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CFO

# Executive Session 2026

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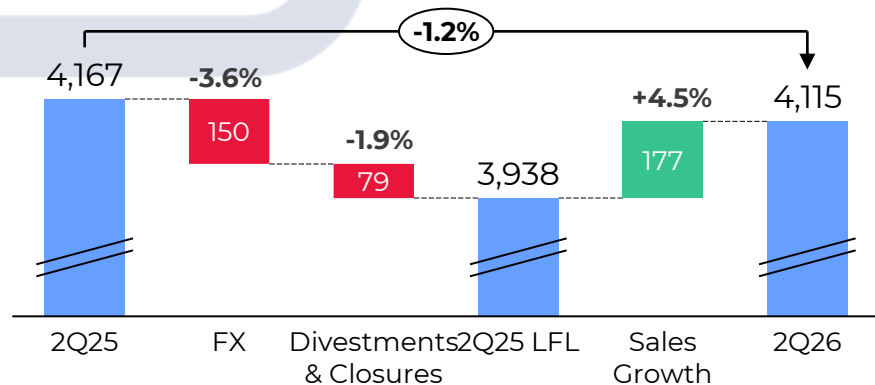
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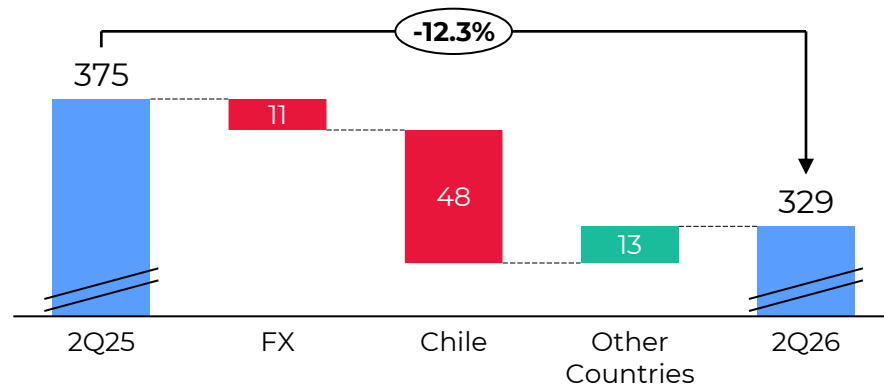
# 01. 2Q26: Operational Progress Across Markets Partially Offsets Competitive and Consumer Headwinds in Chile

REVENUES (CLP billion)



- ▲ **Revenue** growth above inflation in Peru, with resilient local-currency growth in Chile, Argentina, the US and Colombia.
- ▲ **Online sales increased 14.6% YoY**, now 12.2% of revenues, driven by growth in five of six countries and the Prime program.
- ▲ **Shopping Centers** business sustained strong growth across the region.

ADJUSTED EBITDA (CLP billion)

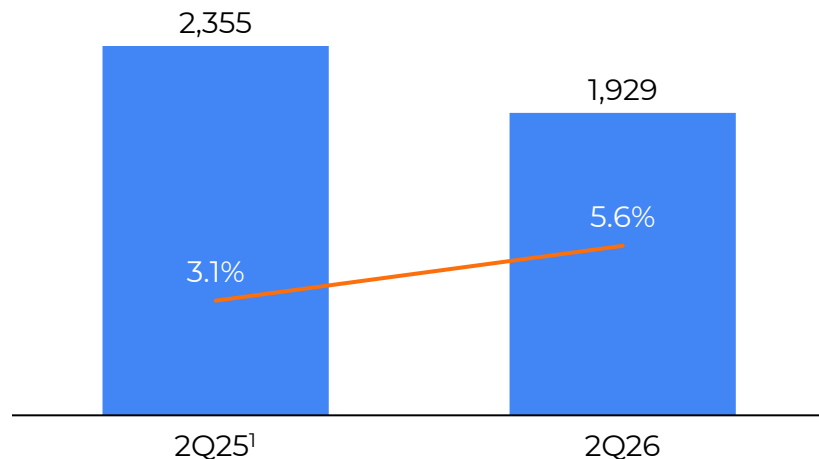


- ▲ **Strong EBITDA growth** in Peru (+11.5% LC), Colombia (+80.0% LC), Argentina and Brazil, on efficiencies and better commercial execution. Chile held a double-digit margin.
- ▲ **Brazil Supermarkets** kept improving profitability through portfolio optimization.
- ▲ **Shopping Centers** delivered solid profitability on revenue growth and operating leverage.

