equivalents	Cash balances					
			24,325,957	-	-	-	
		Bank balances					
			135,173,111	-	-	-	
		Short-term deposits					
			92,040,824	-	-	-	
		Receivables due from					
	Receivables	Bretas	878,695				
			0/0,095	-	-	-	
		Credit card and trade					
		receivables, net (1)	751,128,448	-	-	-	
	D 11 C 1/1						
	Receivables from related entities	Related entities, current					
			16,473,998	-	-	-	1
nancial liabilities and							
yables	Bank loans (1)	Current					
			206,832,358	-	-	-	1
		Non-Current					
			255,985,695	-	-	-	1
	Bonds payable (2)	Current					
			42,633,954	-	-	-	1
		Non-Current					
			2,488,281,285	-	-	-	1
	Other loans						
	(lease)	Current	2 521 202				
			2,531,302	-	-	-	1
		Non-Current	25.050.222				
			25,970,332	-	-	-	
	Deposits and saving	_					
	accounts	Current	69,770,366	-	-	-	
			07,110,500		-	-	
		Non-Current					

			32,519,509	-	-	-	100%
	Debt purchase affiliates	Non-Current	2,025,542	-	-	-	100%
	Letters of credit	Non-Current	8,049,740	-	-	-	100%
	Other financial liabilities	Current	2,035,686	-	-	-	100%
	Trade payables	Current	1,497,820,973	-	-	-	100%
		Non-Current	461,210	-	-	-	100%
	Withholding taxes	Current	155,208,818	-	-	-	100%
		Non-Current	4,162,482	-	-	-	100%
	Payables to related entities	Current	28,277,735	-	_	-	100%
Hedges	Hedging derivatives	Cash flow hedging liability	3,645,892		100%	-	_
		Cash flow hedging asset					
			307,658,745	-	100%	-	-
		Fair value hedging asset	46,138,308	-	100%	-	-
			F-15				

December 2015

Classification	Crown	Tuno	Valua	Valuation me	thod Level II	Level III	Amortized cost
Classification	Group	Туре	Value ThCh\$	Level I %	Level II %	Level III %	Amortized cost %
			110109	, .	, .	/0	/0
profit or loss	Mutual funds	Mutual fund shares	181,562,472	100%		-	
	Derivativa	Forward	- 3 3 -				
	Derivatives	Forward	1,873,528	-	100%	-	
	Other financial	Highly liquid financial					
	Instrument	instruments					
			71,414,725	100%	-	-	
		Other financial investments					
		nivestments	185,549	100%	-	-	
rade Receivables,	Cash and cash						
net	equivalents	Cash balances	41,943,295				10
			41,945,295	-	-	-	10
		Bank balances	189,062,850			-	10
			10,002,000				10
		Short-term deposits	37,268,981		-	-	10
		Receivables due from					
	Receivables	Bretas					
			2,625,340	-	-	-	10
		Trade receivables, net (1)	850 836 235				10
			850,836,235	-	-	-	10
	Receivables from related entities	Related entities, current					
	Totatou ontitios	Totaloù ontitos, outront	14,851,194	-	-	-	10
inancial liabilities and							
ayables	Bank loans (1)	Current	193,821,962				10
			195,621,902	-	-	-	10
		Non-Current	269,733,099	-	-	-	10
	D	C					
	Bonds payable (2)	Current	61,488,514	-	-	-	10
		Non-Current					
		Non Current	2,586,966,437	-	-	-	10
	Other loans						
	(lease)	Current	3,025,088				10
			5,025,086	-	-	-	10
		Non-Current	29,524,500	-	-	-	10
	Densite and as inc		- j . j				
	Deposits and saving accounts	Current					
			94,067,332	-	-	-	10
		Non-Current	22 (04 20 7				
			23,601,397	-	-	-	10
	Debt purchase affiliates	Current	1,388,767				10
			1,300,707	-	-	-	10
		Non-Current	4,889,206		-	-	10
	Letters of credit	Non-Current					
	Letters of credit	Non-Current	8,235,348	-	-	-	10
	Other financial liabilities	Current					
			2,323,419	-		-	10
	Trade payables	Current					
			1,622,571,864	-	-	-	10
		Non-Current					
			571,936	-	-	-	10
	Withholding taxes	Current	222.052.021				10
			233,952,931	-	-	-	10
		Non-Current	3,931,055	-	-	-	10
	D 11		5,751,000				10
	Payables to related entities	Current					

			29,196,949	-	-	-	100%
Hedges	Hedging derivatives	Cash flow hedging liability	1,146,350	-	100%	-	-
		Cash flow hedging asset	382,046,136		100%	-	
		Fair value hedging asset	36,675,561	-	100%	-	-
			F-16				

Instruments classified as Level II correspond mainly to interest rate and cross currency swaps that have been valued by discounting the future cash flows stipulated in the contract for both the asset and liability component of each instrument. The structure of interest rates used to bring the future cash flows to present value is constructed based on the currency of each component and inferred from transactions involving risk-free instruments in the relevant market.

The Group recognizes transfers between levels of the fair value hierarchy at the end the reporting period during the change has occurred. As of March 31, 2016 and December 31, 2015, there have been no transfers between level I and II, and transfers out of level III to another level of fair value.

3.2. Reclassifications.

As of the end of this reporting period, the Company has not reclassified any entries in the aforementioned financial instrument categories.

3.3. Liquidity risk.

The concept of liquidity risk is used by the Company to refer to financial uncertainty, at different time horizons, related to its capacity to respond to cash needs to support its operations, under both normal and exceptional circumstances.

Compared to year ended, there was no material change in the contractual undiscounted cash out flows for financial liabilities that affect the Company's liquidity risk.

3.4 Fair value of financial assets and liabilities measured at amortized cost.

In order to estimate the fair value of debt instruments accounted for at amortized cost, the Company has estimated the cash flows from variable interest obligations using relevant swap curves. The structure of interest rates used to bring the future cash flows to present value is constructed based on the currency of each obligation and corresponds to the risk-free curve in the relevant market plus a credit spread inferred from the initial contractual conditions of each obligation.

The fair value of borrowings (bank loans and bons payables) which are classified within Level II of the fair value hierarchy, are as follows:

	A	s of
	March 31,	December 31,
Borrowings	2016	2015
	ThCh\$	ThCh\$
Current	256,485,677	254,051,164
Non-Current	2,770,013,081	2,934,426,982
Total	3,026,498,758	3,188,478,136

The fair value of the following financial assets and liabilities approximate their carrying amount:

- Trade and other receivables
- · Other current financial assets
- Cash and cash equivalents (excluding bank overdrafts)
- Trade and other payables
- The following assets and liabilities within the held-for-sale disposal group:
 - Cash and cash equivalents
 - Other current assets
 - Trade and other payables
 - Borrowings
 - Other current liabilities

4 Estimates, judgment or criteria applied by management

The estimates and criteria used are continuously assessed and are based on prior experience and other factors, including the expectation of occurrence of future events that are considered reasonable according to the circumstances.

The preparation of interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgments made by management in applying the group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended December 31, 2015, with the exception of changes in estimates that are required in determining the provision for income taxes and changes derived from adoption of new pronouncements as mentioned in Note 2.5.

4.1 Investment property

a) Fair value measurement for lands

The fair value for land was determined by the Company's finance department, consulting with external and independent property valuers who have the appropriate recognized professional qualification and recent experience in the location and category of the property being valued.

The methodology used in determining the fair value of lands was the market approach, which consists of determining the fair value based on recent transactions occurred in the market.

This measurement corresponds to level II of the fair value hierarchy.

b) Fair value measurements for investment properties other than land.

The Company's finance department is responsible for determining fair value measurements included in the financial statements, including Level 3 fair values of investment properties. The Company's finance department includes a valuations team that prepares a valuation for each investment property every quarter. The valuation team reports directly to the Chief Financial Officer (CFO) and the Audit Committee (AC). Discussions of valuation processes, key inputs and results are held between the CFO, AC and the valuation team at least once every quarter, in line with the Company's quarterly reporting dates.

The fair value measurement for this type of investment has been categorized as a level III fair value based on the inputs used in the valuation technique. Investment properties are valued on a highest and best use basis. Changes in Level 3 fair values are analyzed at each reporting date during the quarterly valuation discussions between the CFO, AC and the valuation team. As part of this discussion, the team presents a report that explains the reasons for the fair value movements.

For all of the Company's investment properties, the current use is considered to be the highest and best use.

The Company's policy is to recognize transfers into and transfers out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer. There were no transfers in or out of Level 3 fair value measurements for investment properties during the period, nor transfers between Level 1 and Level 2 of the fair value hierarchy.

For investment property the methodology of the discounted future cash flows uses a country-specific WACC post- tax rate, measured in real terms and differentiated by country. To this effect, a calculation is performed to obtain the net revenues that correspond to the lease income minus the direct costs and operating expenses. Additionally, the projected cash flows used the historical information of the recent years and the projected macroeconomic variables that will affect each country.

The rates used as of March 31, 2016 and December 31, 2015 are as follows:

	WACC rat	te as of
Country	3/31/2016	12/31/2015
Chile	6.52%	6.73%
Argentina	21.59%	22.50%
Peru	7.32%	7.50%
Colombia	7.55%	7.66%

The cash flows are calculated in a scenario of moderated growth for those investment properties that have reached the expected maturity level and the main variables used are:

1. Determination of the Discount Rate

The discount rate is reviewed quarterly for each country and consists of the following factors:

a) BETA: Because the American market presents a greater number of comparable companies within this industry, using betas of companies in that country.

b) Risk-free rate: It draws on the U.S. Treasury rate at 30 years (30yr T-Bond)

- c) Risk premium: Estimated on long-term returns of the stock market and the country risk of each transaction, estimated by the Credit Default Swap to 10 years (10yr CDS). In the case of Argentina's country risk used is the average of the last three years.
- d) Leverage Ratio: Estimated as of BETA referring them on 66.9% equity and 33.1% debt.
- e) Tax rate: We use the tax rate in effect in each country
- f) Spread: The international bond spread of Cencosud is used to estimate the return on debt which is similar to the Industry spread. With all these factors we estimate the discount rate (WACC) nominal and real, the latter being used as the flow is estimated at UF (Unidad de Fomento) in Chile, or adjusted for inflation in Peru and Argentina



2. Revenue growth:

The evolution of income depends on the property, but remains between 0.5% and 1.0% annual real growth, except those newly opened malls whose maturation does expect superior performance improved in the first years of operation. The revenue projection is reviewed quarterly so that it is aligned to the budget approved by the board in the short term and that their expectations of long-term trends are in line with the life cycle in which the asset is (Shopping).

3. Growth in costs and expenses:

As income, change in expenditure depends on the property but always reflects the standard structure resulting from the operation of such properties and operating agreements signed with tenants. These are also reviewed quarterly to be aligned with the budget and expected evolution for each Shopping.

4. Investment Plan:

For each shopping center, the Company reviews whether the investment plans is in line with the characteristics of each property and the life cycle in which they are placed.

Based on the points described above, the estimated available flow projection thirty-year term, after which is estimated a perpetuity. The present value of these flows determines the fair value of the investment property.

5. Valuation technique and Inter-relationship between key unobservable inputs.

Valuation technique (Discounted cash flows): The valuation model considers the present value of the net cash flows to be generated from the property taking into account expected revenue growth, occupancy rates, other cost and expenses not paid by tenants. The expected net cash flows are discounted using risk-adjusted discount rates (see above on "determination of discount rate"). Among other factors, the discount rate estimation considers the quality of a building and its location, tenant credit and lease terms.

Class	Country (*)	Unobservable input	Range
Malls	Chile	Expected revenue growth (real)	0.5% - 1%
		Occupancy rate	90% - 100%
	Argentina	Expected revenue growth (real)	0.5% - 1%
	Ť	Occupancy rate	90% - 100%
Office	Chile	Expected revenue growth (real)	0.5% - 1%
		Occupancy rate (1st through 5th year)	50% - 90%%
		Thereafter	80% - 98%

(*) The group concentrates 89% of the total of the investment properties in Chile and Argentina.

The estimated fair value of the investment properties would increase (decrease) if:

• Risk-adjusted discount rate were lower (higher)

- Expected revenue growth were higher (lower)
- The occupancy rate were higher (lower)

5 Other financial assets, current and non-current

The composition of this item as of March 31, 2016 and December 31, 2015 includes the following:

As	of
March 31, 2016	December 31, 2015
ThCh\$	ThCh\$
3,978,787	-
41,051,994	181,562,472
85,822	1,873,528
51,511,547	71,414,725
96,628,150	254,850,725
As o	f
March 31, 2016	December 31, 2015
	ThChS
	418,721,697
	185,549
878,695	2,625,340
	· · · · ·
354,876,893	421,532,586
	2016 ThCh\$ 3,978,787 41,051,994 85,822 51,511,547 96,628,150 As of March 31, 2016 ThCh\$ 353,797,053 201,145 878,695

* Mutual Funds units are mainly fixed rate investments

6 Trade receivables and other receivables

Trade receivables and other receivables as of March 31, 2016 and December 31, 2015 are as follows:

	As c	of
Trade receivables and other receivables net, current	March 31, 2016	December 31, 2015
	ThCh\$	ThCh\$
Trade receivables net, current	153,942,842	174,446,809
Credit card receivables net, current	314,007,920	342,372,436
Other receivables, net, current	265,099,791	302,409,953
Letters of credit loans	656,056	610,185

Total

	As o	of
Trade receivables and other receivables, net, non-current	March 31, 2016 ThCh\$	December 31, 2015 ThCh\$
Trade receivables net, non-current	487,406	415,973
Credit card receivables net, non-current	2,492,476	4,610,379
Other receivables, net, non-current	4,969,017	16,312,688
Letters of credit loans	9,472,940	9,657,812
Total		

819,839,383

30,996,852

733,706,609

17,421,839

	As	of
Trade receivables and other receivables, gross, current	March 31, 2016	December 31, 2015
	ThCh\$	ThCh\$
Trade receivables gross, current	166,970,932	192,176,807
Credit card receivables gross, current	330,767,796	358,131,672
Other receivables gross, current	281,076,164	313,390,901
Letters of credit loans	814,536	776,786
Total	779,629,428	864,476,166

	As	As of	
Trade receivables and other receivables, gross, non-current	March 31, 2016	December 31, 2015	
	ThCh\$	ThCh\$	
Trade receivables gross, non-current	487,406	415,973	
Credit card receivables gross, non-current	2,492,476	4,610,379	
Other receivables gross, non-current	4,969,017	16,312,688	
Letters of credit loans, non-current	9,472,940	9,657,812	
Total	17,421,839	30,996,852	
	As	of	

	AS	01
		December 31,
Trade receivables and other receivables close to maturity	March 31, 2016	2015
	ThCh\$	ThCh\$
Less than three months	571,589,121	622,399,661
Between three and six months	61,943,057	65,106,283
Between six and twelve months	59,209,780	60,918,226
In more than twelve months	17,421,839	30,996,852
Total	710,163,797	779,421,022

The maturity of past due trade receivables as of March 31, 2016 and December 31, 2015 is as follows:

Trade receivables past due but not impaired

Trade receivables past due but not impaired	As	of
	March 31, 2016 ThCh\$	December 31, 2015 ThCh\$
Past due less than three months	55,884,912	81,294,828
Past due between three and six months	15,506,724	10,635,980
Past due between six and twelve months	6,095,116	10,809,004
Past due in more than twelve months	9,400,718	13,312,184
Total	86,887,470	116,051,996

The movement of the bad debt allowance is as follows:

	As	of
Change in bad debt allowance	March 31, 2016	December 31, 2015
	ThCh\$	ThCh\$
Initial balance	44,636,783	45,643,245
Increase in provision	6,552,449	27,855,602
Utilized provision		
•	(538,713)	(23,427,920)
Decrease in provision	(4 707 700)	((0.004.525)
	(4,727,700)	(60,904,525)
Reclassified to assets held for sale	<u> </u>	55,470,381
Total		
	45,922,819	44,636,783

The maximum exposure to credit risk at the date of the report is the book value in each category of the trade account; Cencosud Group does not request collateral as a guarantee.

7 Transactions with related parties

Transactions with related companies are based on immediate payment or collection or with a term of up to 30 days, and are not subject to special conditions. These operations comply with what is established in articles 44 and 49 of Law N° 18,046 that regulates the Corporations. It is noteworthy that the related party transactions are in accordance with IAS 24 (Revised) "Related Parties". The Company has a policy to disclose all transactions performed with related parties during the period.