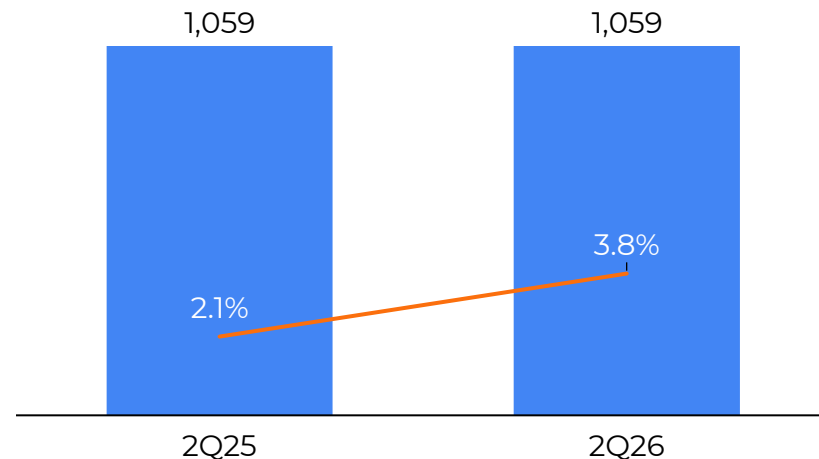
# 02. Sustained Operational Improvement Driving Margin Expansion

■ Revenues — EBITDA Mg

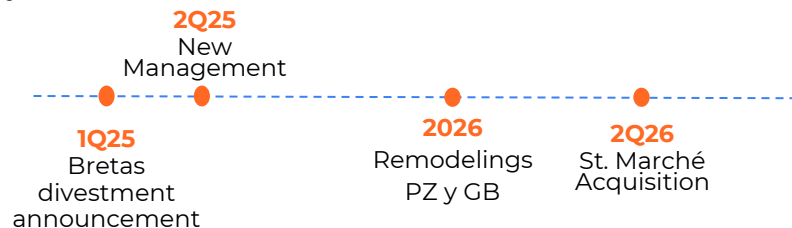
## Brazil (BRL mn)



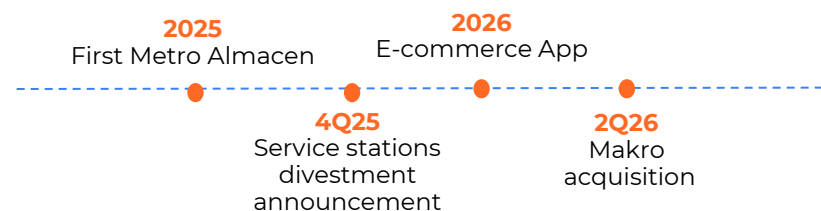
## Colombia (COP bn)



### Key Milestones



### Key Milestones



<sup>1</sup> EBITDA excludes gain on Bretas sale.