7.1 Trade receivables from related entities

The composition of the item as of March 31, 2016 and December 31, 2015 is as follows:

The co	mposition of th	e item as of March 31, 2016 and December	31, 2015 is as follows:	Receivables fro		Balance as of			
			Transaction	Transaction	Nature of		Current		
Tax ID	Number	Company	description	term	relationship	Currency	3/31/2016	12/31/2015	
_							ThCh\$	ThCh\$	
	96.863.570-0	Inmobiliaria Mall Viña del Mar S.A.	Dividends receivable	Current	Associate	Chilean Pesos		1,516,720	
	99.500.840-8	CAT Administradora de Tarjetas S.A.	Trade receivable	Current	Associate	Chilean Pesos	6,145,602	7,552,703	
	99.500.840-8	CAT Administradora de Tarjetas S.A.	Dividends receivable	Current	Associate	Chilean Pesos	4,477,023	3,707,894	
	77.218.570-7		Trade receivable	Current	Associate	Chilean Pesos	1,822,374	1,383,949	
	77.218.570-7	CAT Corredores de Seguros y Servicios S.A.	Dividends receivable	Current	Associate	Chilean Pesos	-	265,914	
	76.388.146-6	Operadora de Procesos S.A.	Dividends receivable	Current	Associate	Chilean Pesos	211,152	-	
	76.388.146-6	Operadora de Procesos S.A.	Trade receivable	Current	Associate	Chilean Pesos	2,941,472	413,421	
	76.388.155-5	Servicios Integrales S.A.	Dividends receivable	Current	Associate	Chilean Pesos	795,154	-	
	76.388.155-5	Servicios Integrales S.A.	Trade receivable	Current	Associate	Chilean Pesos	81,221	10,593	
Total							16,473,998	14,851,194	

7.2 Trade payables to related entities

The composition of the item as of March 31, 2016 and December 31, 2015 is as follows:

				Payables to rela	Balance	e as of		
			Transaction	Transaction	Nature of		Curr	rent
Tax ID n	umber	Company	description	term	relationship	Currency	3/31/2016	12/31/2015
							ThCh\$	ThCh\$
	-	Loyalti Del Perú S.A.C.	Fund transfer	Current	Associate	Peruvian New Sol	833,667	444,619
	99.500.840-8	CAT Administradora de Tarjetas S.A.	Trade payable	Current	Associate	Chilean Pesos	21,214,661	24,723,846
	77.218.570-7	CAT Corredores de Seguros y Servicios S.A.	Trade payable	Current	Associate	Chilean Pesos	2,448,057	1,640,310
	76.388.146-6	Operadora de Procesos S.A.	Trade payable	Current	Associate	Chilean Pesos	3,742,417	2,388,174
	76.388.155-5	Servicios Integrales S.A.	Trade payable	Current	Associate	Chilean Pesos	38,933	
Total							28,277,735	29,196,949

7.3 Transactions with related parties and impact on profit and loss

The operations and its impact on profit and loss are presented for the years ended March 31, 2016 and 2015, as follows:

Transactions

Tax ID Number	Company	Nature of relationship	Transaction description	Currency	Country	3/31/2016	Impact to profit and loss (charge /credit)	3/31/2015	Impact to profit and loss (charge /credit)
						ThCh\$	ThCh\$	ThCh\$	ThCh\$
0-E	Plaza Lima Norte	Company director relationship	Leases paid	Peruvian New Sol	Peru	-	-	261,739	(261,739)
0-Е	Plaza Lima Norte	Company director relationship	Utilities paid	Peruvian New Sol	Peru	-		90,212	(90,212)
96.863.570-0	Inmobiliaria Mall Viña Del Ma		Leases paid	Chilean pesos	Chile	890,000	(890,000)	1,018,499	(1,018,499)
	Inmobiliaria Mall Viña Del Ma	ar				,			
96.863.570-0	Inmobiliaria Mall Viña Del Ma	Associate	Utilities Paid	Chilean pesos	Chile	571,626	(571,626)	656,699	(656,699)
96.863.570-0 77.209.070-6	S.A. Viña Cousiño Macul S.A.	Associate Common director	Sale of goods Merchandise buying	Chilean pesos Chilean pesos	Chile Chile	1,598 201,477	1,598 (201,477)	1,997 113,664	1,997 (113,664)
92.147.000-2	Wenco S.A.	Common director	Merchandise buying	Chilean pesos	Chile	968,042	(968,042)	202,904	(202,904)
92.147.000-2	Wenco S.A.	Common director	Sale of goods	Chilean pesos	Chile		-	24,671	24,671
	Maxi Kioskos Chile S.A.	Company's Director	Leases collected	Chilean pesos	Chile	128,891	128,891	115,022	115,022
	Maxi Kioskos Chile S.A.	Company's Director	Utilities collected	Chilean pesos	Chile	1,595	1,595	56,282	56,282
	Imp y Comercial Regen Ltda.		Merchandise buying	Chilean pesos	Chile	43,403	(43,403)	111,465	(111,465)
	Imp Y Comercial Regen Ltda.		Leases collected	Chilean pesos	Chile	78,242	78,242	63,121	63,121
/8.410.320-K	Imp Y Comercial Regen Ltda.	Company's Director	Sale of goods Common expenses	Chilean pesos	Chile	7,991	7,991	12,614	12,614
78.410.320-K	Imp Y Comercial Regen Ltda.		collected	Chilean pesos	Chile		-	20,971	20,971
79.595.200-4	Adelco Santiago Ltda.	Company, director relationship	Goods purchases	Chilean pesos	Chile	7,931	(7,931)		-
88.983.600-8		Common director	Leas collected	Chilean pesos	Chile	12,645	12,645	528,602	528,602
88.983.600-8	Teleductos S.A.	Common director	Services provided	Chilean pesos	Chile	332,918	(332,918)	183,902	(183,902)
92.491.000-3	Labsa Inversiones Ltda.	Company, director relationship	Leases paid	Chilean pesos	Chile	151,546	(151,546)	136,161	(136,161)
	Manquehue Net		· · · · · · · · · · · · · · · · · · ·						
93.737.000-8		Common director	Services provided	Chilean pesos	Chile	5,737	(5,737)	3,413	(3,413)
	Agencias Universales S.A.	Common director	Services provided	Chilean pesos	Chile	1,672	(1,672)	70,177	(70,177)
96.566.940-K	Agencias Universales S.A. Empresa Nacional de	Common director	Sale of goods	Chilean pesos	Chile	1,981	1,981	3,860	3,860
	Telecomunicaciones S.A.	Common director	Services provided	Chilean pesos	Chile	111,976	(111,976)	416,332	(416,332)
	Empresa El Mercurio.S.A.P.	Common director	Sale of goods	Chilean pesos	Chile	-	-	8,787	8,787
90.193.000-7	Empresa El Mercurio.S.A.P.	Common director	Leases paid Common expenses	Chilean pesos	Chile	-	-	79,184	79,184
	Empresa El Mercurio.S.A.P.	Common director	collected	Chilean pesos	Chile	-	-	15,837	15,837
	Empresa El Mercurio.S.A.P.	Common director	Services provided	Chilean pesos	Chile	21,062	21,062	-	-
	Empresa El Mercurio.S.A.P.	Common director	Services provided	Chilean pesos	Chile	477,297	(477,297)	757,910	(757,910)
	Entel Telefonía Local S.A. Entel PCS	Common director	Services provided	Chilean pesos	Chile	4,580	(4,580)	5,910	(5,910)
	Telecomunicaciones S.A. Entel PCS	Common director	Services provided	Chilean pesos	Chile	135,207	(135,207)	550	(550)
	Telecomunicaciones S.A. Entel PCS	Common director	Services provided	Chilean pesos	Chile	839,994	(839,994)	-	-
96.806.980-2	Telecomunicaciones S.A. Entel PCS	Common director	Lease collected	Chilean pesos	Chile	470,902	470,902	-	-
96.806.980-2	Telecomunicaciones S.A. Cia Nacional de Telefonos, Telefònica del Sur	Common director	Services provided	Chilean pesos	Chile	40,723	40,723	-	-
96.566.940-K		Common director	Services provided	Chilean pesos	Chile	321	(321)	-	-
	Cristian Eyzaguirre Johnston		Services provided	Chilean pesos	Chile	-	-	29,486	(29,486)
96 628 870-1	Industria Productos Alimenticios S.A.	Common director	Merchandise buying	Chilean pesos	Chile	166,650	(166,650)	276,002	(276,002)
	Assets- Chile		í ĭ				· · · · · ·		
79.675.370-5		Common director Company, director	Sale of goods	Chilean pesos	Chile	1,425	1,425	1,506	1,506
70.649.100-7	Centros de Estudios Públicos JetAviation Flight Services	company, director	Services provided	Chilean pesos	Chile	162	(162)	246	(246)
O-E		relationship	Services provided	US Dollar	Chile	229,256	(229,256)	191,670	(191,670)
92434000	S.A	Common director	Services provided	Chilean pesos	Chile	-	-	97	(97)
88.417.000-1	Sky Airline S.A.	Company, director relationship	Sale of goods	Chilean pesos	Chile	-	-	51	51
88.417.000-1	Sky Airline S.A.	Company, director relationship	Leases collected	Chilean pesos	Chile	5,682	5,682	3,376	3,376
88.417.000-1	Sky Airline S.A.	Company, director relationship	Other expenses collected	Chilean pesos	Chile	-	-	1,204	1,204
	CAT Administradora de Tarjetas S.A.	Associate	Financial retail income	Chilean pesos	Chile	4,801,441	4,801,441	-	-
	CAT Administradora de Tarjetas S.A.	Associate	Cencosud Card sales	Chilean pesos	Chile	190,665,835		_	_
	CAT Administradora de Tarjetas S.A.	Associate	Leases collected	Chilean pesos	Chile	270,495,111			
	CAT Administradora de		Statements				-	-	-
99.500.840-8	Tarjetas S.A. CAT Administradora de	Associate	collection	Chilean pesos	Chile	50,269	50,269	-	-
99.500.840-8	Tarjetas S.A. CAT Administradora de	Associate	Merchandise buying	Chilean pesos	Chile	-	-	-	-
99.500.840-8	Tarjetas S.A.	Associate	Gift Cards buying	Chilean pesos	Chile	186,725	186,725	-	-

CAT Corredores de Seguros 77.218.570-7 Servicios S.A.	y Associate	Gift Cards buying	Chilean pesos	Chile	14,925	14,925	-	_
CAT Corredores de Seguros	v		r in Frank		j	2		
77.218.570-7 Servicios S.A.	Associate	Leases collected	Chilean pesos	Chile	916	916	-	-
CAT Corredores de Seguros	y							
77.218.570-7 Servicios S.A.	Associate	Merchandise buying	Chilean pesos	Chile	82,686	82,686	-	-
CAT Corredores de Seguros	V	Financial retail						
77.218.570-7 Servicios S.A.	Associate	income	Chilean pesos	Chile	47,883	-	-	-
76.388.155-5 Servicios Integrales S.A.	Associate	Merchandise buying	Chilean pesos	Chile	3,053	3,053	-	-
76.388.155-5 Servicios Integrales S.A.	Associate	Gift Cards buying	Chilean pesos	Chile	28,970	28,970	-	-
		Financial retail						
76.388.155-5 Servicios Integrales S.A.	Associate	income	Chilean pesos	Chile	47,883	-	-	-
76.388.146-6 Operadora de Procesos S.A.	Associate	Gift Cards buying	Chilean pesos	Chile	-	-	-	-
		Commissions						
76.388.146-6 Operadora de Procesos S.A.	Associate	payment	Chilean pesos	Chile	1,553,213	(1,553,213)	-	-
		Financial retail						
76.388.146-6 Operadora de Procesos S.A.	Associate	income	Chilean pesos	Chile	1,982,086	1,311,726	-	-

Addition information required by SVS (Superintendencia de Valores y Seguros) as per communication N°3592 dated January 31, 2014.

a) Transactions between the holding company Cencosud S.A and its direct and indirect subsidiaries (eliminated in the consolidation process).

Tax ID Number	Company	Nature of relationship	Transaction description	Currency	Country	3/31/2016	Impact to profit or loss (charge /credit)	3/31/2015	Impact to profit or loss (charge /credit)
		-				ThCh\$	ThCh\$	ThCh\$	ThCh\$
93.834.000-5	Cencosud Chile S.A.	Common control Common	Admin and operational fees Push partner	Chilean peso	Chile	21,592,387	(21,592,387)	21,873,573	(21,873,573)
93.834.000-5	Cencosud Chile S.A. Cencosud Shopping	control Common	income	Chilean peso	Chile	957,657	(957,657)	-	
94.226.000-8	Centers S.A. Cencosud Shopping	control Common	Leases	Chilean peso	Chile	15,989,542	(15,989,542)	14,826,122	(14,826,122)
94.226.000-8	Centers S.A.	control Common	Utilities	Chilean peso	Chile	4,195,393	(4,195,393)	4,856,328	(4,856,328)
84.671.700-5	Cencosud Retail S.A.	control Common	Leases Sales of	Chilean peso	Chile			13,764	(13,764)
84.671.700-5	Cencosud Retail S.A. Adm. del Centro	control	inventory	Chilean peso	Chile	251,378	(251,378)	77,608	(77,608)
78.410.990-8	Comercial Alto las Condes Ltda.	Common control Common	Utilities	Chilean peso	Chile	6,845,187	(6,845,187)	6,368,952	(6,368,952)
96.671.750-5	Easy S.A. CAT Administradora de	control	Sale of inventory Admin and	Chilean peso	Chile	63,756	(63,756)	262,057	(262,057)
99.500.840-8	Tarjetas S.A. Inmobiliaria Santa	control Common	operational fees	Chilean peso	Chile	-	-	117,896	(117,896)
96.732.790-5		control	Leases	Chilean peso	Chile	127,369	(127,369)	121,654	(121,654)
88.235.500-4	Tiendas S.A.	control Common	Leases	Chilean peso	Chile	993,875	(993,875)	1,288,118	(1,288,118)
76.433.310-1	Costanera Center S.A. Administradora de	control Common	Easement	Chilean peso	Chile	5,610,769	(5,610,769)	-	
77.312.480-9	Servicios Paris Ltda. Cencosud Fidelidad	control Common	Commissions	Chilean peso	Chile	-		850	(850)
76.476.830-2		control	Services rendered	l Chilean peso	Chile	6,481,766	(6,481,766)	7,228,669	(7,228,669)
76.568.660-1	Administradora de Procesos S.A. Cencosud Servicios	Common control Common	Admin and operational fees	Chilean peso	Chile	-	-	588,239	(588,239)
76.023.825-2	Integrales S.A. Logística y Distribución	control	Commissions Admin and	Chilean peso	Chile	-	-	30	(30)
77.302.910-k	Paris Ltda.	control Common	operational fees Admin and	Chilean peso	Chile	1,451,400	(1,451,400)	1,250,086	(1,250,086)
77.251.760-2	Administradora Ltda.	control Common	operational fees	Chilean peso	Chile	43,955,788	(43,955,788)	41,773,985	(41,773,985)
79.829.500-4	Eurofashion Ltda. Santa Isabel	control Common	Sale of inventory Admin and	Chilean peso	Chile	5,912,534	(5,912,534)	4,456,746	(4,456,746)
76.062.794-1	Administradora S.A. Cencosud (Shanghai)	control Common	operational fees Admin and	Chilean peso	Chile	30,911,793	(30,911,793)	29,289,280	(29,289,280)
O-E	Trading Co., Ltd	control Common	operational fees Admin and	Chilean peso	Chile	(693,948)	693,948	940,330	(940,330)
96.988.680-4		control Common	operational fees Admin and	Chilean peso	Chile	25,578,542	(25,578,542)	24,134,614	(24,134,614)
96.988.700-2	Administradora S.A. Comercializadora	control Common	operational fees	Chilean peso	Chile	5,497,259	(5,497,259)	5,597,336	(5,597,336)
76.203.299-6	Costanera Center S.P.A. Comercializadora		Leases	Chilean peso	Chile	1,418,596	(1,418,596)	1,226,646	(1,226,646)
76.203.299-6	Costanera Center S.P.A. Cencosud Argentina	control	Utilities	Chilean peso Argentine	Chile	828,333	(828,333)	910,689	(910,689)
O-E	S.A. Cencosud Argentina	control Common	Leases	peso Argentine	Argentina	2,995,091	(2,995,091)	3,191,242	(3,191,242)
O-E	S.A. Cencosud Argentina	control Common	Utilities	Argentine Argentine	Argentina	1,996,152	(1,996,152)	2,352,414	(2,352,414)
O-E	S.A. Jumbo Retail Argentina	control	Commissions	peso Argentine	Argentina	1,931,876	(1,931,876)	2,367,072	(2,367,072)
O-E	S.A. Jumbo Retail Argentina	control	Leases	peso Argentine	Argentina	137,564	(137,564)	81,497	(81,497)
O-E	S.A. Jumbo Retail Argentina	control	Financial income		Argentina	1,513,511	(1,513,511)	-	
O-E	S.A.	control Common	Sale of inventory	peso	Argentina	889,272	(889,272)	1,950,856	(1,950,856)
O-E	Invor S.A.	control	Leases	Argentine peso	Argentina	89,110	(89,110)	101,481	(101,481)

b)Financing activities between related parties and their conditions

As of March 31, 2016

As of March 31, 2	016									
Grantor	Tax ID	Countr	y Receiving entity	Instrument	Currency	Rate	Loans granted in local currency	Settlements made in local currency	Grant date	Maturity date
Cencosud S.A.	93.834.000-5	Chile	Cencosud Retail S.A.	Fund transfer	Chilean peso	-	215,719,423	379,983,951	Throughout 2016	-
Cencosud			Cencosud Shopping		Chilean			,,.	Throughout	
S.A.	93.834.000-5	Chile	Centers S.A.	Fund transfer	peso	-	20,448,648	31,056,019	2016	-
Cencosud S.A.	93.834.000-5	Chile	Administradora Centro Comercial Alto Las Condes Ltda.	Fund transfer			13,131,955	10,918,946	Throughout 2016	-
Cencosud S.A.	93.834.000-5	Chile	Easy S.A.	Fund transfer	Chilean peso		196,972,011	229,702,846	Throughout 2016	
Cencosud	95.654.000-5	Cliffe	Comercial Food And	rund transfer	Chilean	-	190,972,011	229,702,640	Throughout	-
S.A.	93.834.000-5	Chile	Fantasy Ltda.	Fund transfer		-	236,476	283,708	2016	
Cencosud S.A.	93.834.000-5	Chile	Cencosud Internacional Ltda.	Future Capitalization	Chilean		81,843,572	28,155,572	Throughout 2016	
Cencosud			Sociedad Comercial		Chilean				Throughout	
S.A.	93.834.000-5	Chile	de Tiendas S.A.	Fund transfer	peso	-	1,478,951	639,669	2016	-
Cencosud S.A.	93.834.000-5	Chile	Jumbo Administradora Norte Ltda.	Fund transfer	Chilean peso	-	62,282	20,555	Throughout 2016	
Cencosud			Costanera Centers		Chilean				Throughout	
S.A.	93.834.000-5	Chile	S.A.	Fund transfer		-	1,204,627	106,857	2016	-
Cencosud S.A.	93.834.000-5	Chile	Cencosud Fidelidad S.A.	Fund transfer	Chilean		3,397,841	300,100	Throughout 2016	
5.A.	95.854.000-5	Chile	S.A. Logistica y	rund transfer	peso	-	5,597,841	300,100	2010	-
Cencosud S.A.	93.834.000-5	Chile	Distribución Paris Ltda.	Fund transfer	Chilean peso	-	1,836,010	32,634	Throughout 2016	-
Cencosud					Chilean				Throughout	
S.A.	93.834.000-5	Chile	Eurofashion Ltda.	Fund transfer	peso	-	10,180,008	9,893,285	2016	-
Cencosud S.A.	93.834.000-5	Chile	Santa Isabel Administradora S.A.	Fund transfer	Chilean	_	59,841,579	27,939,271	Throughout 2016	_
Cencosud	/5.054.000-5	Cliffe	Administradora TMO	i una transier	Chilean	-	57,041,577	21,757,211	Throughout	-
S.A.	93.834.000-5	Chile	S.A.	Fund transfer	peso	-	7,610	14,643	2016	-
Cencosud			MegaJohnson's		Chilean				Throughout	
S.A.	93.834.000-5	Chile	Maipú S.A.	Fund transfer		-	29,208,635	12,177,982	2016	-
Cencosud S.A.	93.834.000-5	Chile	MegaJohnson's Puente S.A.	Even d tanan a fan	Chilean		38,295,204	76,997	Throughout 2016	
S.A. Cencosud	93.834.000-5	Chile	MegaJohnson's Viña	Fund transfer	peso Chilean	-	38,295,204	/6,99/	Throughout	-
S.A.	93.834.000-5	Chile	del Mar S.A.	Fund transfer		-	13,830,929	13,830,929	2016	-
Cencosud			MegaJohnson's		Chilean		- , ,	- ,	Throughout	
S.A.	93.834.000-5	Chile	Administradora S.A.	Fund transfer		-	16,227,931	77,356	2016	-
Cencosud		G1 11	Johnson's Mega San		Chilean		50.000	4 53 000	Throughout	
S.A.	93.834.000-5	Chile	Bernardo S.A. Cencosud Retail	Fund transfer	peso Chilean	-	79,393	153,088	2016 Throughout	-
Cencosud S.A.	93.834.000-5	Chile	Administradora S.A.	Fund transfer		_	59	30,807	Throughout 2016	-
Cencosud			Comercializadora Contanera Center		Chilean	-		,	Throughout	
S.A.	93.834.000-5	Chile	SPA	Fund transfer	peso	-	5,158,239	12,324,082	2016	-
Cencosud Internacional Ltda.	96.978.180-8	Chile	Cencosud Brasil Comercial S.A.	Fund transfer	US Dollar	-	70,000	-	Throughout 2016	-
Cencosud Peru S.A.	0-Е		Cencosud S.A.	Loan	US Dollar		29,292		Throughout 2016	
							.,			

7.4 Board of Directors and key management of the Company

The Board of Directors as of March 31, 2016 is comprised of the following people:

Board of directors	Role	Profession
	Chairman	Businessman
Horst Paulmann Kemna		
	Director	Commercial Engineer
Heike Paulmann Koepfer		
Peter Paulmann Koepfer	Director	Commercial Engineer
Roberto Oscar Phillips	Director	National Public Accountant
Cristián Eyzaguirre Johnston	Director	Economist
Richard Büchi Buc	Director	Civil Engineer
David Gallagher Patrickson	Director	Businessman
Julio Moura Neto	Director	Engineer

On the shareholders meeting held on April 29, 2016, Mr. Mario Valcarce Duran was designated as new Director of the Group.

Key management of the Company as of March 31, 2016 is composed of the following people:

Senior management	Position	Profession
Jaime Soler	Chief Executive Officer	Commercial Engineer
Carlos Mechetti	General Counsel	Attorney at law
Bronislao Jandzio	Audit Managing Director	Business Administrator
Renato Fernández	Corporate Affairs Manager	Journalist
Antonio Ureta Vial	Home Improvement Managing Director	Commercial Engineer
Patricio Rivas	Financial Retail Managing Director	Commercial Engineer
Rodrigo Hetz	Human Resources Director	Industrial Engineer
Andres Artigas	Chief Information Officer	Industrial Engineer
Rodrigo Larrain	Chief Financial Officer	Industrial Engineer
Ricardo Bennett	Department Store Managing Director	Industrial Engineer
Tomás Zabala	Corporate Strategy Manager	Industrial Engineer
Carlos Madina	Shopping Centers Managing Director	Business Administrator

7.5 Board of Directors compensation

In accordance with Article 33 of Law N° 18,046 in regards to Corporations, the Ordinary Shareholders' Meeting held on April 24, 2015, set the following amounts for the 2015 period:

- Fees paid for attending Board sessions: payment of UF 330 each month for those holding the position of Director of the Board and twice this amount for the President of the Board, if and only if they attend a minimum of 10 ordinary sessions each year,
- · Fees paid for attending the Directors' Committee: payment to each Director of UF 110 for each session they attend,

The details of the amount paid to Directors for the three months ended March 31, 2016 and 2015 are as follows:

Name	Role	March 31, 2016	March 31, 2015
		ThCh\$	ThCh\$
Horst Paulmann Kemna	Chairman	50,925	48,657
Heike Paulmann Koepfer	Director	25,462	24,328
Peter Paulmann Koepfer	Director	25,462	24,328
Cristián Eyzaguirre Johnston	Director	25,462	24,328
Roberto Oscar Philipps	Director	33,950	32,437
Erasmo Wong Lu Vega (*)	Director	0	24,328
David Gallagher Patrickson	Director	33,950	32,437
Julio Moura	Director	25,462	24,328
Richard Bûchi Buc	Director	33,950	32,437
Total			
		254,623	267,608

(*) Mr. Erasmo Wong Lu has resigned to his designation as Director, with effective date as from August 26, 2015.



7.6 Compensation paid to senior management

Key management compensation	March 31, 2016	March 31, 2015
	ThCh\$	ThCh\$
Salary and other short term employee benefits	1,358,707	1,490,620
Share based payments	732,630	110,252
Total	2,091,337	1,600,872

The Cencosud Group has established an incentive plan, which rewards management for the achievement of individual objectives in the achievement of the company's results. These incentives are structured as a minimum and a maximum of gross compensation and are paid once a year.

8 Inventory

The composition of this item as of March 31, 2016 and December 31, 2015 is as follows:

	As	of
Inventory category	March 31, 2016	December 31, 2015
	ThCh\$	ThCh\$
Raw materials	4,477,546	5,687,964
Goods	1,191,463,651	1,196,132,051
Provisions	(124,630,137)	(133,510,682)
Total	1,071,311,060	1,068,309,333

The composition of inventories by business line as of March 31, 2016 and December 31, 2015 is as follows:

Inventory category	Department stores	Supermarkets	Home improvement	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Raw material	1,079,734	3,397,812	-	4,477,546
Goods	185,516,029	642,539,589	238,777,896	1,066,833,514
Total	186,595,763	645,937,401	238,777,896	1,071,311,060

As of December 31, 2015

As of March 31, 2016

Inventory category	Department stores	Supermarkets	Home improvement	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Raw material	1,466,349	4,221,615		5,687,964
Goods	186,513,106	658,932,859	217,175,404	1,062,621,369
Total	187,979,455	663,154,474	217,175,404	1,068,309,333

The Company periodically assesses its inventories at their net realizable value, by separating the inventory for each line of business and verifying the age, inventory turnover, sales prices and seasonality. Any adjustments are carried against income of the period.

The goods included in inventory are valued at the lower between their purchase price or production cost, net of allowance for obsolescence, and their net realizable value.

The carrying amount of inventories carried at March 31, 2016 and December 31, 2015 to its net realizable value less selling costs, provides for:

Current Inventories:	Inventories at n as of		
Net realizable value movements	3/31/2016	12/31/2015	
	ThCh\$	ThCh\$	
Beginning Balance	66,062,640	59,318,631	
Increase of Inventory to NRV (Net Realizable Value)	6,530,977	20,881,321	
Decrease of Inventory to NRV (Net Realizable Value)	(7,238,662)	(14,137,312)	
Total	65,354,955	66,062,640	
Other information relevant to inventory:			
	For the three m March		
Additional information inventory	2016	2015	
	ThChS	ThCh\$	
Cost of inventories recognized as expenses during the year	1,652,195,243	1,800,139,150	
Provision movements:			
	Balance		
Provisions	3/31/2016	12/31/2015	
	ThChS	ThCh\$	
Beginning Balance	133,510,682	131,827,604	
Amount of inventory reductions	69,934	7,019,718	
Amount of reversals of inventory reductions	(8,950,479)	(5,336,640)	
	(0,500,117)	(0,000,010)	
Total	124,630,137	133,510,682	
	3	, ,	

The circumstances or events that led to the reversal of any write-down of inventories as of March 31, 2016 and December 31, 2015 relate mainly to liquidations and auctions to recover more value from the estimated net realizable value for inventories.

The Company has not given inventories as collaterals at the end of the periods reported.

9. Intangible assets other than goodwill

Intangible assets are mainly composed of software and brands acquired in business combinations. The detail as of March 31, 2016 and December 31, 2015 is as follows:

Intangibles assets other than goodwill net	March 31, 2016	December 31, 2015
	ThCh\$	ThCh\$
Finite life intangible assets, net	132,532,460	133,909,906
Indefinite life intangible assets, net	265,757,600	267,839,511
Intangible assets, net	398,290,060	401,749,417
Patents, Trade Marks and Other Rights, Net	265,757,600	267,839,511
Software (IT)	101,648,607	103,417,708
Other Identifiable Intangible Assets, net (*)	30,883,853	30,492,198
Identifiable Intangible Assets, Net	398,290,060	401,749,417

As of

Intangibles assets other than goodwill gross	March 31, 2016	December 31, 2015
	ThCh\$	ThCh\$
Finite life intangible assets, Gross	258,365,204	253,636,682
Indefinite life intangible assets, Gross	265,757,600	267,839,511
Intangible Assets, Gross	524,122,804	521,476,193
Patents, Trade Marks and Other Rights, Gross	265,757,600	267,839,511
Software (IT)	207,902,211	203,727,371
Other Identifiable Intangible Assets, Gross (*)	50,462,993	49,909,311
Identifiable Intangible Assets, Gross	524,122,804	521,476,193

As of

March 31, 2016	December 31, 2015
ThCh\$	ThCh\$
(125,832,744)	(119,726,776)
(125,832,744)	(119,726,776)
(106,253,604)	(100,309,663)
(19,579,140)	(19,417,113)
(125,832,744)	(119,726,776)
	ThCh\$ (125,832,744) (125,832,744) (106,253,604) (19,579,140)

(*) Other identifiable intangible assets mainly correspond to customer's data base.

The detail of the useful lives applied to intangible assets as of March 31, 2016 and December 31, 2015 is as follows:

Estimated useful lives or amortization rates used	Minimum life	Maximum life
Development costs	1	7
Patents, Trade Marks and Other Rights	Indefinite	Indefinite
Software (IT)	1	7
Other identifiable Intangible Assets	1	5

The movement of intangible assets for the three months ended March 31, 2016 is the following:

Intangible movements	Patents, trademarks and other rights ThChS	Applications (IT) ThCh\$	Other identifiable intangible assets ThCh\$	Intangible assets, net ThChS
Initial balance as of January 1, 2016	267,839,511	103,417,708	30,492,198	401,749,417
Additions	-	8,044,679	-	8,044,679
Retirements	-	(627,176)	-	(627,176)
Amortization	-	(5,943,941)	(162,027)	(6,105,968)
Decrease in foreign exchange	(2,081,911)	(1,069,677)	553,682	(2,597,906)
Other decrease (see note 11.3)	-	(2,172,986)	-	(2,172,986)
Balance at March 31, 2016	265,757,600	101,648,607	30,883,853	398,290,060

The movement of intangible assets as of and for the year ended December 31, 2015 is the following:

Patents, trademarks and other rights	Applications (IT)	Other identifiable intangible assets	Intangible assets, net
ThCh\$	ThCh\$	ThCh\$	ThCh\$
275,070,653	88,441,290	37,030,237	400,542,180
-	35,364,898	-	35,364,898
-	(369,699)	-	(369,699)
-	(27,993,517)	(677,511)	(28,671,028)
(7,231,142)	(5,139,705)	(5,102,800)	(17,473,647)
-	13,114,441	(757,728)	12,356,713
267,839,511	103,417,708	30,492,198	401,749,417
	trademarks and other rights ThCh\$ 275,070,653 (7,231,142)	trademarks and other rights Applications (IT) ThCh\$ ThCh\$ 275,070,653 88,441,290 - 35,364,898 - (369,699) - (27,993,517) (7,231,142) (5,139,705) - 13,114,441	trademarks and other rights Applications (IT) identifiable intangible assets ThCh\$ ThCh\$ ThCh\$ 275,070,653 88,441,290 37,030,237 - 35,364,898 - - (369,699) - - (27,993,517) (677,511) (7,231,142) (5,139,705) (5,102,800) - 13,114,441 (757,728)

The detail of the amounts of identifiable intangible assets that are individually significant as of March 31, 2016 and December 31, 2015 is as follows:

Individually significant identifiable Intangible assets	Book Value March 2016	Book Value December 2015	Remaining amortization period	Country of origin	Segment
	ThCh\$	ThCh\$			
Paris Brand	120,754,313	120,754,313	Indefinite	Chile	Department stores
Johnson's Brand	15,501,628	15,501,628	Indefinite	Chile	Department stores
Pierre Cardin License	171,584	171,584	Defined	Chile	Department stores
Wong Brand	32,125,095	33,189,716	Indefinite	Peru	Supermarkets
Metro Brand	70,091,116	72,413,925	Indefinite	Peru	Supermarkets
Bretas Brand	15,705,560	14,949,332	Indefinite	Brazil	Supermarkets
Perini Brand	703,237	669,376	Indefinite	Brazil	Supermarkets
Prezunic Brand	10,705,067	10,189,637	Indefinite	Brazil	Supermarkets
Total	265,757,600	267,839,511			

The charge to the profit and loss statement for amortization of intangibles for the three months ended March 31, 2016 and 2015 are detailed below:

	For the three months ended March 31,			
Item line in statement of profit and loss which includes amortization of identifiable Intangible assets	2016	2015		
	ThCh\$	ThCh\$		
Administrative expenses	6,105,968	6,813,067		
Total	6,105,968	6,813,067		

As of March 31, 2016 and December 31, 2015, there are no relevant intangible assets encumbered. There are also no restrictions on ownership of them.

As of March 31, 2016 and December 31, 2015, there are no commitments to acquire intangible assets.

No significant intangible assets that have been fully depreciated are in use as of As of March 31, 2016 and December 31, 2015.

10 Goodwill

The goodwill represents the excess of the acquisition cost, over the fair value of the Group's interest in the identifiable net assets of the subsidiary/associate as of the date of acquisition. Goodwill is allocated to each store or group of stores, as appropriate, in each country and operating segment (CGUs cash generating units).

10.1 Measuring recoverable value of the Goodwill,

Goodwill is assessed at least annually. Valuations at interim periods could be done, if there are any signs that the carrying value of our goodwill may not be recoverable. These signs may include a significant change in the economic environment affecting business, new laws, operating performance indicators, competition movements, or the transfer of an important part of a cash-generating unit (CGU).

To check whether goodwill has suffered an impairment loss of value, the company compares the carrying amount of the assets, against their recoverable value. We may recognize an impairment loss if the carrying amount of the asset excess its recoverable amount. The Group believes that value in use approach using the discounted cash flow method, is the most reliable way to determine the recoverable value of the CGU method.

As of March 31, 2016 the Company has not identified any signs that could indicate that the carrying amount of the goodwill may not be recoverable. The last annual test was performed in September 30, 2015. As of March 31, 2016, there have been no significant changes from the date of our annual 2015 consolidated statements.

10.2 Goodwill by segment and country,

The following table details goodwill balances and movements by operating segment and country as of March 31, 2016 and December 31, 2015:

Goodwill per operating segment and country	As of December, 2015	Impairment	Increase (decrease) foreign exchange	As of March, 2016
	ThCh\$		ThCh\$	ThCh\$
Real Estate & Shopping—Argentina	115,986	-	(17,990)	97,996
Supermarkets—Chile	106,991,957	-	-	106,991,957
Supermarkets—Brazil	343,976,582	-	17,405,845	361,382,427
Supermarkets—Peru	275,687,596	-	(8,843,184)	266,844,412
Supermarkets— Colombia	439,366,277	-	-	439,366,277
Financial services – Colombia	52,305,509	-	-	52,305,509
Shopping Centers – Colombia	31,383,305	-	-	31,383,305
Home Improvement—Argentina	2,477,939	-	(990,250)	1,487,689
Home Improvement—Chile	1,227,458	-	-	1,227,458
Department stores-Chile	138,159,463	-	-	138,159,463
Total	1,391,692,072	-	7,554,421	1,399,246,493

The following table details goodwill balances and movements by operating segment and country as of December 31, 2015 and December 31, 2014:

Goodwill per operating segment and country	As of December, 2014	Impairment	Increase (decrease) foreign exchange	As of December, 2015
	ThCh\$		ThCh\$	ThCh\$
Real Estate & Shopping—Argentina	150,347	-	(34,361)	115,986
Supermarkets—Chile	106,991,957	-	-	106,991,957
Supermarkets—Brazil	569,584,936	(116,771,460)	(108,836,894)	343,976,582
Supermarkets—Peru	268,644,820	-	7,042,776	275,687,596
Supermarkets— Colombia	499,279,860	-	(59,913,583)	439,366,277
Financial services – Colombia	59,438,079	-	(7,132,570)	52,305,509
Shopping Centers – Colombia	35,662,847	-	(4,279,542)	31,383,305
Home Improvement—Argentina	3,208,796	-	(730,857)	2,477,939
Home Improvement—Chile	1,227,458	-	-	1,227,458
Department stores—Chile	138,159,463	-	-	138,159,463
Total	1,682,348,563	(116,771,460)	(173,885,031)	1,391,692,072



11 Property, plant and equipment

11.1 The composition of this item as of March 31, 2016 and December 31, 2015 is as follows:

Property, plant and equipment categories, net		As of			
	-	March 31, 2016	December 31, 2015		
		ThCh\$	ThCh\$		
Construction in progress		69,632,028	63,017,895		
Land		692,568,316	725,437,554		
Buildings		1,047,212,500	1,075,995,255		
Plant and equipment		3***3 3***	,,,		
		234,019,085	246,716,665		
Information technology equipment		32,515,969	32,046,485		
Fixed installations and accessories		327,857,982	343,696,782		
Motor vehicles		521,051,762	545,070,782		
		747,072	577,489		
Leasehold improvements		100.004.007	202.460.050		
		196,834,067	202,460,078		
Other property plant and equipment	_	10,134,072	21,542,427		
	Totals	2,611,521,091	2,711,490,630		

Property, plant and equipment categories, gross	А	s of
	March 31, 2016 ThCh\$	December 31, 2015 ThCh\$
Construction in progress	69,632,028	63,017,895
Land	692,568,316	725,437,554
Buildings	1,280,109,531	1,310,237,782
Plant and equipment		
Information technology equipment	570,583,361	608,586,845
information technology equipment	138,411,494	142,496,186
Fixed installations and accessories	719,299,265	732,584,234
Motor vehicles	4,877,740	4 640 620
Leasehold improvements	4,877,740	4,640,629
Leasenoid improvements	273,791,485	274,904,826
Other property plant and equipment	15,938,476	27,627,230
	Totals 3,765,211,696	3,889,533,181

		As of		
		March 31, 2016 ThCh\$	December 31, 2015 ThCh\$	
Buildings		(232,897,031)	(234,242,527)	
Plant and equipment		(336,564,276)	(361,870,180)	
Information technology equipment		(105,895,525)	(110,449,701)	
Fixed installations and accessories		(391,441,283)	(388,887,452)	
Motor vehicles		(4,130,668)	(4,063,140)	
Leasehold improvements		(76,957,418)	(72,444,748)	
Other property plant and equipment				
	Totals	(5,804,404) (1,153,690,605)	(6,084,803) (1,178,042,551)	

11.2 The following table shows the technical useful lives for the assets.

Method used for the depreciation of property, plant and equipment (life)	Rate explanation	Minimum life	Maximum life
Buildings	Useful Life (years)	25	60
Plant and equipment	Useful Life (years)	7	20
Information technology equipment	Useful Life (years)	3	7
Fixed installations and accessories	Useful Life (years)	7	15
Motor vehicles	Useful Life (years)	1	5
Leasehold improvements (*)	Useful Life (years)	5	35
Other property plant and equipment	Useful Life (years)	3	15

(*) Leasehold improvement will be depreciated using the shorter useful life between of the length of the lease contract and the useful life per the table above.