# 03. We are simplifying the way we operate at Cencosud to enhance agility, expand capabilities, and strengthen the enablers that drive long-term sustainable growth



## Agility

Faster time-to-market and dynamically aligned priorities



## Efficiency

Reduced duplication and greater synergies across countries and businesses



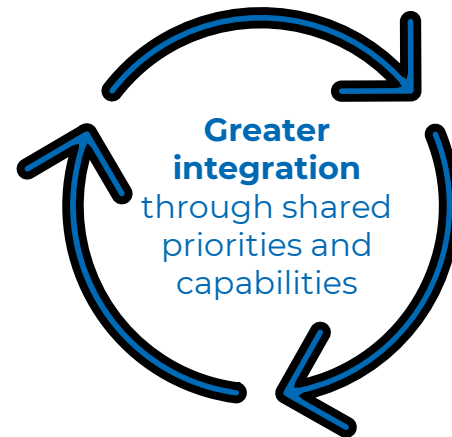
## Scale

Common platforms to support the integration of new businesses



## Talent

Specialized roles and better ways of working



**CLP ~60 Bn (USD 65.2 M)<sup>1</sup>**

Productivity Plan  
investment (LTM 2Q26)

(1) FX rate: CLP 922.21/US\$.

# 04. Makro Argentina: Successful Integration Is Driving Improved Operating Performance



**+360 bps**

**EBITDA Margin**  
1H26 vs 1H25



Margin expansion  
driven by successful  
integration

## INTEGRATION PROCESS



**Systems integration phase 1  
live since January 2026**



**Share Service Center integration  
phase 1 also live since Mid-25**

## DRIVERS BEHIND THE MARGIN



**Private label penetration improvement  
through imports**



**Cenco Media business model**



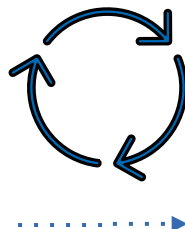
**Distribution Center integration**

# 05. Active Portfolio Management and Capital Allocation

## Brazil - St Marché



**DIVESTED IN  
MINAS GERAIS**  
(54 Bretas Stores)



**Sao Paulo**  
Brazil's Largest Consumer  
Market



**GDP Sao Paulo**  
~30% of the Country



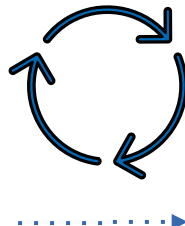
**Population: 23 million**  
One of largest urban  
locations in the world



## Colombia – Makro



**DIVESTED IN  
SERVICE STATIONS**  
(37 Stores)



**20 Cash & Carry Stores**  
18 owned with real estate



**~USD 158 MM**  
Enterprise Value  
**~USD 480 MM**  
Sales (2025A)



**~0.3x**  
EV/Sales



**CAPEX YTD-Jul 26**

**37**

Stores remodeled /  
converted

**8**

New stores opened  
in Chile

**4**

New stores opened  
in USA

**1**

New stores opened  
in Peru

# 06. The acquisition strengthens Cencosud's presence in Brazil's most attractive market while enhancing its premium platform and long-term growth

## Portfolio Optimization



**32 Stores**



**~USD 216 M**

LTM Mar-26 Sales



**Sao  
Paulo**

## Strategic Fit



- Leading premium supermarket in Sao Paulo
- Strong value proposition focused on quality
- Reinforces Cencosud's premium positioning in Brazil

## Value Creation

Higher exposure to Brazil's largest consumer market

Commercial and operational synergies with existing operations

Platform for future premium segment growth

Attractive long-term growth potential

# 07. The acquisition strengthens Cencosud's presence in Colombia, expands its Cash and Carry platform and creates new opportunities for long term growth

## Strategic Expansion



**20 Stores**  
(18 owned)



**73,000 sqm**  
Selling Area



**16**  
**cities**

## Strategic Fit



- Leading Cash and Carry operator in Colombia
- Valuable owned real estate footprint
- Complementary format to Cencosud's existing operations

## Value Creation

Capture growth in the Horeca customer segment (+6% sales growth in 2024<sup>1)</sup>