The Group reviewes the estimated useful lives of property, plant and equipment at the end of each annual period. The Company has determined that there are no significant changes in the estimated useful lives for the reported periods.

11.3 Reconciliation of changes in property, plant and equipment

The following chart shows a detailed roll-forward of changes in property, plant and equipment, by class between January 1, 2016 and March 31, 2016:

Movement for the three months ended March 31, 2016	Construction In progress ThCh\$	Land ThCh\$	Building, net ThCh\$	Plant and equipment net ThCh\$	Information technology equipment, <u>net</u> ThCh\$	Fixed installations and accessories, <u>net</u> ThCh\$	Motor vehicles, net ThCh\$	Lease improvements, <u>net</u> ThCh\$	Other property, plant and equipment, net ThCh\$	Property, plant and equipment, net ThCh\$
Opening balance January 1, 2016	63,017,895	725,437,554	1,075,995,255	246,716,665	32,046,485	343,696,782	577,489	202,460,078	21,542,427	2,711,490,630
Changes										
Additions	28,434,595	-	1,282,230	1,397,403	1,889,012	2,279,328	7,982	1,712,969	19,933	37,023,452
Disposals	-	(44,614)	-	(114,466)	(2)	-	-	-	(157,509)	(316,591)
Transfers to (from) investment properties Increase (decrease) for other		3,559,206		-	-			-	(2,955,016)	604,190
changes	2,172,986	-	-	-	-	-	-	-	-	2,172,986
Removal	-	-	(584,329)	(604,922)	(44,276)	(116,947)	-	-	-	(1,350,474)
Depreciation expenses			(7,569,253)	(11,551,494)	(3,399,410)	(15,374,646)	(62,828)	(7,015,197)	(201, 221)	(45,174,049)
Increase (decrease) in foreign exchange	(1,230,945)	(22,810,677)	(16,790,988)	(5,715,429)	(283,067)	(5,244,583)	(51,062)	(6,201,475)	(1,379,808)	(59,708,034)
Transfer to (from) non— current assets and disposal groups held for sale	(815)	(13,573,153)	(11,524,013)	(857,651)	(2,356)	(622,776)			(6,640,255)	(33,221,019)
Other increase (decrease)	(22,761,688)	(15,575,155)	6,403,598	4,748,979	2,309,583	3,240,824	275,491	5,877,692	(94,479)	(55,221,019)
	(, , , ,	(22.860.229)		, ,			,			(00.060.520)
Total changes	6,614,133	(32,869,238)	(28,782,755)	(12,697,580)	469,484	(15,838,800)	169,583	(5,626,011)	(11,408,355)	(99,969,539)
Final balance as of March 31, 2016	69,632,028	692,568,316	1,047,212,500	234,019,085	32,515,969	327,857,982	747,072	196,834,067	10,134,072	2,611,521,091

The following chart shows a detailed roll-forward of changes in property, plant and equipment, by class between January 1, 2015 and December 31, 2015:

Movement for the year ended December 31, 2015	Construction In progress ThChS	Land ThCh\$	Building, net ThCh\$	Plant and equipment net ThCh\$	Information technology equipment, net ThCh\$	Fixed installations and accessories, <u>net</u> ThCh\$	Motor vehicles, net ThCh\$	Lease improvements, net ThCh\$	Other property, plant and equipment, net ThCh\$	Property, plant and equipment, net ThCh\$
Opening balance January 1, 2015	108,039,312	771,941,960	1,138,386,080	271,557,150	41,570,626	383,530,334	3,256,956	260,036,836	31,409,202	3,009,728,456
Changes	, ,.		, , ,	. ,,	,,.	, , , ,	-, -, -, -,	,,	- , - , -	- , , ,
Additions	39,267,282	13,256,435	12,810,066	25,541,163	3,304,532	19,284,001	310,638	13,851,190	2,831,930	130,457,237
Disposals	-	-	(2,845,401)	-	(271,851)	-	(12,525)	-	-	(3,129,777)
Transfers to (from) investment properties	8,913,555	_	2,988,070	_	-	3,686,245	-	-	-	15,587,870
Increase (decrease) for other			_,, ,			-,,				
changes	(10,292,730)	-	-	-	(2,063,983)	-	-	-	-	(12,356,713)
Removal	(419)	(688,384)	(26,926)	(7,869,437)	(403,731)	(1,352,637)	-	-	(17,000)	(10,358,534)
Depreciation expenses			(33,329,879)	(52,615,043)	(14,591,325)	(66,642,810)	(498,560)	(21,336,782)	(804,885)	(189,819,284)
Increase (decrease) in										
foreign exchange	(5,274,847)	(59,116,214)	(55,509,268)	(19,513,608)	(954,739)	(27,690,495)	(770,493)	(51,211,220)	(8,577,741)	(228,618,625)
Other increase (decrease)	(77,634,258)	43,757	13,522,513	29,616,440	5,456,956	32,882,144	(1,708,527)	1,120,054	(3,299,079)	-
Total changes	(45,021,417)	(46,504,406)	(62,390,825)	(24,840,485)	(9,524,141)	(39,833,552)	(2,679,467)	(57,576,758)	(9,866,775)	(298,237,826)
Final balance as of December 31, 2015	63,017,895	725,437,554	1,075,995,255	246,716,665	32,046,485	343,696,782	577,489	202,460,078	21,542,427	2,711,490,630
				F-36						

11.4 The Company has traditionally maintained the policy to carry out all the necessary work in response to the opportunities and changes experienced in domestic and regional markets where the Company operates, to capture the best opportunities and results for each of its business units.

The cost includes disbursements directly attributable to the acquisition or construction of an asset, as well as interests from related financing in the case of qualifying assets.

11.5 Borrowing costs:

The company incorporates borrowing costs that are directly attributable to the acquisition, construction or production of a qualified asset during the period to complete and prepare the asset for its intended use.

As of March 31, 2016, and December 31, 2015, there is no capitalization of borrowing costs.

11.6 Assets granted

As of Macrh 31, 2016 and December 31, 2015, properties, plant and equipment granted as security amounted ThCh\$ 3,396,824 and ThCh\$ 3,630,138, respectively. Nevertheless, there are no restrictions on ownership of assets.

11.7 Commitments to acquire assets

As of Macrh 31, 2016 and December 31, 2015, there are commitments to acquire property, plant and equipment of ThCh\$ 81,776,974. and of ThCh\$ 59,290,755, respectively.

11.8 Assets out of service

As of Macrh 31, 2016 and December 31, 2015, there are no essential elements or assets that are temporarily out of service. The property, plant and equipment mainly relate to stores and operating fixed assets to enable the performance of the retail business every day of the year, except when there are restrictions for public holidays established in each country.

11.9 Assets fully depreciated

In view of the nature of the retail business, the Company has no significant assets that are fully depreciated and that are in use as of March 31, 2016 and December 31, 2015. These assets relate mainly to minor equipment such as scales, furniture, computers, cameras, lighting and others. The retail business assets are depreciated based on the term of the lease agreement.

11.10 Impairment losses

Assets subject to amortization are tested for impairment whenever events or changes in business circumstances indicate that the carrying amount of the assets may not be recovered. It recognizes an impairment loss when the carrying amount is greater than its recoverable amount. The recoverable amount of an asset is the higher of an asset's fair value less costs to sell and its value in use. For the purposes of assessing impairment, assets are grouped at the lowest level for which identifiable cash flows exist separately. The Company has not recognized impairment losses or reversals of impairment affecting the statement of profit and loss as of March 31, 2016 and December 31, 2015.

11.11 Property Plant and Equipment components:

The main items that compose each asset class are:

Plant and equipment: presented in this asset class are primarily properties used in the operation of retail business such as mixers, sausages portioning machines, system ready meals, frozen island, cold containers, and refrigerated display cases, forming bread ovens, blender, among others.

Equipment for information technology: correspond to items such as computers, printers, notebook, labeling, scanner, clock control, price inquiries and servers, among others.

Fixed installations and accesories: presented in this asset class are expenditures to enable operations of stores, such, ceilings, floors, wall finishes, lighting the sky, smoke detectors, sprinklers, air ducts and heating, communications networks, escalators, elevators, hoists, electrical substation and central air conditioning among others.

Leasehold improvements: presented in this asset class are disbursements associated with enabling or leased store improvements such as remodeling of facades, finishes, floors, ceilings and walls among others.



Other property, plant and equipment: mainly corresponds to fixed assets in transit and assets acquired under finance lease.

12 Investment properties

12.1 The roll-forward of investment properties as of March 31, 2016 and December 31, 2015 is the following:

	As	of
Roll-forward of investment properties, net, fair value method	March 31, 2016 ThCh\$	December 31, 2015 ThCh\$
Investment properties, net, initial value	1,807,095,204	1,663,592,396
Effect of fair value in profit or loss	37,958,719	198,154,988
Additions		6,404,431
Transfer from owner-occupied property, investment property, cost model	(604,190)	(15,587,870)
Decrease in foreign exchange rate Reclassifications to assets "held for sale"	(33,399,544) (2,939,242)	(45,468,741)
Changes in Investment Properties, Total	1,015,743	143,502,808
Investment Properties Final Balance	1,808,110,947	1,807,095,204
12.2 Income and expense from investment properties		
	For the three m	nonths ended
Roll-forward of investment properties, net fair value method	March 31, 2016 ThChS	March 31, 2015 ThCh\$
Revenue from Investment Property Leases	55,963,500	55,258,137
Direct operating expenses of Investment Properties which generate lease revenue	14,191,757	15,509,323
12.3 As of March 31, 2016 and December 31, 2015, investment properties are not encumbered		

12.3 As of March 31, 2016 and December 31, 2015, investment properties are not encumbered,

12.4 As of March 31, 2016 there are commitments to acquire investment properties by ThCh\$ 12,616,244 (ThCh\$ 10,859,113 as of December 31, 2015),

12.5 There are no restrictions on ownership of assets,



13 Other financial liabilities, current and non-current

The composition of this item as of March 31, 2016 and December 31, 2015 is the following:

13.1 Types of interest bearing (accruing) loans

	Balance as o	of 3/31/2016	Balance as of 12/31/2015		
Loans	Current	Non-current	Current	Non-current	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Bank loans (1)	206,832,358	255,985,695	193,821,962	269,733,099	
Bond debt (2)	42,633,954	2,488,281,285	61,488,514	2,586,966,437	
Other loans—leases	2 (21 202	25.070.222	2.025.089	20.524.500	
	2,531,302	25,970,332	3,025,088	29,524,500	
Other financial liabilities	2,310,451		-	-	
Other financial liabilities (hedge activities)					
Other Intaletal habilities (nedge activities)	387,811	3,258,080	58,029	1,088,321	
Time deposits (3)					
	67,167,071	32,519,509	89,791,028	23,601,397	
Term savings accounts	404.330	-	451,312	-	
Letters of credit	, ,		ź		
		8,049,740	-	8,235,348	
Deposits and other demand deposits					
	2,198,965	-	3,824,992	-	
Debt purchase Bretas				1 (2(152	
	-	-	-	1,636,153	
Debt purchase of M. Rodriguez	-	2,025,542	-	1,864,286	
Dekt musekene Jaharan		_,,		-,,	
Debt purchase Johnson	-	-	1,388,767	1,388,767	
Other Financial liabilities—other					
	2,035,686		2,323,419	-	
Totals Loans					
	326,501,928	2,816,090,183	356,173,111	2,924,038,308	

(1) (2)

Bank loans correspond to loans taken out with banks and financial institutions, Bond debt corresponds to bonds placed in public securities markets or issued to the public in general, Time deposits are the main funding source of the subsidiary, Banco Paris in Chile. Deposits taken by Chilean clients of Banco Paris are mainly money market deposits, which are 390 persons and 19 institutions. The average maturity of these deposits is 126 days as of March 31, 2016, and 196 days as of December 31, 2015. (3)

13.2 Restrictions

Loan agreements and outstanding bonds of the Company contain a number of covenants requiring compliance with certain financial ratios and other tests, As of March 31, 2016 and December 31, 2015 the Company was in compliance with all financial debt covenants suscribed.

Provisions and other liabilities 14 *14.1* Provisions

The composition of this item as of March 31, 2016 and December 31, 2015 is as follows:

	As of				
Accruals and provision	March 31, 2016	December 31, 2015	March 31, 2016	December 31, 2015	
	Curr	ent	Non-cu	rrent	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Legal claims provision	11,573,802	12,301,212	57,022,527	65,515,010	
Onerous contracts provision (1)	3,051,192	3,340,749	12,008,424	12,673,576	
Total	14,624,994	15,641,961	69,030,951	78,188,586	

(1) Provisions for onerous contracts

The provisions recorded under this concept correspond mainly to the excess over the fair value payable related to onerous lease contracts recorded in business combinations of the previous periods.

The following table shows the civil, labor and tax proceedings faced by the Company and its subsidiaries (by country). The proceedings comprising each category are those that present probable occurrence likelihood and the amount of loss can be quantified or estimated.

		Provision Legal Claims (2)				Exposure	
	Civil	Labor	Tax	Total	Current	Non-current	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Total as of March 31,2016	31,695,908	19,199,157	17,701,264	68,596,329	11,573,802	57,022,527	
Total as of December 31,2015	40,771,526	21,779,689	15,265,007	77,816,222	12,301,212	65,515,010	

(2) The nature of these obligations is as follows:

Civil provision: This primarily corresponds to civil and commercial trials that mainly deal with claims from customers, defects in products, accidents of customers in the stores and law suits related with customer service.

Labor provision: This primarily corresponds to staff severance indemnities and salary disputes from former employees.

Tax provision: This primarily corresponds to tax claims in the countries in which the Company operates.

Provision By Country	March 31, 2016 ThCh\$	December 31,2015 ThCh\$
Chile	12,020,646	11,910,013
Argentina	21,416,749	32,492,814
Brazil	28,651,384	26,230,753
Peru	778,763	1,180,867
Colombia	5,728,787	6,001,775
Total Provision	68,596,329	77,816,222

14.2 Movement of provisions:

Provision type	Legal claims ThCh\$	Onerous contracts ThCh\$	Total ThCh\$
Initial Balance January 1, 2016	77,816,222	16,014,325	93,830,547
Movements in Provisions:			
Additional provisions	1,483,206	-	1,483,206
Increase (decrease) in existing provisions	1,198,939	(954,709)	244,230
Provision used during the period	(1,004,243)	-	(1,004,243)
Reversal of non-used provisions	(359,854)	-	(359,854)
Increase (decrease) in foreign exchange rate	(10,537,941)	<u> </u>	(10,537,941)
Changes in provisions, total			
	(9,219,893)	(954,709)	(10,174,602)
Total provision, closing balance as of March 31, 2016	68,596,329	15,059,616	83,655,945
Provision type	Legal claims	Onerous contracts	Total

	ThCh\$	ThCh\$	ThCh\$
Initial Balance January 1, 2015	99,340,184	20,623,153	119,963,337
Movements in Provisions:			
Additional provisions	14,695,645		14,695,645
Decrease in existing provisions	(13,713,948)	(4,148,990)	(17,862,938)
Provision used during the year	(4,780,907)	-	(4,780,907)
Reversal of used provision	(3,034)	-	(3,034)
Decrease in foreign exchange rate	(17,721,718)	(459,838)	(18,181,556)
		<u> </u>	(. , . ,)
Changes in provisions, total	(21,523,962)	(4,608,828)	(26,132,790)

Total provision, closing balance as of December 31, 2015

77,816,222	16,014,325	93,830,547
77,010,222	10,014,525	JJ,050,547

15 Net equity

The objectives of the Cencosud Group regarding capital management are to safeguard its capacity to continue as a going concern, ensuring appropriate returns for its shareholders and benefits for other stakeholders, and maintaining an optimum capital structure while reducing capital costs.

15.1 Authorized shares

There are no movements of authorized shares during the three month periods ended March 31, 2016 .

15.2 Subscribed and paid shares

The roll-forward of paid shares from December 31, 2015 to March 31, 2016 is the following:

Movement in issued and fully paid shares	Number of Shares	Total ThCh\$
Paid shares as of December 31, 2015	2,828,723,963	2,321,380,936
Exercise of options issued under the 2016 plan (see note 20) [*]	13,735,659	48,837,899
Paid shares as of March 31, 2016	2,842,459,622	2,370,218,835

[*] The exercised share price reported to the SVS (Superintendencia de Valores y Seguros) for the authorized shares is Ch\$ 3,555.56.

As of March 31, 2016 there are 46,563,112 issued shares pending of subscription and payment, of which 13,264,341 and 33,298,771 will expire on April 29,2016 and November 20, 2017 respectively. As of December 31, 2015 there were 60,298,771 issued shares pending of subscription and payment, of which 27,000,000 and 33,298,771 will expire on April 29, 2016 and November 20, 2017 respectively.

15.3 Dividends

The dividend distribution policy adopted by Cencosud S,A, establishes the payment of dividends of 30% of the distributable net profits.

In relation to SVS Ruling No. 1945, on October 29, 2010, the Company's Board of Directors agreed that the net distributable profits for the year 2010 and following years will be the figure reflected in the financial statements as "profit for the year attributable controlling shareholders", excluding the unrealized result for fair value appraisal of investment properties, net of deferred taxes.

The Board of Directors ordinary session held on March 27, 2015 agreed to propose to the Ordinary Shareholders Meeting, to be held on April 24, 2015, to distribute a dividend of Ch\$ 20.59906 per share, chargeable to the 2014 net profits. The shareholders' meeting approved the proposed dividend, and made clear that the final dividend considers the former payment of an interim dividend of Ch\$8 per share paid in December 3, 2014. This final dividend was paid to shareholders from May 13, 2015.

On October 30, 2015, the Board of Directors agreed on distributing an interim dividend of Ch\$16 per share in relation to the profits of 2015. This dividend was paid from December 4th, 2015.

As of March 31, 2016, the Group has recognized a minimum dividend payment for the interim results up to that date of ThCh\$ 24,052,937. No recognition was done as of December 31, 2015, being that the interim dividend paid during 2015 excessed the distributable minimum dividend calculated on the 2015 liquid profits. The total charge to equity as of March 31, 2016 was ThCh\$ 24,151,239 (ThCh\$ 67,295,731 as of December 31, 2015).

15.4 Non-controlling interest

Details of the non-controlling interest as of March 31, 2016 and December 31, 2015 are as follows:

	Interest Mar 31,	Non-controlling Interest Dec 31,	Balan as o	
	2016	2015	Mar 31, 2016	Dec 31, 2015
Company	%	%	ThCh\$	ThCh\$
Cencosud Shoppings Centers S.A.	0.00004%	0.00004%	424	415
Mercado Mayorista P y P Ltda.	10.00000%	10.00000%	93,871	93,871
Easy S.A.	0.073600%	0.42500%	11,817	324,244
Comercial Food and Fantasy Ltda.	10.00000%	10.00000%	-	(24,643)
Administradora del Centro Comercial Alto Las Condes Ltda.	55.00000%	55.00000%	(282,220)	(1,613,621)
Cencosud Retail S.A.	0.03906%	0.03906%	205,426	194,291
Jumbo Retail Argentina S.A.	0.07600%	0.07600%	79,221	91,502
Total			108,539	(933,941)

16 Breakdown of significant results

The items by function from the Statements of Income are described as follows in 16.1, 16.2 and 16.3.

3-31-2016	3-31-2015
ThCh\$	ThCh\$
1,763,979,519	1,912,099,933
6,242,744	6,623,710
545,038,536	585,343,171
36,495,483	37,817,114
2,351,756,282	2,541,883,928
	ThCh\$ 1,763,979,519 6,242,744 545,038,536 36,495,483

(*) Mainly includes marketing expenses.

16.1 Expenses by nature

The following is a breakdown of the main operating and management costs and expenses of the Cencosud Group for the following periods:

Expenses by nature	For the	three months ended 3/3	1/2016	For the three months ended 3/31/2015		
	Total ThCh\$	Discontinued operation ThCh\$	Continued operation ThCh\$	Total ThCh\$	Discontinued operation ThCh\$	Continued operation ThCh\$
Cost of goods sold	1,652,195,243	-	1,652,195,243	1,800,541,785	-	1,800,541,785
Other cost of sales	111,784,276	-	111,784,276	127,940,842	16,382,694	111,558,148
Personnel expenses	324,051,034	-	324,051,034	359,496,606	6,639,952	352,856,654
Depreciation and amortization	51,280,017	-	51,280,017	53,494,999	534,211	52,960,788
Distribution cost	6,242,744	-	6,242,744	6,623,710	-	6,623,710
Other expenses by function	36,495,483	-	36,495,483	37,817,114	3,124,010	34,693,104
Cleaning	17,707,593	-	17,707,593	20,398,597	18,621	20,379,976
Safety and security	14,626,829	-	14,626,829	17,138,520	18,611	17,119,909
Maintenance	18,365,315	-	18,365,315	20,288,292	304,688	19,983,604
Professional fees	16,578,907	-	16,578,907	18,156,355	442,609	17,713,746
Bags for Customers	4,904,531	-	4,904,531	6,044,719	-	6,044,719
Credit card commission	23,397,692	-	23,397,692	23,708,917	11,352	23,697,565
Lease	47,510,269	-	47,510,269	47,774,527	456,695	47,317,832
Other	26,616,349	-	26,616,349	30,917,873	525,485	30,392,388
Total	2,351,756,282	-	2,351,756,282	2,570,342,856	28,458,928	2,541,883,928

16.2 Personnel expenses

The following is a breakdown of personnel expenses for the following periods:

Personnel expenses	For the	three months ended 3/3	31/2016	For the three months ended 3/31/2015		
	Total ThCh\$	Discontinued operation ThCh\$	Continued operation ThCh\$	Total ThCh\$	Discontinued operation ThCh\$	Continued operation ThCh\$
Salaries	254,825,533	-	254,825,533	285,476,455	6,024,960	279,451,495
Short-term employee benefits Termination benefits	61,683,110 7,542,391		61,683,110 7,542,391	66,981,390 7,038,761	361,912 253,080	66,619,478 6,785,681
Total	324,051,034		324,051,034	359,496,606	6,639,952	352,856,654
		F-43				

16.3 Depreciation and amortization

The following is a breakdown of depreciation and amortization for the following periods:

Depreciation and amortization		For the	three months ended 3/	31/2016	For the	1/2015	
		Total ThCh\$	Discontinued operation ThCh\$	Continued operation ThCh\$	Total ThCh\$	Discontinued operation ThCh\$	Continued operation ThCh\$
Depreciation Amortization	-	45,174,049 6,105,968		45,174,049 6,105,968	46,681,932 6,813,067	177,779 356,432	46,504,153 6,456,635
	Total	51,280,017		51,280,017	53,494,999	534,211	52,960,788

16.4 Other gains (losses)

For the three months ended 3/31/2016				For the three months ended 3/31/2015		
Total ThCh\$	Discontinued operation ThCh\$	Continued operation ThCh\$	Total ThCh\$	Discontinued operation ThCh\$	Continued operation ThCh\$	
(1,197,646)	-	(1,197,646)	(715,638)	-	(715,638)	
(5,566,905)		(5,566,905)	(6,519,527)	-	(6,519,527)	
1,607,520	-	1,607,520	-	-		
9,547,202		9,547,202	846,119		846,119	
(7,852,705)		(7,852,705)	(4,180,898)	(3,060,684)	(7,241,582)	
(3,462,534)		(3,462,534)	(10,569,944)	(3,060,684)	(13,630,628)	
	Total ThCh\$ (1,197,646) (5,566,905) 1,607,520 9,547,202 (7,852,705)	Discontinued operation ThCh\$ Discontinued operation ThCh\$ (1,197,646) - (5,566,905) - 1,607,520 - 9,547,202 - (7,852,705) -	Discontinued operation ThCh\$ Continued operation ThCh\$ (1,197,646) - (1,197,646) (5,566,905) - (5,566,905) 1,607,520 - 1,607,520 9,547,202 - 9,547,202 (7,852,705) - (7,852,705)	Discontinued operation ThCh\$ Continued operation ThCh\$ Total ThCh\$ (1,197,646) - (1,197,646) (715,638) (5,566,905) - (5,566,905) (6,519,527) 1,607,520 - 1,607,520 - 9,547,202 - 9,547,202 846,119 (7,852,705) - (7,852,705) (4,180,898)	Discontinued operation ThCh\$ Continued operation ThCh\$ Discontinued operation ThCh\$ Discontinued operation ThCh\$ (1,197,646) - (1,197,646) (715,638) - (1,197,646) - (1,197,646) (715,638) - (5,566,905) - (5,566,905) (6,519,527) - 1,607,520 - 1,607,520 - - 9,547,202 9,547,202 846,119 - (7,852,705) - (7,852,705) (4,180,898) (3,060,684)	

16.5 Other operating income

Other operating income	For the three months ended 3/31/2016			For the three months ended 3/31/2015		
	Total ThCh\$	Discontinued operation ThCh\$	Continued operation ThCh\$	Total ThCh\$	Discontinued operation ThCh\$	Continued operation ThCh\$
Sell Carton and Wraps	931,922		931,922	808,542	-	808,542
Recovery of fees	545,676	-	545,676	767,709	-	767,709
Increase on revaluation of Investment properties (see note 12.1)	37,958,719		37,958,719	12,976,788		12,976,788
Other Income	1,337,871	<u> </u>	1,337,871	2,162,855	413,602	1,749,253
Total	40,774,188	<u> </u>	40,774,188	16,715,894	413,602	16,302,292

16.6 Financial results

The following is the financial income detailed for the periods ended:

Financial results For the three months ended 3/31/2016 For the three months ended 3/31/2015 Discontinued Continued Discontinued Continued Total operation ThCh\$ operation Total operation ThCh\$ operation ThCh\$ ThCh\$ ThCh\$ ThCh\$ Other finance income 3,840,794 3,840,794 3,658,708 168,202 3,490,506 Financial income 3,840,794 3,840,794 3,658,708 168,202 3,490,506 Bank loan expenses (25,255,302) (25,255,302) (30,819,665) (1,993,654) (28,764,362) Bond debt expenses (36,048,575) (36,048,575) (31,015,067) (2,996,057) (28,019,010) Interest on bank loans (452,093) (452,093) (5,503,206) (5,503,206) Valuation of financial derivatives (7,567,481) (7,567,481) 61,649 2,235,574 Financial Expenses (69,323,451) (69,323,451) (67,276,289) (10,492,917) (54,547,798) Results from UF indexed bonds in Chile 1,383 (3,325,580) (3,325,580) 85,108 83,725 Results from UF indexed Brazil (142,831) (142,831) (1,000,031) (1,000,031) Results from UF indexed Other 5.242 5.242 (Losses) gains from indexation (3,468,411) (3,468,411) (909,681) 1,383 (911,064) Financial debt IFC-ABN Argentina (96.366) (96,366) (259,629) (259,629) Debt to the public Bonds and Banks (Chile) 38,721,668 38,721,668 (4,341,757) (10,332,654) (13,454,496) Financial debt Peru (243,029) (243,029) (2,217,479)(2,217,479) Financial assets and Financial debt-Colombia 143,331 143,331 Exchange difference 38,525,604 38,525,604 (15,931,604) (4,341,757) (12,809,762) Financial results total (30, 425, 464) (30, 425, 464) (80,458,866) (14,665,089) (64,778,118)

17 Income tax expense

The charge (credit) to periodic results within the Interim consolidated statement of profit and loss by function related to the income tax amounts were M\$ 32,805,216 as of March 31, 2016; and M\$ 33,357,900, as of March 31, 2015, as the table bellow:

Current and deferred income tax	March 31, 2016 ThCh\$	March 31, 2015 ThCh\$
Net current income tax expense	34,784,903	36,724,451
Deferred tax (benefit) related to creation or reversal of temporary differences	(2,190,153)	3,291,632
Deferred tax related (benefit) to changes in tax rates	210,466	(6,658,183)
Income tax expense	32,805,216	33,357,900

Information by segment

18

The Company reports the information by segment according to what is set forth in IFRS 8 "Operating Segments," An operating segment is defined as a component of an entity over which separated

financial information is available and is regularly reviewed.

In the information by segments, all transactions between the different operating segments have been eliminated.

18.1 Segmentation criteria

For management purposes, the Company is organized in five operative divisions: Supermarkets, Shopping Centers, Home Improvement stores, Department stores and Financial Services. These segments are the basic on which the Company makes decisions with respect to its operations and resource allocation.

The operative segments are disclosed in a similar way with the presentation of the internal reports used by Management in the control and decision making process, considering the segments from a point of view according to the type of business and geographical area.

The operating segments that are reported derive their revenues mainly from the sale of products and rendering of services to final consumers of retail. There are no customers whose purchases represent more than 10% of the consolidated revenue, nor a specific business segment.

The rest of the minor activities, mainly including the travel agency and family-entertainment centers businesses, plus certain consolidation adjustments and corporate expenses administered centrally, are included in the segment "Support services, financing, adjustments and other".

18.2 Regional information by segment

The segment information which is delivered to the chief operating decision maker ("Board of Directors") of the reportable segments for the three months ended March 31, 2016 and March 31, 2015 in thousands of Chilean pesos is the following:

Regional information by segment

ThCh\$ 243,212 2,483,843,974 - 2,483,843,974 - - - - - - - - - - - - - - - - - - -	Regional information by segment	Supermarkets	Shopping Centers	Home improvement	Department stores	Financial services	Support services, financing, adjustments and other	Consolidated total	Discontinued operation financial services
Revenues from ordinary activities 1,813,974,167 55,963,500 324,368,894 247,215,355 39,733,346 2,588,712 2,483,843,974 - Cost of sales (1,350,118,155) (4,228,769) (215,805,344) (179,512,697) (13,255,733) (1,058,821) (1,763,979,519) - Gross Margin 463,856,012 51,734,731 108,563,550 67,702,658 26,477,613 1,529,891 719,864,455 - Other income by function 2,466,271 37,836,338 103,863 124,352 (149) 243,513 40,774,188 - Sales, general and administrative expenses (377,703,970) (9,962,988) (74,292,844) (67,368,029) (12,336,195) (46,112,737) (587,776,763) - Participation in profit of equity method associates 54,181 - - 2,805,990 - 2,800,171 - Losses from indexation - - - - - 6,54,862,571 - Income tax expense - - - 2,805,990 - 2,800,171 - Income tax expense - - - -	For the quarter ended March 31, 2016	T 1 C 1 A	T	TTI CI A			TI CI A		T C
Cost of sales (1,350,118,155) (4,228,769) (215,805,344) (179,512,697) (13,255,733) (1,058,821) (1,763,979,519) - Gross Margin 463,856,012 51,734,731 108,563,550 67,702,658 26,477,613 1,529,891 719,864,455 - Other income by function 2,466,271 37,836,338 103,863 124,352 (149) 243,513 40,774,188 - Sales, general and administrative expenses (377,703,970) (9,962,988) (74,292,844) (67,368,029) (12,336,195) (46,112,737) (587,776,763) - Participation in profit of equity method associates 54,181 - - 2,805,990 2,860,171 - Losses from indexation - - - 38,525,604 - - - 38,525,604 - - - 38,525,604 - - - 38,525,604 - - - 38,525,604 - - - - - - - - - - - - <td>De la constantina di stato di stato</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>ThCh\$</td>	De la constantina di stato di stato								ThCh\$
Gross Margin 463,856,012 51,734,731 108,563,550 67,702,658 26,477,613 1,529,891 719,864,455 - Other income by function 2,466,271 37,836,338 103,863 124,352 (149) 243,513 40,774,188 - Sales, general and administrative expenses (37,703,970) (9,962,988) (74,292,844) (67,368,029) (12,336,195) (46,112,737) (587,776,763) - Financial expenses, net - - - 2,805,990 - 2,806,171 - Exchange differences 54,181 - - - 2,805,990 - 2,805,104 38,525,604 - Losses from indexation 1,607,520 - - - - - 38,525,604 - - - - - - - 2,805,104 -									-
Other income by function 2.466,271 37,836,338 103,863 124,352 (149) 243,513 40,774,188 - Sales, general and administrative expenses (377,703,970) (9,962,988) (74,292,844) (67,368,029) (12,336,195) (46,112,737) (587,776,763) - Financial expenses, net - - - - (65,482,657) - Participation in profit of equity method associates 54,181 - - - 2,805,990 - 2,860,171 - Losses from indexation - - - - 38,525,604 - - - 2,805,990 - 2,860,171 - Losses from indexation - - - - 38,525,604 - - - - 38,525,604 - - - - 2,806,171 - - - 2,805,910 - - - 2,805,216) - - - - - - - - - - <td>Cost of sales</td> <td>(1,350,118,155)</td> <td>(4,228,769)</td> <td>(215,805,344)</td> <td>(1/9,512,697)</td> <td>(13,255,733)</td> <td>(1,058,821)</td> <td>(1,/63,9/9,519)</td> <td>-</td>	Cost of sales	(1,350,118,155)	(4,228,769)	(215,805,344)	(1/9,512,697)	(13,255,733)	(1,058,821)	(1,/63,9/9,519)	-
Sales, general and administrative (377,703,970) (9,962,988) (74,292,844) (67,368,029) (12,336,195) (46,112,737) (587,776,763) - Financial expenses, net - - - - (65,482,657) (65,482,657) - Participation in profit of equity method associates 54,181 - - 2,805,990 - 2,860,171 - Losses from indexation - - - - 38,525,604 - - - 38,525,604 - - - - 38,525,604 - - - - 38,525,604 - - - - - 38,525,604 - - - - - - 38,525,604 -	Gross Margin	463,856,012	51,734,731	108,563,550	67,702,658	26,477,613	1,529,891	719,864,455	-
Sales, general and administrative (377,703,970) (9,962,988) (74,292,844) (67,368,029) (12,336,195) (46,112,737) (587,776,763) - Financial expenses, net - - - - (65,482,657) (65,482,657) - Participation in profit of equity method associates 54,181 - - 2,805,990 - 2,860,171 - Losses from indexation - - - - 38,525,604 - - - 38,525,604 - - - - 38,525,604 - - - - 38,525,604 - - - - - 38,525,604 - - - - - - 38,525,604 -									
expenses (377,703,970) (9,962,988) (74,292,844) (67,368,029) (12,336,195) (46,112,737) (587,776,763) - Participation in profit of equity method associates - - - - (65,482,657) (65,482,657) - Participation in profit of equity method associates 54,181 - - 2,805,990 - 2,860,171 - Exchange differences - - - - 38,525,604 38,525,604 - - - 0,46,411) - - - 38,525,604 - - - 0,468,411) - - - 38,525,604 - - - - 38,525,604 - - - - 38,525,604 - - - - - 38,525,604 - <td< td=""><td></td><td>2,466,271</td><td>37,836,338</td><td>103,863</td><td>124,352</td><td>(149)</td><td>243,513</td><td>40,774,188</td><td>-</td></td<>		2,466,271	37,836,338	103,863	124,352	(149)	243,513	40,774,188	-
Financial expenses, net - - - - (65,482,657) - Participation in profit of equity method associates 54,181 - - 2,805,990 - 2,860,171 - Exchange differences - - - 2,805,990 - 2,860,171 - Losses from indexation - - - - 38,525,604 38,525,604 - Losses from indexation - - - - (3,468,411) (3,468,411) - Income tax expense - - - - (32,805,216) (32,805,216) - Net profit (loss) 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (112,640,067) 109,028,837 - Net profit (loss) from continued operations -									
Participation in profit of equity method associates 54,181 - - 2,805,990 - 2,800,171 - Exchange differences - - - 38,525,604 - - - - 2,805,990 - 2,806,171 - Losses from indexation - - - 38,525,604 - - - 38,525,604 - - - 0,468,411) - - 0,468,411) - - - 38,525,604 - - - - 38,525,604 - - - 0,468,411) - - - - - 34,62,534) -		(377,703,970)	(9,962,988)	(74,292,844)	(67,368,029)	(12,336,195)			-
associates 54,181 - 2,805,990 2,860,171 - Exchange differences - - 38,525,604 38,525,604 - Losses from indexation - - - 38,525,604 38,525,604 - Losses from indexation - - - 38,525,604 38,525,604 - Losses from indexation - - - (3,468,411) - - Income tax expense - - - (3,468,411) - - Net profit (loss) 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (112,640,067) 109,028,837 - Net profit (loss) from continued operations 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (112,640,067) 109,028,837 - Net profit (loss) from discontinued operations -		-	-	-	-	-	(65,482,657)	(65,482,657)	-
Exchange differences - - - 38,525,604 38,525,604 - Losses from indexation - - - - 38,525,604 - Other gains (losses), net 1,607,520 - - - (3,468,411) (3,462,534) - Income tax expense - - - (32,805,216) (32,805,216) - Net profit (loss) 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (112,640,067) 109,028,837 - Net profit (loss) from continued operations 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (112,640,067) 109,028,837 - Net profit (loss) from discontinued operations 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (112,640,067) 109,028,837 - Net profit (loss) from discontinued operations -									
Losses from indexation - - - - (3,468,411) (3,468,411) - Other gains (losses), net 1,607,520 - - - (5,070,054) (3,462,534) - Income tax expense - - - (3,2805,216) (32,805,216) - Net profit (loss) 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (112,640,067) 109,028,837 - Net profit (loss) from continued operations 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (112,640,067) 109,028,837 - Net profit (loss) from discontinued operations -		54,181	-	-	-	2,805,990	-		-
Other gains (losses), net 1,607,520 - - - (5,070,054) (3,462,534) - Income tax expense - - - (32,805,216) (32,805,216) - Net profit (loss) 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (112,640,067) 109,028,837 - Net profit (loss) from continued operations 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (112,640,067) 109,028,837 - Net profit (loss) from discontinued operations -<		-	-	-	-	-	, ,	, ,	-
Income tax expense -		-	-	-	-	-			-
Net profit (loss) 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (112,640,067) 109,028,837 - Net profit (loss) from continued operations 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (112,640,067) 109,028,837 - Net profit (loss) from discontinued operations -	Other gains (losses), net	1,607,520	-	-	-	-			-
Net profit (loss) from continued operations 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (112,640,067) 109,028,837 - Net profit (loss) from discontinued operations -	Income tax expense		-	-	-	-	(32,805,216)	(32,805,216)	-
operations 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (112,640,067) 109,028,837 - Net profit (loss) from discontinued operations - <td>Net profit (loss)</td> <td>90,280,014</td> <td>79,608,081</td> <td>34,374,569</td> <td>458,981</td> <td>16,947,259</td> <td>(112,640,067)</td> <td>109,028,837</td> <td>-</td>	Net profit (loss)	90,280,014	79,608,081	34,374,569	458,981	16,947,259	(112,640,067)	109,028,837	-
Net profit (loss) from discontinued operations									
operations -		90,280,014	79,608,081	34,374,569	458,981	16,947,259	(112,640,067)	109,028,837	-
Net profit (loss) of attributable to non- controlling interest (1,347,029) (1,347,029) - Net profit for the year attributable to controlling shareholders, Total 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (113,987,096) 107,681,808 -		-	-	-	-	-	-	-	-
controlling interest - - (1,347,029) - Net profit for the year attributable to controlling shareholders, Total 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (113,987,096) 107,681,808 -									
controlling shareholders, Total 90,280,014 79,608,081 34,374,569 458,981 16,947,259 (113,987,096) 107,681,808 -		-	-	-	-	-	(1,347,029)	(1,347,029)	-
Depreciation and amortization 31,806,859 1,568,010 6,002,721 7,275,658 788,576 3,838,193 51,280,017 -		90,280,014	79,608,081	34,374,569	458,981	16,947,259	(113,987,096)	107,681,808	-
	Depreciation and amortization	31,806,859	1,568,010	6,002,721	7,275,658	788,576	3,838,193	51,280,017	-