Enhance private label development opportunities



# 08. Disciplined Expansion with a Clear Focus on New Store Returns



LATEST OPENINGS IN THE US

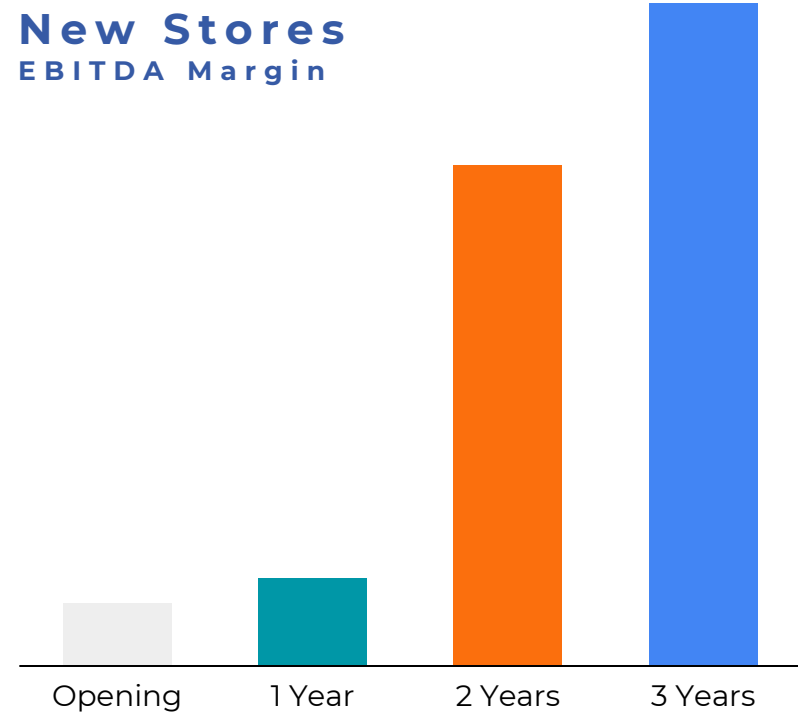
20 New Stores since Acquisition  
13 New Stores since 2025