Consolidated statement of income	Supermarkets	Shopping Centers	Home improvement	Department stores	Financial services	Support services, financing, adjustments and other	Consolidated total	Discontinued operation financial services
For the guarter ended March 31, 2015	Supermarkets	Centers	mprovement	stores	services	and other	totai	services
For the quarter ended March 51, 2015	ThChS	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThChS	ThCh\$
Revenues from ordinary activities	1.989.177.198	55,258,137	348.006.478	222,927,342	36.463.802	814.150	2.652.647.107	45.875.537
Cost of sales	(1,500,905,580)	(6,450,736)	(228,425,261)	(163,848,642)	(12,013,842)	(455,872)	(1,912,099,933)	(16,382,694)
Gross Margin	488,271,618	48,807,401	119,581,217	59,078,700	24,449,960	358,278	740,547,174	29,492,843
Other revenues by function	2.625.579	12,980,795	141.567	207.594	105	346.652	16.302.292	(413,602)
Sales, general and administrative	2,023,379	12,980,795	141,507	207,394	105	540,052	10,302,292	(415,002)
expenses	(412,012,440)	(9,058,587)	(80,002,116)	(62,610,641)	(12,827,684)	(53,272,527)	(629,783,995)	12.076.235
Financial expenses, net	(412,012,440)	(),030,307)	(00,002,110)	(02,010,041)	(12,027,004)	(51,057,292)	(51,057,292)	10,492,917
Participation in profit of equity method						(51,057,272)	(51,057,272)	10,172,717
associates	74,966	1,670,377	-	-	-	-	1.745.343	-
Exchange differences	-	-	-	-	-	(12,809,762)	(12,809,762)	4,341,757
Losses from indexation		-		-	-	(911,064)	(911,064)	(1,383)
Other losses, net	-	-	-	-	-	(10,569,944)	(10,569,944)	(5,283)
Income tax expense	-	-	-	-	-	(33,357,900)	(33,357,900)	675,495
Profit attributable to discontinued								
operations	-	-	-	-	2,326,707		2,326,707	2,326,707
1947 (1947 (1947)	50 050 533	F 4 300 00 C	20 520 ((0	(2.224.245)	12.040.000	(1(1,080,550)	22 421 550	
Net profit (loss)	78,959,723	54,399,986	39,720,668	(3,324,347)	13,949,088	(161,273,559)	22,431,559	-
Net profit (loss) from continued	79 050 722	E4 200 08C	20 720 ((9	(2 224 247)	11 (22 201	(1(1 272 550)	20 104 952	2 226 707
operations	78,959,723	54,399,986	39,720,668	(3,324,347)	11,622,381	(161,273,559)	20,104,852	2,326,707
Net profit (loss) from discontinued operations					2,326,707		2.326.707	(2,326,707)
Net profit (loss) of atribuible to non-		-	-	-	2,520,707	-	2,320,707	(2,520,707)
controlling interest						(371,893)	(371,893)	
controlling interest						(571,075)	(5/1,075)	
Net profit for the year attributable to								
controlling shareholders, Total	78,959,723	54,399,986	39,720,668	(3,324,347)	13,949,088	(161, 645, 452)	22,059,666	-
Depreciation and amortization	33,401,381	2,206,978	5,402,214	8,143,329	452,429	3,888,668	53,494,999	534,211
-								

The Company controls the results of each of the operating segments, at the level of revenues, costs and management expenses. The support services, exchange rates, readjustments, taxes and non-recurring income and expense, or financial income, are not allocated, as they are centrally managed.

The financing policy of the Group has been historically getting financed and managing these resources through the Company Holding Cencosud S.A., the funds are subsequently transferred to other countries as required to finance the local investments. This policy aims to reduce the financial cost of the Group.

18.3

Gross margin by country and segment For the quarter ended March 31, 2016	Supermarkets	Shopping centers	Home improvement	Department stores	Financial services	Support services, financing, adjustments and other	Consolidated total	Discontinued operation financial services
Chile	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Ordinary income, total	626,355,817	33,767,643	135,674,523	233,513,088	413,979	1,993,339	1,031,718,389	
Cost of sales	(468,139,519)	250,017	(99,488,952)	(168,502,568)	29,869	(219,617)	(736,070,770)	
Gross margin	158,216,298	34,017,660	36,185,571	65,010,520	443,848	1,773,722	295,647,619	
Argentina								
Ordinary income, total	409,606,067	15,713,620	173,389,012	-	22,991,017	653,519	622,353,235	-
Cost of sales	(278,107,393)	(3,718,751)	(104,822,121)	<u> </u>	(7,134,757)	(183,838)	(393,966,860)	
Gross margin	131,498,674	11,994,869	68,566,891	<u>-</u>	15,856,260	469,681	228,386,375	<u> </u>
Brazil								
Ordinary income, total	377,705,355			-	1,149,388	-	378,854,743	-
Cost of sales	(290,435,146)	<u>-</u>	<u> </u>		<u> </u>	<u> </u>	(290,435,146)	
Gross margin	87,270,209	<u> </u>	<u> </u>	<u>-</u>	1,149,388	<u> </u>	88,419,597	<u> </u>
Peru								
Ordinary income, total	211,258,711	4,413,174		13,702,267	13,890,954	867,332	244,132,438	-
Cost of sales	(162,317,268)	(695,992)	<u> </u>	(11,010,129)	(6,150,845)	(777,803)	(180,952,037)	
Gross margin	48,941,443	3,717,182	<u> </u>	2,692,138	7,740,109	89,529	63,180,401	<u> </u>
Colombia								
Ordinary income, total	189,048,217	2,069,063	15,305,359	-	1,288,008	(925,478)	206,785,169	-
Cost of sales	(151,118,829)	(64,043)	(11,494,271)			122,437	(162,554,706)	
Gross margin	37,929,388	2,005,020	3,811,088		1,288,008	(803,041)	44,230,463	
			F-4	9				

Gross margin by country and segment

For the quarter ended March 31, 2015	Supermarkets	Shopping centers	Home improvement	Department stores	Financial services	Support services, financing, adjustments and other	Consolidated total	Discontinued operation financial services
Chile	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Ordinary income, total	591,729,112	30,972,203	127,382,808	211,678,461		(17,604)	961,744,980	45,875,537
Cost of sales	(449,295,715)	(2,001,851)	(92,179,139)	(154,380,835)		(68,077)	(697,925,617)	(16,382,694)
Gross margin	142,433,397	28,970,352	35,203,669	57,297,626	<u> </u>	(85,681)	263,819,363	29,492,843
Argentina								
Ordinary income, total	509,623,983	17,870,300	204,335,925	-	22,552,184	1,117,081	755,499,473	
Cost of sales	(351,550,944)	(3,796,518)	(123,950,094)	<u> </u>	(6,316,288)	94,738	(485,519,106)	
Gross margin	158,073,039	14,073,782	80,385,831		16,235,896	1,211,819	269,980,367	
Brazil								
Ordinary income, total	474,563,037			-	1,852,761	-	476,415,798	
Cost of sales	(375,277,110)		<u> </u>	<u> </u>	<u> </u>	<u> </u>	(375,277,110)	
Gross margin	99,285,927	<u> </u>		<u> </u>	1,852,761		101,138,688	<u> </u>
Peru								
Ordinary income, total	205,370,669	4,068,432		11,248,881	10,313,279	526,483	231,527,744	
Cost of sales	(158,143,703)	(573,323)		(9,467,807)	(5,697,554)	(595,889)	(174,478,276)	
Gross margin	47,226,966	3,495,109		1,781,074	4,615,725	(69,406)	57,049,468	
Colombia								
Ordinary income, total	207,890,397	2,347,202	16,287,745	_	1,745,578	(811,810)	227,459,112	-
Cost of sales	(166,638,108)	(79,044)	(12,296,028)	<u> </u>		113,356	(178,899,824)	
Gross margin	41,252,289	2,268,158	3,991,717	<u> </u>	1,745,578	(698,454)	48,559,288	
			F-5	50				

18.4

	Supermarkets	Shopping centers	Home improvement	Department stores	Financial services	Support services, financing, adjustments and other	Consolidated total
At March 31, 2016			<u> </u>		TLCLO		TLCLO
Current Assets Cash and cash equivalents	ThCh\$ 74,410,864	ThCh\$ 13,712,043	ThCh\$ 3,809,189	ThCh\$ 950,102	ThCh\$ 23,025,425	ThCh\$ 135,632,269	ThCh\$ 251,539,892
Other financial assets, current	-	-		-	-	96,628,150	96,628,150
Other non-financial assets, current	13,329,089	2,079,629	7,907,382	3,340,428	909,889	3,402,221	30,968,638
Trade receivables and other receivables	293,481,528	19,208,833	49,484,744	22,036,492	332,252,798	17,242,214	733,706,609
Receivables due from related entities, current	92,032			-	16,381,966	-	16,473,998
Inventory	671,496,845	-	213,218,451	186,595,764		-	1,071,311,060
Current tax assets	35,639,360	4,509,232	3,550,740	7,028,977	4,544,059	34,785,145	90,057,513
Assets classified as held for sale, current	<u> </u>	<u> </u>	<u> </u>	<u> </u>		94,079,667	94,079,667
Total current assets	1,088,449,718	39,509,737	277,970,506	219,951,763	377,114,137	381,769,666	2,384,765,527
Non-Current Assets							
Other financial assets, non- current	-				-	354,876,893	354,876,893
Other non-financial assets, non- current	40,560,930	2,169,296	934,347	1,739,946	10,083		45,414,602
Trade receivables and other receivables, non-current	5,183,517	-	272,906	-	11,965,416	-	17,421,839
Equity method investments	930,427				196,033,628		196,964,055
Intangible assets other than goodwill	191,609,863	375,985	9,244,043	155,463,427	4,153,184	37,443,558	398,290,060
Goodwill	1,174,585,073	31,481,301	2,715,147	138,159,463	52,305,509	-	1,399,246,493
Property, plant and equipment							
Investment property	1,569,300,402	422,771,720 1,808,110,947	298,116,099	282,737,080	3,974,432	34,621,358	2,611,521,091 1,808,110,947
Income tax assets, non- current							
Deferred income tax assets	3,543,852	194,325	743,278	4,284,793	-	10,089 579 182 514	8,776,337 579,182,514
		<u> </u>	<u> </u>	<u> </u>		579,182,514	579,182,314
Total non-current assets	2,985,714,064	2,265,103,574	312,025,820	582,384,709	268,442,252	1,006,134,412	7,419,804,831
Total Assets	4,074,163,782	2,304,613,311	589,996,326	802,336,472	645,556,389	1,387,904,078	9,804,570,358

	Supermarkets	Shopping centers	Home improvement	Department stores	Financial services	Support services, financing, adjustments and other	Consolidated total
At December 31, 2015			<u> </u>				
Current Assets	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Cash and cash equivalent	189,911,013	10,655,476	10,099,524	27,667,723	2,260,803	27,680,587	268.275.126
Other financial assets, current	-	-	-		-,,	254,850,725	254,850,725
Other non-financial assets, current	7,383,625	1,727,010	2,162,422	1,105,427	137,474	1,926,072	14,442,030
Trade receivables and other receivables, current							
	297,479,644	46,051,513	64,122,155	41,321,666	361,279,198	9,585,207	819,839,383
Trade receivables due from						14 951 104	14,851,194
related parties, current Inventory, current	663,154,474		217,175,404	187,979,455		14,851,194	1,068,309,333
Income tax receivable, current	4,040,401	2,203,113	2,864,949	9,445,277	1,173,773	41,469,536	61,197,049
Assets classified as held for	y y -	,, -	y y	., .,	y	, . ,	. , ,
sale, current	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>		
Total current assets	1,161,969,157	60,637,112	296,424,454	267,519,548	379,702,442	335,512,127	2,501,764,840
Non-Current Assets							
Other financial assets, non- current	-	-	-	-	-	421,532,586	421,532,586
Other non-financial assets, non- current						31,907,769	31,907,769
Trade receivables and other receivables, non-current	-	-				51,907,709	51,507,705
receivables, non-current	16,450,570	7,218	79,248	-	14,268,191	191,625	30,996,852
Equity method investments	907,728	55,575,262	-	-	195,044,515	-	251,527,505
Intangible assets other than							
goodwill							
0	200,638,822	163,082	10,290,743	156,587,317	4,022,963	30,046,490	401,749,417
Goodwill	1,166,022,412	31,499,291	3,705,397	138,159,463	52,305,509	-	1,391,692,072
Property, plant and equipment							
	1,706,820,173	389,750,103	317,911,465	263,934,396	3,315,863	29,758,630	2,711,490,630
Investment property	-	1,807,095,204	-	-	-	-	1,807,095,204
Income tax assets, non- current	_	-	-	_		8,854,347	8,854,347
Deferred income tax assets							
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>	552,114,088	552,114,088
Total non-current assets	3,090,839,705	2,284,090,160	331,986,853	558,681,176	268,957,041	1,074,405,535	7,608,960,470
Total Assets	4.252.808.862	2,344,727,272	628,411,307	826,200,724	648,659,483	1,409,917,662	10,110,725,310
	, , ,,	,,,				,,	., .,
			F-52				

Regional information by segment Current assets and liabilities at March 31, 2016	Supermarkets ThCh\$	Shopping Center ThCh\$	Home Improvement ThCh\$	Department Stores ThCh\$	Financial Services (Insurance + cards + bank) ThCh\$	Support Services, Financing, and Other Settings ThCh\$	Total Consolidated ThCh\$
Trade accounts payable and other payables	1,120,038,579	48,892,211	229,801,215	172,594,998	41,734,480	39,968,308	1,653,029,791
Regional information by segment Current assets and liabilities at December 31, 2015	Supermarkets ThCh\$	Shopping Center ThCh\$	Home Improvement ThCh\$	Department Stores ThCh\$	Financial Services (Insurance + cards + bank) ThCh\$	Support Services, Financing, and Other Settings ThCh\$	Total Consolidated ThCh\$
Trade accounts payable and other payables	1,244,291,150	38,229,357	251,243,590	236,213,472	37,795,722	48,751,504	1,856,524,795

18.6 Information by country, assets and liabilities

In thousands of Chilean pesos:

Assets and liabilities by country

	Chile	Argentina	Brazil	Peru	Colombia	Consolidated total
At March 31, 2016						
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Total assets	4,739,896,101	1,070,231,692	1,227,930,752	1,198,774,916	1,567,736,897	9,804,570,358
Total liabilities	4,048,071,660	583,158,906	464,353,182	356,977,120	372,621,239	5,825,182,107
Total Net equity	863,212,791	624,684,572	763,013,145	705,407,972	1,023,069,771	3,979,388,251
Adjustments to net investment	(171,388,350)	(137,611,786)	564,425	136,389,824	172,045,887	-
Net investment	691,824,441	487,072,786	763,577,570	841,797,796	1,195,115,658	3,979,388,251
Percentage of Net equity	21.7%	15.7%	19.2%	17.7%	25.7%	100.0%
Percentage of equity	17.4%	12.2%	19.2%	21.2%	30.0%	100.0%
						Consolidated
	Chile	Argentina	Brazil	Peru	Colombia	total
At December 31, 2015						
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Total assets	4,848,797,914	1,242,359,909	1,165,419,318	1,277,031,996	1,577,116,173	10,110,725,310
Total liabilities	4,182,284,401	693,797,284	472,091,927	397,106,480	394,633,400	6,139,913,492
Total Net equity	855,443,631	690,663,761	690,694,802	717,680,431	1,016,329,193	3,970,811,818

Total Net equity	833,443,031	090,003,701	090,094,802	/1/,080,451	1,010,329,193	3,970,811,818
Adjustments to net investment	(188,930,118)	(142,101,136)	2,632,589	162,245,085	166,153,580	-
Net investment	666,513,513	548,562,625	693,327,391	879,925,516	1,182,482,773	3,970,811,818
Percentage of Net equity	21.5%	17.4%	17.4%	18.1%	25.6%	100.0%
Percentage of equity	16.8%	13.8%	17.5%	22.2%	29.8%	100.0%



18.7 Regional information, including intersegments is as follows:

	For the thr	For the three months ended March 31, 2016						
Regional information, by segment	Total revenue by segment	Total revenue intra-segment	Total segment revenue					
	ThCh\$	ThCh\$	ThCh\$					
Supermarkets	1,813,974,167	-	1,813,974,167					
Shopping	91,647,014	35,683,514	55,963,500					
Home Improvement	324,691,518	322,624	324,368,894					
Department stores	247,215,355	-	247,215,355					
Financial Services	39,733,346	-	39,733,346					
Others	2,588,712	-	2,588,712					
TOTAL	2,519,850,112	36,006,138	2,483,843,974					
	For the thre	e months ended March	31, 2015					
Regional information, by segment	For the three Total segment revenue	e months ended March Total segment revenue	31, 2015 Total segment revenue					
Regional information, by segment	Total segment	Total segment	Total segment					
Regional information, by segment	Total segment revenue	Total segment revenue	Total segment revenue					
Supermarkets	Total segment revenue ThCh\$	Total segment revenue ThCh\$	Total segment revenue ThCh\$					
	Total segment revenue ThCh\$ 1,989,177,198	Total segment revenue ThCh\$	Total segment revenue ThCh\$ 1,989,177,198					
Supermarkets Shopping	Total segment revenue ThCh\$ 1,989,177,198 83,203,134	Total segment revenue ThCh\$ 27,944,997	Total segment revenue ThCh\$ 1,989,177,198 55,258,137					
Supermarkets Shopping Home Improvement	Total segment revenue ThCh\$ 1,989,177,198 83,203,134 348,561,503	Total segment revenue ThCh\$ 27,944,997 555,025	Total segment revenue ThCh\$ 1,989,177,198 55,258,137 348,006,478					
Supermarkets Shopping Home Improvement Department stores	Total segment revenue ThChS 1,989,177,198 83,203,134 348,561,503 222,927,342	Total segment revenue ThCh\$ 27,944,997 555,025	Total segment revenue ThCh\$ 1,989,177,198 55,258,137 348,006,478 222,927,342					
Supermarkets Shopping Home Improvement Department stores Financial Services	Total segment revenue ThCh\$ 1,989,177,198 83,203,134 348,561,503 222,927,342 36,463,802	Total segment revenue ThCh\$ 27,944,997 555,025	Total segment revenue ThCh\$ 1,989,177,198 55,258,137 348,006,478 222,927,342 36,463,802					

18.8 Non-current assets by country

At March 31, 2016	Chile	Argentina	Brazil	Peru	Colombia	Consolidated total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Other non-financial assets	23,989,790	4,552,057	14,954,833	1,911,762	6,160	45,414,602
Trade receivables and other receivables	9,472,940	2,834,903	5,113,996	-	-	17,421,839
Equity Method investments	196,033,628	-	-	930,427	-	196,964,055
Intangible assets other than goodwill	213,744,842	9,784,482	58,616,464	107,574,157	8,570,115	398,290,060
Goodwill	246,378,878	1,585,685	361,382,427	266,844,412	523,055,091	1,399,246,493
Property Plant and Equipment	1,132,950,648	222,983,066	319,842,318	352,168,813	583,576,246	2,611,521,091
Investment Property	1,396,850,583	187,141,029	-	196,956,497	27,162,838	1,808,110,947
Income tax assets, non-current	7,997,053	779,284	-	-	-	8,776,337
Non -current assets—Total	3,227,418,362	429,660,506	759,910,038	926,386,068	1,142,370,450	6,485,745,424

At December 31, 2015	Chile	Argentina	Brazil	Peru	Colombia	Consolidated total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Other non-financial assets	25,390,011	4,464,185	-	2,047,413	6,160	31,907,769
Trade receivables and other receivables	9,657,812	5,026,352	16,312,688	-	-	30,996,852
Equity Method investments	250,619,777	-	-	907,728	-	251,527,505
Intangible assets other than goodwill	211,149,130	14,676,994	55,464,964	111,421,733	9,036,596	401,749,417
Goodwill	246,378,878	2,593,925	343,976,582	275,687,596	523,055,091	1,391,692,072
Property Plant and Equipment	1,165,259,184	261,376,733	315,071,707	372,374,780	597,408,226	2,711,490,630
Investment Property	1,367,201,015	216,225,818	-	196,505,533	27,162,838	1,807,095,204
Income tax assets, non-current	7,997,053	857,294	-	-	-	8,854,347
Non -current assets—Total	3,283,652,860	505,221,301	730,825,941	958,944,783	1,156,668,911	6,635,313,796

The amounts for non-current assets by country shown in this note exclude other non-current financial assets, deferred tax assets as per IFRS 8.

Consolidated Cash Flow by segment:

18.9

Supermarkets	Shopping Center	Home Improvement	Department Stores	Financial Services (Insurance + cards + bank)	Support Services, Financing, and Other Settings	Total Consolidated	Discontinued operation financial services
ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
(18,708,400)	45,602,169	17,428,357	(37,701,713)	9,131,393	(69,667,198)	(53,915,392)	
(3,345,796)	(2,661,058)	(7,300,918)	(4,552,179)	20,338,715	113,192,359	115,671,123	-
(44,133,300)	(43,085,441)	(10,791,750)	15,162,992	(29,339,504)	54,225,066	(57,961,937)	-
	ThCh\$ (18,708,400) (3,345,796)	Supermarkets Center ThChS ThChS (18,708,400) 45,602,169 (3,345,796) (2,661,058)	Supermarkets Center Improvement ThChS ThChS ThChS (18,708,400) 45,602,169 17,428,357 (3,345,796) (2,661,058) (7,300,918)	Supermarkets Center Improvement Stores ThChS ThChS ThChS ThChS (18,708,400) 45,602,169 17,428,357 (37,701,713) (3,345,796) (2,661,058) (7,300,918) (4,552,179)	Supermarkets Shopping Center Home Improvement Department Stores (Insurance + cards + bank) ThChS ThChS ThChS ThChS (18,708,400) 45,602,169 17,428,357 (37,701,713) 9,131,393 (3,345,796) (2,661,058) (7,300,918) (4,552,179) 20,338,715	Supermarkets Shopping Center Home Improvement Department Stores Services (Insurance + bank) Services, Financing, and Other Settings ThChS ThChS ThChS ThChS ThChS ThChS (18,708,400) 45,602,169 17,428,357 (37,701,713) 9,131,393 (69,667,198) (3,345,796) (2,661,058) (7,300,918) (4,552,179) 20,338,715 113,192,359	SupermarketsShopping CenterHome ImprovementDepartment StoresServices (Insurance + bank)Services, Financing, and Other SettingsTotal ConsolidatedThChSThChSThChSThChSThChSThChSThChSThChS(18,708,400)45,602,16917,428,357(37,701,713)9,131,393(69,667,198)(53,915,392)(3,345,796)(2,661,058)(7,300,918)(4,552,179)20,338,715113,192,359115,671,123

					Financial	Support		
					Services	Services,		Discontinued
					(Insurance +	Financing,		operation
Regional information by segment		Shopping	Home	Department	cards +	and Other	Total	financial
Consolidated	Supermarkets	Center	Improvement	Stores	bank)	Settings	Consolidated	services
Segment Flows at March 31, 2015	ThCh\$							
Net cash flows from (used in) operating								
activities	50,136,499	28,161,157	38,063,052	16,798,242	(76,279,884)	(27,430,473)	29,448,593	(98,261,013)
Net cash flows from (used in) investing								
activities	(19,725,538)	(6,564,223)	(19,726,453)	(3,689,500)	(12,978,595)	1,956,227	(60,728,082)	(779,284)
Net cash flows from (used in) financing								
activities	(62,096,669)	(21,782,042)	(21,388,430)	(14,599,511)	83,469,940	24,099,297	(12,297,415)	30,196,981

18.10 Additions to non-current assets:

					Financial Services (Insurance +	Support Services, Financing,	
		Shopping	Home	Department	cards +	and Other	Total
	Supermarkets	Center	Improvement	Stores	bank)	Settings	Consolidated
As of March 31, 2016	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Property plant and equipment	19,400,596	4,249,895	3,952,631	4,949,051	59,380	4,411,899	37,023,452
Intangible asset, other that							
goodwill	1,882,248	15,722	23,869	44	35,293	6,087,503	8,044,679
Total additions	21,282,844	4,265,617	3,976,500	4,949,095	94,673	10,499,402	45,068,131

	Supermarkets	Shopping Center	Home Improvement	Department Stores	Financial Services (Insurance + cards + bank)	Support Services, Financing, and Other Settings	Total Consolidated
As of December 31, 2015	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Property plant and equipment	71,673,841	20,199,831	16,678,579	19,406,886	793,948	1,704,152	130,457,237
Intangible asset, other that goodwill	15,347,604	81,582	3,705,156	5,490,784	455,074	10,284,698	35,364,898
Investment properties	-	6,404,431	-	-	-	-	6,404,431
Total additions	87,021,445	26,685,844	20,383,735	24,897,670	1,249,022	11,988,850	172,226,566

18.11 Banco Paris statements:

Below is the classified financial information of Banco Paris used in the consolidation of Cencosud S.A., as of March 31, 2016 and December 31, 2015:

Statement of Financial Position	As of	
ssets	3/31/2016	12/31/2015
	ThCh\$	ThCh\$
'urrent assets		
ash and cash equivalents	2,243,047	2,112,44
Other financial assets, current	51,511,547	71,414,72
rade receivables and other receivables	2,399,598	2,329,04
'urrent tax assets	917,596	879,48
otal current assets	57,071,788	76,735,69
otal current assets	57,071,788	/0,/33,05
Ion-current assets		
Other non-financial assets, non-current	10,083	11,65
rade receivable and other receivables, non-current	9,472,940	9,657,81
acceivables from related entities, non-current	464,720	286,97
ntangible assets other than goodwill	4,006,476	4,007,11
roperty, plant and equipment	644,213	694,96
Deferred income tax assets	7,757,806	7,369,85
celetted income tax assets		7,309,63
otal non-current assets	22,356,238	22,028,37
otal assets	79,428,026	98,764,06
	As of	
let equity and liabilities	3/31/2016	12/31/2015
	ThCh\$	ThCh\$
Yurrent liabilities ther financial liabilities, current	21,327,051	39,573,01
rade payables and other payables	3,497,195	2,214,90
	122,755	
Current income tax liabilities		120,61
urrent provision for employee benefits	95,251	122,00
otal current liabilities	25,042,252	42,030,54
Ion-current liabilities		
Other financial liabilities,	8,049,740	8,235,34
rade accounts payables	857,146	1,845,68
Deferred income tax liabilities	1,090,121	1,136,11
otal non-current liabilities	9,997,007	11,217,15
otal liabilities	35,039,259	53,247,69
let equity		
aid-in capital	39,579,421	39,579,42
etained earnings (accumulated losses)	(1,132,983)	762,67
ther reserves	5,942,329	5,174,27
	(±5,5)	5,171,27
	44,388,767	45,516,36
let equity attributable to controlling shareholders	44,388,707	45,510,50
let equity attributable to controlling shareholders Ion-controlling interest		
iet equity attributable to controlling shareholders Ion-controlling interest		
let equity attributable to controlling shareholders Ion-controlling interest otal net equity	44,388,767	45,516,36
Ion-controlling interest	44,388,767	45,516,36

Below is the classified financial information of Banco Paris used in the consolidation of Cencosud S.A., as of March 31, 2016 and 2015,

	For the three mo March i	
	2016	2015
Statement of profit and losses	ThCh\$	ThCh\$
Revenues from ordinary activities	413,979	11,854,262
Cost of Sales	8,120	(2,292,314)
Gross Margin	422.099	9,561,948
Administrative expenses	(1,925,360)	(6,520,421)
Financial income	435,537	102,343
Financial expenses	(452,093)	(2,095,999)
Other losses	- · · · · · · · · · · · · · · · · · · ·	(589)
Exchange differences	(44,975)	18,439
Profit before tax	(1,564,792)	1,065,721
Income tax charge	431,809	(232,243)
Profit from ongoing operations	(1,132,983)	833,478
	(1,122,700)	000,110
Net (loss) profit	(1,132,983)	833,478

19 Restrictions, contingencies, legal proceedings and other matters

19.1 Civil legal proceedings

- The subsidiaries Cencosud Retail S.A., Easy S.A., Cencosud Shopping Centers S.A., and Administradora del Centro Comercial Alto Las Condes Ltda., are involved in lawsuits and litigation that
 are pending as of March 31, 2016. The amounts of these claims are covered by a civil liability insurance policy.
- On May 22, 2015 the municipality constructions authority of Vitacura ordered the stagnation of the project developed by Cencosud Shopping Centers S.A., on the piece of land located at the 8950 of Kennedy Avenue in Santiago. This Municipality based its decision on the fact that the construction does not have the required permission. The Company filed an appeal on June 19, 2015 to the metropolitan administrative authority (Secretaria Regional Ministerial "SEREMI"), who issued a ruling accepting the Company's pretentions and ordering the Municipality to adjust its decision. On November 25, 2015, "SEREMI" issued an extended ruling, which reverted its previous position base on the Public Ministry's opinion.

On December 23, 2015 Cencosud filed an appeal to the Supreme Court alleging to obtain the "SEREMI's" decision issued on November 25, 2015. The Court has sustained the allegation is waiting to a definitive decision. The Company will keep following the legal channels to obtain a positive outcome. It is estimated that the chances of obtaining a favorable outcome to the position of the Company are reasonably higher than obtaining an unfavorable outcome.

- An indirectly controlled subsidiary of Cencosud S,A in Colombia is involved in litigations regarding extra contractual civil responsibility. The amounts of these claims are covered by a civil liability insurance policy.
- A civil lawsuit was filed against the indirectly controlled affiliate GBarbosa Comercial (Brazil) by the Public Employees Union in supermarkets in the State of Sergipe, which is awaiting the first
 instance ruling. The union is seeking compensation for overtime hours for all employees of the subsidiary for the period after May 2007. The petition was filed and supported by the ruling, albeit
 still not judicial, that was issued through another public civil claim, which annulled a bank of hours from May 2007 to April 2009.

Based on the opinion of a legal advisor, we cannot estimate the value of the case given the complexity of the calculations related to the process, as well as the absence of sufficient evidence in the file in order to quantify.



Cencosud Brasil Comercial Ltda has reported no other civil proceedings to reveal as of March 31, 2016.

- Cencosud Retail Peru S.A, an indirectly controlled subsidiary of Cencosud S.A. has several outstanding cases at the close of the financial statements for liability claims causes. Total amounts claimed raise to USD 120 thousand. Our legal advisors consider that the chances of getting a favorable ruling to the position of the company are reasonably higher than obtain an unfavorable ruling.
- During January 2016, the authority National Economic Prosecutor (Fiscalia Nacional Económica FNE) filed a claim to the Free Competition Court (Tribunal de Defensa de la Libre Competencia) against Cencosud, Walmart Chile and SMU supermarkets' chains, for alleged collusion between the mentioned chains for a price-fixing scheme involving poultry products.

The Group answered the aforementioned request to the Court on March 22, 2016, and categorically rejected the allegations raised by the FNE in such claim. The company will keep defending itself in the process to prove its innocence.

To Cencosud collusion and anti-competitive practice is unacceptable and totally condemnable.

Potential fines in this case could be up to 30,000 UTA (approximately U.S. \$23 million at the time of the suit filing).

19.2 Taxation legal proceedings

As of March 31, 2016, the Group's Companies maintain several taxation legal controversies, which the most relevant are shown as follows:

Country	Society	Grounds	Amount [1]	Stage of the process	Expected outcome [2]
			ThCh\$		•••••••
Chile					
	Cencosud S.A.	Shares transference cost	9,346,562	Trial	Positive
	Cencosud Internacional Limitada	Shares transference cost	28,889,219	Trial	Positive
	Cencosud Retail S.A.	Offsetting losses	1,915,547	Appeal	Positive
	Paris Administradora Centro Limitada	Deductible expenses, offsetting losses	3,397,720	Trial	Positive
	Eurofashion Limitada	Assets transference, deductible expenses	629,646	Appeal	Positive
	Paris Administradora Limitada	Deductible expenses, offsetting losses	1,634,534	Trial	Positive
	Cencosud Retail S.A.	First category income tax	8,816,021	Trial	Positive
	Paris Administradora Sur Limitada	First category income tax	3,768,170	Trial	Positive
	Paris Administradora Centro Limitada	First category income tax	2,388,090	Trial	Positive
	Cencosud Retail S.A.	Deductible expenses income tax	3,305,572	Trial	Positive
Peru					
. eru	Cencosud Perú	VAT or G&S tax	1,022,262	Trial	Positive
Brazil					
DIGZII	Cencosud Comercial Ltda	Income tax	15,778,705	Trial	Positive
	Cencosud Comercial Ltda	PIS & CONFIS [3]	10,047,000	Trial	Positive
	Cencosud Comercial Ltda	Actvities monthly tax	5,827,260	Trial	Positive

[1] Amount refers to tax payable or tax rebate. Amounts may vary. Fines, interest, translations, discounts and adjustments shall be also updated up to payment date, if necessary [2] Potential outcomes are provided by the legal advisors who carry the processes

[3] The PIS and COFINS are federal social contributions designed for funding the social security system in Brazil, which are based on company's gross revenues

The tax contingencies and taxation legal proceedings disclosed above are deemed to be of a positive outcome.