Different formats to capture growth  
and meet customer needs



New Stores  
EBITDA Margin



# 09. Disciplined Expansion with a Clear Focus on New Store Returns

## ACTIVE PORTFOLIO MANAGEMENT IN BRAZIL



**13** Gbarbosa Stores Renovated



**10** Prezunic Stores Renovated



# 10. Digital Investments are Evolving from Strategic Enablers to Delivering Tangible Business Value

*Digital Foundations Built, Monetization Ahead*

## Ongoing Digital Initiatives:

**50+**

INITIATIVES

**E-COMMERCE &  
OMNICHANNEL**

**45+**

INITIATIVES

**TECHNOLOGY  
MODERNIZATION**

**45+**

INITIATIVES

**OPERATIONAL  
EFFICIENCY**

**25+**

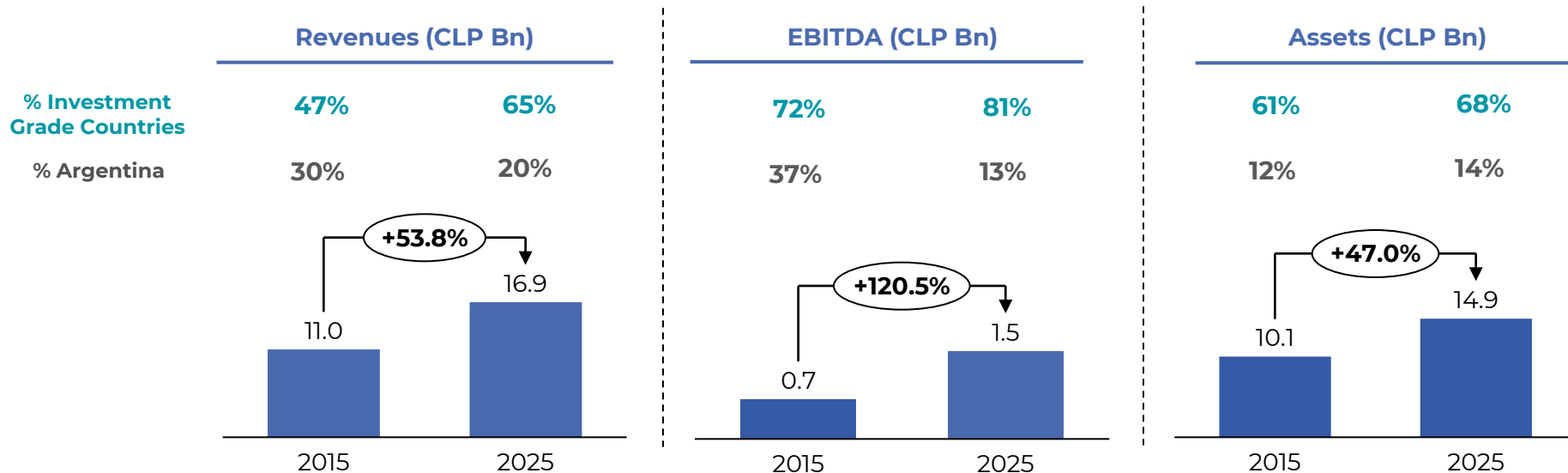
INITIATIVES

**INTELLIGENT SUPPLY  
CHAIN**

**Better experience • Technology leadership • Operational excellence • Scalable growth**

# 11. Greater Scale and Diversification Have Strengthened Our Risk Profile and Reduced Relative Exposure to Argentina

Cencosud is Investment Grade since 2011



Argentina Rating Evolution 

2015

2025

Actual

FitchRatings

D

+6

CCC+

+4

B-

MOODY'S

Caa1

Caa1

+3

B3

## 12. Argentina Continues to Deliver Solid Operating Performance, with Recent Volatility Largely Driven by Financial Services

### ARGENTINA BUSINESSES

SM



**+127 bps YoY**  
6M26 EBITDA Margin

SC



**~90%**  
Occupancy Rate

FS



### Non-Performing Loan Portfolio (NPLs)<sup>1</sup> (90+ Days Past Due):

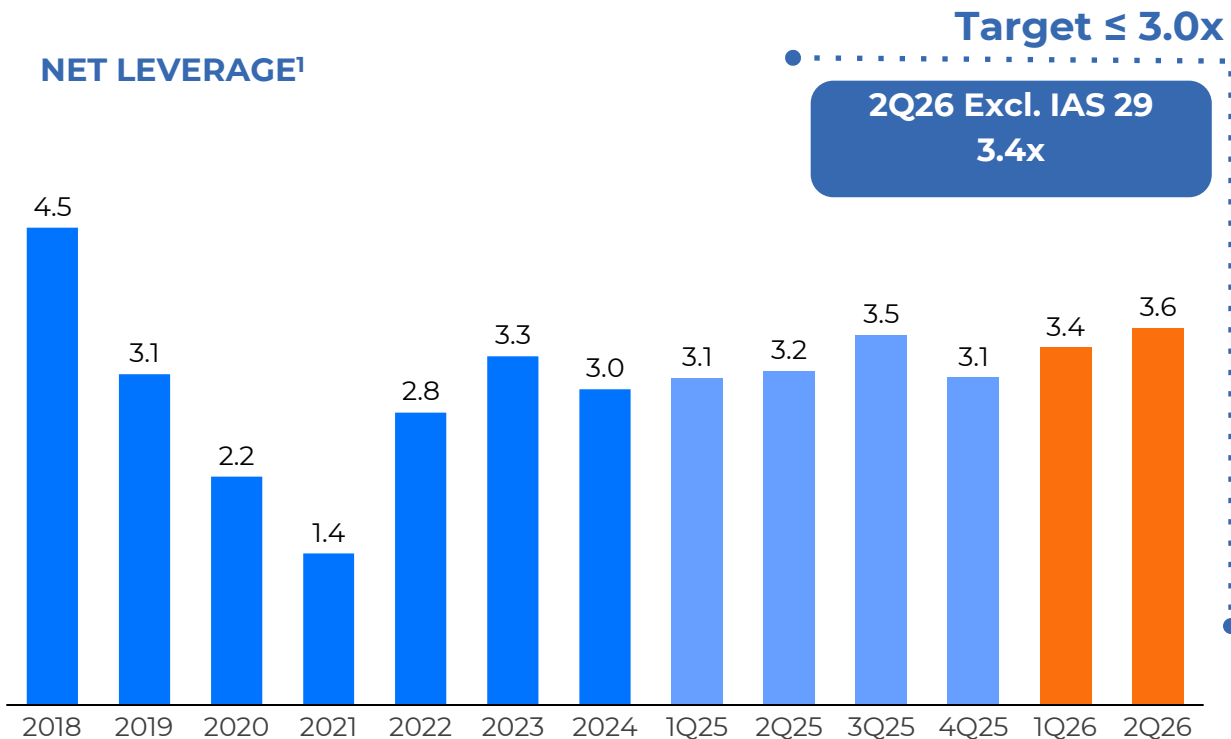
| NPLs (90d) | Starting point<br>4Q24 | Delinquency<br>peak | 2Q26  |
|------------|------------------------|---------------------|-------|
| Cencosud   | 3.4%                   | 3.85x               | 2.49x |
| Player 1   | 3.9%                   | 5.90x               | 4.34x |
| Player 2   | 2.2%                   | 3.58x               | 3.07x |
| Player 3   | 2.0%                   | 3.43x               | 3.25x |

*We had solid risk management during the 1H26 with positive perspective moving forward*

*Strong growth in Argentina's financial services loan portfolio, supported by a controlled risk profile, with delinquency declining in 2Q26.*

# 13. Balancing Growth and Investment with Disciplined Balance Sheet Management

## NET LEVERAGE<sup>1</sup>



Cash Position  
**USD 820 million**

*As of June 30, 2026*



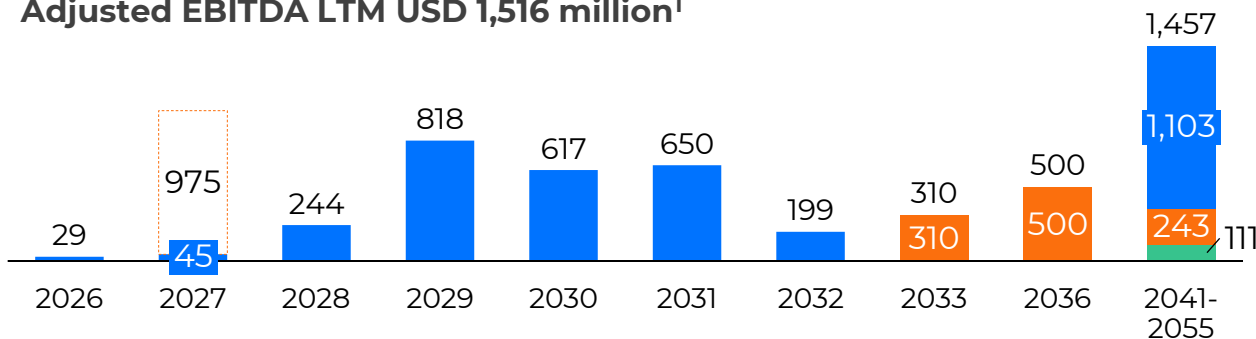
<sup>1</sup> Net Leverage:  $(\text{Financial Debt} + \text{Lease Liabilities} - \text{Cash \& Financial Assets}) / \text{EBITDA LTM Jun-26}$   
Cash position includes Cash and cash equivalents + short- and long-term financial assets.