20 Stock options

As of March 31, 2016 the Company has shared-based compensation plans for executives of Cencosud S,A, and affiliates which had no changes compared with Decmeber 31, 2015.

As of March 31, 2015 the Company had the share-based compensation plans for executives decribed as "2014 retention plan for executives" and "2015 retention plan for executives" of Cencosud S,A., and affiliates recognized as of December 31, 2014.

	Numbers of		Numbers of	
Stock options granted to key executives	As or 3/31/2016	f 12/31/2015	As 0 3/31/2015	of 12/31/2014
1) Outstanding as of the beginning of the period	35,676,984	25,191,698	25,191,698	22,010,664
2) Granted during the period	-	35,526,934	-	10,152,500
3) Forfeited during the period	(242,500)	(18,596,806)	(2,173,201)	(1,762,368)
4) Exercised during the period (see note 15.2)	(13,735,659)	-	-	-
5) Expired at the end of the period	-	(6,444,842)	-	(5,209,098)
6) Outstanding at the end of the period	21,698,825	35,676,984	23,018,497	25,191,698
7) Vested and expected to vest at the end of the period	21,698,825	35,676,984	23,018,497	25,191,698
8) Eligible for exercise at the end of the period	380	412	650	675
Stock options—Impact in P&L			As of March 31, 2016 ThCh\$	As of March 31, 2015 ThCh\$

Impact in the income statement

In relation to the 2016, 2015 and 2014 Retention Plans, the outstanding options as of March 31, 2016 had a weighted-average contractual life of 0.71 years, 0.48 years and 0.33 years respectively. As of December 31, 2015 those options had a weighted-average contractual life of 0.96, 0.73 years and 0.42 years respectively.

3,739,726

806,065

21 Aseets and liabilies classified as held for sale, and discontinued operations

As of March 31, 2016 and December 31, 2015 assets and liabilities are presented as non-current for disposal classified as "held for sale". According to the disclosures required by IFRS 5, the balance is the following:

1) Balance of the assets and liabilities classified as non-current assets for disposal - "held for sale", as of March 31, 2016 are presented as follows:

Assets Current assets	3/31/2016 Unaudited ThCh\$
Receivables due from related entities, current	1,516,720
Inventories, current	828,880
Total current assets	2,345,600
Non-current asset	
Equity method investments, non-current	55,573,806
Property, plant and equipment	33,221,019
Investment property	2,939,242
Total non-current assets	91,734,067
Total non-current assets classified as held for sale	94,079,667



Liabilities	3/31/2016 Unaudited
	ThCh\$
Current liabilities	
Other financial liabilities, current	524,033
Trade payables and other payables, current	1,918,049
Other provisions, current	52,885
Current provision for employee benefits	30,946
Total current liabilities	2,525,913
Non-current liabilities	
Other financial liabilities, non current	3,333,058
Total non-current liabilities	3,333,058
Total non-current liabilities classified as held for sale	5,858,971

Detail of the assets and liabilities classified as non-current assets for disposal as "held for sale" as of March 31, 2016 are presented below:

a) Sale of non-strategic assets: Pieces of land Chile

A s of March 31, 2016, date of close of these financial statements, the Company remains committed to the plan of sale of undeveloped land in Chile. The process has been planned, defined and structured in conjunction with the Property and Shopping Divisions Management.

The assets included in this plan correspond to assets classified among Properties Plant and Equipment and Investment Property items, whose book value is expected to be recovered through the future sale, rather than continuing using them within business units that the company operates. The sale of these assets is considered highly probable, and is expected to be materialized during the next twelve months. Key management has initiated an active program with the necessary actions to conclude agreements of significant conditions, such as the price and timing of the transactions with unrelated third parties, and finally sell them within the defined term.

The Company has taken a number of administrative and operational plans to finalize the sale, therefore it has commissioned exclusively to the brokerage society "Colliers" to market these assets so. This company has extensive expertise in real estate and finance sectors.

Non-current assets and liabilities classified as held for sale as of March 31, 2016 are presented as follows:

Property, plant and equipment; and Investment property held for sale	ThCh\$
Land	13,573,153
Fixed assets under leasing agreements	
Facilities	6,640,255
Furnishings	282,659
Buildings	49,599
Machinery and equipments	4,497,102
	412,973
Total property, plant and equipments	25,455,741
Other financial liabilities, current and non-current - Leasing	20,100,711
Otter Infancial nabilities, current and non-current - Leasing	(3,857,091)
Investment property	2,939,242

Detailed assets, classified as held for sale, has been recognized at the lower of carrying amount and fair value less costs to sell, from the moment of the reclassification.

b) Inmobiliaria Mall Viña del Mar S.A. Investment - Chile

On March 1, 2016 the Company reached an agreement with Parque Arauco S.A. ("Parque Arauco") to sell the shares of Comercial de Tiendas S.A. own in Inmobiliaria Mall Viña del Mar S.A., corresponding to 433 ordinary shares, which are equivalent to the third part of the issued shares. Such investment is presented as follows as of March 31, 2016:

Mall Viña del Mar S.A. Investment - Chile	3/31/2016 ThCh\$
Equity method investments, non-current	55,573,806
Receivables due from related entities, current	1,516,720
Total Mall Viña del Mar S.A. investment classified as held for sale	57,090,526

This investment was presented as part of the shopping centers segment.

c) Gas stations - Colombia

Colombian gas stations, previously reported under the "supermarkets" segment in our financial statements, has been included within the assets and liabilities held for sale as of March 31, 2016, are presented as follows:

Gas stations - Colombia	3/31/2016 ThCh\$
Property, plant and equipment	7,765,278
Inventories	828,880
Trade payables and other payables, non-current	(1,918,049)
Other provisions, current	(52,885)
Current provision for employee benefits	(30,946)
Total gas stations classified as held for sale	6,592,277

The Company determined a plan for the sale of these assets, for which is expected to be completed in one year.

2) Discontinued operations as of March 31, 2015

Sale of the financial retail services division - Chile

From June 2014 the Company, together with its subsidiaries Cencosud Retail S.A. and Easy S.A., entered into a framework agreement for which Bank of Nova Scotia (BNS) Chile acquired 51% interest and took control of the division of retail financial services of the Company in Chile. This transaction was formally completed on May 1, 2015.

a) Results of discontinued operations for the three months ended March 31, 2015:

Statement of profit and loss by function – Discontinued operations	3/31/2015 ThCh\$ (Unaudited)
	45,875,537
Revenues from ordinary activities Cost of sales	43,875,557 (16,382,694)
	(10,302,094)
Gross Margin	29,492,843
Other revenues by function	413,602
Sales, general and administrative expenses	(8,952,225)
Other expenses by function	(3,124,010)
Other gains	5,283
Results from operating activities	17,835,493
Finance income	102,345
Finance expenses	(10,595,262)
Exchange differences	(4,341,757)
Gain from indexation	1,383
Results from operating activities before income tax	3,002,202
Income Tax	(675,495)
Net profit for the period	2,326,707
Basic earnings (loss) per share	5.3
Diluted earnings (loss) per share	5.3



b) Cash flows from (used in) discontinued operations for the three months ended March 31, 2015 are presented as follows:

Statement of cash flows - Discontinued operations

Statement of cash flows – Discontinued operations	3/31/2015 ThCh\$
	ThCh\$
Net cash used in operating activities	(98,261,013)
Net cash used in investing activities	(779,284)
Net cash from (used in) financing activities	30,196,981

22 Corporate income tax

The corporate income tax expense on continuing operations amounts to ThCh\$ 32,805,216 and ThCh\$ 33,357,900, for the periods according to the following detail:

	For the three months en	For the three months ended March 31,		
Expenses (benefit) due to income tax, current and leferred tax portions (presentation)	2016	2015		
referred tax portions (presentation)		ThCh\$		
Current tax expense	34,784,903	36,724,451		
	5 1,70 1,705	50,721,151		
Deferred tax (benefit) expense due to taxes arising from the creation and reversal of temporary differences(income	(2,190,153)	3,291,632		
Deferred tax benefit (expenses)) due to taxes arising from the changes in tax rates or new rates	210,466	(6,658,183)		
Fotal deferred tax benefits, net	(1,979,687)	(3,366,551)		
ncome tax Expense, net	32,805,216	33,357,900		
Evnenses (benefit) due to income tax, by source	For the three months en	nded March 31,		
Expenses (benefit) due to income tax, by source (national, foreign) (presentation)	For the three months en 2016	nded March 31,		
		, , , , , , , , , , , , , , , , , , , ,		
national, foreign) (presentation) Current income tax expense, Net, Foreign	2016	2015		
national, foreign) (presentation)	2016 ThCh\$	2015 ThCh\$		
national, foreign) (presentation) Current income tax expense, Net, Foreign	2016 ThCh\$ 29,054,865	2015 ThCh\$ 27,177,567		
national, foreign) (presentation) Current income tax expense, Net, Foreign Current income tax expense, Net, Local	2016 ThCh\$ 29,054,865 5,730,038	2015 ThCh\$ 27,177,567 9,546,884		
Inational, foreign) (presentation) Current income tax expense, Net, Foreign Current income tax expense, Net, Local Current income tax expense, Net, Total	2016 ThChS 29,054,865 5,730,038 34,784,903	2015 ThChS 27,177,567 9,546,884 36,724,451		
national, foreign) (presentation) Current income tax expense, Net, Foreign Current income tax expense, Net, Local Current income tax expense, Net, Total Deferred income tax benefit, Net, Foreign	2016 ThChS 29,054,865 5,730,038 34,784,903 (7,551,547)	2015 ThChS 27,177,567 9,546,884 36,724,451 (3,630,797)		

The following chart shows the reconciliation between the corporate income tax calculations resulting from the application of the legal and effective rates for the periods:

	For the three months	For the three months ended, March 31			
Reconciliation of income tax expense using the statutory rate to income tax	ation of income tax expense using the statutory rate to income tax				
expense using the effective rate	2016	2015			
	ThCh\$	ThCh\$			
Income tax expense using the legal rate	34,040,173	19,969,294			
		2 002 602			
Tax effect of rates in other territories	6,216,679	3,803,608			
Tax effect on non-taxable incomes	-	(43,652)			
Tax effect on non-deductible expenses	3,956	4,422,214			
Price level restatement	(4,330,268)	326,991			
Tax rate effect of adjustments for current tax of prior periods	(3,353,497)				
Chile – Tax effect on translation reserves (derivatives)	1,556,537	-			
Colombia – Presumptive Income rate adjustment 9% (rate 34% and credit 25%)	-	203,874			
Tax effect of changes in tax rates	(210,466)	(6,658,183)			
Effect of share of profit of equity-accounted investee.	-	(1,745,343)			
Brazil – Tax losses valuation		6,558,681			
Chile –not recognized provisional payment on absorbed profits	-	4,216,538			
Other (decrease) increase for legal tax	(1,117,898)	2,303,878			
Adjustments to tax expenses using the legal rate, total	(1,234,957)	13,388,606			

33,357,900

32,805,216

Income tax expense using the effective rate

Main components of effective tax rate reconciliation include:

i. During 2015, taxable losses benefit was not recognized over parent company ThCh\$ 4,216,538 (taxable income ThCh\$ 18,740,169 at 22.5% rate)

ii. A provision related to taxable losses is recognized on Mercantil Rodriguez acquisition and bargain purchase effect related to a merge was recorded in Brazil during the first quarter of 2015 (ThCh\$ 6,558,681)

a) Tax losses:

The Company has deferred assets for tax losses arising from the different countries where it has investments. These arise mainly in the retail and real estate areas, both in Chile and abroad. For the tax losses carry-forward, there are no limits regarding their usage in all jurisdictions where the Group operates, the realization of tax losses is estimated based on the Group future projections.

These losses have been produced in countries where there is no limited period for their use, and reversal is estimated as projected future revenues as increasing.

b) Reversal of asset and liability timing differences:

The reversal of asset and liability timing differences is directly related to the nature of the asset and liability accounts generating these differences. There is no set term for the reversal of timing differences, due to the reversal of some and the origin of others.

c) Rate of income tax.

Chile

The current income tax rate in Chile that affects the Company is 22.5% (Dec 2014: 21%; Dec 2013: 20%). Under the 2014 enacted tax law, the income tax rate will increase to 21%, 22.5%, 24%, 25.5% and 27%, for the years 2014, 2015, 2016, 2017, 2018 and following fiscal years, respectively, based on the adoption of the partially integrated system.



According to regulations applicable to open listed societies, the income tax system applicable by Cencosud is the partially integrated system.

Any other later effects have been recognized within the income statement.

Foreign subsidiaries

The rates that affect its foreign subsidiaries are: 35% in Argentina, 39% in Colombia, 28% in Peru and 34% in Brazil. Peru enacted in law N° 30.296 which envisages gradual reduction in taxes from the current 30% to 28% in 2015-2016, 27% in 2017-2018, and 26% from 2019 onwards.

In addition, law 1,739 modified the income tax for equity "CREE" tax [1] from a rate of 8% to 9%, beginning since 2016 financial year. Additional 5%, 6%, 8% and 9% rates were established in a temporary way for the 2015, 2016, 2017 and 2018 financial years respectively.

[1] The CREE is a Colombian National tax which applies over profits and gains obtained by companies which are likely to enrich them. This tax replaced certain wage-based social contributions.

d) Deferred taxes not recognized.

The Company has no unrecognized deferred taxes as of the date of these financial statements.

23 Changes in accounting policies

From September 2015,

Company's Management has decided to reassess its accounting policy regarding the classification in the income statement of the gains and losses related to the ineffective portion of the hedges. Consequently, given the nature and purpose of the derivative financial instruments designated as hedges (economical and those complying with IAS 39 guidance), as well as the nature of hedged items and the activities for which such financial instruments were contracted, the Company has concluded that the ineffective portion of the effects of measurement at fair value such derivative financial instruments should be recognized in the same line item of the income statement that those accounting effects of the related hedge items. Furthermore, the Company believes that the new classification of gains and losses derived from the ineffective portion of hedging derivatives and non-hedging derivatives will improve the financial information for its users as these will not affect operating profit and will provide more relevant and reliable information. The voluntary change in this accounting policy will be applied retrospectively for the whole periods that need to be revealed comparatively.

Accordingly, changes in the fair value of derivatives financial instruments arising from the ineffective portion of hedging interest rate risk should be recognized in the line item "finance expense" in accordance with the new accounting policy, and those effects arising from the change in fair value related to the ineffective portion of hedging the exchange rate risk are recognized in the line item "exchange differences". By applying this change, the effects are recognized separately and according to the hedged risk (exchange rates difference or interest expense), thus preventing these impacts are mixed with various other operational transactions that are presented in the caption "Other gains (losses)"

Previously, measurement effects at fair value related to the ineffective portion of designated hedges and other economic hedges, over financial instruments and derivative contracts were recognized under the caption "other gains and losses", including components with an evident financial nature and origin, within the operating profit.

23.1 Impacts of the change in the accounting policy

The voluntary change in this accounting policy was applied retrospectively for the whole periods that need to be revealed comparatively.

In detail, the change in accounting policy for the three months ended as of March 31, 2016, and 2015 is shown as follows:

For the three months ended 3/31/2016		31/2016	For the three months ended 3/31/2015		
Before change	Change effects	After change	Before change	Change effects	After change
ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
(3,462,534)		(3,462,534)	(9,554,285)	(1,015,659)	(10,569,944)
169,399,346	-	169,399,346	117,511,186	(1,015,659)	116,495,527
(69,323,451)		(69,323,451)	(56,783,372)	2,235,574	(54,547,798)
38,525,604		38,525,604	(11,589,847)	(1,219,915)	(12,809,762)
141,834,053	-	141,834,053	53,462,752	-	53,462,752
109,028,837	-	109,028,837	20,104,852	-	20,104,852
-	-	-	2,326,707	-	2,326,707
109,028,837	_	109,028,837	22,431,559	_	22,431,559
	Before change ThChS (3,462,534) 169,399,346 (69,323,451) 38,525,604 141,834,053 109,028,837	Before change Change effects ThChS ThChS (3,462,534) - 169,399,346 - (69,323,451) - 38,525,604 - 141,834,053 - 109,028,837 -	Before change Change effects After change ThChS ThChS ThChS (3,462,534) - (3,462,534) 169,399,346 - 169,399,346 (69,323,451) - (69,323,451) 38,525,604 - 38,525,604 141,834,053 - 141,834,053 109,028,837 - 109,028,837	Before change Change effects After change Before change ThChS ThChS ThChS ThChS (3,462,534) - (3,462,534) (9,554,285) 169,399,346 - 169,399,346 117,511,186 (69,323,451) - (69,323,451) (56,783,372) 38,525,604 - 38,525,604 (11,589,847) 141,834,053 - 141,834,053 53,462,752 109,028,837 - 109,028,837 20,104,852 - - 2,326,707	Before change Change effects After change Before change Change effects ThChS Tages the

24 Subsequent events

• On April 18, 2016, Sociedad Comercial de Tiendas S.A., a subsidiary of Cencosud SA, sold the owned shares of the society Inmobiliaria Mall Viña del Mar S.A., to "Parque Arauco" and "Ripley" in equal parts, for an amount of ChTh\$ 110,574,884.

This transaction will generate a positive result net of taxes estimated Ch\$ 28,000 million within the Cencosud's consolidated interim financial statements of profit and losses of the second quarter 2016.

- On April 2016 torrential rains sent off from the Andes mountains flooded the neighborhood of Providencia. The rain water diverted by the Mapocho river flooded part of the underground areas, causing several damages to the Costanera Center Mall facilities. The Company is currently following processes to assess ravages and present claims to the insurance companies.
- The Ordinary Shareholders Meeting, held on April 29, 2016, defined a final dividend chargeable to 2015 profits of Ch\$ 25.92268 per share, equivalent to 80.55% of the 2015 net distributable profits and amounted to Ch\$ 73,684,180. The aforementioned distribution of profits shall be made by: (i) the distribution of an additional dividend in the amount of Ch\$ 10 per share; plus (ii) the distribution of an interim dividend of Ch\$ 16 per share already paid from December 4, 2015.

In addition, the Shareholders Meeting approved an extraordinary dividend in the amount of Ch\$ 50 per share, chargeable to retained earnings from previous years, reducing the reserve fund for future dividends amounted to Ch\$ 142,122,981. The payment of the above dividend will be made from May 17, 2016.

Between the date of issuance of these condensed consolidated financial statements and the filing date of this report, management is not aware of any other subsequent events that could significantly affect the consolidated financial statements.