# 14. Proactive Refinancing Strengthens Financial Flexibility and Supports Our Focus on Execution

## AMORTIZATION PROFILE USD million

■ Apr 26 Bonds Issuance Cencosud  
■ Apr 26 Bond Issuance Cenco Malls

Adjusted EBITDA LTM USD 1,516 million<sup>1</sup>



Flexible schedule to focus on the transformation and capacity-building efforts

## LIABILITY MANAGEMENT 2027 144A USD 950 million: longer duration, lower cost, record-tight spread

Debt portfolio gained 2 years of duration

Pre LM Duration  
5.3 years



Post LM Duration  
7.4 years

All-in USD-equivalent cost of debt down 16 bps

Pre LM USD Rate  
4.7%

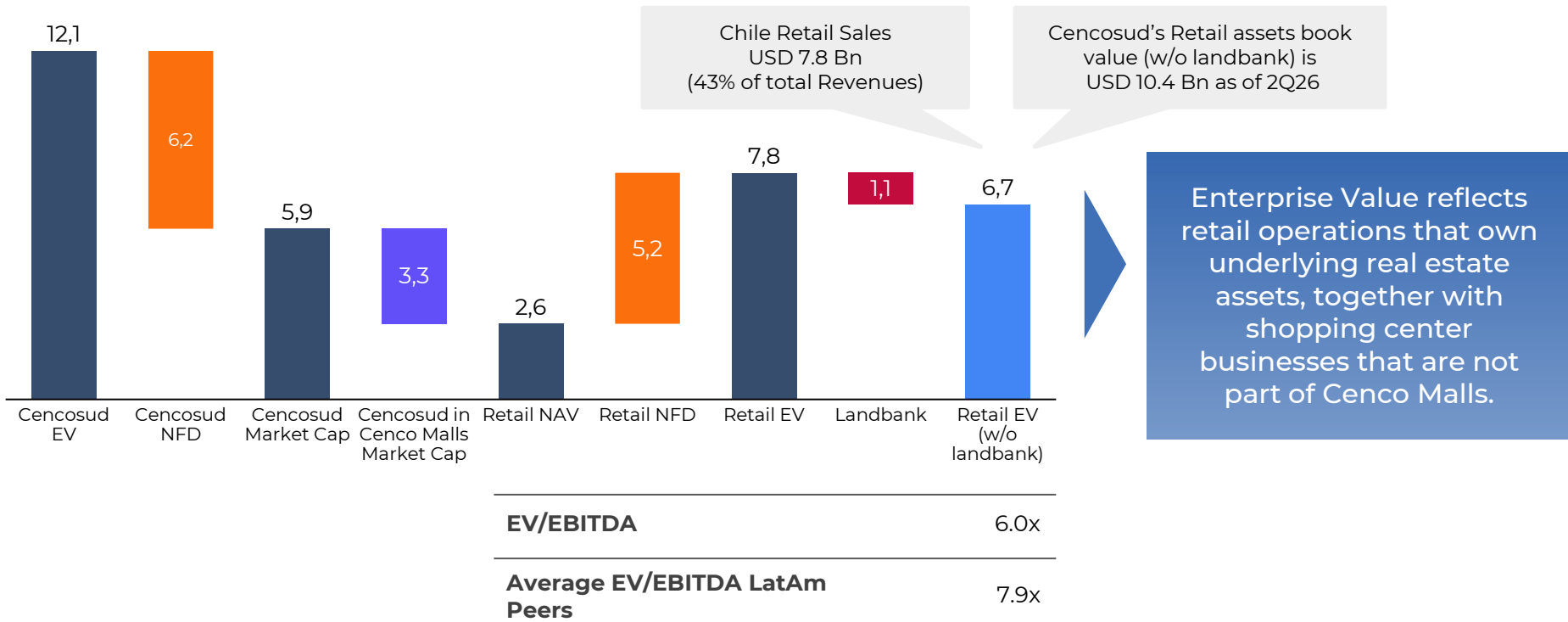


Post LM USD Rate  
4.6%

Priced at the tightest spread in Cencosud's international market history, amid a challenging macro backdrop marked by the middle east conflict.

# 15. Current Implied Valuation Remains Below Peer Benchmarks

## Cencosud Retail Business Enterprise Value – USD bn



Notes: Market capitalization of Cencosud and Cenco Malls based on the closing share price as of August 17, 2026. Financial information based on 2Q26 reported figures

